Do you care for music? Even from the days long and the evenings dull in your house? You have food enough for your stomach—have you any for your head and heart? When you pass a house where music and voices float out to your ear, don't you always feel that here may be a happier home than yours?

DO YOU WANT A PIANO? If you can put one into your home with hardly any increase whatever to your expenses and your worries—if you can make you happy, with music and not make you unhappy with expense will you consider this?

Eilers Piano House Organizes Six Co-Operative Piano—Buying Clubs

WHAT ARE THESE PIANO CLUBS?

We have formed six co-operative piano-buying clubs of altogether four members (each absolutely limited to the number named). Each club will represent a certain grade of piano, and each grade will call for a certain discount down and a certain payment per week or month. We will have practically every worthy make and grade of piano in the market in this club sale. Clubs will be designated Club "A," "B," "C," "D," "E," and Club "F." Club "A" pianos sell regularly for from $200 to $300. Membership in this club is limited to 150, and those joining can secure their pianos from $175 to $225. The deposit is $5 down and $12.50 per week.

Club "B" embraces the regular $275 and $375 styles. Initial payments $7.50 cash and $2.50 weekly. Pianos to club members $180 to $275. There will be 250 members in this club.

Club "C" membership 250. Among the most costly pianos to be found at Eilers Piano House, they are regular $350 to $500 styles. Pianos $22.50 down and $5 per week secure Club "C" pianos and prices range from $225 to $375.

Club "D" contains the very highest grade American upright pianos in finest and rarest woods elaborately hand carved and superbly finished, retailing at prices from $325 to $500; retaining the name of the firm and prices range from $250 to $375.

Club "E" has the costliest grand and uprights in special styles, all of them regularly priced at over $600. There will be 140 members only in Club "E," also will effect an average saving of $125 on each piano. Payments are $25 to $60 cash, and $5 to $15 weekly.

In Club "F" will be found numerous odd pianos, manufacturers' samples, discontinued catalogue styles of Chickering, Weber, also instruments of many different makes taken in exchange for new Chickering or Weber or Kohlbachs and for pianos pianos. Not one of Club "F" pianos, however, shows any sign of usage. There will be 100 members only. Payments are $10 down and $5 weekly.

What are you waiting for? We have arranged payments by the month. Remember there are no extras, no red tape, no waiting and our absolute guarantee of money back if not satisfactory.

For the five first people in this city who join Monday morning, and the first three people in each county to join one of our clubs, we will put any piano they may choose free of deposit in their homes. We want samples of these club pianos placed everywhere immediately.

Cut This Out and Mail or Bring to Us. It Costs You Nothing.

EILERS PIANO HOUSE, 351 Washington St., Portland, Or.

Please return me one Piano Club membership; I prefer a Club "C" pianos, and membership to guarantee me at least a $375 piano. I am sure that I may choose, and be sure to make it known until said piano is selected by me. Name.

Address. 

EILERS PIANO HOUSE, 351 Washington Street, Corner Park, Portland, Or.

Peck's Bad Boy in Foreign Lands

Dad Plays He is an Anarchist in Geneva. In Venice They Give Alms.

Na, Na, George W. Peck, the President; no other house and the fact that we were here, in the foreign land, was, that we were the only ones who knew how to make it. And then, in the middle of the house, we were the only ones who knew how to make it.


1000 PIANOS FROM FACTORIES TO FAMILIES

Do you know what you could do if you could order 1000 pianos at once direct from the factories? Do you know that there are very few dealers in the United States that sell that many in one year? We propose to handle these one thousand pianos in just a few days. If you will stop to think a minute you will see that this is not idle talk, but simply a practical business proposition, carefully figured out. Is it not the same for you to order a piano each at the same time, as for one person to order 1000 pianos at once? But it is also in the shipping and handling of their pianos that wonderful savings are possible by means of these Piano Clubs.

They Mean a Couple of Train-Loads of Pianos Direct From the Factories Into Your Homes.

Arrangements have been made with all of our Eastern factories for virtually two train-loads of pianos. If you are in no hurry for your piano, it will be sent, as we say, straight from the factory to your home. But if you want it immediately, we will allow you to pick it from one of the pianos in our warehouse. The point is that almost the entire retailer's selling expense and profit is eliminated, for we can hereby sell pianos for the same prices or even less than we could sell them to regular piano dealers.

You Save at Least 25 Per Cent, or $75, on a $300 Piano, and Correspondingly More on Costlier Ones.

We have samples of every piano we are going to sell right here in stock, so do not wait, but call now and see what a truly wonderful offer this is. If you do not wish a piano in every grade, we can order the one you want ready for you. Only we cannot sell them at these prices when the clubs are closed. If you live in the country, write for our catalogue immediately and get our list of makes and prices. If you are here in Multnomah County let us ask you to come in tomorrow, for we want Monday to be the biggest and busiest piano day that Portland has ever seen.

Some of the Famous Makes That Will Be Offered on This Sale Will Be

The famous Chickering of Boston and its twin sister celebrated the Winter of New York and the South and the South.

The famous H. M. Cabot, the elegant Hazlitt, and the

The Boston, or the supreme of Philadelphia.

The wonderful Crown Orchestra, the piano of many tones.

The lovely Hazlitt.

The grand and famous Stein & Sons.

The widely known and excellent Schuerman.

The famous M. P. Zahn, of Paris, etc.

Peck's Bad Boy in Foreign Lands

Dad Plays He is an Anarchist in Geneva. In Venice They Give Alms.

Na, Na, George W. Peck, the President; no other house and the fact that we were here, in the foreign land, was, that we were the only ones who knew how to make it. And then, in the middle of the house, we were the only ones who knew how to make it.