

Observing Vancouver

Business Fair Trade Show

1996 Show to be held March 13th, at the new Rodeo Bingo Hall, Vancouver, WA

Please accept our invitation... to participate in the second annual Vancouver Business Fair & Trade Show being held Wednesday, March 13th at the new Rodeo Bingo Hall behind the Goodwill on Fourth Plain in Vancouver. The new facilities will allow more participants, better parking, a separate room for demonstrations and speakers, and much more.

The show is open to anyone with a business card: people in business, people about to start a new business, managers, and top staff members. All participants will be furnished with free admissions tickets to give out to their own clients (place on counters, put with billings, etc.)

We will be heavily advertising the show this year in both the Clark County/Vancouver area and Portland to bring more customers. At this moment advertising plans include: Vancouver Business Journal, KVAN radio, the Columbian, the Hazel Dell Monthly, the Chamber newsletter, TCI cable, the Portland Business Journal, the Home

Based Business Magazine, and several Portland radio stations.

The show is being held from 10 am until 7 pm. The 5 to 7 pm slot will be a business after hours like last year. All the Clark County chamber and CREDC members will be invited. This ended the show with a bang last year and brought in many extra participants.

The new location will allow us to have a room set aside for demonstrations and talks. We are trying to bring in some names to draw more customers. We will have times for a limited number of participants' speakers so please contact us if you feel you have a good topic. We also recommend participants give door prizes. We will advertise and promote both of these within our own advertising and promotions.

All booths are 8'x8' for \$295. There are some special locations that are different sizes for those wishing special areas.

The show program has special, very low prices:

1/8 page...\$165 1/4 page...\$275
1/3 page...\$330 1/2 page...\$440 2/3 page...\$550 Full page...\$770.

Please consult your regular VBJ

rate sheet for sizes. These rates are special for this program only. No other discounts allowed. Payment must be in full prior to deadline of February 23, 1996. The program will be the centerfold of the March issue of the Vancouver Business Journal. Thousands of extra copies will be made for distribution prior to and at the show. Please talk to your VBJ Advertising representative for further information.

The new location will allow us to have room for approximately 50 participants (plus the sponsors). It is a first come, first position basis, so we recommend you make an application for exhibit space as soon as possible.

We will be using the services of GES Exposition Services for a professional look and feel. Booth costs include piping and drapes behind and on sides, draped table, chair, and signage.

This local business show held in Vancouver for Vancouver and Clark County businesses.

Sponsored by: Vancouver Business Journal, The Local Voice for Vancouver and Clark County Business

Major City Water Main Work To Begin

Iron pipeline materials are scheduled for delivery today for a new City of Vancouver water main.

Construction of the new 8700-foot, 24-inch diameter ductile iron water transmission pipeline will begin next week near 4th Plain at Ward Road and proceed east along the south side of 4th Plain to 152nd Ave. It will then turn south and proceed along 152nd Ave., through the undeveloped field, and along 151st Avenue, NE 46th Street, NE

Wildrose Drive, and NE Columbine Drive before crossing on the Water Station #9 grounds at NE 39th Street near 147th Avenue.

The City of Vancouver contracted with Tapani Underground of Battle Ground, Wash. for the new water transmission main to link the city's existing reservoir and wells at Water Station #9 to the new water service demands in the rapidly-expanding Orchards area.

Contracted cost for the project is

\$799,000 and will be paid using funds collected from developers for system expansion.

Construction on the project will begin with pipe deliveries. Digging and pipe installation will begin the week of January 29.

Additional questions and concerns should be addressed to Dan Swensen or Gunther Krannich in the City of Vancouver construction management office at 696-8018.

Finding Your Niche In The Workforce II: We Have 'All' Got To Be "Black Inventors"

BY PROF. MCKINLEY BURT

In last week's article I described the unparalleled value of certain types of work-experiences in the acquisition of new skills in particular, but which can lead to new career opportunities in the general case. Given was the notable example of an Aluminum plant, which was said (for these purposes) to operate like a 24 hour-a-day "Community College".

Though I felt it was implied that a great deal of motivation and initiative would be highly beneficial,-- in order to take advantage of the special learning opportunities afforded by the presence of many mentors in the form of industry representative of equipment manufacturers, experts from Bonneville Power, Bureau of Standards, etc. -- I, was going to reinforce this fact with excerpts from my book, "Black Inventors of America."

Since tomorrow is the beginning of "Black History Month," I thought that would be especially apropos since the book documents that many key inventions of the industrial revolution were patented by "disadvantaged", but highly motivated, members of the workforce. But, what I emphatically do not wish to do is suggest that these "special learning opportunities" have application only to specific ethnic or cultural groups. We are all in today's 'soup' of merciless layoffs and cutbacks.

The point is that not only America, but the entire world is the beneficiary of some of the most highly sophisticated inventions imaginable -- innovations that have promoted

our comfort, safety and general welfare to an extraordinary and immeasurable extent. I would mention such high school and grammar school drop-outs as follows; men who carried on-the-job training to new and unprecedented heights (on their own initiative -- motivated to "read, work, do!").

Frederick McKinley Jones: Refrigerated Truck, Patent No. 2, 475,841, July 12, 1949; Refrigerated Box Car, Patent No. 2,696,086, Dec. 7, 1954; Two-cycle Gasoline Engine (The modern ones for your lawn mower, chain saw, etc.) Patent No. 2, 532,273, Nov. 28, 1950; Ticket Dispensing Machine (The automatic device at the theatre box office and elsewhere) Patent No. 2,163,754, June 27, 1939; and many many more.

A.J. Beard: The Automatic Railway Car Coupler, Patent N. 594,059, Nov. 23, 1897. This illiterate Birmingham, Alabama railroad yard worker saw the misery and distress of his fellow workers who lost limbs or their lives while connecting railway cars by hand. He designed the present coupler used all over the world and his patent is signed in the presence of his attorney, "A.J., his mark X, Beard". The "X" is his contribution. I secured a photostat of the successful application from the Patent Office and it is included in my book.

Of course, I could have described many more of the thousands of wonderful innovations that the African Americans have provided civilization since the human condition has improved to the point where we no longer have to "catch our meals." I

could have mentioned the so-called "Westinghouse Automatic Air-Brake" (Woods, NO. 701,981, 6/10/02) or the "Real McCoy Lubricator (Elijah E. McCoy) No. 261,166, July 18, 1882), and on and on, ad infinitum.

But, first, I described the "disadvantaged inventions" because the circumstances rather forcefully made my point that the "workplace can serve as a community college of a sort"; especially for those with a high level of initiative and motivation. And when reinforced by off-hours attendance at a local college; and even more especially pertaining to those who might not now be prepared for a four-year institution of higher learner (for whatever reason). "Read, Work, Do".

In my presentations to schools and industry I also describe how my "on-the-job learning machine" had additional payoffs for myself and the community as well.

My new skills in electronic technology were used to develop a kids science club in the neighborhood, building devices to simulate and demonstrate natural phenomena with components from old coin amusement devices -- and to grow crystals for the Ham Radio Club.

And my overall career development, combined with association with vendors and equipment suppliers enabled me to devise a "in-the-classroom demonstration" of computer technology, math and communications that won a natural Science Foundation award (1966); Picture in the book.

New Bypass Procedure Finds Success

Heart bypass surgery using an artery from a patient's chest rather than a leg has a 27 percent higher survival rate, a 15-year study has concluded.

Reporting on cases of more than 5,600 patients who received one of the two types of bypass surgery, a team led by Dr Airlie Cameron of St. Luke's Roosevelt Hospital Center in New York says the artery technique produces higher survival rates among patients of both sexes and all ages.

As a result, it "should not be with-

held from any subgroup of patients," they said in the New England Journal of Medicine.

The technique, known as internal thoracic artery grafting or ITA, requires surgeons to take an artery near the collarbone and stitch one end into the downstream end of the heart artery that has been clogged by disease.

As a result, blood being pumped out of the heart through the aorta gets detoured into the heart muscle.

Under the more conventional technique for bypass surgery, doctors take a leg vein and use it to create a detour around the clogged portion of the heart artery. Unfortunately, the vein can become clogged as well, which is why doctors have sought a better alternative.

The Cameron team said patients who receive an internal thoracic artery graft may live longer because that artery seems less prone to clogging.



Grover Cleveland was the only president who served two non-consecutive terms of office. He was our 22nd and 24th president.

Blessed are the forgetful: for they get the better even of their blunders. —Friedrich Wilhelm Nietzsche

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Attend one of these Urban League Orientations:

WHEN: Tuesday, January 30 9:30 a.m.
Tuesday, February 6 1:00 p.m.
Tuesday, February 13 9:30 a.m.

WHERE: The Urban League of Portland
E. Shelton Hill Conference Room
10 N. Russell St.
Portland, OR 97227
280-2630

For more information contact Natalie Harris or Shirley Forshay at the Northeast Employment and Training (NEET) Center -- 241-4644

An Equal Opportunity, Affirmative Action Program

**PCC Celebrates Black History Month
And You Are Invited!**

The Cascade Campus of Portland Community College invites you to attend these performances. All are free and open to everyone.

Feb. 8 "The Works of Langston Hughes," Flooney's Theater Company, 12:30 p.m., Auditorium
Feb. 10 Gospel Music Explosion with seven choirs, 7 p.m.
Fellowship Missionary Baptist Church, 4009 N. Missouri
Feb. 13 Sojourner Truth's life and accomplishments. 12 noon, Terrell Hall 122.
Feb. 20 Musical presentation by Abdi Sherif, 12 noon, Cafeteria
Feb. 23 Terrence Scott rap music presentation/performance, 12 noon, Terrell Hall 122.
Feb. 27 "High John De Conqueror" A plantation-era musical. 2 p.m., Terrell Hall 122.
Feb. 28 "Can I Speak for You Brother?" Nine Black men pursue their place in society. 11:30 a.m., Auditorium.

For more information on Black History Month, call 978-5781.

Festival of African Films

Films will be shown Friday evenings and Wednesday afternoons in Room 122, Terrell Hall. All have English subtitles.

Keita (1995, Burkina Faso)	Feb. 2	7:30 p.m.	Feb. 7	2 p.m.
Blue Eyes of Yonta (1991, Guinea-Bissau)	Feb. 9	7:30 p.m.	Feb. 14	2 p.m.
Gito The Ungrateful (1993, Burundi)	Feb. 16	7:30 p.m.	Feb. 21	2 p.m.
Hyanas (1992, Senegal)	Feb. 23	7:30 p.m.	Feb. 28	2 p.m.
Family Film Day, Sat.	Feb. 24	2:00 p.m.		
Four African Folktales Documentaries By African Women,	Mar. 1	7:30 p.m.	Mar. 6	2 p.m.

For a brochure with full details, call message line, 244-6111, ext. 3630.

Parking Is Free!
Cascade Campus
705 N. Killingsworth

Portland Community College