

STILL BOOMING OREGON

B. L. COHEN GIVES BANKERS SOME VALUABLE POINTERS.

Fresh Description of the Country That Will Attract Attention Among Eastern Home-seekers.

New Orleans States, Nov. 14.

Mr. Benjamin L. Cohen, of the Portland Trust Company of Oregon, addressed the convention of the American Bankers' Association, this morning, setting forth the advantages of his state, and the reasons why the convention should go there for next year's meeting. He said:

"The banking situation in the State of Oregon is eminently satisfactory, and the reasons therefor are not far to seek. The State of Oregon is about 288 miles from east to west, and about 280 miles from north to south; its area, 96,000 square miles, being more than double that of Louisiana. It is divided into three great geographical and climatic divisions, viz.: Western Oregon, which includes the Willamette Valley, Southern Oregon, containing the valleys of the Umpqua and the Rogue Rivers, and Eastern Oregon, sometimes called the Inland Empire. The latter portion of the state contains the vast wheatfields, whose soil, resembling that of Sicily, is of inexhaustible fertility. Its climate is Continental—the Summers are hot and the Winters cold; though neither heat nor cold are excessive. On its extended ranges graze sheep, cattle and horses in countless thousands; and its shipping point, The Dalles, on the Columbia River, is perhaps the greatest primary wool market in the world. Our canned salmon is famous the world over."

"Southern Oregon has a mild climate without excessive heat; its rainfall is sufficient, but not superabundant, and its productions include the finest of the fruits, grains and grasses of the temperate zone. Both Southern and Eastern Oregon contain vast deposits of gold. Our mines have already produced millions of dollars of the precious metal, and their development is as yet in its infancy."

"The great Willamette Valley, which comprises the principal part of Western Oregon, is a world in itself. Its area is about the same as that of the Kingdom of Belgium, and it is well adapted to support a dense population. Every foot of this lovely Valley will produce crops, its wheat is of the best that grows. It yields hops in abundance, and of the finest quality; all the fruits of the temperate zone—rye, oats, barley, teales, plums, peaches and apples. Its dairying and stock interests are large and are rapidly increasing. It is watered by the Willamette River, and it is bounded on the west by the Coast Range Mountains and on the east by the majestic Cascades, with their superb monarch, Mount Hood, towering to the clouds and clothed in perpetual snow."

"The climate is mild and rainy. We have cool nights all Summer long, and in Winter there is an occasional snow storm, but men can work outdoors every day in the year with no greater discomfort than that of wet garments. It is a healthful climate, conducive to longevity and a serene old age."

"To the north we are separated from our sister State, Washington, by the Columbia River. The Columbia is one of the greatest rivers in the world. It drains an area of 245,000 square miles, which is about equal to that of the following states combined: Maine, 25,000; New Hampshire, 9,000; Vermont, 9,000; Massachusetts, 8,000; Connecticut, 4,800; Rhode Island, 1,000; New York, 47,000; Pennsylvania, 44,000; Maryland, 10,000; Virginia, 40,000; Louisiana, 48,000; a total of 240,000 square miles. The normal flow of the Columbia River is greater than that of the Mississippi. It is true that in extreme high water the Mississippi has the greater volume, but for nine-tenths of the year the Columbia can discount the Mississippi river and still have water enough to supply its banks."

"The chief city of Oregon is Portland, which lies in the northern end of the Willamette Valley, at its junction with the Valley of the Columbia, and, therefore, controls much of the trade of Washington, as well as that of the State of Oregon. It is a most beautiful city, having a population of about 165,000. It has been said that Portland is the third wealthiest city in the world per capita. It lies on the Willamette River, about 12 miles from its junction with the Columbia. Enormous steamers and sailing-ships from all over the world seek our wharves. Our banks and trust companies supply capital to railroads, factories and to carry on our export trade and domestic commerce. We manufacture lumber on a vast scale. Our flour-milling industry is one of the largest, and Portland capitalizes the flour trade of the Northwest, owning, besides its home mills, others at Oregon City, Salem, Tacoma and Spokane. Portland is the greatest railroad center on the Pacific Coast. Three trans-continental lines run into our city over their own tracks, and two others send in their trains under trackage contracts. Our canned salmon, hops, wool and much lumber are thus sent east by rail. Our wheat is shipped by rail and steam in vast quantities to the United Kingdom, South Africa, Australia and other countries. We are shipping the largest lumber cargoes that have ever been sent from any port in the United States to Vladivostok for the use of the Russian Government in building the trans-Siberian Railroad; and to China, Japan, the Philippines and other parts of the Orient, to South Africa and South America."

"Our import trade is also large, comprising all such articles as can be brought from Europe by steam or sail, as well as teas, silks, rice, cotton, fruits and other products of the Orient."

"The only water-level pass through the mountains from Mexico to British Columbia is the great gorge of the Columbia River, and this has made Portland the great commercial and financial center of the Northwest. We own or control mills, factories, buildings, commercial houses or banks in all parts of our own state, and in Tacoma, Seattle and Spokane, in Washington."

"In 1894, President Jefferson, who had concluded the Louisiana purchase, sent Captain Meriwether Lewis and Captain William Clark on an exploring expedition to the Pacific Coast. In 1825 we shall hold the Lewis and Clark Exposition and Oriental Fair to celebrate the centennial of their arrival on the Columbia River. We want each and all of you to visit us on that occasion. You will find that we are a hospitable people. Nature has been very kind to us. We can show you lovely valleys and towering mountains, majestic snow-capped and lofty waterfalls; the noblest of rivers and boundless forests. Over all, our moist climate casts fleecy veils of softest mist that, flecked with sunshine, clothe the mountain sides in tender tints of blue and grays that are at once the delight and the despair of the artist. Come, then, and let us welcome you to our home—"

To where Mount Hood in glory holds
Stands flashing the morning light,
And keeps the sunset gold.

BURN! BURN! A GIFT!

That's it; we sell you the Pyrography machine and you do the rest.

The Great line of goods to burn—Artist Material Department.

SANDORN, VAIL & CO.,
170 1st St.

PIANO TUNING.

Ellers Piano House makes a specialty of keeping pianos in good condition, polishing, tuning, repairing and cleaning them thoroughly and promptly. Charges very moderate.

Printing, Lithographing, Embossing.
Anderson & Dunway Co. 208 Alder street. Blank books to order. Both phones.

Meier & Frank Company

Meier & Frank Company

Meier & Frank Company

Picture Framing to your order—Largest and best line of moldings—Lowest prices.

Our "Peninsular" line of Stoves and Ranges is the largest to be found in the city—Over 40 models for heating or cooking—Wood or coal burners—Prices ranging from \$4.50 to \$65.00—Basement.

Stoves



Winter Coats at Modest Cost

The cloak store has a wonderfully fine assortment of garments at moderate cost—These Monte Carlo coats costing you from \$10 to \$30 are the embodiment of perfect styles, good serviceable materials and workmanship which marks them as from the hands of thoroughly skilled tailors. The caution is hardly required, but we would say to every woman, "You cannot afford to purchase a coat, suit or separate skirt without a knowledge of what our second floor will do for you."—Second Floor.

Ladies' Monte Carlo Coats with double cape effect in black or castor, heavy silk lined, beautifully made throughout, all sizes, exceptionally strong value, while they last at..... **\$12.50**

Ladies' Tailor-Made Suits in blouse, Eton and jacket effects, best materials, black, blue, gray, tan and Oxford, superbly made and trimmed in good styles, all sizes, great bargain at..... **\$7.85**

Ladies' French Flannel Waists, also Granite and Prunella Cloth Waists in the very latest styles, leading shades, the best \$5.00 waist we have in our extensive stock, Monday, Tuesday, Wednesday, only..... **\$3.85**

Children's Coats

We're selling our entire stock of children's high-class garments at great reductions from regular selling prices. This season's grandest styles in wool, silk or velvet, gorgeously made and trimmed in the most approved fashions. All the leading shades—Choice of the

Entire **\$15, \$16 line**

for **\$12.25**

Entire **\$18, \$20 line**

for **\$15.45**

Entire **\$22, \$25 line**

for **\$18.75**

Largest and handsomest gathering ever shown in the city.—Second Floor.



Furs

Very interesting bargains in furs for Monday, Tuesday and Wednesday.

Ladies' fur cluster Scarf in stone marten opossum, with 8 tails, large handsome scarf valued at \$6.00, special for

\$4.25 ea

Ladies' long fur Boa in sable fox, with 2 large tails, a magnificent \$8.00 scarf, special for

\$5.50 ea

Table Linens

Last three days of the great Thanksgiving sale of table linens—John S. Brown & Sons world-renowned linens at the very lowest prices—Damasks, napkins and sets all included.

Silverware Cutlery

Thanksgiving sales of silverware, cutlery, glassware, chinaware, carving sets, cut glass and kitchen goods—Prices the lowest of the year—(Basement.)

Picture Framing

Done to your order in a most satisfactory manner—Largest and best line of moldings—Prices the very lowest—Bring in your work early—(Second floor.)



"Easelfelt" Shoes at \$3.50

For the first time in the Store's history you are offered the opportunity to buy a pair of our "Easelfelt" shoes for women at \$3.50 a pair—For the seven years we have sold "Easelfelt" shoes for women, not one pair have ever been purchased at one cent less than \$4.00, that is the standard price, manufacturers compel us to always maintain it, but we want to add a thousand new members to the already large "Easelfelt" family, so for Monday, Tuesday and Wednesday we're going to place at your disposal our entire stock of "Easelfelt" shoes at \$3.50 a pair—The "Easelfelt" shoe for women, made by J. & T. Cousins, is the perfection of the shoemaker's art and in every particular the equal of any \$5.00 shoe on the market, over twenty styles in Patent Leather, Vici Kid, Patent Kid, Box Calf, Velour Calf, heavy, light and extension soles, stock or patent tips, very newest style toes, every pair hand turned and hand welt, all sizes and widths—Remember for Monday, Tuesday and Wednesday only at \$3.50 a pair.



Dress Goods Remnants

Our entire stock of dress goods remnants, in one to six yard lengths—New, desirable materials and patterns—All marked at special low prices.

White Waistings

Beautiful heavy white cotton fabrics for Winter waists—Dots, stripes, and fancy figures—Very stylish materials—All marked at prices below cost.

Val. Laces

Continuation of the great sale of Val. laces, mechanical laces and footings for Monday, Tuesday and Wednesday—Entire stock at greatly reduced prices—Now is the time to purchase your laces.

Ladies' Underwear

A feast of superior values in ladies' Underwear for three days only—Styles and values that merit the attention of the shrewdest buyers.

\$1.50 Underw'r

\$1.19

Ladies' wool vests and pants, plain white and blue mixed, shaped vest trimmed with silk ribbon, silk crocheting, all sizes in vests and pants, \$1.50 value **\$1.19**

Ladies' Jersey-ribbed fleeced-lined vests and pants, natural color only, silk-trimmed vest, all sizes, great value for three days..... **38c**

Ladies' merino union suits, "Oneita" style, silk trimmed, a splendid warm garment in all sizes, great value **87c**

Choice of our entire stock of "Hohenzollern" sanitary underwear for ladies and children at about one-half regular prices—Vests, pants and union suits all included—Great values.



Embroideries 14c yd



Tomorrow we place on sale a great purchase of 3000 yards of handsome cambric and nainsook embroideries, edgings with insertions to match, 14 inches to 7 inches wide, very best designs and qualities, values up to 30c a yard, your choice while it lasts at

14c yard

Art Department

Busy fancy-workers will find here just the silks, linens, fancy ornaments, braids, needles, yarns, cushions, etc., that they want—The stock the largest and most complete we have ever provided—These special values for Monday, Tuesday and Wednesday.

500 Cushion Tops—Smokers, Kitten, Gibson, W. O. W., and a dozen other good designs, each, special..... **43c**

"Go Way Back And Sit Down" cushions, embroidered in colors—Round style cushion is complete, special..... **43c**

STAMPED LINENS

Special reduction right thro' the line

6-inch line at..... 4c each

12-inch line at..... 7c each

18-inch line at..... 17c each

24-inch line at..... 21c each

30-inch line at..... 33c each

TINTED LINENS

12-inch at..... 17c each

18-inch at..... 30c each

24-inch at..... 58c each

30-inch at..... \$1.00 each

Free embroidery lessons given by an expert—Class daily from 9 to 12 a. m., 2 to 5 p. m.—Second Floor.

Stationery Bargains



Stationery is exceptionally low-priced for tomorrow—It's money in your purse to lay in a big supply.

One-pound package, 41 quires, in octavo, commercial and titian shapes, linen or plate finish, plain or ruled, regular 25c and 35c value, today only at the low price of, per pound..... **15c**

2000 Tablets, letter, note or pocket size, linen or satin finish, plain or ruled, 35c to 50c values, today, each..... **25c**

Blankets Reduced

There's economy in buying your blankets next few days—Blankets of full size and full quality at special reduced prices—Note these splendid values:

10-4 white wool blankets with colored border, silk bound, exceptional value for 3 days at, pair..... **\$3.74**

11-4 white wool blankets, silk bound, blue or yellow borders, regular \$6.50 line for 3 days at, pair..... **\$5.45**

11-4 all-wool gray blankets with colored borders, regular \$5.00 value for 3 days at, pair..... **\$4.25**

100 Comforters, silkoline covered, lanated cotton filled, full size, splendid patterns and colorings, regular \$2.25 value at, each..... **\$1.89**



Ruffs and Boas



A tumbling of prices on high-class ruffs and boas—New desirable goods at a big saving.

Ladies' beautiful liberty silk Ruffs in cape and plain effects, black, black and white, white and black, best styles, the regular \$6.50 value, today at **\$5.25**

Liberty silk Ruffs in plain and cape effects, black and white and all-black styles, all the regular \$3.50 values for..... **\$2.75**

Magnificent ostrich feather Boas in 14 and 14-1/2 yd. lengths, finest feathers, black only, big values for..... **\$15.00**

We are showing a superb line of Crepe Scarfs in Persian effects for wear under fur coats, prices ranging from..... **\$2.50 to \$8.50**