

MINORITY

USE DEVELOPMENT



Work begins on new Kaiser Permanente facility in North Portland:

Heavy equipment is excavating for a new three-story parking structure at Kaiser Permanente's medical campus in the 3600 block of north Interstate Avenue. The structure will be topped by an 84,000-square-foot medical office expected to open in 1998. The facility will provide Kaiser Permanente's north and northeast Portland members with outpatient surgical services, medical imaging, and 24 hour emergency services, plus after-hour and weekend urgent care

Alberta Street Market

Salutes

Minority Business Week

915 N.E. Alberta

281-6388

Owner: Jack Chung

Selling to the government

Oregon Businesses to navigate the maze of government contracts don't have to make the journey alone. The Government Contract Acquisition Program (GCAP), has received notice of award of a federal cooperative agreement to continue counseling and training businesses interested in marketing their products or services to government agencies. Program Manager Jan Hurt said the funding will provide GCAP with the ability to reach out to a larger number of small businesses. "Since 1991, GCAP has assisted Oregon's small businesses in obtaining more than \$46 million in govern-

ment contracts. However," Ms. Hurt continued, "there are still many companies that need our assistance, or don't even know we are here to help them."

In addition to the cooperative agreement from the Defense Logistics Agency, GCAP receives lottery dollars from the Oregon Economic Development Department. Currently GCAP is the only receipt of the funds in Oregon and the only non-profit program providing comprehensive procurement assistance to Oregon Businesses.

The Government Contract Acquisition Program prepares businesses for entry or expansion into the multi-billion dollar government market by providing marketing assistance, counseling, and training in government procurement processes and procedures. The professional staff of GCAP provides technical assistance in all phases on contracting, including bid preparation, proposal review, compliance, regulations, and payment issues.

In addition, GCAP offers a bid matching service that provides a business with bid leads from all federal agencies including electronic data interchange leads.

OREGON ECONOMIC DEVELOPMENT DEPARTMENT

Business Finance Programs: to assist Oregon business to locate and expand

- ENTREPRENEURIAL DEVELOPMENT LOAN FUND
- OREGON BUSINESS DEVELOPMENT FUND
- CAPITAL ACCESS PROGRAM
- CREDIT ENHANCEMENT FUND
- INDUSTRIAL DEVELOPMENT REVENUE BONDS

For more information, contact 503-986-0610 or write

BUSINESS FINANCE
OREGON ECONOMIC DEVELOPMENT DEPARTMENT
775 Summer St. N.E.
Salem, Oregon 97310
Fax: 503-581-5115
Phone: 503-986-0160



Metro Business

If you are a disadvantaged, minority or women-owned business, Metro wants to do business with you

Whom to call

Berthé Carroll (503) 797-1714
Metro program advocate for disadvantaged, minority and women-owned businesses

Regional Contract Opportunity Hotline (503) 797-1933
24-hour information regarding requests for bids and proposals at Metro



METRO

CONTRACTING OPPORTUNITIES NOW AVAILABLE ON THE WEB

The Portland Development Commission has historically supported minority and women-owned business as well as emerging small business. We know that healthy and growing small businesses are the backbone of a healthy local economy.

PDC has a new home page on the World Wide Web and a section specifically devoted to contracting opportunities. We invite you to look us up on the Web at our new address:

[www:portlanddev.com](http://www.portlanddev.com)

If you have a business that may qualify and would like information on PDC projects or certification, you can also contact Chris Steinbrecher at 823-3238 or Spence Benfield at 823-3209.

PDC is committed to working with small businesses because we know what's good for small business is good for Portland.

PDC
PORTLAND
DEVELOPMENT
COMMISSION