# Plymouth Pledges to Inform, Not Pressure

### We Value Your Time

When you're considering a new vehicle, we can arrange for you to take a test drive from your home or office. Most financing arrangements can be handled by phone or fax. Our goal is to make your buying experience as easy and pleasant as possible.

#### Freedom of Choice

Our computer locator can check the inventory of every Chrysler Plymouth dealer in America, so if we don't

already have the exact model, color and options you want, we'll find them for you right away--at no extra charge.

Bottom Line Savings for Businesses

Ideal for the small business owner unable to qualify for traditional fleet quantities, our mini-fleet program offers comparable discounts on fleets of one to nine vehicles. Our fleet specialists are available seven days a week to answer

any questions

you may have about this program. Single Parent/Head of **Household Program** 

Dealership pol-

always welcome

with us observ-

and procedures in

satisfied.

A Gresham Chrysler Plymouth exclusive, this program enables single parents to purchase the vehicles they need at a special discount. Any of our salespeople will be glad to give you more information on this program. Masters' Program (55 Years and Over)

As a community-minded dealer, we designed this program especially for those of you are 55 and over. We believe you have achieved preferred status in life, and we honor your achievement with special sales incentives, as well as

lifetime price discounts on both parts and service.

### Getting the Credit You Deserve

Our finance specialist have been trained to tailor financing to your exact needs. They'll make the process as simple as possible, explaining your options every step of the way. Accessories such as car phones and custom wheels can also be included as part of your total financing package.

Our goal is to treat customers in a way we'd like to be treated ourselves. In that spirit

we developed our sales philosophy--Information, Not Pressure. Simply put, the bet-

ter we're able to inform you, the more pleased you'll be with your purchase. That

from 9 a.m. to 1 p.m. You'll find over \$100,000 in inventory, including everything from headlights to car phones to auto alarm systems. And our computerized ordering system assures prompt delivery on all custom orders.

six days a week with Saturday hours

the protection it deserves with weekday service department hours from 7:30 a.m.-

Our parts department is open

5:30 p.m.

Our Most Popular Serv-

## ices Just Happen to be Free

It may be because of our local climate, but our policy of always washing the cars we service seems to be widely appreciated. We'll also refill your windshield wiper fluid each time you visit. We provide these extras at no charge, as a way of saying "thanks" for letting us service

your car. Why Wait?

We realize your time is valuable, so while

your car is being serviced, we'll gladly drive you to one of your local shipping centers. When you're finished with your shopping, just call--we'll pick you up and bring you back to our customer

## **Boston Remains Active**

In keeping with the spirit of community involvement, Lou Boston, owner of Gresham Chrysler-Plymouth has long been active in community affairs throughout the greater Portland-Gresham area since purchasing the dealership in 1987.



your money. Gresham Chrysler customer input senew or used car grade our staff on At our regularly groups, consumvoice their opincan improve our have an Open icy. You are to spend a day ing our policies

other thing you An. may find unique about our company is our passion for customer follow-up. We feel that selling you a new car or truck is a long-term commitment. After you've had time to get used to your vehicle, we'll contact you to make sure you are 100%

If you prefer to lease, we can

In Gresham Chrysler Ply-

Louis J. Boston President, Gresham Chrysler Plymouth

develop a custom payment plan to acco-

modate your budget as well as your

bookkeeping system. Plus, with GoldKey

Leasing, we can offer substantial sav-

ings over traditional leasing programs.

mouth's innovative vehicle maintenance

program participants receive complimen-

tary service reminders and accumulate

bonus points redeemable for gifts, travel

and automotive service. Our service

technicians have been thoroughly trained

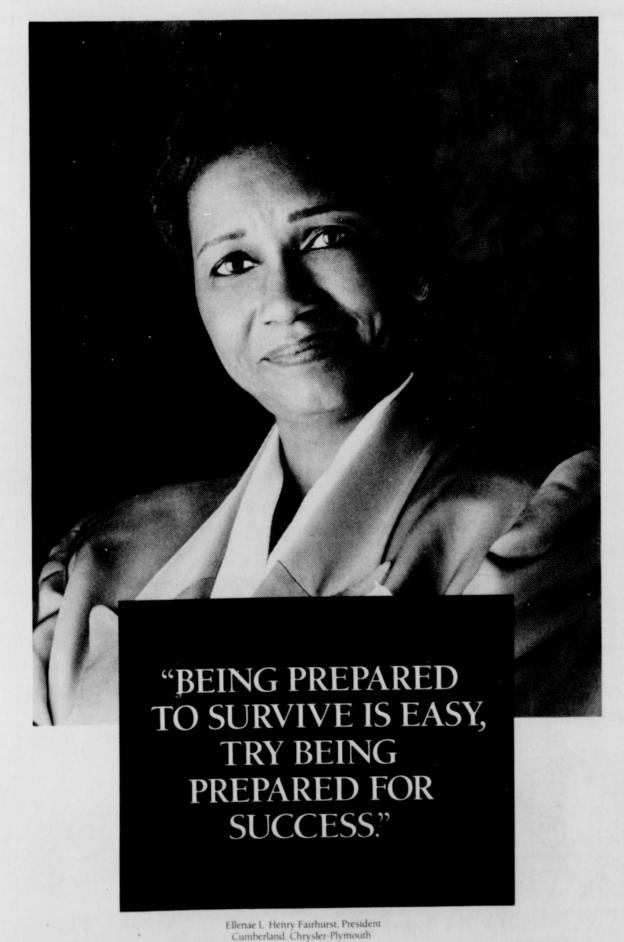
in preventive maintenance to assure that

your vehicle retains maximum resale

value. And we make it as convenient as

possible to bring in your investment for

Investment Protection Program



FAIR SHARE/GOOD BUSINESS



## **Dodge Presents Black Enterprise Award**



Employees of Greeham Dodge display the Black Enterprise Award (left to right): Bob Torrence, salesman; David Redmond, salesman; and Heather McDuffie, parts specialist. Not pictured: Cleo Smith, sales manager; and Dorian Boyland, president.



The 1991 Dynasty

"Whatever it Takes...We'll Earn Your Business"

Gresham Dodge President **Dorian Boyland** 

Being prepared for success begins with the Chrysler Corporation commitment toward increasing minority involvement in their business. That's why Chrysler has made a commitment to the NAACP in its effort to incur more jobs and a better quality of life for everyone. It's called The Fair Share Program.

This kind of commitment has long been the Chrysler way of doing business. That's why several years ago the Chrysler Motors Minority Dealer Program was initiated. Since then, the Chrysler Motors Dealer Program has produced some of the most successful dealerships in the industry.

The way we do that is with one of the most extensive training and screening systems ever developed in the automobile business. And we back our prospective dealers with more than just capital. We give them insight, forethought and the best-built, best-backed cars available to the American public.

Our dealers, have the distinction of being among the most service-conscious anywhere. Because the bottom line in the business of selling cars, especially Chrysler built cars, is customer satisfaction.

So, while the Chrysler Corporation goal is to continually increase the percentage of minority owned and operated dealerships in America, we will still look to maintain the high quality of service and dependability you have come to trust from us.

All because at Chrysler Corporation, we believe fair share is the only way to work.

## Chrysler Corporation's Black Dealers Nearest You:

Chrysler/Plymouth/Dodge/Jeep/Eagle: Centennial Chrysler/Plymouth, Inc. Englewood, CO 80112

Multi-Dealers Casa Grande Chrysler Center, Inc. Casa Grande, AZ 85222 Porterville Chrysler Center, Inc. Porterville, CA 93257 Reggie Jackson Motors, Inc. Quincy, CA 95971 Huntington Chrysler/Plymouth/Dodge, Inc. Huntington, IN 46750 Thomas Chrysler/Plymouth/Dodge, Inc. Rainbow Motors, Inc Vicksburg Chrysler/Plymouth/Dodge, Inc. Currie Motors, Inc. Sanford, NC 27330 Gordon Chrysler/Plymouth/Dodge, Inc. Vineland, NJ 08360 Gonzales Chrysler/Plymouth/Dodge, Inc. Espanola, NM 87532 Friendly Motor Sales, Inc. Delphos, OH 45833 Chester Chrysler/Piymouth/Dodge, Inc. Middle Tennessee Chrysler/Plymouth/Dodge, Inc. Murfreesboro, TN 37130 Hempstead Chrysler/Dodge/Jeep/Eagle, Inc Hempstead, TX 77445 M.P. Chrysler/Plymouth/Dodge, Inc. Lexington, VA 24450 Dominion Chrysler/Plymouth/Dodge, Inc. Brattleboro Chrysler/Plymouth/Dodge, Inc Brattleboro, VT 05301 Chrysler Plymouth:

Ontario Chrysler/Plymouth, Inc. Ontario, CA 91761

Macon, GA 31206 Harvey Chrysler/Plymouth, Inc. Harvey, IL 60426 Tyson Motor Corporation, Inc. Joliet, IL 60435-9990 Alexandria Chrysler, Inc. Alexandria, LA 71303 Capital Chrysler/Plymouth, Inc. South Boulevard Chrysler/Plymouth, Inc. Cumberland Chrysler/Plymouth, Inc. Salem Chrysler/Plymouth Winston-Salem, NC 27104 Flatbush Avenue Chrysler/Plymouth, Inc Brooklyn, NY 11234 Utica Chrysler/Plymouth, Inc. Yorkville, NY 13495 Gresham Chrysler/Plymouth, Inc Gresham, OR 97030 Town & Country Chrysler/Plymouth, Inc. Lambert Chrysler/Plymouth, Inc Coatesville, PA 19320 Texan Chrysler/Plymouth, Inc. Garland, TX 75041 All Star Chrysler/Plymouth, Inc. Marco-Cabell Chrysler/Plymouth, Inc. Deerbrook Forest Chrysler/Plymouth, Inc. Kingwood, TX 77339 Freedom Chrysler/DI. Lancaster, TX 75146

Puget Sound Chrysler/Plymouth, Inc. North Seattle Chrysler/Plymouth, Inc. Seattle, WA 98133 Bay City Chrysler/Plyr Green Bay, WI 54305 Dodge: Midfield Dodge, Inc Midfield, AL 35228 Brandon Dodge, Inc Tampa, FL 33619 Barrington Dodge, Inc Cardinal Dodge, Inc Monroe Dodge, Inc Monroe, LA 71201 All Star Dodge, Inc. Baltimore, MD 21228 Northwestern Dodge, Inc. Ferndale, MI 48220 North Star Dodge Center, Inc Brooklyn Center, MN 55429 Metrolina Dodge, Inc Charlotte, NC 28210 Montclair Dodge, Inc. Montclair, NJ 07042 Royal Dodge, Inc. Woodbury, NJ 08096 Edmund Dodge, Inc. Edmond, OK 73083 Gresham Dodge, Inc Gresham, OR 97027

Dominian Chrysler/Plymouth, Inc. Virginia Beach, VA 23462

Ross Park Dodge, Inc. Pittsburgh, PA 15237-3513 Shelby Dodge, Inc. Memphis, TN 38115 Gulf Freeway Dodge, Inc. Rainier Dodge, Inc Olympia, WA 98502 Elm Grove Dodge, Inc Wheeling, WV 26003 Jeep/Eagle: West Indy Jeep/Eagle, Davis Buick-AMC, Inc. Battle Creek, MI 49015 Prestige Jeep/Eagle, Inc Tupelo, MA 38802 The New Bloomfield Motors, Ltd. Anchor Jeep/Eagle, Inc Williamsport, PA 17701 Robinson Jeep/Eagle, Inc. Norco, CA 91760 Pasadena Jeep/Eagle, Inc Pasadena, CA 91107 Royal-Zocco Corp Gary Fronrath Jeep/Eagle, Ft. Lauderdale, FL 33204 C&L Jeep/Eagle, Inc Effingham, IL 62401 Anderson Jeep/Eagle, Inc Anderson, IN 46012