The Hortland Observer



## **To Renew Or Replace: That Is The Question**

or two. Compelling ad campaigns and a new (or newer) one. dealers' sales pitches fan the flame until that pricy, state-of-the-art car stead of high-tailing it to th seems almost irresistible. That's when dealer's showroom, owners you need someone to say, "Wait! con- s h o u l d sider your options. Sleep on it. A consider bargain isn't a bargain unless you need it. A penny saved..."Well, you new get the picture.

Although rarely publicized, there their are some options to consider in the car present cars. In this throw-way socihas detailed them in their pamphlet matter how much work your car may entitle "Renew Or Replace: RX For need, it probably won't cost as much Making A Decision." It offers a real- as buying a new one. istic look at ways to get another year or

that strikes most Americans every year thereby delaying the need to decide on tions one might have about renovat- what it might take to get the car back

ered in readable, bite-size The basic premise is that, inwith helpcar fever" while another offers point-

buying decision, and the Car Council ety, it's important to realize that no ers on replacement parts. aspects of renovating vs. replacing.

Written for the average consumer,

"New car fever" is a condition more of use from one's present car, the pamphlet answers lots of ques- an average age car with an estimate of ing a vehicle. The information is cov- in tip top shape vs. cost of replacing it. The pamphlet discusses both sides

sections packed of the case, playing devil's advocate with an entire section devoted to the positive points of buying a new (or newer) vehicle. The section entitled "The Point of Diminishing Return," addresses the problems of the car owner whose vehicle is in need of extensive repair or the owner whose transportation needs have changed.

The pamphlet is available free of charge. Send a stamped, self-addressed Also covered are the financial business-sized envelope to Car Care Perhaps the most eye opening section Council, Department r, One Grande is a scenario, complete with figures, of Lake Drive, Port Clinton, OH 43452.

### Jantzen Beach to Display **Vintage Cars**

Enjoy a weekend June 19 and 20 at Jantzen Beach Center. View the display of over 16 vintage cars valued between \$40,000 and \$50,000. There will also be vintage motorcycles on

Bring the entire family and take a step back into time. On display will be Chevys, Fords, and bucket Ts, just to

Jantzen Beach Center is located on Hayden Island, off Interstate 5, Exit 308. The Center is owned by the Prudential Insurance Group and managed by Terranomics Retail Services

PORTLAND OBSERVER 'The Eyes and Ears of the Community' Office: (503) 288-0033 Fax #: (503) 288-0015

## NEED A CAR?

## DO YOU LIVE IN THIS AREA?



YOU MAY PURCHASE A CAR OR TRUCK FROM US WITH:

- NO CREDIT CHECKS OR CREDIT TURNDOWNS...EVER
- DOWNPAYMENTS \$400 OR LOWER 12.9% A.P.R. FINANCING

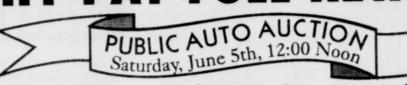
YOU CAN HAVE THE CAR CHECKED OUT **BEFORE** IT'S BOUGHT

E.Z. CARR

231-0000

We care more about your future than we do your past.

## WHY PAY FULL RETA



Up to 70 cars (many under \$1000) • Gates open at 9:00 a.m. FEATURED VEHICLES

- 77 A Chev Suburban
- 81 A CAD Seville
- 88 4 Hyundai Excel
- 83 A Honda Accord
- 82 A AMC Eagle
- 84 5 Mazda 626
- 82 A Merc Lynx
- 72 4 Ford Courier P/U
- 86 A Olds Cutlass
- 82 A VW Vanagon GL
- 84 A Olds Delta 88
- 83 5 Saab 900 Turbo
- 83 A Merc Cougar
- 85 A Suburu 1800 S/W
- 82 A Jaguar XJ6 4.2





6500 NE Martin Luther King, Jr., Blvd. · Portland

# OFFERS FINANCING TO EVERYONE! "We care more about your future than your past!"

## CARRISSAN

## 24 Month Lease Option

In 24 Months You Can By Walk Away Keep The Car Or Get A Brand New Car

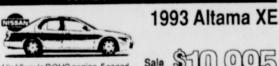
### 1993 SENTRA XE

4 DR Or 2DR Limited Edition 1.6 DOHC 16 valve engine, 5 speed transmission, power disc brakes, full instrumentation, rear window defroster, side window defoggers, tinted glass, body side moldings, dual power remote control mirrors. air conditioning, AM/FM stereo cassette, cruise co



DR Carr Savings -3,695 DR Carr Savings -3,040 Sale Solo 95

OR LEASE OPTION FOR 24 MONTHS \$150 DOWN & \$150 PER MONTH **TOTAL OF PAYMENTS \$3600** 



Sale STORES 2.4 ltr 16 vavle DOHC engine, 5 speed, power steering, power disc brakes, 4 Price

wheel indepen-dent suspension, tachmeter, tilt wheel, defogger, air bag, child OR LEASE OPTION FOR 24 MONTHS \$229 DOWN & \$229 PER MONTH

**TOTAL OF PAYMENTS \$5495** 



Valve DDHC 150 HP engine,

1993 ALTIMA GXE

Over \$3,000 off Carr list Price

power disc brakes, 4 wheel ndependent suspension air bag, tilt wheel, upgraded luxury interior trim with walnut applique rear window defroster, tachometer, power windows, power locks, air conditioning, electronic AM FM Cassette with power antenna. Spci GXE option Package, control and

5 Speed Or Automatic

OR LEASE OPTION FOR 24 MONTHS 5699 DOWN & 5249 PER MONTH TOTAL OF PAYMENTS \$5976

1993 Pathfinder XE 4 DR 4x4 5 Speed Manual Or Automatic



Carr List \$22,785 Savings -5,000 Sale \$17,785

22 Stock

ABS automatic, locking hubs. Tachometer, AM/FM cassette with 4 speakers, tilt wheel, rear window defroster, chrome wheels, rear window wiper/washer, tinted glass, sport rack, security system and much more.

OR LEASE OPTION FOR 24 MONTHS \$699 DOWN & \$299 PER MONTH TOTAL OF PAYMENTS \$7176

16th & NE Sandy Blvd.

RNISSAN 234-5555

## **FINAL 1992 CLEARANCE** SALE OF ALL CHEVROLETS

New Program And **Demonstrators** 



1992Corsica V6, ABS, Brakes, Air Bag, Air

Conditioning, PW, PL, tilt, AM/FM, rear detogger, delay wipers, some with tutone & alloy wheel.

List Price New ... 6.300

SALE PRICE

### 1992 CAMARO COUPE



· Power steering \$15.110 . Power disc brakes

.4.115 · AM/FM cassette

1992 Caprice

conditioning, tilt, cruise, rear defroster, 2-tone paint, & more List Price New



power locks, wire wheel covers, air

1992 LUMINA EURO 4 DR

3.1 V6, Air conditioning, Tilt wheel, Cruise control, Power steering, Power disc brakes, Air bag, AM-FM stereo, ABS brakes. Power windows. List Price New ...

6

1992 S-10 Blazer 4X4

 4.3 V6 Automatic Trans
Tahoe Package #3 · Air conditioning · Power tailgate · Rear defogger · Roof rack

· Power windows/locks · AM/FM stereo cassette · Cruise control · Tilt wheel

· Alloy wheels · Tinted glass · Red \$22,492



METRO

**CHEVROLET GEO** 

After \$300 Factory Rebate and

1993 GEO

16th & NE Sandy Blvd.

234-5555