MASTERING THE PACIFIC

Western Business Man Is a Bigger Man Than His Eastern Brother, Writes Mark Sullivan.

DORTLAND, Or., Dec. 15.—(Special Correspondence of the Boston Transcript.)—The Western business main is a bigger main than his Eastern brother. He thinks and acts on a bigger scale. He is bounded on the chait by New York and London, and on the west by Pekin and Tokio. His political interests center in Washington, his business interests in Hong Kong, and his social interests reach back one generation to New England. His daily affairs, the very details of his business, are entwined with the trunk nerves of the world's great activities. There is scarcely a business man on this Coast but has a vital, personal, dollars-and-cents interest in the Japanese war. He has a contract to furnish flour for the army hardiack, or condensed milk for the Red Cross service; or he has forecasted for himself the effect on his business if Japan should win, or if Russia should win, or if Russia should win, or if Russia should win—whether he would sell more Many who write eloquently of the "Mas-BY MARK SULLIVAN. daily affan.

business, arc ent.

ink nerves of the world's

filtes. There is scarcely a busin.

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Jipan should win, or if Russia should
win—whether he would sell more
flour to Manchuria with Russia in
control, or with Japan in control
how, on the one hand, his flour would
how, on the one hand, his flour would
be on the other hand with
Every Western busiEvery Western busiFrom this the conclusion is hastly drawn
that twice as much trade is to be had in
Asia as in Europe; and on this foundation fairy castles of enthusiasm are built.

Selier's classic dream of the profsewater trade to.

The only question:
The only question:
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As a Portiand man expressed it:
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graphs shrick in high-pitched ractoric, osiling on Europe to arise before it is too late. Throughout, the burden of the article is that the United States is fast absorbing all the trade of Asia. "Europe," says M. Meline, "now finds herself in the presence of a giant with mighty jaws who is taking away her custom. This monster has already seized the South American trade, and now it is preparing to seize upon Europe's ancient grazing ground, the trade of the yellow races, the most important in the world. . . Is it not President Roosevelt, who once said that the Paclic Ocean is destined.

rance 12,400,000
These figures are supplemented by some comparative growth of English and Amer-ican trade in Japan: Exports to Japan.

From Great Britain and the United States

| Year. | from 180 | N to 1900 States G | reat Britain |
|-------------|-------------|-----------------------|----------------|
| 1890 | | 2002, 9000 | \$13,000,000 |
| 1896 | 4 | 500,000 | 22,500,000 |
| 1901 | 74.6 | 900,490 | 25,000,000 |
| 1900 | | 900,000 | 24,000,000 |
| Those c | olumns of | figures | are full o |
| pride for J | Americans. | They to | ill the tale o |
| Great Bri | tain's grad | Iceds Junt | ine from the |

on of mistress of the Japan trade to equality with the United States, and America's equality, in the swift expansion of the present has probably become su-premacy before the statistician can re-

cord it.

Stated in another way, the gist of the figures given above for Japan is that 13 years ago Japan bought from us about one-fourth as much as from Great Britain; today she buys equally from both constries. If the other great country of American trade is not so good. Our share of China's trade is still far behind Great Britain's, but when each country's rate. or Cama s trace is still far behind Great Britaine, but when each country's rate of growth is examined the comparison predicts for China just what has happened in Japan. The exports, in taels, of Great Britain and the United States to China have been as follows:

m as follows:
United States, Great Britain,
4 40,000 \$ 68,749,000
5,300,000 \$2,335,000
7,732,000 115,000,000 en 1885 and 1902 the awakening of

'hina has been very rapid. In the first named year foreigners first got the privi-lege of trading in the interior. Her trade with the outside world has swelled in a mainter which faintly suggests what would happen if China's 400,000,000 all became consumers of foreign goods. In that growth all the great nations have participated, but none so largely as the United States. Condensing what would be a rather unweldy mass of statistics, the rate of growth of the exports of the great nations to China during these seven years

has been as follows: Great Britain

There is no mistaking the significance t these figures. What M. Meline calls n Europe to prevent has already happened. The mighty oyster of Oriental irade is ours. To the ordinary globe-trotter the thing is not appurent. He sees the impressive exterior of the great British houses, but does not penetrate far British houses, but does not penetrate far-enough to see the dry rot within. Senator. Beveridge suw it. In his book he speaks of "the zinful inactivity" of the British merchants in Chiua; and of British trade as being apparently "in a drugged and cocained siumber." If all the countries comprising what is called "the Orient" be considered together. British trade during the very years when American trade has swelled and flooded has actually declined. welled and flooded has actually declined. Consultation free.

In 1873 England's trade with Japan, China,
Curea, Hong Kong and Asiatic Russia
amounted to \$151,000,000; in 1883 it had decuined to \$150,000,000; and in 1802 to \$258,000,000. In the last named year our own
trade to the same group of countries

ctually exceeded Great Britain's, amount-

ness man is a political economist who never studied Mill. So it was no accasion for surprise when a Portland man drew from a pigeonhole an English translation of an article by an ex-prime minister of France, published in October in La Republique Francise under the heading "The United States in Asia."

This article is most interesting. It is of a type of foreign article fast becoming familiar to Americans. It is conceived in the spirit in which the Kaiser drew his famous "Yellow Peril" picture a few years ago. In tone, some paragraphs of it are dolefully reminiscent, recalling the good, old times when the merchants of Europe feasted at will on the rich pastures of Asiatic trade, and grew sleek and fat on the wealth of Asia: other paragraphs shriek in high-pitched ractoric, calling on Europe to arise before it is too late. Throughout the burder of the castilities of China's trade.

rope. And the globe-trotter will be wrong. He has been deceived by the conspicuous buildings, the show of wealth, the large figure cut by the old European houses. But those houses, while they maintain their outward show, tower in conscious pride on the main streets of the Asiatic cities, have gone the way of topheavy conservatism everywhere.

Here are some figures. They are taken from a French magazine which has, like M. Meline, been investigating the growth of American trade in Asia, and finding results by no means agreeable to the Enropean palate. In the last year for which statistics are available the exports of the great mations to Japan stood thus:

British India 25,460,000 Germany 12,460,000 Germany 12,460,000 Germany 12,460,000 France 21,550,000 These figures are supplemented by some others which show, year by year.

600 per cent, and continues to increase year by year.

It is the belief that this same thing will happen to China tout makes Oriental trade an important tiling, and if China should awake, the event would have for the world 20 times the significance of Japan's awakening. China's population is cight times Japan's. Moreover, as Lord Beresford pointed out, Japan's natural resources-her 4000 rocky islands-are not a tithe of China's. If the Chinaman should suddenly become as energetic as the Jap raise his standard of living to the Japs', develop his natural resources as the Jap has utilized his, it is conser-

ness for it. They say there is nothing inherent in the nature of the Chinaman to prevent it, and prove this by pointing out that under the touch of Russia, the trade of Manchuria increased 500 per cent in the ten years between 1902 and 1902.

These, these, are the sallent facts shout Oriental trade; in the first place, it is small in volume, almost insignificantly small when compared with European trade. But of what there is, the United States has, in some places, the largest share: in every port her share is increasing enormously at the expense of England and the rest of Europe; it may be taken as an accepted fact that the United States is to be by large odds the leading commercial power in the East. The last important fact is that the bulk of trade of the Orient, now relatively small, is bound to increase. A country as large in area as the United States, with resources estimated to be as rich as ours, and with a population of willing, capable workers to develop those resources, a population five times as large as ours is now at the stage of development represented by the fact that it has less than 1000 miles of railroad, less than the length of a track railroad, less than the length of a track from stoston to Chicago. It is accepted as certain that within half a century the railroad mileage will reach into hundreds of thousands, and approximate our own mileage. When that times comes, Amer-ica will come into her own in the Pacific heritage.

On the Dramatic Critic

William Winter Expresses Him-self Forcibly Anent Profession-nl Theatergoers.

WILLIAM WINTER, the dean of New York critics, still attacks his arduous labors with the zest of a young mawith his spurs yet to win. Mr. Winter does a prodigious amount of critical work on the Tribune and finds time on occasion to write trenchantly and wittly on subjects related to his vocation. The other day he wrote on "The Dramatic Critic": day he wrote on "The Dramatic Critic":

The critic of the stage should do his duty, but he will be wise not to magnify his office, and he certainly becomes comical when he plumes himself upon the practical results of his ministration. It is true that his lot is not happy. He exist in the midst of tribulations. He must pas almost every night of his life in a bot theater, breathing had air and commingling with a misceilaneous multitude, ennobled by the sacred muniment of liberty, but largely unaccustomed to the use of soap. He must frequently and resignedly contemplate red, green and yellow nightmares of scenery that would cause the patient unnibus horse to lis down and die. He must, often and calmily, listen to the voice of the National catarrh, in comparison with which the aquatic foghorn or the ear-piercing fife is a soothing sound of peace. He must blandly respond to the patient leather smile of the efficuive theatrical agent, who hopes that he is well but invently related by it invently with the red. ly respond to the patent leather smile of the effusive theatrical agent, who hopes that he is well, but inwardly wishes him in Tophet. He must clasp the clammy hand and hear the baleful question of the gibbering "first night" limatic, who exists for the sole purpose of inquiring, "What do you think of it?" He must preserve the composure of a marble statue, when every nerve in his system is tingling with the anxious sense of responsibility, haste and doubt, and he must perform the delicate and difficult duty of critical comment upon the personality of the most sensitive people in the world, under a pressure of adverse conditions such as would paralyze any intellect not specially trained to the task. And when he has dough his work, and done it to the best of his ability and conscience, he must be able placifily to reflect that his motives ary impugned, that his integrity is flouted, that his character is traduced, and that his name- is bemired, by every filthy scribbler and babbler, in the blackguard section of the press and the stage, with as little compunction as though he were the common cry of curs."

These trials, Mr. Winter adds, should not turn the critic's brain or lead him to presume that he and his opinions are all-important. Mr. Winter does not believe that the critic should hate and fout his ve theatrical agent, who hopes that he

mportant. Mr. Winter does not believe that the critic should hate and flout his contemporary worker, and believes that the stage affords ample room for honest differences of opinion; that "all the good the critic can accomplish is done when he sets the passing aspects of the stage instructively, agreeably and suggestively before the public mind"; that he is not required to manage the theaters or regu-late the people of the stage, as "the ef-forts of dramatic artists are to be met where they impinge upon the public mind," which is a deserved rebuke to the impertinence of the press with reference to actors; and that the critic "accom-plishes all that should be expected of him when he arouses, pleases and benefits the reader, clarifying his views, and heiping him to look with a sympathetic and serene vision upon the pleasures and pains, the Joys and sorrows, the ennobling splendors and the solemn admonitions of the realm of art."—Dramatic Mir.

Great Cost of Machinists' Strike. CHICAGO, Jan. 14.-The strike of union machinists, which went into effect May vatively calculated that the riches of the world would be doubled. the world would be doubled.

The exporters here on the Coast are out by Secretary Lee S. Fisher, His resure this thing will happen, are sure enough to lay far-seeing plans in readi- of 2181,000 during 1904, 4156,000 has been

B. E. WRIGHT

THE SCIENTIFIC DENTIST

Who relieves pain in all dental operations. The most modern and best equipped dental parlors in the Northwest.

3421/2 Washington Street, Corner Seventh

WHY DO YOU SUFFER?



When the Great Chinese Doctor GEE WO

can cure you of any ailment by his powerful and harmless Chinese herbs and roots, which are un-known to medical science of this country. His wonderful cures throughout the United States alone tell the story. Thousands of people are thankful to him for saving their lives from OPERATIONS

Then why let yourself suffer? This famous doctor knows the action over 500 different remedies that he has successfully used in different

of over soe different remedies that he has successionly used in universal diseases.

The following testimonials from well-known people tell of the wonderful curative powers of Nature's own herbs and roots:

Thomas Walsh, Tenth and Everett streets, city, cured of stomach trouble, two years' standing.

Miss Helene Enberg, 596 Vancouver avenue, city, suffered many years with dyspepsis of the stomach and lung trouble, and was said by doctors to have incurable consumption. I am thankful to say, after five months' treatment of Dr. C. Gee Wo's remedies, I have fully regained my health and strongth. I recommend all that are sick to go and see him.

Saved from operation: Mrs. Theresa George, 765 Fourth street, city—I had suffered from inflammation of the womb and ovaries and female weakness, and tried many doctors, but all said I would die if I did not have an operation. I tried Dr. C. Gee Wo's remedies as my last resource and am thankful to say that after four months' treatment I was entirely cured.

cured. He guarantees to cure Catarrh. Asthma: Liver. Kidney, Lung Trouble, Rheumatism, Nervousness, Stomach, Female Trouble and all private dis-

eases. Hundreds of testimonials. Charges moderate. If you are sick with any of the above testimonials, then call and see him.

Consultation free. Consultation free.

Patients out of the city write for blank and circulars. Inclose stamp.

Address.

used in supporting strikers. When the strike was called 300 members of the union quit work, but a number of them have since obtained employment, and strike benefits are now being paid to only 500 men. The strike was called at over 3 shops and by members of the Chicago Metal Trades Association, and was caused by the refusal of the employers to in crease the minimum wage scale from 2 to 30 cents an hour to 25% and 25 cents an hour.

Most of Them Do.

Atchison Globe. is to see some one put on music airs while playing a mechanical plane-player.

Blushing Honors.

Atchison Globe, The first time a boy is called Mister, makes him feel as queer as a cussing.

DAILY METEOBOLOGICAL REPORT.

ture, 36 deg., minimum, 31. River reading at 11 A. M., 1.6 feet; change in past 24 hours.

-0.5 foot. Total precipitation, 5 P. M., to 5 P. M., 0.23 inch; total since September 1, 1904, 18.10 inches; normal, 22.68; deficiency, 4.54. Total sunshine Jenuary 13, 1965, none; possible, 9 hours. Barometer (reduced to sea level), at 5 P. M., 20.19.

PACIFIC COAST WEATHER.

Wind.

| 101 | STATIONS. | ximum temp. | ecipitation set 12 hours. | Velocity | Direction | veather |
|-------|---|---|--|---------------|------------------------|---|
| N - D | Baker City Hamarck Boise Boise Helena Kamiocopa R. C. North Hend Pocatello Portland Red Bluff Roscherg Sacramento Sait Lake City San Francisco Sjokkane Seattle Walla Walla | 8 24 14 16 48 34 36 54 60 40 40 40 44 | 0.00 0.42 T 0.00 0.02 0.03 0.01 0.00 T 0.01 | 0 24 10 | E W NW NE E NW NW NE E | Rain Clear Rain Cloudy Cloudy Cloudy Cloudy Eain Pt. cloudy Bain Cloudy |

WEATHER CONDITIONS ring the last 24 hours light to moderately heavy rains have fallen in Western Oregon and Western Washington, and snow turning to rain has occurred in most sections east of the Cascade Mountains.

*Light. T trace.

The temperature has risen slightly everywhere in the North Pacific States, except in Southern Orogon, where it has fallen 6 degrees. The indications are for rain or snow in this district Sunday, with slightly higher tempera-tures. WEATHER FORECASTS.

Porecasts made at Portland at S P. M. for 28 hours ending at midnight, January 15: Fortland and vicinity—Rain or snow; easterly

EDWARD A. BEALS, District Forecaster

CLASSIFIED AD. RATES.

ms," "Rooms and Board," "He keeping Rooms," "Situations Wanted," 15 words or less, 15 cents; 16 to 20 words, 20 cents; 21 to 25 words, 25 cents, etc. No dis

UNDER ALL OTHER HEADS, except "New Today," 30 cents for 15 words or less; 16 to 20 words, 40 cents; 21 to 25 words, 50 cents, etc.—first insertion. Each additional insertion, one-half; no further discount un-

der one mouth, DIPORTANT—The low second-tie advertising that runs either in the classifie ons, or under head "New Today," will be given only when advertising is inserted on se given only when advertising is inserted on consecutive days, Daily and Sunday issues. Advertising that is scheduled to appear at intervals of one or more days apart will be charged for at full one-time rate cach in-

"NEW TODAY" (gauge measure agate), 15 cepts per line, first insertion; 10 cents per ANSWERS TO ADVERTISEMENTS, addressed care The Oregonian, and left at this office, should always be inclosed in scaled envelopes. No stamp is required on such

The Oregonian will not be responsible for errors in advertisements taken through the telephone.

ROSE EYTINGE

261 Thirteenth Street PHONE MAIN 1203.

MEETING NOTICES,



A. & A. S. RITE-Eleventh semiannual reunion, Jan. 19 and Scottish Rite Cathedral, and day, Jan. 19, at 9"A. M. st. By order presiding officer. 20. Candidates will assemble in Scottish Rite Cathedral, Thursday, Jan. 10, at 9"A. M. sharp

HALL, OF INDUSTRY LODGE, NO. 8, A.O. U. W.—Members are notified that the funeral of our late brother, Samuel Colson, will be held the Sunday afternoon at 2 o'clock, from the chapel of J. F. Fingley & Son. corner 3d and Madison sts. A full attendance is requested.

E. W. CROSBY, Master Workman.

Attest: JOHN W. PADDOCK, Recorder.

ETHERA COUNCIL, NO. 204, K. L. OF S., will give the third of its series of whist contests tomorrow evening, Auditorium Rail. Admission, 10c.

DIED.

BROWN-In this city, Jan. 14, 1905, Es-tella C. Brown, aged 50 years. Funeral no-tice later.

FUNERAL NOTICE.

MILLER-At Montavilla, January 14, 1905, at the tertidence of his daughter, Mrs. R. I. Newcomb, Henry W. Miller, aged IT years, 19 months and 8 days. Friends and acquaintances are respectfully invited to attend the furseral services, which will be held at Finley's chapel at 1:20 P. M. Monday, January 16, Interment, Montavilla Cemeters.

tery.

CALSON—The funeral services of the late Samuel Calson will be held at Finley's chapel at 2 P. M. today. Friends invited. Interment, Lone Fir Cemetery.

BONELLI—The funeral services of Angelo Bonelli will be held at Finley's chapel at 3 P. M. today. Friends invited. Interment, Lone Fir Cemetery.

DUNNING, McENTEE & GILBAUGH, successors to Dunning & Camplon, undertakers and embalusers, modern in every detail, 7th and Pine. Phone Main 430. Lody

EDWARD HOLMAN CO., Undertakers and embalmers, have moved to their new build-ing, Third and Balmon. Lady assistant. Telephone No. 507. J. P. FINLEY & SON, Funeral Directors, cor. 3d and Madison. Office of County Cor-oner. Lady assistant. Telephone No. 2.

F. S. DUNNING, Undertaker, 414 East Abder. Lady assistant. Telephone East 52. NEW TODAY.

FOR SALE. Hotel of 57 rooms, in Albina; in good condition.

12 acres of excellent land, ris miles from
the city and within two miles of streetcar line. Well adapted for market gardening purposes, 35 acres inder cultivation.
100x100 ft. in East Portland, with twostory brick TSATO ft., and two-story frame
building 15ATO ft.
East farther particulars apply to

NEW TODAY.

AUCTION SALES Auction Sales By J. T. WILSON Portland Auction Rooms

Monday, Tomorrow, at Salesrooms, 180 First St., at 10 A. M.

Auction sale of parior, dining-room, bed and kitchen furnishings. There has been moved to our salesroom a fine anartime rocken, tables, chairs, dreasers, commission, manufel and metal beds, springs, mattreases. Roman seat and hall chairs, lamp stand, oak hall tree extension tablichairs, firmsels and wool earners, lace tains, portieres, couriers, kungers, kitche bies, treasures, dishes, kitchen utensia, and trees and trees

A valuable consignment of modern bouse-keeping equipments. Everything necessary for the different control of the control of call your attention to the control furnish-ings to be closed out under the hammer on this day at our sulcaroom. 180 int al., cor. Yamhii. J. T. WILSON, Auctioneer. TUESDAY JANUARY 17, 10 A. M

FRIDAY'S SALE

WE WILL ON TUESDAY, JAN. 17, AT 10 A. M., IN COMPLIANCE WITH THE LAW Sell at Public Auction FOR AND IN BEHALF OF THE N. P. TERMINAL COMPANY AND THE BAG-GAGE. OMNIBUS & TRANSFER COMPANY.

Seventy-Four Pieces of Baggage

211 FIRST ST.

TOMORROW, MONDAY, JAN. 16,

We hold a Special Auction

Sale of Grand Furniture

Auction Sale

Portland Auction Rooms,

211 First Street

Unclaimed Baggage

and Furniture

Consisting of telescopes, dress-sult case-trunks, boxes and sarcks.

Also part of a CARLOAD OF FURNITURE consigned to us from ST. LOUIS by Mrs. Booth, We have no room for these goods, and they must go out before night. So come and help yourself and help us also, GUS A. LOWIT, Auctioneer.

Auction Sale

THURSDAY, JAN. 19, 10 A. M. We have consigned for sale a very select of furniture and household gnods from Mrs. (Wiley, of N. Joth st. Mrs. Wiley leaves n. Priday for the East, and must have a selement Thursday negt. This is almost new arniture, and should bring good prices, but hat remains with you. Come and make your wan price, as everything must be sold.

GUS A. LOWIT, Auctioneer.

NOTICE

We pay full value in cash for all kinds furniture, Phone Main 5633, 211 First st. THE PORTLAND AUCTION-ROOM.

RESIDENCES

100x100 With residence 100x200 With fine residence on 17th st., bet. Couch and Davis. 100x100 With residence on Overton bet. 19th and 20th. 100x100 On cor. Lownsdale and Improved. 74x100 And residence on 13th, near Main.

50x100 And residence on W. Park 50x100 And residence on Wayne bet. Eing and St. Clair. 50x100 With cottage on 16th, near With 2 residences on cor. Lownsdale and Taylor. With double house on 14th near Yambili. 65x100 50x100

50x100 On 25th, near Marshall, with house and furniture.
60x60 And residence on cor. 18th and Flanders. 30x100 And house on Glisan, near Very fine portion of block on 10th and columbia, will divide.

VACANT RESIDENCE LOTS On Washington, King, St. Clair, Ford, Park ave., West Main streets and Couch Addition, King's Addition, Cedar Hill, Portland Heights, Willamette Heights and other good locations in city.

BUSINESS

Fine half block on Hoyt, bet. 6th and 7th, will divide. Quarter block on 6th and Everett. Quarter block 7th and Johnson, im-proved, good rental.

50x100 Improved, good rental, on Park and Tambill.
100x100 Corner 5th and Burnside, will lease.
100x100 Corner 4th and Ankeny. 60x100 Corner 5th and Ankeny. Intending buyers call and see me.

DONALD MACLEOD 46 Concord block, cor. Stark and 2d

FOR SALE Exhibitors at Lewis & Clark Exposition Attention! HANDSOMELY DECORATED PAVILION

30 feet by 25 feet, with extensions on two sides, each 20 feet by 6 feet, beautifully finished in light green paint, profusely decorated with gold leaf; also has many beautifully decorated wood columns, with term cotta caps, etc.; is wired throughout for electric lighting. COST ABOUT \$20,000 WILL BE SOLD ST. LOUIS EXPUSITION FOR \$850 CASH Address Victor C. Helkes, Mines Department, World's Pair, St. Louis, or inquire of J. F. Batchelder, room 223, C. of C., Portland, Or.

12th-Street Property. Desirable Modern 8-Room House with full lot, fronting East on 12th St., near Montgomery. An attrac-tive home in a desirable locality.

A. H. BIRRELL, McKay Bldg., 3d and Stark. ABSTRACTS OF TITLE

Our records are complete and up to date We furnish abstracts promptly. MORTGAGE LOANS On Improved Populand Real Estata. SECURITY ABSTRACT & TRUST CO. 114-215 Chamber of Commerce.

GEO. BLACK PUBLIC ACCOUNTANT 318 Worcester Block General practice. Investigations. ie work. Special and periodical audits. Phone West 11.

SAWMILL FOR SALE-DAILY CAPACITY, 20,000 feet; everything in first-class order; 1,000,000 feet of logs at mill, which can be bought for H per thousand feet. There are 50,000,000 feet of pine and yellow fir tributary to this mill; railroad runs to the mill; good reasons for selling. Address P. O. Hox 116, Cottage Grove, Lane County, Oregon.

NEAT LITTLE RESTAURANT FOR SALE; seats 80 people; can be made to seat 150; centrally located on 1st st. Tong lease; cheap rent; only \$1200; involce over \$1000; good reaches for selling; no agrets. B 74,

AUCTIONEER

the furnishings, etc.

fore-We have for sale Washburn

veiland guitar, Crandail typewriter,

photograph, Stimpsen computing

ra fine hall rack combination bookes

desirable bedroom suit, folding ber

extras, to be sold at 10:30 A. M.

J. T. WILSON, Auctic

WEDNESDAY'S SALE At Salesroom, 180 First Street, At 10 A. M.

At Salesroom, 180 First Street At 10 A. M.

A great variety sale of clothing, gents furnishing goods, groceries, spices, raisins, etc.

N. B. -We have for private asie the furnishing of a cottage and cottage for cent at lith and Burnide, cheap reni, very central. Inquirs at 180 ist st.

We buy and pay cash for furnishings and all kinds of merchandless. Phone Main 1628.

J. T. WHLSON, Auctioner.

PRELIMINARY NOTICE

The Sale of the Reliable New and Second-Hand Store, 185 Front Street, to Be Sold Tuesday Feb. 24th, Commencing at 10 A. M.

out at public auction in lots to suit buyers and dealers. See Sunday papers, Jan. 22, with data of sale. J. T. WILSON, Auctioneer.

GILMAN

Auction & Commission Co. S. L. N. GILMAN, Auctioneer.

Offices and sulesrooms, 413 Washington st., with basements extending to 108 11th st., affording space for the proper display of household furniture, etc. Cash advanced. Will buy for cash household furniture and merchandise. Sales at rooms every Tuesday, Thursday and Friday, at 10 A. M.

Tuesday's Sale January 17th, at Rooms

Tuesday'o sale, Jan. 17, at rooms, includ the furniture and fittings of vesidence; a brass bedstead, cost \$80, with springs a curied hair mattresses; davemport; couch; a squares, Rtl2 feet; timed and plain white it bedsteads; dressers, with inrae plate micro commodes; costly round extension table quartered oah; buffet and dining chairs match; beautiful upright plane (as new), perfect ione; all the near furniture of cottag including the fittings and furniture of cottag including the fittings and furniture of cottag including the fittings and furniture of the cottag including the fitting the fitting that the cottag including the fitting the fitting the fitting that the cottag including the fitting the fitting that the cottag including the fitt

Special Auction Sale At Rooms No. 413 Washington

Street the draperies, curve, baskets, h and Indian potteries, baskets, Wednesday, Jun. 18, at 10 A. M., Wednesday, Jun. 18, at 10 A. M., Auctio

Special Auction Sales Of Household Furniture. Rooms No. 413 Washington Street, Thursday and Friday,

at 10 A. M. Each Day Buyers of household furniture can save mone by attending these sales of household furni-ture. S. L. N. GILMAN, Auctioneer.

Auction Sales

ELEGANT MAHOGANY AND GOLDEN OAK FURNITURE, SOLID BRASS BED STEADS, HEAVY AXMINSTER RUGS, 25 STEEL ENGRAVINGS, DRAPERIES, STEEL RANGE, ETC. On Tuesday Next, January 17

Baker's Auction Rooms, CORNER ALDER AND PARK STS.,
Comprising elegant parior pieces in managany
frames, seats uphoastered in La Belle: solid
mahagany parior tables; large Colonial rockers,
with real leather, spring seats; weathered oak
Morris chair; very costly pedestal; sliver jardinieres; rope portieres; silk draperios; lace
curtains; large steel engravings and etchings,
very choice collection; ladys parior desk, highjar pollshed quartered oak library table; handsome counches; golden oak rockers; center tables; several Axminster rugs, 8x12; Moquet
and veivet carpets; foot rugs; combination
bookcase; dining suite in golden oak, viz.,
huffet, with large French plate mirror, quartered oak pedestal extension table, box-seat
duing chairs; sewing macchine; hall tree, with
ciruciar mirror; full beaus bedsteads, aprings
and half mattressers; hundacuse enumeled bods,
costly dreasers and commodes; ware; Marcelle
spreads; sheets, down quilts, feather pillows,
etc.; steel range; gas heatern; refrigerators,
and other useful lots.

The above goods were all recently purchased
from the most up-to-date and reliable furniture house of this city. Intending purchasers
are invited to call and impact the same tomorow (Monday). Sale Tuesday, at 10 A. M.
GEO. BAKER & CO., Auctioneers. CORNER ALDER AND PARK STS.

On Thursday Next at 10 A. M. hold furniture, etc., for positive mis. Parties locking for good clean goods are invited to attend our sales. JUNK and TRASH we don't handle. GEO. BAKER & C., Auctioneers. Phone Black 1842. On Friday Next at 2 P. M.

A. J. FARMER

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Tou can save 20 per cent by dealing with us.
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raisins, pounds, 5c; choice creamery butter,
per roll, 50c; estra choice creamery butter,
per roll, 50c; estra choice creamery butter,
per roll, 50c; estra choice creamery butter,
per roll, 50c; 12 package Scotch Oats, 10c; good apples,
box, 75c; ½-box crarkers, 50c; 5 pounds good
rice, 25c; 1 pound Scalilling buking powder,
asc; 1 pound Royal baking powder, 40c; 1
pound Arm and Hammer sons, 5c; 1 bar Naptha soad, 5c; 12 bars Royal Savon, 25c; 10
bars Diamond C, 20c; 10 pounds sugo or tanioca, 35c; 1 pound English breakfast tea, 15c;
16 pounds granulated sugar, bess, 31; best
hama, per pound, 15c; 2 cans Primrose cream,
15c; 1 sank good hard-wheat flour, 81; 5-pound
pail best lard, 50c; 10-pound pail best had, \$1;
2 bottles Scider's catsup, 35c; 1 gallon good
gyrup, 40c; naw crop walnuts, 15c 1b; 5
pounds fancy Italian prunes, 25c; 4 pounds
large silver prunes, 25c, We deliver on the
East Side Tuesdays and Fridays Remember
the number, 281 Jd st., corner Jefferson.
Phome Main 403. WHOLESALE AND RETAIL GROCER.

Big Bargain Corner

NEW TODAY.

at landing, all governments at landing, all governments halance open land und mer ser 50 acres good bearing orchas extend, all feuced; good 6-room arge hars, the new frait dryer, 5 tons per day; other outholidings, 2 tons per day; other outholidings, last season. Price \$800, \$2000 down last season. Price \$800, \$2000 down read;

192-acre farm on Sandy road, 10 gaties east of Portland that cost ainne a year since \$13,000, for sale at \$12,000, including all stock and implements. Sickness is reason for seiling. Must sell at once.

200 acres, 12 miles cast of Oregon City, with 85 in line cuitivation; all rich creek bottom but 20 acres; running water, good house, new barn on the 36 acres slope land. This is a fine tract of land. Price \$30 per acre. With \$2000 or more down, halfowed on annual installments at 8 per cent.

469 acres in Yamhill County, 173 plowed, balance brush and timber, running water, good soil, fair house, good barn, orchard; 2 miles to boat landing and stailon. Price for Installments als \$13 per acre. We have no better bargain for a stock farm. Chean as wild land; half cash, balance on annual payments at 6 per cent.

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Sherlock's Addition

he addition with a great hig future. De trable lots facing North 21st, 22d, 23d, Fac ory, Blackstone and Reed streets, at popu

\$400 to \$700 Bronaugh's Addition

East 24th Street Wakefield,

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Prices Are Sure to Advance UNIMPROVED LOTS

Modern Six-Room House

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TO LOAN \$10,000

on installments. F. W. TORGLER, 106 Shertock bldg.