

# BUSINESS



## Business Profile: Timothy James

BY: CYNTHIA BROWN

Running a window cleaning business was "something I fell into about 5 years ago," said Timothy James, owner of The Window Cleaners. Now he services windows for approximately 100 homes every week, plus many commercial businesses, and supervises a staff of 8 which includes 5 cleaners and 3 office workers.

The residential end of the business has grown rapidly during those five years as more and more busy home owners contract to have their windows cleaned on a regular basis. Most clients opt for service once a year, some every spring and fall and a few clean freaks want their windows shined every month. Working hard is nothing new to James. With 18 brothers and sisters, he began earning money at an early age. "My dad made us work. We had to pick beans, berries, filberts," he recalled. "When school wasn't on we were picking."

James grew up in Portland and attended Jefferson High School and then was bused to Wilson High during the mid-seventies integration effort. "Going to Wilson was a real learning experience. I saw how little was taught to minorities at Jefferson. Everything was harder, at I did okay. I'm a persistent type of person," he said.

One of the biggest challenges James faces is "my race and my age. I started when I was 21 and most guys don't want to work for a young guy and a young black guy was too much, and a lot of people in Oregon and Washington would prefer white people in their house," he stated. "But it hasn't prevented me from getting business. I have all the business I can use."

Another problem James encounters is keeping employees. "Americans aren't happy any more with just a job. They all want to be president and drive a Mercedes. Asians and Hispanics are more dependable," he added. "They're grateful to get a job."

James feels that the state of Oregon works against small businesses in many ways.

"Oregon is the worst state to

own a business in. Employees have all the breaks. If someone quits, I have to them on the spot, and workers Comp. is a big hassle," he said. "There's an old saying called 'The Oregon Back' because Oregon's the easiest place to get insurance for a back injury. Washington State is better (for businesses.) Taxes are lower and workers Compensation is half as much."

James sees a need for more networking among black business owners. "We should support each other, but to be honest, a lot of us don't. We get jealous of each other," he said. "I wish we could get together. Back in the '60's and '70's we had more leaders."

He also feels a lack of support generally from the Portland community for black business owners. "I would go somewhere else if I had a chance. Dallas would be better. They're trying to do something about their race problem. They have a lack of black role models there. The community tends to grab hold of a good black role model and support them. In Portland there are quite a few good male role models, but they don't get the attention and visibility. We need to get more media attention for young blacks. The established media are ignoring them."

James has seen an increase in racial incidents in the last few years. He was attacked 3 years ago. "Things have gotten better but in the same breath they're worse," he said. But he tries to keep a positive outlook about racial bias.

"There aren't any bad people, they've just been given the wrong direction. If it wasn't for jealousy, there wouldn't be prejudice. People are jealous when they see somebody has something they don't have. I figure I wouldn't be bugging anyone if I weren't doing something right."

The Window Cleaners services both residential and commercial buildings. They clean windows both inside and out, with complete service for storm windows and other specialty windows. The number in Portland is 233-0005 and in Vancouver, Washington is (206) 694-6012.

## Collins Selected to Chair Committee



Longtime volunteer John Collins has been appointed to a two-year term as chairman of the Community Services and Allocations (CSA) Committee for United Way of the Columbia-Willamette.

In addition to leading this group, Collins also is a member of the board of directors. His more than seven years as a United Way volunteer have included stints on the Emphasis and Strategic Planning committees. He also served for two years as CSA associate chairman before being named to his current position.

Collins is the controller at So, Greenough, Collins and Associates Inc., a financial consulting firm in Portland.

## Neighborhood Meetings

Piedmont Neighborhood Association Meeting, 7:30 p.m. Holy Redeemer School 127 N. Portland Blvd.

Vernon Neighborhood Association Meeting, 7:30 p.m. Vernon School, 2044 NE Killingsworth.

## TAXATION IS EXTORTION

Let's all stop threatening one another.

VOTE LIBERTARIAN  
Paid for by Herb Booth

ELECT

# JIM DUNCAN

FOR STATE REPRESENTATIVE HOUSE DISTRICT 19



**JIM DUNCAN** says: "State priorities must reflect the needs of the people. Voters in HD 19 are concerned about about CRIME, DRUG ABUSE, EDUCATION, PROPERTY TAXES and declining HUMAN SERVICES

**VOTERS:** Do you want government to change, to be more accountable to do the job which needs to be done? Do you want a representative who has some new ideas and wants to work to build a better Oregon, by helping clean up the environmental mess in NE and SE Portland which results from widespread crime and drug abuse? Isn't the crime and drug abuse problem our No. 1 Environmental Problem? Isn't violent crime and drug abuse ruining our parks and our neighborhoods and making them unsafe for all of us?

**▲ If you are answering "Yes" to these questions, then say "Yes" to a new leader when you vote November 6, 1990**

**JIM DUNCAN** knows that:

- Funding for Education (K - 12) must have increased state participation if we are to have an offset to local property taxes.
  - More help and services from the Dept. of Human Resources is needed by Oregon's Elderly and by parents with mentally retarded and emotionally disturbed children in the Fairview Training Center.
  - Many of our community leaders, individual citizens and business owners feel **they do not have access** to State government through the current Representative Ron Cease.
- JIM DUNCAN** will make your safety, your concerns and your welfare his primary emphasis. Call him at 287-9462.
- JIM DUNCAN** is a labor union member and has been endorsed by the 1990 Oregon Political Convention.

Authorized by ELECT JIM DUNCAN, P.O. Box 8604, Portland, OR 97207-8604, Ron Hall, Treasurer

## Adoptees Benefit Slated for November

Saturday, November 17, 1990 is the date of the "For the Children Who Wait" banquet, 7:00 pm at the Oregon Convention Center. The banquet will mark the second anniversary of its sponsor: One Church, One Child of Oregon



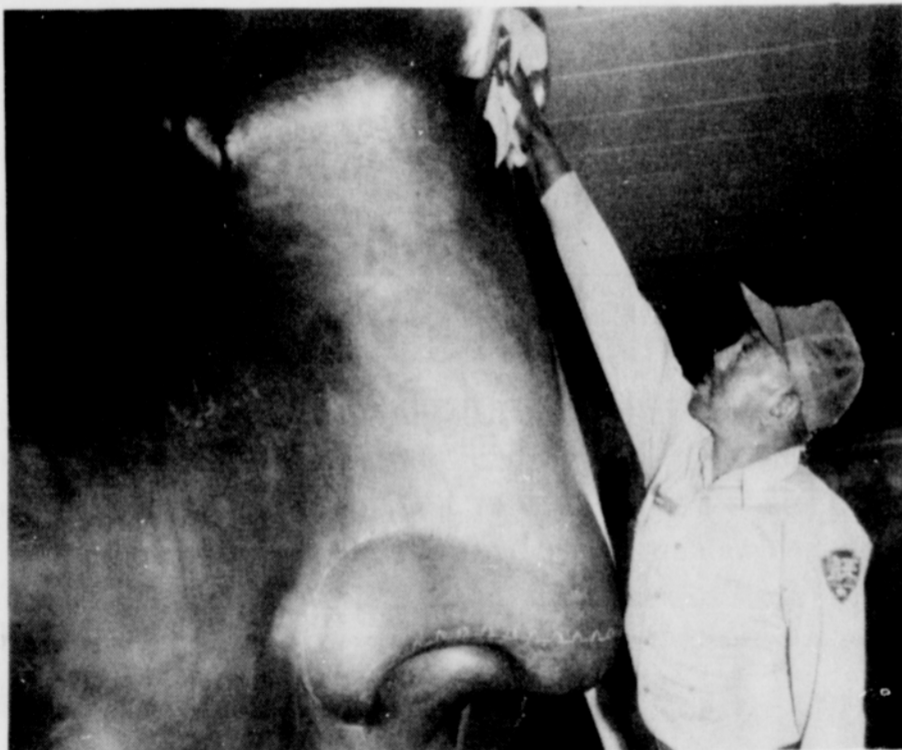
which is a non-profit organization that recruits Black families to adopt Black children.

Actor Taurean Blaque, formerly of "Hill Street Blues" and "Generations" will be the guest speaker. Mr. Blaque, even though he's single, has opened his heart to adopt ten special needs Black children. Taurean Blaque was appointed the National Spokesperson on Adoption by President Bush.

This event will kick off National Adoption Week. We invite you to take part in celebrating One Church, One Child's second year of service to Oregon's Black children and the community. Tickets (tax deductible) are \$30.00 or for a table of 10, \$300.00. To make reservations call One Church, One Child or Oregon at 285-7634 to support the children who wait for forever families.

**WHEN WE GET THE RICH OFF WELFARE, THE POOR WON'T NEED IT.**

VOTE LIBERTARIAN  
Paid for by Herb Booth



New York, Oct. 18 -- George Cooper of the National Park Service spruces up a replica of Lady Liberty's face inside the Statue of Liberty Museum as part of a new, year-long campaign by AJAX to raise funds to keep the Statue's interiors shining. With 2.5 million visitors annually, the National Park Service's 34 full-time maintenance workers remove 1,000 pieces of chewing gum, 14,000 handprints and 4.8 tons of garbage from the Statue daily.

## Tri-Met Plans Updates for LIFT Program

Officials on October 19 toured a new central dispatch center that's designed to improve Tri-Met's LIFT service for elderly and disabled passengers.

Tri-Met's LIFT service provides more than 2,000 door-to-door rides a day to elderly and disabled passengers who are unable to use regular Tri-Met service, but ride requests still exceed rides provided. Officials say about 20 requests a day are turned down.

"The increased efficiency of this central dispatch center should eventually enable us to provide more rides," said Tri-Met General Manager James E. Cowen.

He said the new dispatch center, which consolidates functions previously performed in separate sites in each of the three metro area counties, will streamline operations and allow more effective use of vehicles, which should also result in higher quality service. The

new central dispatch allows passengers throughout the tri-counties to call a single telephone number to reserve a ride.

With a fleet of 110 lift-equipped mini-vans, Tri-Met's LIFT takes passengers to visit doctors, shop for groceries, or to go to work and school. Persons who are unable to use regular Tri-Met service due to a mental or physical disability may register as LIFT passengers by calling 238-4952.

All policies and procedures concerning special needs transportation are reviewed and evaluated by Tri-Met's Committee on Accessible Transportation, a citizen's group that advises the Tri-Met Board of Directors. The committee meets the third Wednesday of each month in Room C of the Portland Building, 1120 S.W. Fifth.

Buck Medical Services manages the dispatch center along with LIFT scheduling and maintenance, under a \$1.2 million contract with Tri-Met.

## This Halloween...



**DRIVE WITH CAUTION!**

## See and Be Seen



## Studded Tires Allowed Oct. 26

The Oregon Department of Transportation will allow the use of studded tires on Friday, Oct. 26. The studded tire season regularly runs from Nov. 1 to Apr. 30, but the State Transportation Commission moved the date to coincide with the first week of elk hunting season.

John Sheldrake, Field Operations Engineer with the Highway Division, says that with the possibility of adverse weather conditions in the higher elevations, the earlier date provides the use of a traction device that is more convenient than tire chains. However, Sheldrake asks motorists to delay using studded tires until weather conditions require them because they damage bare pavement. Instead of using studded tires, drivers are encouraged to try regular snow tires, all-weather radial tires or tire chains.



**PROMOTING YOUTH ENTERPRISE** - D. Eric Pogue, second from left, Vice President, Corporat Human Resources Policy and Administration, Philip Morris Companies Inc., briefs New York City business students on the Youth Enterprise Day trip to minority-owned businesses. The students are, from left, Jacqueline Clark of Medgar Evers College, Seon Joo Choi, Korean Manpower Development and Barrington Burke-Greene, Manhattan Community College. Following a breakfast at Philip Morris headquarters, the 40-member student group visited the African American-owned Howell Petroleum Products, Inc., in Brooklyn, the Asian-owned Expedi Printing Inc., in lower Manhattan and the African American owned Consolidated Beverages in Harlem. The group lunched at Harlem's Copeland's Restaurant. ZYouth Enterprise Day is a part of the Small Business Administration's Med Week Activities aimed at introducing students to local, minority-owned business firms.

## Oregon Tightens Drinking/Driving Laws

Oregon's courts ordered nearly 1,500 driver license denials for youths between the ages of 13 and 17 during the first three quarters of 1990, according to the Motor Vehicles Division.

The 1,489 denials were based on court convictions or determinations involving alcohol or drug possession, use or abuse. After such convictions, courts order DMV to suspend licenses or deny the privilege to apply for a license or permit. Driving privileges may be denied even when the offenses are not related to driving a motor vehicle.

There were 1,267 denials for possession of alcohol or drugs. This accounted for 85 percent of the total. Of the remainder, four denials were for having an open container for alcohol or

drinking in a motor vehicle; 161 were for intoxication or driving under the influence of intoxicants (DUII); and 52 were for miscellaneous alcohol and drug offenses such as theft, delivery or manufacturing of a controlled substance. Males accounted for 1,084 of the denials, or 73 percent.

Under the law, first offenders are denied licenses for one year or until the person becomes 17, whichever is longer. Repeat offenders are suspended or denied licenses for one year or until the person becomes 18, whichever is longer. DMV statistics show that 205 were second denials, 44 were third denials, seven were fourth denials, three were fifth denials, and one was a sixth denial.