

# MINORITY

# DEVELOPMENT

## Award recognizes performance by a minority sub-contractor

The National Aeronautics and Space Administration has honored Software Maintenance Specialists (SMS) as "1996 Minority Sub-contractor of the Year."

SMS is being honored for its sub-contract service to the Rockwell Space Systems Division based in Downey, Calif. Rockwell's Space Systems Division is a prime contractor for the Johnson Space Center in Houston.

As a leading national provider of computer outsourcing services, SMS provides Rockwell's Space Systems Division with data processing support for the company's multi-platform computer operations. SMS information technology services support the space shuttle orbiter program, including pre- and post-flight analysis. In addition, SMS manages the division's mainframe network communication links with Rockwell facilities across the country.

"As a subcontractor to Rockwell, SMS has focused on meeting the space systems division's bottom-line

objectives for lowering operating costs and improving operations," said Miguel "Mike" Winder, SMS president and chief executive officer. "We are honored that the space systems division nominated the company for this distinguished award."

The award recognizes achievements by entrepreneurs and honors subcontractors that have provided outstanding high-tech support and service to NASA.

"NASA recognizes the contributions minority businesses make in assisting NASA in fulfilling its mission," said Ralph Thomas, NASA associate administrator for small business.

According to Jim Bower, Rockwell Space Systems Division's director of materials, SMS was selected based on a full and open competition by submitting the best-valued proposal for support of the division's mainframe computing operations.

"Since 1994, SMS has performed beyond our expectations and has

helped the space systems division streamline operations and remain a leader in the aerospace industry," Bower said.

Rockwell Space Systems Division designs, builds and integrates manned and unmanned space systems and supporting hardware for NASA, the Department of Defense and commercial users. It is the prime contractor for the NASA space shuttle orbiter and the Air Force's Navstar Global Positioning System Block I, II, IIA and IIF satellites.

Listed in 1995 as one of Inc. magazine's "Fastest-Growing Private Companies," SMS offers multi-plat-

form systems management, data processing, systems integration, technical support and application development services. SMS provides transitional and selective outsourcing services to companies throughout the U.S., including Allergan Inc., Applied Magnetics Corp., Avco Financial Services Inc., Cox Communications, DATATAPE Inc., Denny's Inc., McGraw Inc., Nestle Inc., Lucas Geared Systems Inc. and Varian Associates.

SMS company headquarters are located at 3 Hutton Center, Santa Ana, Calif., 92704; telephone: 714/850-6600.

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## Song, winner of Small Minority Businessperson of the year

Paul Song, president of Seattle-based ARIS Corp., has been selected by the U.S. Small Business Administration (SBA) as the Minority Small Businessperson of the Year for Region X.

Competition extended among Alaska, Idaho, Oregon, and Washington, and Song will now be considered for even more recognition later this month at the national level.

"The nation's economy is strong, and competition at every level is very sharp," said SBA Administrator Philip Lader. "So these regional winners should be justifiably proud of this significant accomplishment."

ARIS Corp. is an information systems consulting, training and product development company which provides computer-related business solutions for large U.S. corporations and organizations. The company specializes in finding business and organizational solutions through advanced technology.

"I am so pleased that a thriving small business like the ARIS Corporation received this honor. Paul Song is an exemplary member of Seattle's business community and serves as an inspiration to aspiring entrepreneurs," said Gretchen Sorensen, SBA Regional Administrator.

These SBA regional awards reflect that each year since 1983, the president designates one week for recognition of the accomplishments of minority entrepreneurs. That event, Minority Enterprise Development (MED) Week, results in ceremonies throughout the nation and this year will be celebrated from Sept. 22 to Sept. 28.

The SBA has 10 regions and one

of these 10 regional winners will be elevated within the next few weeks as SBA's National Minority Small Businessperson of the Year and receive special recognition during a four-day MED Week conference in the nation's capital.

The national conference starts on Monday, Sept. 23, and is cosponsored by the SBA and the Minority Business Development Agency of the U.S. Department of Commerce. This year's theme is "Minority Business: America's Competitive Advantage."

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## 1st Saturday Stroll on the Boulevard

Support neighborhood businesses along Martin Luther King Jr. Blvd. on the First Saturday of each month.

**1** **Queen of Sheba International Foods**  
9 am - 9 pm, Every day  
Restaurant service: Noon - 9 pm  
2413 NE MLK, 287-6302

**2** **Doris' Cafe**  
11 am - 10 pm, Mon. - Fri.  
7 am - 10 pm, Sat., 7 am - 9 pm, Sun.  
325 NE Russell, 287-9249

**3** **Steen's Coffee House**  
6 am - 6 pm, Every day  
Jam Session: 3 - 6, Sun.  
2601 NE MLK at Russell, 284-2026

**4** **Vessels, "Tableware With Meaning"**  
10 am - 6 pm, Tues. - Sat.  
2605 NE MLK at Russell, 249-1952

**5** **Bridges Soup & Sandwich**  
7 am - 6 pm, Mon. - Fri.  
Brunch, 8 am - 3 pm, Sat. & Sun.  
2716 NE MLK at Knott, 288-4169

**6** **Fashion Statement by Elsie**  
1 - 7 pm, Wed. - Fri., 10 am - 6 pm, Sat.  
2808 NE MLK at Graham, 288-5246

**7** **Portland Cable Access**  
2 - 10 pm, Tues. - Fri.  
10 am - 10 pm, Sat.  
2766 NE MLK at Graham, 288-1515

**8** **Espresso on King**  
6 am - 7 pm, Mon. - Fri.  
7 am - 6 pm, Sat. - Sun.  
3939 NE MLK at Prescott, 284-4943

## Planners to Evaluate Portland

Portland, Oregon will host approximately 20 minority meeting planners from throughout the country on November 10th - 17th. Slated as "Hospitality Tour '96", the 7 day event is designed to influence organizations to consider Portland as a destination for their future conventions, meetings and conferences.

Portland's first hospitality tour was held last November and received rave reviews in national media, as well as by the guests that attended.

Roy Jay, President and CEO of Oregon Convention and Visitor Services Network, says that this years sequel promises to be bigger and better than ever. Evening community and business receptions are being planned for November 14th, 15th and 16th in Portland.

Individuals and businesses that want to attend the evening receptions should call 244-5794 ext. 22 to be included on a special invitation list.

Look down here. A 95% efficient natural gas furnace can save you up to \$500 a year. That means more comfort for less money.

Bingo! A high-efficiency natural gas dryer will run you an average of 5.5 cents per load (vs. 15.6 cents for electric). At 416 loads a year, that's a savings of \$53.70 a year.

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Check this out. Since the flame on your natural gas stove is instant, you won't be spending a lot of time waiting for the burner to get hot. And time, as they say, is money.

Ooh, look over here. When you barbecue on a natural gas outdoor grill, you're only spending 15 cents a cookout. Compare that to 40 cents for liquid propane and \$1.65 for charcoal. Now you're grilling.

You're getting warmer. The instant ambiance of a natural gas fireplace means you only burn fuel when you actually want a fire. And that's a cozy thought.

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Nice work. You found a regular Lost Dutchman's mine in your home. The fact is, natural gas is the least expensive, most efficient fuel around. And it actually costs you less today than it did back in 1982. On the other hand, if you don't have high-efficiency natural gas appliances, you're still digging around in the couch cushions, aren't you?