

TRADE WITH THE STRAITS

WHAT PORTLAND MAY DO WITH ASIA AND POLYNESIA.

Consul-General Williams, at Singapore, Makes Inquiries of Local Board of Trade.

The possibilities of a great Pacific Coast trade being worked up between the Pacific Coast States and the Straits Settlements and all of the Orient are set forth in a letter which has been received by Secretary Moore of the Board of Trade, from G. F. Williams, United States Consul-General at Singapore.

Mr. Williams, who expects to be in the United States during the Fall, asks the Board to send its report for 1901 to his address, Rochester, N. Y., so that upon his return he may use it to the advantage of the state. In his letter he says:

"I expect to be in the United States during September, October and a part of November, and can then easily bring your report to Singapore, where I hope to use it to the advantage of your commercial interests. In order to inspire your manufacturers to the importance of this Oriental enterprise let me display a few statements as to trade of my Consulate-General, 78 per cent of which is done in Singapore. During 1900 (and '01 was 15 per cent higher, and '02 promises like increase) our imports and exports aggregated \$69,795,325 Mexican, equal to about \$30,000,000 gold, while the same year the imports and exports of San Francisco—our greatest Pacific port, by sea and land—aggregated only \$20,844,114 gold.

"The number of vessels, all sorts, which entered and cleared in my Consular district, 1900, was 55,028, while those entering and clearing from San Francisco, were only 1580. Tonnage entering and clearing here in 1900, 18,313,842 tons; at San Francisco, only 2,854,326 tons. Thus we had nearly four times the value in imports and exports, 23 times the number of vessels in and out, and nearly seven times the tonnage. These figures of this district, being vastly greater than the same for all the Pacific ports of America, North and South, from Behring's Straits to Cape Horn.

"In 1900 our imports and exports were above \$100,000,000 (valued) greater than the total imports and exports of the entire Japanese Empire. During 1900, my Consular district sold to the United States \$71,032,578 Mexican, and received from the United States only \$1,873,194 Mexican. This inequality is due to American lethargy. While the United States takes about 10 per cent of this country's exports, it supplies only two-thirds of 1 per cent of her imports.

"These figures are given to inspire your people to greater inquiry as to Eastern trade, and had I permitted, I could tell all America would know more of the opportunities of trade on this side of our planet. Nature has endowed us at home, and we have developed in consequence. Geography and climate have favored us in trade as a priceless legacy, and we have only to accept it.

"Our Pacific Coast is 5000 miles nearer the markets of the Orient than San Francisco, and has 500,000 buyers, daily more and more demanding Western comforts, manufactures and conveniences of modern life, than our European competitors for their trade with their home manufactures. About as near to us as Europe. Then we have open seas over which to send our goods, while Europe cannot land a cargo in the Orient without paying \$3 shillings (2) a ton Suez Canal toll, a handling of fully 30 per cent against Europe. And if America can pay freight, insurance and commission and compete in price with Europe with their home manufactures freed from such charges, how, I ask you, can Europe pay canal dues and longer steaming expenses and compete with us in Oriental trade? The market is ours for the asking.

"Then a step on and the 300,000,000 of India and Burmah, as near to us as Europe, again invite our goods, so that with the discretion and persistence shown in the past by Britain and Europe, if in the future shown by America, will give to us the markets of this 1,000,000,000 people.

"In reply to the letter Mr. Williams has written that there were more than 100 factories engaged in the manufacture of articles of merchandise in use by civilized people, and while the export trade was limited, the manufacturers were beginning to see the necessity of reaching out for a larger and more profitable market. Mr. Moore spoke of the proposed exhibit in the Japanese National Exposition, and said that the manufacturers were beginning to see the necessity of reaching out for a larger and more profitable market. Mr. Moore spoke of the proposed exhibit in the Japanese National Exposition, and said that the manufacturers were beginning to see the necessity of reaching out for a larger and more profitable market.

"Headless Body Identified. SAN FRANCISCO, July 12.—The headless body washed on the beach at Fort Baker yesterday has been almost positive. The Pittsburg Special for Pittsburg Trainers. Leaving Chicago, 7:30 P. M. every day, arriving Pittsburg 7:45 next morning, has vestibule coaches and sleeping cars (Chicago to Pittsburg). One car has buffet serving breakfast, and passengers can get off train at Pittsburg refreshed and ready for business. Its counterpart, The Chicago Special, leaves Pittsburg 6:30 P. M. and brings passengers to Chicago next morning. Arrange with H. R. Dering, A. G. P. Agt, 318 South Clark street, Chicago, for your next Pittsburg trip on this train.

PERSONAL MENTION.

Mr. and Mrs. Louis Stejer, accompanied by Mrs. Greiner, are camping near North Yamhill.

Governor T. T. Geer and Secretary of State F. L. Dunbar spent yesterday in Portland.

Mrs. J. C. Tift, of Buffalo, N. Y., is visiting her son, Mr. Arthur P. Tift, at Mount Tabor.

Mr. George C. Sears lies very seriously ill at his farm near Newberg, with congestion of the lungs.

Hon. J. M. Church, of La Grande, who has been ill in this city for several weeks, was able to come down town yesterday.

L. B. Rees, son and daughter of the House of Representatives in the State Legislature, is registered at the Perkins from Pendleton.

A. B. Thompson, of Pendleton, is a guest at the Perkins. Mr. Thompson represented the Counties of Umatilla and Morrow, at the last session of the Legislature.

Mr. Herbert W. Foster, of Dayton, Wash., formerly of Portland, is in the city for a few days. He will visit Albany and the beaches before he returns to Eastern Washington.

At the last meeting of the National Association of Stationary Engineers James Dunlap, engineer at the Marquam building, was elected delegate to the National convention to be held in Boston the first week in September.

L. B. Marshall, of this city, who, for the past three years, has been attending the State School of Mines at Golden, Colo., is spending his summer vacation in company with a party of eminent mining engineers, exploring a part of Alaska east of Cape York, and about 100 miles north of Nome.

Ex-Mayor Rowe and City Auditor Devlin, who left for Seattle on a pleasure trip Thursday night, will visit North Yakima before returning to Portland. News has been received from them to the effect that they are not after Tracy and Merrill, and that they will make no attempt to capture the convict.

R. H. Pease, president of the Goodyear Rubber Company, reached Portland yesterday morning, accompanied by Mrs. Pease. Their son and daughter will come to Portland by the ocean trip, arriving here tomorrow. For several years past Mr. Pease and his family have spent the summer months in Portland. They are popular in society circles here, and they enjoy a large acquaintance among Portland's best people. The Goodyear Rubber Company maintains a large house in Portland, which is the distributing house for their large and constantly increasing trade in the Pacific Northwest. Mr. Pease and his family will make their summer home at the Norton.

Charges Against U. S. Attorney. PAWNEE, O. T., July 12.—The Pawnee County Grand Jury has presented to the Federal Court a report which makes direct charges against U. S. Attorney States Attorney for Oklahoma, in connection with the collection of certain taxes in the Osage reservation. Signed was employed by the County Commissioners to collect these taxes in 1899 and 1900. The Grand Jury alleges that Speed secured this contract by means of a conspiracy to defraud the county and recommends that suit be immediately instituted against Speed to collect the \$5788 which he was paid for this work.

New Bridges for Marion County. SALEM, Or., July 12.—The Marion County Court made a tour of the northern part of Marion County this week for the purpose of inspecting roads and bridges, and decided to rebuild the Lichty bridge across Fudding River, and the Morley bridge, across the Abiqua, The bridge across the Willamette at Salem will be closed to teams next week, but footmen will be allowed to cross. A ferry will be provided for teams. The repairs will be completed in two weeks.

Leaving Chicago, 7:30 P. M. every day, arriving Pittsburg 7:45 next morning, has vestibule coaches and sleeping cars (Chicago to Pittsburg). One car has buffet serving breakfast, and passengers can get off train at Pittsburg refreshed and ready for business. Its counterpart, The Chicago Special, leaves Pittsburg 6:30 P. M. and brings passengers to Chicago next morning. Arrange with H. R. Dering, A. G. P. Agt, 318 South Clark street, Chicago, for your next Pittsburg trip on this train.

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BUYING PIANOS

HOW TO GET THE BEST INSTRUMENTS AND SAVE MONEY AT THE SAME TIME.

Some Timely Suggestions From Eilers Piano House That Will Be Appreciated by Every Thoughtful Person Who is Considering the Purchase of a Piano or an Organ.

We can't expect to convince you here and now that we have the best pianos that money can buy. That would be expecting too much from one short talk.

But we want to be honest with you and state some things here that will prove of actual benefit to you. We want you to know what we think and what we can tell you what we think and what we can tell you what we think.

Everybody knows that we sell pianos on every piano or organ that we sell. We started in to do this because if we sell for less money than other houses we must inevitably do the largest business.

But we could not sell for less money than other houses because that would be in our own particular business that would justify it.

Selling pianos in the West is largely a question of freight rates. Unless you do business on a big scale, the freight rates will be so high that the price on pianos must be increased in order to make good the extra expense.

Everybody knows that we have the best pianos that money can buy. We started in to do this because if we sell for less money than other houses we must inevitably do the largest business.

Another of our leaders is the great and beautiful Weber of New York, the piano that from the first day it was produced up to the present moment is made to conform to a musician's ideal of tone. And always wherever a beautiful tone is the thing required, the Weber stands unrivaled.

Another of our leaders is the now famous and superb Kimball, of Chicago, the piano that today is the embodiment of all that modern art, ingenuity, system and economy can produce. We believe it to be as perfect an instrument as human agencies can construct.

In addition to these three great pianos, we have about 25 other leading makes, comprising 800 to 900 new instruments, from which to make a selection. We are in a position, therefore, to suit every conceivable taste that enters into the selection of a piano.

One very important thing to bear in mind when you purchase from us is that you run no risk of being dissatisfied. If your piano is not exactly right, if it does not please you in every respect, there is always the distinct understanding that we will take it back and allow you a new selection.

ly identified as that of Captain William Ward, master of the steamer Rio de Janeiro, which foundered February 2, 1901. The numbers of the watch found with the body correspond to those on the watch purchased by Captain Ward from a local jewelry house.

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MOYER CLEARANCE PRICES

Look over the list. If you do not find quoted here the articles you desire, come to the store and we will name you MONEY-SAVING PRICES

Boys' Wash Suits Wash Suits in duck, crash and striped Galatea, never sold for less than 50c; clearance price 33c. 75c Wash Suits 39c. \$1.00 Wash Suits 50c. \$1.50 Wash Suits 75c.

Youths' Suits We have some wonderful BARGAINS to show in Youths' Suits, ages 14 to 19 years. Some lines we intend closing out are marked at ridiculously low prices. Better come before they are all gone. Three styles, \$5.00 Suits, coat, vest and long pants, closing price 3.95. Four styles, \$6.00 4.35. Ten styles, \$7.50 5.85.

Boys' Waists Percalé Blouse Waists; all 50c values 39c. Mothers' Friend Shirtwaists, 50c and 75c values 39c.

Suspenders President Suspenders, all over 50c, special 39c. All 25c Suspenders 19c.

Wash Knee Pants In duck, linen and Galatea, HALF PRICE. 25c Knee Pants 15c. 50c Knee Pants 25c.

Summer Underwear Five lines, including fancy ribbed Balbriggan Underwear; pink, blue and tan shades; great 50c values 39c. Men's French Mesh Balbriggan Underwear; up-town stores 75c, we say 39c.

Neckwear A full line of Tecks, Band Bows, Ties and Four-in-Hands, 25c and 35c values 15c.

Men's Suits We never again expect to have such good bargains to offer in Men's Suits as we are now showing on our Bargain Counters 7.95. Men's Hand-Made—hand-made buttonholes, serge lined, all wool \$15 Suits, now selling at 7.95. Men's TAILOR-MADE \$20 and \$25 Suits 9.85. Nothing to equal these bargains can be had elsewhere.

Boys' Clothing VESTES We have bunched all our \$1.95 to \$2.95 Vestees and will close them out at the nominal price 1.59. A SPECIAL LOT OF VESTES, sizes 3 and 4 only, price up to \$5.00, will be closed at 1.95. ALL 50c KNEE PANTS 39c. ALL 75c KNEE PANTS 59c. ALL \$1.00 KNEE PANTS 83c.

Boys' School Suits Two-piece Jacket and Pants, ages 8 to 15. A great lot of \$2.50 and \$2.95 SCHOOL SUITS bunched 1.59 in one lot. Several lines of \$3.45 and \$3.95 SCHOOL SUITS bunched 2.95 in one lot at 2.95.

Boys' Sweaters Boys' Wool Sweaters, navy blue, also garnet; the greatest values 39c over offered. Boys' Fine Sweaters, in tan and garnet, great \$1.25 values 85c. Fancy Striped Worsted Sweaters, the pride of any boy; regular \$1.50, special 1.29.

Men's Pants Four special lines in Men's \$2.50 Pants—cassimeres, worsteds and chevots, special for this sale 1.85.

Boys' Khaki Norfolk Suits The \$1.50 kind 1.15. BOYS' CRASH AND LINEN SUITS, Jackets and Knee Pants, ages 8 to 16 years, \$1.50 kind 75c.

Boys' Caps All 50c Caps 39c. All 25c Caps 15c.

Men's Jean Pants Our regular \$1.00 grades 85c. Sweet, Orr & Co.'s Union-Made Corduroy Pants 2.55.

Percalé Shirts Some of the nicest patterns we have shown this season. We intended them for bargains at 50c; put into this sale at 39c.

MOYER CLOTHING CO. Third and Oak Streets, Portland, Or.

HA! HA! HA! = IT DIDN'T HURT A BIT. POSITIVELY AND ABSOLUTELY PAINLESS. EXTRACTION OF TEETH.

Our Flexible Rubber Plates. HAVE MANY ADVANTAGES OVER THE OLD, THICK, CUMBERSOME, ORDINARY RUBBER PLATES, AND EVEN OVER GOLD PLATES. BEING MUCH LIGHTER AND THINNER, THESE PLATES ARE FLEXIBLE—ONLY A TRIPLE THICKER THAN HEAVY WRITING PAPER; FIT CLOSER AND ADHERE BETTER TO THE ROOF OF THE MOUTH. PARTICLES OF FOOD AND SMALL SEEDS CANNOT GET UNDER THEM. THEY WILL LAST LONGER, ARE STRONGER THAN ANY OTHERS, AND WILL NOT BREAK AS READILY, AS THEY WILL GIVE FIRST, BEING FLEXIBLE. PEOPLE HAVING TROUBLE WITH PLATES SHOULD CONSULT US ON THIS NEW PLATE, AS IT FILLS A LONG-FELT WANT.

PORTLAND AND ALASKA TRADE.

Opportunities for Commerce of Vast Proportions.

The latest arrival from the far North is F. F. Lischke, miner of the Northern Light at Bettles, Alaska. He has been an extensive traveler in the North, and is conversant with all of the principal gold-bearing districts. In his travels he made a close study of the geology, mineralogy and geography of the country and its commercial and transportation features, and his experience and observations are of moment to the future of Oregon and Portland. In speaking of conditions pertaining to the gold fields and their relation to the Coast cities, Mr. Lischke said:

"The time is opportune for the merchants and people of Portland to awake and make an effort to secure a portion of the business of the hinterland. Alaska is producing millions of dollars, and is yet in its infancy so far as the production of mineral wealth is concerned. There are thousands upon thousands of square miles which have been traversed by the presence of a white man. Up to this time the mining operations have been confined to the territory directly adjacent to the main waterways of the interior and to the mountains fringing the coast line. The results have been marvelous in the way of gold production.

"The future of the North is no longer a matter of conjecture. In the next few years there will spring up dozens of prosperous quartz and placer camps. Railways are under contemplation which will tap Alaska from north to south, via Resurrection Bay and Haines in the interior of Alaska, and from Valdez to Eagle, on the Yukon, 100 miles below Dawson. These will open up a district of vast quartz ledges, rich placers, coal veins, oil lands and a rich stock and agricultural section. The population and wealth of the North will increase rapidly. The trade between the miners and the Coast cities will assume enormous proportions. The traffic is now controlled by Seattle, which has exclusive control of the South-eastern Alaska trade, and by San Francisco, which handles the trade of Nome and Northern Alaska. These cities have imposed upon the miners by selling them inferior goods at exorbitant prices, and in every imaginable manner taking advantage of conditions. The majority of the people of the North are but awaiting an opportunity to divert their patronage to a point where they can obtain fair treatment and wholesome supplies. Oregon has everything that the North requires. It has flour, cereals, fruits and clothing, with ample facilities for their preparation and shipment. With a line of steamers to the North, millions of dollars would be circulated in Portland. To

Shields' Park No Liquors Sold. Performance Every Night. 13th and Washington Sts. EDWARD SHIELDS, Janitor.

ENTIRE CHANGE OF PROGRAM

First time on the Coast THE VOLTEMS Lady and Gentleman Acrobats. Premier Juvenile Artists DUFFY CHILDREN Songs and Acrobatic Dancing. Phenomenal Slack Wire General MONS. JAMES Wonderful Feats of Equilibrium. The Wonderful POLYSCOPE New Moving Pictures. General Admission 10c.

Cale Bros. FURNITURE WE WANT YOUR PATRONAGE. EVERYTHING marked in PLAIN FIGURES Good Furniture PRICED RIGHT. OUR STANDARD: HONEST DEALINGS, HONEST VALUES. Make a Cozy Corner \$5.00.

NO DENTAL STUDENTS EMPLOYED. Failing Building, Cor. Third and Washington Streets. Open Evenings till 9; Sundays, 9 to 12. Telephone: Oregon, S 2291; Columbia, 368. WISE BROTHERS DENTISTS.