

HIGHWAY ENGINEER 2
(GEOTECHNICAL ENGINEER)
\$1,798 - \$2,293 MONTHLY

THE OREGON DEPARTMENT OF TRANSPORTATION IS ACCEPTING APPLICATIONS FOR THE ABOVE POSITION LOCATED IN SALEM. DUTIES AND RESPONSIBILITIES INCLUDE EVALUATION OF SITE CONDITIONS AND PERFORMING DETAILED TECHNICAL ANALYSIS IN ORDER TO DEVELOP HIGHWAY DESIGNS. YOU MUST HAVE EQUIVALENT TO A BACHELOR'S DEGREE IN CIVIL OR TRANSPORTATION RELATED ENGINEERING FROM AN ACCREDITED COLLEGE OR UNIVERSITY AND ONE YEAR OF GEOTECHNICAL WORK EXPERIENCE. CONTACT ODOT PERSONNEL, 419 TRANSPORTATION BLDG., SALEM, OR 97310, (503) 378-6281 FOR EMPLOYMENT APPLICATION AND RECRUITING ANNOUNCEMENT. APPLICATIONS WILL BE ACCEPTED UNTIL 5:00 P.M., OCTOBER 21, 1987.

The Oregon Department
of Transportation

An EEO/AA Employer



BUSINESS OPPORTUNITIES

Petroleum Distributorship: Complete operation includes rolling stock, real estate and help in taking over. Produces good income. \$322,000. "Ask for Tony" Hepler-Jackson Real Estate, 33 East Main, Walla Walla, WA 99362.

NEWSWORTHY TRENDS

BUSINESS HELPS STUDENTS GET HIGH ON HAPPINESS, NOT ON DRUGS

What is the most popular campaign among secondary students in America today? "SAYING NO" to drugs.

What are students using as a guideline to say no to drugs? The Way To Happiness book.

Who's behind the campaign? Business people concerned about the workforce of the future.

Over half a million students in over 900 schools from each of the 50 states are out to set a good example. They're taking the initiative and putting hard work into the effort to get drugs off their school campuses. One of the ways they're doing it is by reading and giving copies of The Way To Happiness book to friends and fellow students.

These students are involved in the national Set a Good Example Contest, a private sector campaign sponsored by the Concerned Businessmen's Association of America (CBAA) to encourage student leadership to influence their peers in a positive way... AWAY FROM DRUGS. Books and materials are provided to schools free of charge from CBAA businesses sponsoring the campaign.

The Way To Happiness book lays out a stable path for youth to follow based on honesty, trust, and integrity. Simple and easy to read it outlines ways to achieve competence and fulfill one's obligations, as well as set a good example by fair treat-




ment and respect of others.

The book provides common sense standards of right and wrong youth can agree with and actually use when making a sound decision is crucial. Students are adopting the book as a personal guide to ethical behavior because it doesn't preach.

The contest effort is paying off as more and more students "say yes" to happiness and "no" to drugs.

For a free copy of The Way To Happiness book send \$1 for postage and handling to the Concerned Businessmen's Association of America, 3540 Wilshire Blvd., #320, Los Angeles, CA 90010. For further information call (1-800-782-6767).

Job Information Line (503) 220-2434

A direct dial number for
employment information at
 NORTHWEST NATURAL GAS

MARKETING FACULTY POSITION

ALFRED P. SLOAN
SCHOOL OF MANAGEMENT
MASSACHUSETTS INSTITUTE
OF TECHNOLOGY

Applications are invited for the position of assistant or associate professor of Management Science (untenured) in the Marketing Group beginning September 1988. The Sloan School of Management seeks highly motivated individuals with a strong background in management and the basic disciplines. Candidates should have a Ph.D. or be near completion of the degree. A research interest in industrial marketing, buyer behavior, information processing, or marketing science generally is desired. Women and minorities are especially encouraged to apply.

Glen L. Urban
Professor of Management Science
E53-350, M.I.T.
Cambridge, MA 02139

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