### **Starting Your Business**

The "Starting Your Business" seminar will be presented Tuesday, October 15, from 8:30 a.m.-12:00 p.m. at the Beaverton City Hall, Room 2C.

In this workshop you will learn the

In this workshop you will learn the essentials of going into business.

This seminar is co-sponsored by the PCC Small Business Development Center and the U.S. Small Business Administration. The cost is \$17. To register or for additional information, please call the Small Business Development Center at 273-2828.

## Through Diversity

The innovative spirit at SAFECO is built on the idea that involvement in several arenas not only expands our options—it expands yours. This philosophy is as true in our product and service offerings as it is in our approach to rewarding every employee. As one of America's largest diversified financial corporations, we offer excellent salaries and an innovative benefits package.

Our commitment to innovation and diversity is also reflected in the unique blend of cultures and customs in our people. By taking an active role in equal opportunity efforts, we can more readily meet the needs of an increasingly complex marketplace. To that end, we particularly invite minority, senior, and disabled applicants to explore employment opportunities in areas such as claims, underwriting, and clerical support.

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## Federal Contractor Of The Year Named

The Minority Business Opportunity Committee of the Portland Federal Executive Board has recently selected Luis Rincon, President of Rincon Reforestation, Inc. of Independence, Oregon as the 1991 Minority Business Contractor of the Year for the State of Oregon.

This award is given annually to honor an outstanding minority-owned business for its superior performance on Federal Government contracts.

Rincon Reforestation, Inc. performs reforestation work throughout the State, specializing in tree planting, tree thinning and fire fighting services on public and privately owned forest lands. In the past year approximately 86% of the firm's revenues was generated from various Federal agencies.

Mr. Rincon established his firm in 1984, starting with three full time employees. Over the past seven years, the firm's revenues have increased to over \$1.2 million per year, and the firm's

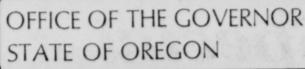
workforce has increased to over 80 employees.

The firm was nominated for this award by the Bureau of Land Management (BLM) in recognition of the outstanding work that this firm had performed for that agency.

"The firm has contracted with our agency for four years and has accomplished all work in a timely manner. Work performance has been excellent on all projects," said Robert Hansen, Chief of Procurement for the BLM.

The Portland Federal Executive Board is an organization of top officials from the local Federal agencies. This Board was created in 1961 by President Kennedy for the purpose of improving Federal management activities in major metropolitan areas nationwide.

The award will be presented at the Annual Minority Enterprise Development Week luncheon on October 3, 1991 at the Red Lion Hotel, Jantzen Beach.





**PROCLAMATION** 



## Governor Barbara Roberts

WHEREAS:

The public policy of Oregon is that all branches of state government be leaders within the state in providing to its citizens and employees fair and equal opportunities for employment and advancement in programs and services and in the awarding of contracts; and

WHEREAS:

The State of Oregon supports the aspirations of minorities and women to enfer the mainstream of Oregon social, political, and economic life; and

WHEREAS:

The Oregon Legislative Assembly has found that opportunities for full participation in our free enterprise system by minorities and women are essential; and that greater economic opportunity for minorities and women must be encouraged;

WHEREAS:

Minority-owned businesses continue to emerge as a dynamic and vital force in our state - - bringing innovative ideas, products and services to our economy and providing both jobs and training for thousands of Oregonians; and

WHEREAS:

The continued success of Oregon's economy depends on the full participation of all citizens at every level, for Oregon takes great pride in the accomplishments of our minority entrepreneurs and their tremendous efforts and achievements.

NOW, THEREFORE,

I, Barbara Roberts, Governor of the State of Oregon, hereby proclaim September 22-28, 1991 as

MINORITY ENTERPRISE DEVELOPMENT WEEK

in Oregon and encourage all citizens to join in this observance.



IN WITNESS WHEREOF, I hereunto set my hand and cause the Great Seal of the State of Oregon to be affixed. Done at the Capitol in the City of Salem and the State of Oregon, on this day, September 12, 1991.

Barbara Roberts, Governor

## THEY DID THEIR JOB-AND MORE

by Pam Proctor, PARADE MAGAZINE

"WHEN YOU STRAP THAT GUN AND BADGE ON, YOU KNOW WHAT YOU'RE FACING," SAYS OFFICER ALAN JOHNSON (L), WITH HIS PARTNER, VERNICE BROWN. "BUT YOU'VE GOT A JOB TO DO."

WO OFFICERS who saved a woman from being raped at gunpoint and then shot her assailant dead in a gunfight in Pompano Beach, Florida, have been named to receive the Police Officer of the Year Award, presented annually by the International Association Chiefs of Police (IACP) and PARADE magazine. Following the shooting, the two policemen, Vernice Brown and Alan Johnson, helped head off a potential confrontation as a crowd of more than 600 gathered in the damp April night.

The award, which recognizes the efforts of the nation's 500,000 police officers, will be presented to Brown and Johnson in Minneapolis on Oct. 8 at the IACP's annual convention.

"I thank the Lord that the police came," the 26-year old victim said later. "He was going to rape me, shoot me and leave me there naked."

A few days after the shootout, Brown and Johnson, both 33, were commended in a petition signed by 38 residents of the inner-city neighborhood where the shooting occurred. "Clearly, their past efforts to build rapport and trust in the community paid off." said Police Chief Stanley Tipton.

Brown and Johnson were about to go off-duty at 12:30 a.m. last April 6 when a witness showed them where the woman was being attacked in an alley next to an apartment building. As the two officers shouted a warning, the suspect shoved the shrieking woman toward them, fired three shots in their direction and fled.

The suspect then scaled a 5-foot fence topped by barbed wire and ran off, with Johnson in pursuit while Brown circled the apartment building. The suspect eluded Johnson, but Brown saw him running about 50 feet away and fired, shooting him in the leg.

"He's down!" Brown yelled to his partner. But the suspect bounded back up and sprinted past a churchyard. Johnson meanwhile, was firing

The assailant slipped behind a house and climbed onto a fence, where he set up a crude ambush. But as



Johnson turned the corner, he said, he saw the muzzle of the gun pointing at him and quickly fired three shots. The assailant fell to the ground, one lung pierced by a bullet.

By the time Brown got there, the gunmen, Homer Davis, Jr., was dead. Just five days earlier, the muscular 31-year old had been released from a Florida state prison after serving four years of an eight-year sentence for aggravated assault and kidnapping. He left a bitter legacy in Pompano Beach: a string

and A.J. did what they had to do."

"I thought it was extremely strange that no one was around," recalled Lt. Dan Murray, who arrived a half-hour after the shooting. "I've worked this area for 19 years. With a police-involved shooting, a lot of people head to the scene, and they can getenraged and try to start trouble by spreading facts that aren't true."

Brown and Johnson belong to the police department's 16-member tactical unit, established by Chief

The crowd could easily have become enraged, but Vernice Brown and Alan Johnson - Police Officers of the Year - kept cool.

of violent crimes-including sexual battery, burglary and threat with a deadly weapon--which had landed him in jail

four times over 13 years.

Minutes after the shootout, more than 600 onlookers converged. The threat of a riot always hangs heavily after a police shootout. "Just chill out," Brown told an onlooker who seemed particularly concerned about the event.

Other officers fanned through the crowd, explaining that "V." and "A.J." had shot a man and that the circumstances were being investigated. Soon, the word was going around that the shooting had been justified. Not long afterward, the crowd dispersed.

As one bystander said, "It was a battlefield. He was a bad guy. Vernice

Tipton in 1989. It has significantly reduced street crime, according to the department.

Since the April shootout, Vernice Brown's wife, Sherril, calls her husband at work every day via his beeper "to tell him how much I love him," she said, especially now that she realizes "he might not come home one night."

As for the dangers they face daily, Alan Johnson, the father of two, puts it this way: "When you strap that gun and badge on, you know what your're facing. But you've got a job to do."

"On the street," he adds, "the important thing is surviving, Going home everyday. Staying alive."

# HERE'S HOW WE CAN HELP:

## THE STATE OF OREGON

- Office of the Governor
- Office of Minority,
   Women and Emerging
   Small Business
- Department of General Services

- MINORITY, WOMEN AND EMERGING SMALL BUSINESS
  - DBE/ESB Certification
  - Publication of Directory
  - Technical Assistance
  - Educational Workshops
  - Advocates on behalf of DBEs and ESBs

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THE OFFICE OF MINORITY, WOMEN AND EMERGING SMALL BUSINESS 155 Cottage St. NE Salem, Oregon 97310 Phone: 378-5651 For information concerning contracting opportunities with the State of Oregon, contact:

PURCHASING DIVISION 1225 Ferry St. SE Salem, Oregon 97310 Phone: 378-4642 or 373-1250

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