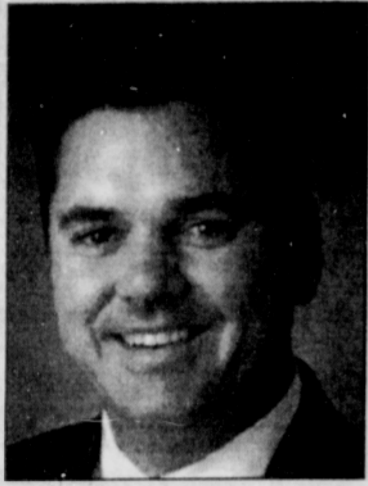


MINORITY *Enterprise* DEVELOPMENT

Sequent Taps Joseph D. Moyer to Head Global Business Alliances



Joseph D. Moyer

Looking Past \$1 Billion in Revenues, Sequent Moves to Leverage NUMA-Q 2000 Momentum to Broaden Relationships with Key Partners and Systems Integrator

John McAdam, president and COO of Sequent Computer Systems, Inc., today announced the appointment of Joseph D. Moyer to the new position of vice president, Global Business Alliances. Moyer will drive a major initiative aimed at better aligning the company's sales, support and professional services capabilities to gain incremental business by leveraging key application partners and select systems integrator. McAdam pointed to the focus on business alliances as the key to expanding the success of Sequent's NUMA-Q 2000 data center server platform and growing the company beyond \$1 billion in revenue.

Moyer was formerly vice president of integrator channel marketing for the Unisys Corporation's \$2.6 billion computer Systems Group. Previously, he held a series of other key positions in sales and program management during 14 years at Unisys.

Moyer will help Sequent to broaden its partner infrastructure and ensure the integration of its products with those of the systems integration firms and application providers to deliver complete solutions to the marketplace.

"Joe brings extensive expertise and an in-depth understanding of how to leverage Sequent's offerings with the partner community. Global Business Alliances will lead our expansion into new markets and new customers through strategic partnerships, leveraging the NUMA-Q platform and our outstanding technical support capabilities," McAdam said. "The Alliances group will be critical as we engage in expanding our enterprise opportunities. We are committed to dramatically increasing this part of our business. I am pleased to announce that Joe will drive this effort going forward."

"Sequent has designed an impressive data center platform in NUMA-Q 2000, and has an unparalleled reputation for delivering in mission critical enterprise environments," Moyer said. "Our platform position combined with our extensive enterprise in technical and sales support, as well as solutions optimization, sets Sequent apart from other players in the data center space."

"The core of our value proposition is the ability to eliminate the risk of new data center deployments. We will leverage this aggressively in growing our business with key applications partners and through elect Systems Integrator," he said.

Moyer received a bachelor of science degree from Florida State University.

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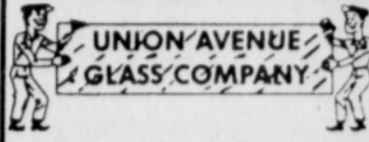
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Glenn has recently joined the Portland Development Commission as our new Contracting Manager. Glenn will be coordinating all our efforts with minority, women-owned and emerging small businesses. He'll be monitoring PDC projects and programs to make sure they offer opportunities for minority contractors in our community wherever it's appropriate.

PDC has historically supported minority-owned businesses because we know that successful small businesses are the backbone of a healthy local economy.



If you would like information about MBE, WBE and ESB certification or contracting opportunities at PDC, give Glenn a call at 823-3261. We'll also be posting contracting opportunities on our web site at: www.portlanddev.org.



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