

MANAGER MARKETING DEVELOPMENT

The Port of Portland is seeking a self-motivated individual to manage field sales and commodity marketing projects.

Preferred qualifications include:

- Broad experience in domestic marine/intermodel transportation, including railroad contract negotiations and sales operation.
- Demonstrated management and organizational skills sufficient to direct the sales, pricing, and operational activities of assigned programs.
- Demonstrated financial skills sufficient to make sound business recommendations/decisions.
- Effective communications skills, both verbal and written.
- Ability to take the initiative and be a self-starter.
- A degree or equivalent experience in transportation, international trade, business and marketing.

Salary: \$29,800 to \$39,900
commensurate with experience.

Call (503) 231-5000,
extension 700

for application materials.

This position will remain open until sufficient applications are received, but may close anytime after 5:00 p.m., Friday, March 27, 1987.

An Equal Opportunity Employer

POSITION WANTED Sports Reporter

His career began six years ago at an Oregon weekly. Spent two years as a sportswriter at the West County Times, a daily in Pinole, California and two years at the Nevada Appeal where his experience includes covering community, prep, collegiate, recreational and professional sports. Contact: Daniel Ellis German, 1020 North Camino Alto, No. 26, Vallejo, CA 94589.

ADVERTISEMENT LIBRARIAN

Hatfield Marine Science Center, Newport, Oregon. 9-month temporary appointment at \$18-\$20,000 (annual base). Rank of Instructor. Required: ALA-accredited MLS, and ability to work effectively with library staff, students, and faculty. Prefer knowledge of science reference sources, ability to do online searching, and supervisory experience. Responsibilities include: collection development, interlibrary loan, maintenance of serial record and card catalog, reference service and online searches for HMSC patrons, and liaison with OSU Library in Corvallis. Available April 1, 1987. Applicants should submit by March 15, 1987 a letter of interest, a resume, and 3 references to:

Barbara Thornburg
Kerr Library
Oregon State University
Corvallis, OR 97331
Phone (503) 754-2476

OSU is an AA/EEO and complies with Sec. 504 of Rehab. Act of 1973.

BROADCAST ANNOUNCER

Experienced air talent for local radio station. Previous on-air experience necessary. Send tape and resume to:

Program Director
P.O. Box 22125
Portland, OR 97222

An Equal Opportunity Employer

POSITION OPEN Advertising Sales Representative

Experienced, mature advertising sales representative wanted for growing senior citizen oriented monthly publication. Established account list provided, commission only. Send resume to: Senior Tribune, Personnel Manager, P.O. Box 8279, Portland, OR 97207.

POSITION WANTED Writer/Proofreader

Freelance writer and high school English teacher for nine years seeks writing or proofreading position in Portland area. In last few years, wrote interviews for Portland newspaper and chapters for textbook publisher as freelancer. Wrote, compiled and edited handbooks in last position. Proofreading experience includes employment with Portland typesetting, volunteer work with a small publisher and years as high school English teacher. Contact: Kathy Martchenke, 3040 N.W. Ithaca Ct., Portland, OR 97229.

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For absentee owner or retirement couple. Spokane, WA. Contact Matt Hawkins, CCIM, (509) 838-2511, James S. Black & Co. Commercial Inc., SO. 107, Howard St., Spokane, WA 99204.

HELP WANTED

AUSTRALIAN AND EUROPEAN high school students arriving in the United States are looking for families to host them during their stay. Call 1-800-SIBLING or (503) 657-6026.