

Four Oregon Businesses Named "Blue Chip Enterprises"

National Program Enables Small Businesses To Share Success Stories



The companies comprising Oregon's "Blue Chip Enterprises" are Advanced Information Systems, Inc. of Lake Oswego; and Chown Hardware, The Empire Company, and The Trail Blazers, Inc., all of Portland.

Four of the region's top small companies were honored today as 1994 "Blue Chip Enterprises" for their creative use of resources and innovation to meet challenges and emerge stronger. The companies were selected from a pool of 700 applicants nationwide.

Changes in computer market practices took Advanced Information Solutions from a partnership with IBM into competition with the computer giant. To boost sales, Advanced Information Solutions diversified into new markets and sought to provide "total solutions" for clients -- hardware, software, systems design and installation, and training. Today, the company is rated high on customer satisfaction and has seen annual revenues increase by 75 percent.

Chown Hardware expanded its business scope from local to national to stay competitive. Upgrading its computer system enabled the company to target government agencies as potential customers by sending national monthly mailers instead of advertising to local contractors. Business continues to grow and Chown Hardware has been profitable for five consecutive years.

Most businesses would still be closed after a fire ravaged their headquarters and factory, but not Empire Company. Project leaders bought new equipment and solved other problems. They found solutions quickly, and even located a new headquarters in 10 days. One year later, the company is thriving.

Area Student(s) Receive Bachelor Degrees At Whitman College

About 300 students, including at least one resident of your area, received Bachelor of Arts degrees in May 21 commencement ceremonies at Whitman College. The list of graduates included:

****Bethany Brewer, sociology major; 1990 graduate of Saint Marys Academy, Portland, OR 97201; daughter of Gwendolyn Y. Brewer, Portland, OR 97217.**

Whitman, a private, independent liberal arts and sciences college of 1,200 students, is the oldest chartered institution of higher education in the state of Washington.

DIABETIC FOOT STUDY

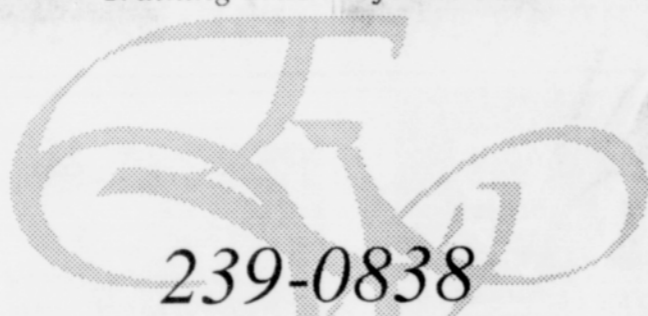
Portland Diabetes & Endocrine Associates are accepting diabetic patients with foot ulcers for participation in a Phase III clinical study of an investigational wound-healing drug.

If you are eligible to be in the study, you will receive study-related treatment at no charge. You must have diabetes and an ulcer on the bottom of your foot.

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OR

Doug Williams, Human Resources Specialist at

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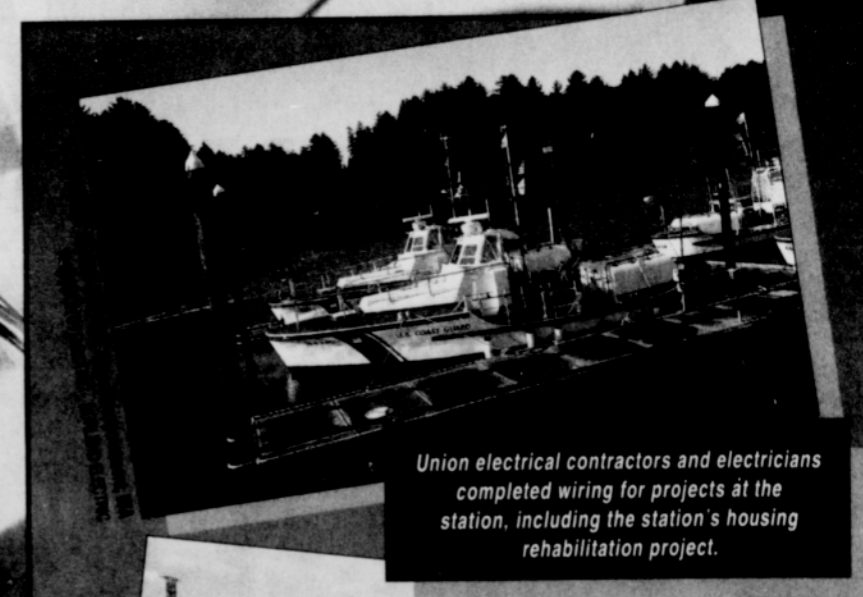
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The future is powered by vision. Vision for the next project, the next technology. Your vision. And the vision of the professional contractors of NECA and the skilled electricians of IBEW Local 48.



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Gail Wikstrom
Project Manager, Public Improvements
Drake-Turner Joint Venture

National Electrical Contractors Association
International Brotherhood of Electrical Workers, Local 48



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