Getting hired in the software industry depends on company

As you embark on a job search in the software industry, you should decide first whether you prefer smaller companies, including the many start-ups that surface each week, or larger industry players. Small companies offer far less in the way of organizational structure and office systems, and you'll often be fending for yourself on the administrative front.

You'll almost certainly have a smaller salary, but if you're lucky, a potentially much more generous stock package. At larger software companies, your job will likely be more narrowly defined, but you'll also have a much greater sense of security than your company will around a year or two.

If you need some degree of structure in your work, the larger firm is the better bet, though this also means a more settled and very possibly less dynamic work environment.

Whatever your preference, here are some tips on landing a job:

- If you're applying for a technical position, you will almost certainly be asked to write some code as part of your interview.

  You'll also impress your interviewer if you can discuss previous programming you've done – especially if it relates to the type of application you'll likely be working on.

- Whether you're applying for a technical or a business position, you should know the products of the company to which you're applying. It's even better if you can offer suggestions about how you'd improve the product from a user's standpoint, and how you'd improve the product from a user's standpoint, and how that would give the product a stronger position against the competing products on the market.

- Be enthusiastic and energetic. Remember, this is an industry

in which ten- to twelve-hour days are the norm, and product launches kick off the next product-development cycle. Your interviewers know that success on the job depends on dedicated work by all members of the team.

Permission to reprint the following article from WetFeet.com's Industry Insider Guide was given by Jossey-Bass Publishers.

Join Our Winning Team!

Seeking High Energy, Talented Individuals . . .

Would you like to be a significant contributor to a company that is on the leading edge of semiconductor test and measurement technologies?

Consistently profitable and growing, Cascade Microtech is seeking a number of outstanding individuals with a dedication to excellence at our facility in the silicon forest of Beaverton, Oregon.

We reward you with an excellent compensation package and a high-energy, quality oriented work environment. We have opportunities in the following areas:

Electrical Engineer (Test)   Probe Technician
Thin Film Process Technician   Quality Engineer
Materials Operations Analyst   Manufacturing Engineer
Regional Sales Manager   Buyer/Planner III
Senior Sales Applications Engineer Mechanical Technician
Inside Sales Representative   Product Marketing Specialist
Thin Film Layout Technician   Electrical Engineer III
Maintenance Technician

CASCADE™
MICROTECH

EEO/AA Employer

For more information visit our web site at www.cascademicrotech.com or fax your resume to (503) 601-1010 or mail to 00-28 'Job Title', 2430 NW 206th Ave, Beaverton, OR 07006; or email to hr@cmicro.com.

Come visit us on the web at www. portlandobserver. com