

# AUTOMOTIVE

The Portland Observer

## RENEW OR REPLACE

RX FOR MAKING A DECISION



**Car Care Corner**

"New car fever" is a condition that strikes most Americans every year or two. Compelling ad campaigns and dealers' sales pitches fan the flame until that pricy, state-of-the-art car seems almost irresistible. That's when you need someone to say, "Wait! consider your options. Sleep on it. A bargain isn't a bargain unless you need it. A penny saved..." Well, you get the picture.

Although rarely publicized, there are some options to consider in the car buying decision, and the Car Council has detailed them in their pamphlet entitled "Renew Or Replace: RX For Making A Decision." It offers a realistic look at ways to get another year or

## To Renew Or Replace: That Is The Question

more use from one's present car, thereby delaying the need to decide on a new (or newer) one.

The basic premise is that, instead of high-tailing it to the dealer's showroom, owners should consider "renewing" their present cars. In this throw-away society, it's important to realize that no matter how much work your car may need, it probably won't cost as much as buying a new one.

Written for the average consumer,

the pamphlet answers lots of questions one might have about renovating a vehicle. The information is covered in readable, bite-size

sections packed with helpful ideas. One sidebar, for example, suggests ways to combat "new car fever" while another offers pointers on replacement parts.

Also covered are the financial aspects of renovating vs. replacing. Perhaps the most eye opening section is a scenario, complete with figures, of



an average age car with an estimate of what it might take to get the car back in tip top shape vs. cost of replacing it.

The pamphlet discusses both sides of the case, playing devil's advocate with an entire section devoted to the positive points of buying a new (or newer) vehicle. The section entitled "The Point of Diminishing Return," addresses the problems of the car owner whose vehicle is in need of extensive repair or the owner whose transportation needs have changed.

The pamphlet is available free of charge. Send a stamped, self-addressed business-sized envelope to Car Care Council, Department r, One Grande Lake Drive, Port Clinton, OH 43452.

## Jantzen Beach to Display Vintage Cars

Enjoy a weekend June 19 and 20 at Jantzen Beach Center. View the display of over 16 vintage cars valued between \$40,000 and \$50,000. There will also be vintage motorcycles on display.

Bring the entire family and take a step back into time. On display will be Chevys, Fords, and bucket Ts, just to name a few.

Jantzen Beach Center is located on Hayden Island, off Interstate 5, Exit 308. The Center is owned by the Prudential Insurance Group and managed by Terranomics Retail Services.

PORTLAND OBSERVER  
"The Eyes and Ears of the Community"  
Office: (503) 288-0033  
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## NEED A CAR?

### DO YOU LIVE IN THIS AREA?



**YOU MAY PURCHASE A CAR OR TRUCK FROM US WITH:**

- NO CREDIT CHECKS OR CREDIT TURNDOWNS...EVER
- DOWNPAYMENTS \$400 OR LOWER
- 12.9% A.P.R. FINANCING

**YOU CAN HAVE THE CAR CHECKED OUT BEFORE IT'S BOUGHT**

**E.Z. CARR**  
A DIVISION OF CARR CHEVROLET GEO NISSAN  
**231-0000**

*We care more about your future than we do your past.*

## WHY PAY FULL RETAIL?

**PUBLIC AUTO AUCTION**  
Saturday, June 5th, 12:00 Noon

Up to 70 cars (many under \$1000) • Gates open at 9:00 a.m.

### FEATURED VEHICLES

77 A Chev Suburban	84 5 Mazda 626	84 A Olds Delta 88
81 A CAD Seville	82 A Merc Lynx	83 5 Saab 900 Turbo
88 4 Hyundai Excel	72 4 Ford Courier P/U	83 A Merc Cougar
83 A Honda Accord	82 A VW Vanagon GL	85 A Subaru 1800 S/W
82 A AMC Eagle	86 A Olds Cutlass	82 A Jaguar XJ6 4.2

**River City PUBLIC AUTO AUCTION**



6500 NE Martin Luther King, Jr., Blvd. • Portland

## CARR OFFERS FINANCING TO EVERYONE!

The Law Allows

**"We care more about your future than your past!"**

## CARR NISSAN

### 24 Month Lease Option

In 24 Months You Can By Walk Away Keep The Car Or Get A Brand New Car

#### 1993 SENTRA XE

4 DR Or 2DR Limited Edition  
1.6 DOHC 16 valve engine, 5 speed transmission, power disc brakes, full instrumentation, rear window defroster, side window deloggers, tinted glass, body side moldings, dual power remote control mirrors, air conditioning, AM/FM stereo cassette, cruise control, tilt wheel, power steering, and more.



2 DR	MSRP	\$12,035	4 DR	MSRP	\$12,590
	Carr Savings	-3,040		Carr Savings	-3,695
Sale Price		<b>\$8,995</b>	Sale Price		<b>\$8,995</b>

**OR LEASE OPTION FOR 24 MONTHS**  
\$150 DOWN & \$150 PER MONTH  
TOTAL OF PAYMENTS \$3600



#### 1993 Altima XE

2.4 liter 16 valve DOHC engine, 5 speed, power steering, power disc brakes, 4 wheel independent suspension, tachometer, tilt wheel, defogger, air bag, child proof locks, tinted glass.

Sale Price **\$10,995**

**OR LEASE OPTION FOR 24 MONTHS**  
\$229 DOWN & \$229 PER MONTH  
TOTAL OF PAYMENTS \$5495



#### 1993 ALTIMA GXE

Loaded luxury Sdn 2.4 16 Valve DDHC 150 HP engine, power disc brakes, 4 wheel independent suspension air bag, tilt wheel, upgraded luxury interior trim with walnut applique rear window defroster, tachometer, power windows, power locks, air conditioning, electronic AM/FM Cassette with power antenna. Spci GXE option Package, control and more.

14 AT THIS PRICE  
Save Over **\$3,000** off Carr list Price  
Sale Price **\$13,995**

5 Speed Or Automatic

**OR LEASE OPTION FOR 24 MONTHS**  
\$699 DOWN & \$249 PER MONTH  
TOTAL OF PAYMENTS \$5976

#### 1993 Pathfinder XE 4 DR 4x4

5 Speed Manual Or Automatic  
Carr List \$22,785  
Savings -5,000



Sale Price **\$17,785**

**22 In Stock At This Price**

**OR LEASE OPTION FOR 24 MONTHS**  
\$699 DOWN & \$299 PER MONTH  
TOTAL OF PAYMENTS \$7176

16th & NE Sandy Blvd.

**CARR NISSAN 234-5555**

## FINAL 1992 CLEARANCE SALE OF ALL CHEVROLETS

### New Program And Demonstrators



#### 1992 Corsica

V6, ABS, Brakes, Air Bag, Air Conditioning, PW, PL, tilt, AM/FM, rear defogger, delay wipers, some with tune & alloy wheel.  
List Price New \$15,295  
Save \$6,300

SALE PRICE **\$8,995**

#### 1992 LUMINA EURO 4 DR

3.1 V6, Air conditioning, Tilt wheel, Cruise control, Power steering, Power disc brakes, Air bag, AM-FM stereo, ABS brakes, Power windows.  
List Price New \$18,564  
Save \$6,000



SALE PRICE **\$11,995**

#### 1992 CAMARO COUPE



Automatic  
Air Conditioning  
Power steering  
Power disc brakes  
AM/FM cassette  
List Price New \$15,110  
Save \$4,115

SALE PRICE **\$10,995**

#### 1992 S-10 Blazer 4X4

4.3 V6 Automatic Trans • Tahoe Package #3  
Air conditioning • Power tailgate  
Rear defogger • Roof rack  
Power windows/locks  
AM/FM stereo cassette  
Cruise control • Tilt wheel  
Alloy wheels • Tinted glass • Rad  
List Price New \$22,492  
Save \$4,500



#### 1992 Caprice

V8 automatic trans, power windows, power locks, wire wheel covers, air conditioning, tilt, cruise, rear defroster, 2-tone paint, & more!  
List Price New \$15,110  
Save \$4,115

3 At This Price  
SALE PRICE **\$11,995**

#### 1993 GEO METRO

**7 AT THIS PRICE**  
**\$5295**  
After \$300 Factory Rebate and \$100 GMAC first time buyer rebate.

16th & NE Sandy Blvd.

**CARR CHEVROLET GEO**

**234-5555**