

vith assist with a household budgeting plan. Specific mortgage programs,

seminars will be required in order to qualify for certain loan programs. Space is limited-reservations will be taken on a first come, first served basis. Please call the Portland Housing Center at 282-7744 to receive your pre-registration form.

Neighborhood at 839 N.E. Sumner, is has been provided by the City of Port- provide housing for low income famia one-story structure that has been land, US Bank and First Interstate, US lies, bring churches into coalitions rented to a family of four. Over 1,000 West, PacifiCorp, Weyerhaeuser Com- with neighborhood organizations and

hours of volunteer labor went into the pany Foundation, the Jackson Foun- to toster and support residents' initia renovation of the property. Renova- dation, Tucker Trust, Standard Insur- tives to reclaim their neighborhoods. tion of the next two houses, at 821 and ance and Rejuvenation House Parts. FEO is supported in part by the Bu-Founded in 1987, FEO currently reau of Community Development, the Loan financing for the project is owns and manages 10 housing units Neighborhood Partnership Fund, do-

cussed. Some specific questions that will be addressed include the following: · How much house can I afford? Sales price?

built-in

system.

It's impossible to tell if a

downed powerline is hot,

or not. If you see one.

don't touch. But do call

911 and ask for assistance.

**Portland** General Electric

warnin

Mortgage amount? Loan eligibility?

designed to assist low to moderate

income households will also be dis

· What would my monthly payment be? How much down payment would I need to have? · What if I have bad credit, or no

credit at all?

The Home Buying Class will be ALL DAY SATURDAY, MARCH 27 at CONCORDIA COLLEGE, LIB-ERTY #105, 2811 NE Holman, 9:00am-4:00pm

The Portland Housing Center is a private, non-profit program of Ecumenical ministries of Oregon, and is supported by a unique partnership of private and pubic funds.

914 NE Sumner, began March 6, 1993.

being provided by the Portland Devel-



## **Housing Demand To Rise To Meet Needs Of Baby Boomers**

housing demand through the turn of study says the century, according to research sponsored by the Herbert U. Nelson consumption of cohorts--people who memorial fund of the National Association of Realtors.

The report, "The Effects of Demographics on future House Prices," was written by Dr. Dowell Myers and John R. Pitkin of the University of Southern California. It found that as time span, provide a sound basis for the baby boom population grows older, forecasting future activity. people in that age group will continue and stable home values throughout periods of time, and found that, rethe next decade. The study refutes reports predicting that home purchases by baby boomers will taper off as the generation grows older, thus forcing real home prices to decline.

According to NAR President grow older, their housing needs will continue to change, causing an actual increase in housing demand and in home prices. "Baby boomers will not stop buying homes just because they are growing older," Chee said. "There will be an ongoing need to meet vastly diverse housing requirements--for affluent trade-up couples, baby boomers approaching retirement, and growing numbers of non-traditional houseof steady growth in the residential sector. The report contends that shifts in

population composition, not just population growth, often drive change in change may later both the consump-

eration will have a positive impact on mand of the total population," the 2015 (when they reach 70).

The report evaluates the housing are born in certain time periods and then move through age groups as they grow older. The study notes that measures of life cycle changes in housing demand, derived by tracking generations of Americans over a 30-year

gardless of age, home expenditures increased at the end of each time period. "At least since 1960, per capita housing consumption has, on average, increased for all cohorts in the United States as they have aged be-William S. Chee, as baby boomers youd 45 to at least age 70, Dr. Myers says.

Based on the performance of their predecessors, cohorts in the baby boom generation will continue to create activity in housing markets for years to come. "The importance of this finding is its implication for the future impact on the housing market of the large baby boom generation. This group has matured from the young ages when they newly entered the housing marholds. We are looking for many years ket (aged 16 to 34 in 1980), and is proceeding to a mature housing market status (reaching age 44 in 1990) age 54 in 2000, and age 64 in 2010)," the report says.

The study projects that per capita showing demand. "Rapid population housing consumption for the oldest members of the baby boom generation estate industry.

The aging of the baby boom gen- tion preferences and the effective de- will now even start to fall off until after

According to NAR's Chief Economist John A. Tuccillo, the research counters "doomsday" reports claiming home values will drop due to the smaller size of the generation following the baby boom group. Such dire predictions are too simplistic, and fail to consider the continuing impact the baby boom generation will have, Tuccillo said.

"As the leading edge of the baby It tracked the home buying pat- boom moves thorough its peak earnto buy homes, resulting in steady sales terns of the same group over different ing years, demand will pick up for second homes and retirement homes," Tuccillo said. Additionally, some baby boomers previously unable to purchase hopes will be buying, he noted.

Increased savings by baby boomers, combined with a larger Social Security trust fund and what likely will be a smaller federal deficit, will keep interest rates low over the next several years, Tuccillo added.

The report concludes that the longlasting impact of baby boom home buyers will offset any drop in young households entering the housing market. "The baby boom generation will have a continued positive effect on future house values," it says.

Copies of the report are free to the media. A copy can be obtained by calling one of the contacts listed above for NAR's public affairs division.

The National Association of Realtors, "The Voice for Real Estate," is the nation's largest trade association, representing nearly 750,000 members involved in all aspects of the real

which are rented to low income fami- nations, and rent income.

## **First Interstate Names New VP For Community Develpment/ Comercial Real Estate**



Margaret S.Van

Margaret S. Van Vliet has been promoted to Vice President for First Interest Bank's Northwest Region with responsibilities for community Development Lending in the bank's Commercial Real Estate Division.

Van Vliet has been with First Interest Bank since 1985 and most recently was an Income Property Loan Officer for the bank's five-state Northwest Region.

Her responsibilities will include working with developers and housing advocates to arrange financing and technical assistance for housing projects in Oregon, Washington, Alaska, Montana and Idaho which are designed for low-and-moderate income families. Van Vliet will also be

responsible for maintaining First In-

