

ALCOHOL AND DRUG COUNSELING—As an alcohol and drug counselor, you will motivate clients to enter treatment, conduct intake interviews, write treatment plans, provide individual counseling, conduct family education, do group counseling, manage cases and keep records, make ethical decisions, use multicultural competency and employ gender-specific treatment methods.

At Portland Community College, most courses are offered in late afternoons or evenings to accommodate those working during the day. The program has been designed to update the skills of persons currently working in related areas.

*To earn an Associate of Applied Science Degree and Addiction Studies Certificate, call the PCC's Cascade Campus at 503/978-5661.

APPRAISER—Appraisers provide estimates of a property's value and quality, and typically specialize in residential or commercial real estate. Most appraisers work for banks or appraisal firms. The majority of appraisals are done for mortgage-lending purposes and involve finding comparable sales. All states require appraisers to be licensed. Salary range: up to \$75,000.

AUTO COLLISION REPAIR—The auto collision repair technician is a skilled member of a respected trade. Duties may include parts replacement, straightening damaged body panels, auto glass replacement, auto frame straightening, damage analysis, estimating repair costs and refinishing damage. Auto collision repair technicians are hired by automobile dealership and independent auto body repair shops.

*To earn an Associate of Applied Science Degree, Two-year certificate, One-year certificate or Auto Painting One-year Certificate, call PCC's Rock Creek Campus at 503/614-7229.

B-FIT—B-FIT (Building Futures in Industry and Trades) is

a pre-apprenticeship training program focused on the needs of women and minority men seeking careers in the construction and building trades. This is a two-year program. Courses introduce industrial skills in the construction, electrical and mechanical trades, including math, physical strength training, job safety, researching industrial occupations, welding principles, computer literacy and cooperative education work experience.

*To earn a B-FIT Certificate of Completion, contact PCC's Rock Creek Campus at 503/614-7405.

BUYER—This is the person who is involved with and responsible for planning sales, monitoring inventory, selecting the merchandise, and writing and pricing orders to vendors. Being a buyer is the ultimate exercise in living on a budget. You'll be told what you have to spend for a season, and your job will be to get the most and best for your buck. Buyers get their positions after spending two to five years as an assistant or by completing a management-training program sponsored by the store. A lot of people want this job, despite its increased emphasis on sales and inventory management and the relatively low pay. Be prepared for some fairly stiff competition. Salary range: \$28,000 to \$36,000.

CLAIMS ADJUSTER—These folks negotiate claims when people lose something by theft, fire, flood, whatever. You'll need to be good with people, because your job is to be fair to those the company insures, while being fair to the company, too. A college degree is not a requirement to be an adjuster, but many agents are college grads. Salary range: \$25,000 to \$30,000 to start; worker's compensation claims adjusters are in demand and

start at \$35,000 to \$40,000.

COMPUTER SOFTWARE ENGINEERING—Computer software engineering technicians work as a vital part of software and hardware development. Duties may include: programming in C++, C and 80X86 assembly programming languages, software technical support, software testing and quality assurance, technical writing, windows programming and other responsibilities.

*To earn an Associate of Applied Science degree, One-year certificate through PCC's Computer Software Engineering Program, call their Sylvania Campus at 503/977-4163.

CUSTOMER SERVICE—

Murphy's Law reigns supreme in this industry. If something can go wrong with other people's money, of course it will, regularly and often. So someone needs to be on top of what are euphemistically known as challenges and issues and make them disappear or at least diminish by the close of trading. And investors, especially the new ones, have endless questions. Want to earn your spurs and make it to marketing or portfolio manager in the next few years? This is a great way to do so. No one knows more about the customer than you after a year of answering calls. Patience has its own rewards, particularly in this business. This is another area slated for growth in the next decade. Salary range: \$40,000.

DENTAL ASSISTING—A dental assistant is the dentist's "right arm," using technical and communication skills during dental procedures, as well as working independently with dental patients. Office management and some laboratory skills are also required. Duties include: passing instruments, handling water, air and suction devices, mixing dental cements, bases and impression materials, taking and developing X-rays, recording medical and dental histories and other responsibilities.

*To earn a One-year Certificate through PCC's Dental Assisting Program, call their Sylvania Campus at 503/977-4236.

DEPARTMENT OR SALES MANAGER—For management training program graduates and for very successful sales associates, this is typically their first rung in the retail ladder. This is one of the lowest levels of management, but a useful one for those who want a long-term career in the industry. Department managers supervise the sales staff, control the sales floor inventory, and often work closely with buyers. A college degree is rarely required for this position; candidates need only to prove they can sell, work with people well, and keep careful track of inventory. As technology becomes increasingly a part of sales and customer analysis, a facility with data and systems is also a big plus. Salary range: \$18,000 to \$25,000.



PHOTO BY MARK WASHINGTON

Shavonne Lewis is a bus driver for Tri-Met. As a basic requirement, applicants must have had a good 5-year driving record. Potential earnings of a new driver at Tri-Met is \$19,000 per year. After three years of service, the expected highest salary is \$57,000.

DEVELOPER—Developers are the ones who make property plans come to life. To become a developer you'll need excellent communication skills and a strong understanding of all aspects of the real estate industry. Most developers start out in entry-level positions with a developer or contractor and then work their way up. Salary range: \$50,000 to \$100,000 or more.

ELEMENTARY SCHOOL TEACHER—People in these positions have a huge impact on their students' lives. The obvious part of the job is the time spent in the classroom, writing letters on the blackboard or helping students construct model cities out of milk cartons. But that is just the beginning of the work here. Teachers also have a lot of out-of-the-classroom work to do: grading papers, collecting those empty milk cartons, composing class plans, and the like. There is also night school or summer school to consider, for those who wish to improve their credentials and make a bigger salary. Salary range: \$18,000 to \$50,000.

EMERGENCY DISPATCH OPERATOR 9-1-1—As an emergency dispatch operator, you will play a key role on the public safety team by providing the communications link connecting agency, the departments you serve, field operations and the public. Your responsibilities may include: answering

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www.oregonlottery.org

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and
"Doing Good Things for Oregon!"

For more information about current employment opportunities, visit our WebCenter on the Internet at

The Oregon Lottery is an Equal Opportunity/Affirmative Action
Employer committed to a diverse workforce.