

MASTERING THE PACIFIC
Western Business Man is a Bigger Man Than His Eastern Brother, Writes Mark Sullivan.

BY MARK SULLIVAN.
PORTLAND, Ore., Dec. 15.—(Special Correspondence)—The Western business man is a bigger man than his Eastern brother. He thinks and acts on a bigger scale. He is bounded on the east by New York and London, and on the west by Peking and Tokio. His political interests center in Washington, his business interests in Hong Kong, and his social interests reach back one generation to New England. His daily affairs, the very details of his business, are entwined with the trunk nerves of the world's great activities. There is scarcely a business on this continent that is not vital, personal, dollars-and-cents interest in the Japanese war. He has a contract to furnish flour for the army headquarters of the United States in Europe. He has a contract for himself to furnish flour for the army headquarters of the United States in Europe. He has a contract for himself to furnish flour for the army headquarters of the United States in Europe.

But all this is mere repetition. M. Melme has been raising his hue and cry and trying to furnish flour for the army headquarters of the United States in Europe. He has a contract for himself to furnish flour for the army headquarters of the United States in Europe. He has a contract for himself to furnish flour for the army headquarters of the United States in Europe. He has a contract for himself to furnish flour for the army headquarters of the United States in Europe. He has a contract for himself to furnish flour for the army headquarters of the United States in Europe.

Exports to Japan.
From Great Britain and the United States
Year. United States. Great Britain.
1929 1,000,000 1,200,000
1928 1,200,000 1,500,000
1927 1,500,000 1,800,000
1926 1,800,000 2,100,000
1925 2,100,000 2,400,000
1924 2,400,000 2,700,000
1923 2,700,000 3,000,000
1922 3,000,000 3,300,000
1921 3,300,000 3,600,000
1920 3,600,000 3,900,000

used in supporting strikers. When the strike was called 300 members of the union quit work, but a number of them have since obtained employment, and strikers benefits are now being paid to only 300 men. The strike was called at over 20 shops and by members of the Chicago Metal Trades Association, and was caused by the refusal of the employers to increase the minimum wage scale from 25 to 30 cents an hour to 32 and 35 cents an hour.

DAILY METEOROLOGICAL REPORT.
PORTLAND, Jan. 15.—Maximum temperature, 56 deg.; minimum, 41. River reading at 11 A. M., 1.6 feet; change in past 24 hours, -.6 feet. Total precipitation, 5 P. M. to 5 A. M., .02 inch; total since September 1, 1929, 18.19 inches; normal, 22.68; deficiency, 4.49. Total sunshine January 15, 1930, none; possible, 9 hours. Barometer (reduced to sea level), at 5 P. M., 30.19.

Table with columns: Station, Max, Min, Wind, Weather. Rows include Baker City, Blumington, Boise, Burns, etc.

WEATHER FORECASTS.
Precipitation at Portland at 8 P. M. for 28 hours ending at midnight, January 15: Portland and vicinity—Rain or snow; easterly winds, light to moderate. Clearing in afternoon. Oregon and Washington—Rain or snow; easterly winds. Idaho—Rain or snow.

CLASSIFIED AD. RATES.
"Rooms," "Rooms and Board," "House-keeping Rooms," "Situations Wanted," 15 words or less, 15 cents; 16 to 20 words, 20 cents; 21 to 25 words, 25 cents, etc. No discount for additional insertions.

ROSE EYTINGE
Pupils prepared for stage, pulpit, platform or parlor. Either private lessons or class work. For time and terms, apply at 261 Thirteenth Street.

MEETING NOTICES.
A. & A. S. RITE—Eleventh semi-annual reunion, Jan. 19 and 20. Candidates will assemble in Scottish Rite Cathedral, Thursday, Jan. 19, at 9 A. M. sharp.

DEAD.
BROWN—In this city, Jan. 14, 1930. Estate of Brown, aged 50 years. Funeral notice later.

NEW TODAY.
Hotel of 57 rooms, in Albina; in good condition. Office of excellent land, six miles from the city and within two miles of street-car line. Well adapted for market gardening. Call for particulars.

NEW TODAY.
AUCTION SALES
Portland Auction Rooms
211 FIRST ST.
TOMORROW, MONDAY, JAN. 16.
We hold a Special Auction
Sale of Grand Furniture

NEW TODAY.
AUCTION SALES
Portland Auction Rooms
211 FIRST ST.
TUESDAY JANUARY 17, 10 A. M.
Portland Auction Rooms,
211 First Street
Unclaimed Baggage
and Furniture

NEW TODAY.
AUCTION SALES
Portland Auction Rooms
211 FIRST ST.
THURSDAY, JAN. 19, 10 A. M.
We have consigned for sale a very select lot of furniture and household goods from Mrs. M. Wiley, of N. 10th st. Mrs. Wiley leaves on Friday for the East and must have a settlement Thursday afternoon. This is almost new furniture, and should bring good prices, but that remains with you. Come and make your own price, as everything must be sold.

NEW TODAY.
AUCTION SALES
Portland Auction Rooms
211 FIRST ST.
FRIDAY'S SALE
At Salesroom, 180 First Street,
At 10 A. M.
A valuable consignment of modern householding equipment. Everything necessary for the different departments of home life. We call your attention to the substantial furniture to be closed out at 10 A. M. on this day at our salesroom, 180 1st st., cor. Yamhill.

NEW TODAY.
AUCTION SALES
Portland Auction Rooms
211 FIRST ST.
SUNDAY'S SALE
At Salesroom, 180 First Street,
At 10 A. M.
A great variety sale of clothing, girls' furnishings, goods, groceries, spices, paints, etc. No 15—We have for private sale the furnishings of a cottage and cottage for rent at 12th and Yamhill streets. Very central. Inquire at 180 1st st.

NEW TODAY.
AUCTION SALES
Portland Auction Rooms
211 FIRST ST.
RESIDENCES
100x100 With residence on 19th and Davis.
100x200 With residence on 17th and Davis.
100x100 With residence on Overton bet. 19th and 20th.

NEW TODAY.
AUCTION SALES
Portland Auction Rooms
211 FIRST ST.
VACANT RESIDENCE LOTS
On Washington, King, St. Clair, Ford, Park, West Main, and 2nd streets, bet. 2nd and 3rd streets. Addition, Kings Addition, Cedar Hill, Heights, Willamette Heights and other good locations in city.

NEW TODAY.
AUCTION SALES
Portland Auction Rooms
211 FIRST ST.
DONALD MACLEOD
46 Concord block, cor. Stark and 2d.
FOR SALE
Exhibitors at Lewis & Clark Exposition Attention! HANDSOMELY DECORATED PAVILION

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NEW TODAY.
FARMS
160 acres on Columbia River, near good boat landing, all good soil, 150 acres cleared, balance open land with light brush; 50 acres good bearing orchard, well watered, all houses and outbuildings, large barn, fine new fruit drier, capacity 100 bush; day the other outbuildings, fine crop land, etc. Price \$2000 down, balance on reasonable terms.

NEW TODAY.
FARMS
100 acres on the Nohalem River, Tillamook County, 50 bottom, half cleared, balance brush and open land; 40 to 50 acres open land; good houses and outbuildings; large barn in good condition; small orchard; running water; \$2000, half cash, balance to suit.

NEW TODAY.
FARMS
112-acre farm on Sandy road, 10 miles east of Portland (that road along a year since \$10,000, for sale at \$12,000, including all stock and implements. Suitability is reason for selling. Must sell at once.

NEW TODAY.
FARMS
200 acres, 15 miles east of Oregon City, with fine cultivation, all good creek bottom but 20 acres; running water, good home, new barn on the 30 acre slope land, etc. With \$2000 or more down, balance on reasonable terms. Price \$10,000.

NEW TODAY.
FARMS
400 acres in Yamhill County, 17 1/2 miles from Portland, on good road, 10 acres cleared, balance brush and open land, 2 miles to boat landing and station. Price for immediate sale \$13 per acre. We have no better bargain but a stock farm, Chelan, 200 acres, half cash, balance on annual payments at 8 per cent.

NEW TODAY.
Loans
We have money for good city and farm loans at reasonable interest.
City Properties
We are offering bargains in substantial business and residence properties and as good as new implements. The price is paid purchasers where needed. Call or write for particulars respecting our properties, and request our large farm property list.

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