

# HARMONY IS THE KEYNOTE AT COMMERCIAL CLUB'S BANQUET



GEORGE E. CHAMBERLAIN  
GOVERNOR OF OREGON



FR. GOODING  
GOVERNOR OF IDAHO  
REPRESENTED BY  
JAMES McMILLAN



JAMES McMILLAN  
EXECUTIVE SECY  
TO GOV. GOODING



H.M. CALK,  
PRESIDENT  
COMMERCIAL CLUB



TOM RICHARDSON  
MANAGER  
COMMERCIAL CLUB



JUDGE  
STEPHEN A.  
LOWELL



ALBERT E.  
MEAD  
GOVERNOR OF  
WASHINGTON



WILLIAM D.  
WHEELWRIGHT, PRES.  
CHAMBER OF  
COMMERCE



H.W. SCOTT



GEORGE H.  
WILLIAMS  
MAYOR OF PORTLAND

AT THE eleventh annual banquet of the Portland Commercial Club, held last evening in the club rooms in the Chamber of Commerce, it was eloquently stated that the toast included everything from cold but impressive facts to compliments on the climate, the Commercial Club, the coming Exposition and everything connected with Portland, Oregon and the Great Northwest.

President H. M. Calk, of the Commercial Club, delivered the annual address, telling the guests how the club worked, how thousands of pieces of literature descriptive of the Northwest had been sent out by the club, how thousands of letters and cards had been written, how commercial bodies, the great newspapers, railroad officials and public servants had been kept informed of Oregon and her sister states.

## One Year's Work of Commercial Club

President Calk recounts the notable achievements of the organization in the publicity field.

The work of the Portland Commercial Club in promoting the interests of Portland, Oregon and the Pacific Northwest, was described in the annual address of H. M. Calk, president of that organization, among its successful achievements being the following:

It has effectively advertised the resources of city and state. It has aroused the citizens of Portland to harmonious promotion work. It has brought about the organization of the Oregon Development League. Commercial bodies, railroads and inquirers have been supplied with literature. It has aided in bringing 75 conventions to the Pacific Coast and stimulating Western travel to the Lewis and Clark Exposition.

Mr. Calk's address follows: This, the annual dinner of the Portland Commercial Club, is in celebration of the 11th anniversary of its existence. To most members of the club it is an occasion of great interest, as the past year has been one of unusual growth, not only in the number of members and operation of a club, but in the culmination of years of effort in a splendidly organized and spirited manner, through which we are seeking in earnest and generous work the advancement of the industrial and commercial interests of Oregon and the Northwest.

more effective advertising and immigration departments of the great railroad systems of the United States agree in the most successful plan that can be devised in presenting the resources of any one section of the country to the entire people of the reading world.

Business Men Addressed. One of the unique and far-reaching features of the club was having the business men of the city address the school children and get them interested in reading literature and writing letters to relatives and acquaintances in other states. Some idea of the importance of this feature of promoting our state is appreciated when it is understood that twelve thousand copies of the booklet, "Oregon," were handled through the club within a few days after the children had been addressed by the business men.

Development League Organized. In order to interest other portions of the state and secure the best results from the club's efforts, there was inaugurated in the City of Portland on the 25 and 26 days of August, under the auspices of the club, the Oregon Development League, an organization composed of forty-five well-organized commercial bodies in the state of Oregon, all working along the same lines as the Portland Commercial Club.

Railroad Men Kept Informed. We have devoted special attention to the officials of American railroads and with wonderful results. The extent and distribution of this correspondence will be best understood when I state that yesterday night these railroad officials will have heard from the Portland Commercial Club in the person of Mr. Calk, and many of them have received in the past few days a copy of the booklet, "Oregon," and many other articles of interest.

Persons making inquiry regarding any section of this portion of the United States are kept advised, and it simply amazes me to read the advance notices of people who are either coming to the Exposition or coming here to see the country from all portions of the United States and her sister countries on the north and south.

Compliments and praise have been showered upon the club from every possible source. Many of the railroad men of the country advise us that they have never before been kept so thoroughly in touch with any great National event as they have been advised by the Lewis and Clark Centennial and Oriental Fair, through the combined efforts of the Portland Commercial Club and the Exposition Department of the Lewis and Clark Fair.

induced to locate in this state or somewhere in the Northwest, or, if not, that they will return to their homes with a better conception of our resources and the splendid opportunities which go to make up a population which for enterprise has no superior and for hospitality and generosity no equal in this great country of ours.

Idaho's Message to Portland. Address of Governor Gooding, Read by James McMillan, Pledge Aid to Exposition.

HON. F. R. GOODING, of Idaho, who was unable to be present on account of his illness, dictated his address nevertheless and it was read by James McMillan, his executive secretary. It pledged Idaho's loyal support to the Lewis and Clark Exposition, and was as follows:

Gentlemen: It is with a sense of sincere regret that I find myself unable to attend your banquet. As the Governor of and citizen of the great State of Idaho, and of that greater commonwealth, the Pacific Northwest, I am grieved that my ill health has kept me from participating in this gathering, in the interest of the Lewis and Clark Exposition, which to me seems certain of being productive of much good to the three allied states whose exploration, acquiring, settlement and continued growth this Exposition is intended to in some sense picture,

and to whose continued development it is certain to add materially. No section in the United States, perhaps none in the whole world, is making such progress in industrial and political development as the Pacific Northwest. Only a few decades ago American statesmen referred to this region as a wilderness, a desert waste. They looked upon this portion of the public domain as a worthless possession—as the farmer does his rocky point swamp land, or the miner the mountain barren of mineral veins. Daniel Webster, greatest of American statesmen, spoke slightly of this great empire. His prophetic eye could see nothing but sagebrush plains and barren hills. Charles Sumner and William Seward, in advocating the purchase of Alaska, were set down as men of little judgment. It was then regarded as a vast expanse of iceberg and glacier, lying far beyond the worthless possessions of Louisiana. Time has disproven the unfounded assertion of Webster, and has demonstrated the wisdom and foresight of Sumner and Seward. Where Webster saw but sagebrush plain and barren mountains have grown up rich settlements—the happy homes of prosperous Americans.

Today all eyes are turned toward the Northwest to behold the most marvelous development of the age. No longer are Idaho, Oregon and Washington mere places on the map—geographical figures of speech. They are becoming recognized as being vital portions of a great Nation. Their political prestige is established. Their industrial development is assured. Eastern capital is seeking investment in our varied industries. Timber men are depending on our forests for their lumber. In the Pacific Northwest are found the greatest white and yellow pine and red fir forests in the world. Farmers are seeking homes in a land of freedom, where earnest effort will secure a competency, and where the richest soil and un-

surpassed climate are to be had for the asking where pure air and mountain water are the lot of every dweller. Mining men are making large investments and developing our mines because their faith in the hidden wealth of our mountains. The manufacturer is beginning to appreciate some of the advantages we offer him in the marvelous richness of the soil, the splendid beauty of the climate, the great opportunities for commercial trade, the certainty of a market for all his wares. We have led the pioneers of manufacturing to the Northwest. Existing plants are being enlarged and new ones are being established.

Development Just Begun. In all these our development has just begun. Each new decade will witness a marvelous transformation. During the next ten or 15 years the growth of the Northwest will be given such an impetus by the Lewis and Clark Exposition that it will mark an epoch in its history. People who visit the great Fair in Portland from other portions of the country will be reluctant to return to their homes after seeing our products and enjoying to the full the delightful summer weather of the Pacific Northwest. What part is Idaho playing in the development of this region, of which Lewis and Clark were the explorers? She has tried and she is trying to prove herself worthy of the name Oregon, of which she was once a part, and of which in a sense she is still a part. While one of the youngest states in the Union Idaho has forged ahead in the stateshood was bestowed upon her, until she is now recognized as one of the coming great states of the Nation. We have twice the area of Ohio, and almost without exception every element of wealth possessed by that great commonwealth. To me it seems that each of the three Northwest states possesses nearly all the resources which have gone to make up the wealth of Ohio and Pennsylvania, while the two seaboard states possess the best harbors in the world, and across the sea the best markets for the products of minerals and plains, forest and farm, factory and workshop, that can be found in the world. For all that we raise, make or develop we can safely look to the Orient for a purchaser.

Wealth abounds in our forests, our mountains and our plains. The National reclamation act will mark an era in the history of Idaho. This state has more arid land and more water with which to reclaim it than any other state in the Union. Hundreds of thousands of acres are now being reclaimed, and the work has scarcely begun. Under the rain of our forests—be used to irrigate the arid portions of the state. This water in its descent from the highlands can be made to develop power for use in commerce, manufacture and the arts that can be developed in any of the Eastern States.

The cutting and manufacture of her timber has not yet begun. Its forests are waiting to be converted into a merchantable product. The mills and factories that will be built for the removal and disposal of this timber will add materially to her resources. It is not in timber and iron that Idaho's wealth lies. It is in the numbers of men, whose wants will all be supplied from our own farms and factories.

Idaho's Great Wealth. But we do not have to depend for future growth and prosperity upon any one or two resources. It is not in timber and iron that Idaho's wealth lies. It is in the numbers of men, whose wants will all be supplied from our own farms and factories.

When Lewis and Clark explored this country, but no Oregon was mentioned, but we were all what is called the Oregon Territory. A time came when Sister Washington thought she could keep her house for herself; later the Kid Idaho believed that she could run a bachelor girl establishment, and we have been separated for some years, and now we are this year getting to pay Mother Oregon a visit, bringing with us our fancy goods to the good mother that we have been busy, and we hope to secure the motherly pat of approval on the back from Oregon, and the sister "That's right, my dear, from Washington, and we are coming with affection of the daughter for the mother and sister, and the hope that if we have not the best, you have, so that it is all in the family.

produce half of the lead in the United States, one mine alone producing one-third of the total output. Nor is she dependent upon her lead output for recognition in the mining world. Gold and copper mines are being developed, which give promise of giving her first rank in the production of these valuable metals. The great heart of the mineral belt of Idaho has not yet been prospected. The producing mines of today are on the outskirts of that mineral belt. New discoveries are being made constantly, which reveal the enormous wealth hidden in her rock-bound hills. Idaho might justly boast of her stock-raising and horticultural pursuits, which are attracting attention far and wide. We believe that the history and development of the Pacific Northwest she is destined to play an important part. She does not depend on any one industry, but she has, at least of many, the least of which is great enough for the enrichment of an empire. Her relation to the destinies of the Northwest is fixed—with an open river to the sea her future will be assured.

To the enterprising citizens and business men of the Pacific Northwest, I send greeting: In the strong and unselfish effort you are making for the success of the Lewis and Clark Exposition, you are rendering the noblest work of helpfulness, not alone to Portland and your state, but in almost an equal degree to every other state in the entire Pacific Northwest. It is plainly our duty to follow your leadership—to emulate your enterprise. I can assure you that Idaho—our neighbor to the east—will not fail in this duty.

## Is Oregon the Mother State?

James McMillan, Executive Secretary to Governor Gooding, Says Idaho is Loyal Daughter.

BEFORE reading the address of Governor Gooding, Mr. James McMillan, executive secretary of the Governor, made a short but telling address. Mr. McMillan said:

It is always a hard matter to represent another state in this kind of a way, while I wrote President Calk that it was with a great deal of reluctance and regret that I was asked to do so, it is absolutely impossible for Governor Gooding to be present. It is not until now, when I see the fine faces and around this beautiful decorated room, and see the elaborate arrangements made for a "feast of reason and a flowing bowl," that my heart really opens for the first time, and I realize that my Governor is missing; but what is his loss is my gain, and I was never good at shedding crocodile tears.

When I left Boise Mr. J. F. Marshall, whom many of you know, was a very busy man with the members of the Legislature. He had made an educational talk to a caucus of both Houses, and early in the week a bill was introduced, making an appropriation for the Lewis and Clark exhibit. It is not a question with the Legislature as to how little we can do, but how much we can do. That you may understand our difficulty, I will state that our constitution limits the amount of our state expenditures to 2 mills on the dollar of our assessed valuation, which this year will turn into the treasury about \$35,000, and this year we have a bill for the exhibit presented to this session of the Legislature to the amount of \$1,500,000, so that you can see that we are in a position to do a strenuous position. We are told that Oregon has appropriated \$450,000, Washington \$75,000, etc. We cannot do anything nearly as well, and if this was to be a show-down of dollars we would stay at home; but the disposition of our Legislature is to do all they can, for the best, you have, so that it is all in the family.

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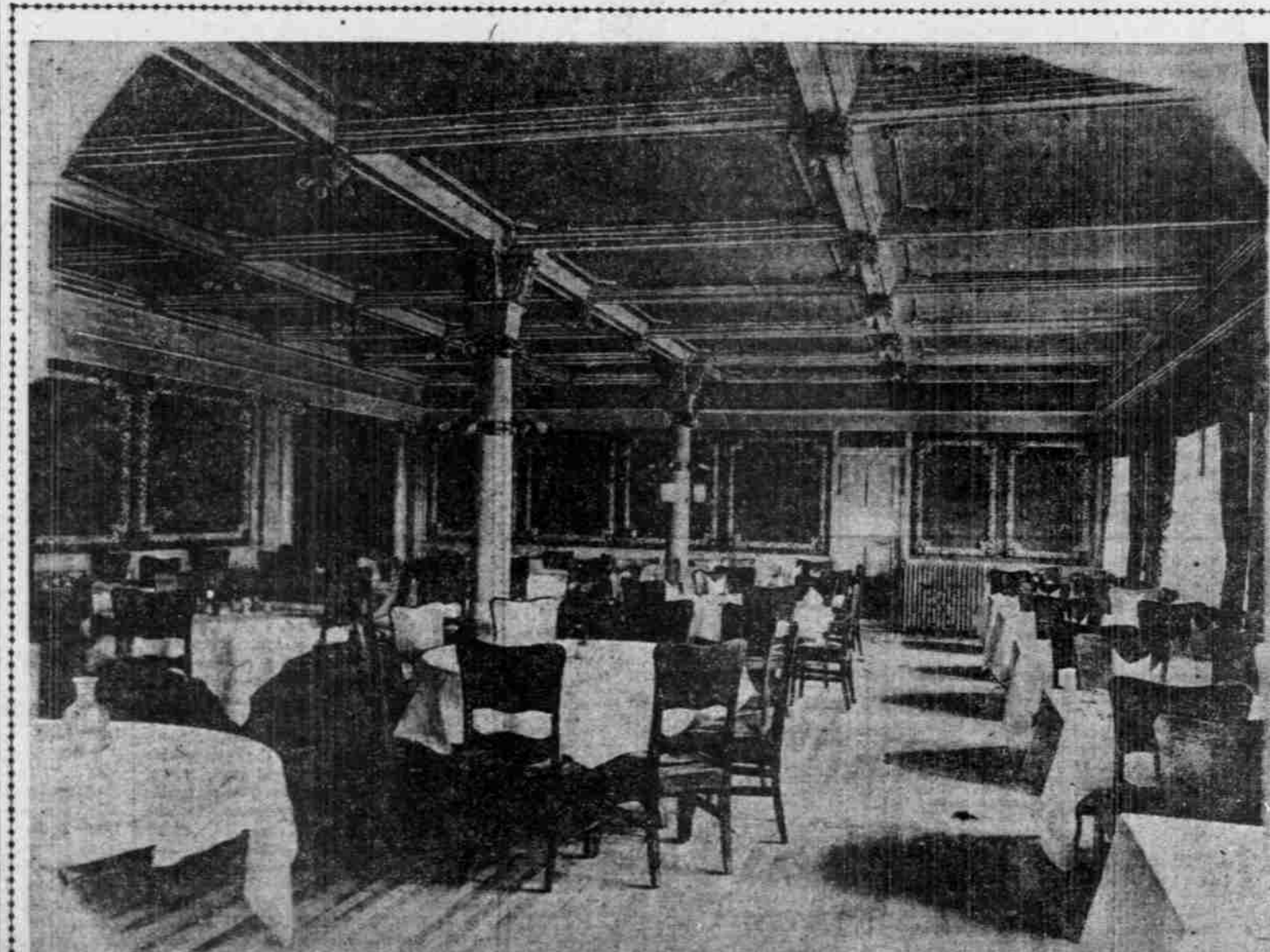
## United by Strong Bond of Friendship

Governor Mead Points Out Community of Interests of Washington and other Pacific Northwest States.

HON. ALBERT E. MEAD, Governor of Washington, responded to the toast, "Washington and the Pacific Northwest," speaking of the reasons, both historical and geographical, for a strong bond of friendship between the states carved out of the Oregon Country. The Lewis and Clark Exposition, of recent events, he declared was one of the most important means, not only for advertising the natural

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MEN'S DINING-ROOM IN THE COMMERCIAL CLUB.