



Robert & Assoc. Identifying Your Advertising Needs

We here at Roberts & Associates are involved in assisting our clients in advertising their various goods and services. We do this by helping to identify the most receptive market, then assist them in obtaining the most

suitable means of advertising whether it be television, radio or print media in a cost efficient manner.

We offer a wide range of services which better assist in advertising in a more cost efficient and productive manner.

Local Church Marches On to Expand Community Action Into a "New Dimension"

It started five years ago when Reverend Roy L. Tate set out to meet the spiritual needs of his church members, and to meet the practical needs of non-members in North Portland's Albina district. He started his church at 4237 N. Mississippi with just he, his wife Diane Tate and children Shurita and Troy. He was a youthful 31 years old. He now has over 100 members, many of whom were involved in a "negative" lifestyle, but have since turned their life around!

The success of his five years of achievements was earmarked by the recent purchase of a new church facility at 1552 N. Killingsworth. The significance of that purchase means Reverend Tate now has room to expand the following community action programs: drug and alcohol counseling, free food and clothes distribution, community information center, and other needed programs.

As a positive statement to the community, Reverend Tate wants to capitalize the new acquisition with a church dedication march and ceremony on November 23rd. However, the city's Special Events Committee denied his church the right to march in the streets with motorcycle police escorts. Later, however, Reverend Tate appealed that decision to the Portland City Council and was granted the permission to march. Interestingly enough, the march will not only include over 100 church members, out of state guests, but some city and county officials as well. The dedication services will begin November 19, 20, 21 at 7:30 p.m., and end with the march on November 23 at 2:30 p.m. It will conclude the week-long dedication ceremonies.



Rep. Margaret Carter chats with Blanche Kindrick while she has her blood pressure checked by Leilani Wilson, a blood pressure technician with Kaiser Permanente's Center for Health Research. The Center is participating in a national study to determine whether or not anti-hypertensive drugs should be used to treat a special type of high blood pressure in people over 60. The blood pressure check and chance to talk with Rep. Carter were offered by the George Carter/Piedmont Loaves & Fishes Center.

Photo by Richard J. Brown

INTERPRETIVE HISTORY QUILTS AND POEMS BY J.M. GATES

The Justice Center will be host for J.M. Gates work from November 3, 1986 to January 2, 1987. The work will be in three exhibit cases in the entry floor corridor. The work may be viewed from 9:00 in the morning til 4:30 at night, Monday through Friday. The Justice Center is located at 1120 SW 3rd in Portland.

Gates is cited in Volume 40 (authors) of The Library of Congress' National Union Catalog 1973 - 1977. She earned the Master of Business Administration degree from New York University in 1949. Gates is cited in Volume 40 (authors) of The Library of Congress' National Union Catalog 1973 - 1977. She earned the Master of Business Administration degree from New York University 1949.

PEACE ON EARTH HALL

1st Annual Chocolate & Southern Sweets FAIR

Southern Homemade Sweets:
Tiramises • Pecan Pies • Coconut Cakes • Sweet Potato Pies, etc.
All the sweets that our mother's and grandmothers made!

• Christmas Gift Tree • Angel Tree • Chocolate Santa • Gifts and Crafts
All Black Christmas Music • Kwanzaa Table

Saturday, December 6, 1986
10:00 a.m. — 6 p.m.

Everybody Welcome
Children and Parents

Admittance:
A pair of Mitten or Gloves for Children or \$2.00
Children under 12 FREE.

Place:
1704 N.E. Alberta

Chocolate Santa will arrive at 12:00 noon
Pictures available with Santa

For further information call Bobby
282-5406 or 661-3168

CHRISTMAS GREETINGS MERRY CHRISTMAS JOYOUS NOEL

MERRY CHRISTMAS

YOU ARE WELCOME TO WORSHIP AT
84 N.E. Killingsworth • 281-0499
"A warm spirit of fellowship always"

"To the Glory of God"
The Ark of Safety Church of God in Christ
FOUNDER: The Holiness Preacher Bishop W.V. Peterson D.D. Founder-Pastor

the Bible says...
Follow peace with all men, & holiness without which no man shall see the Lord

Tuesday	Bible Band	7:30 p.m.
Thursday	Choir Rehearsal	7:00 p.m.
Sunday	Sunday School	9:15 a.m.
Morning	Worship	11:15 a.m.
Y.P.W.W.		6:30 p.m.
Evangelistic	Worship	8:00 p.m.
Tuesday-Friday	Noon Day Prayer	
Friday	"The Pastor Speaks"	7:30 p.m.
Saturday	Morning Prayer	9:00 a.m.

*Church of Holiness, Holiness Sunday morning, 10:00 A.M. *Sabbath: FRIDAY 12:00 A.M.

A Public Service of the Portland Observer

Albina Ministerial Alliance
285-0493

THE MOUNT OLIVET BAPTIST CHURCH
N.E. First & Schuyler • 284-1954

John H. Jackson, Minister, M.Ed. M.D.
9:30 A.M. Church School
11:00 A.M. Congregational Worship
5:00 P.M. Vesper Service
10:00 A.M. Baptism Fourth Sunday
11:00 Communion Each First Sunday

The American Baptist Convention, American Baptist Churches of Oregon; Lott Carey Foreign Mission Convention; National, Oregon, Portland Ecumenical Ministries, American Bible Society, M.&M. Board.



The face of the Statue of Liberty is ten feet wide. Each eye is two feet, six inches wide.

COMMUNITY CHURCH of GOD
202 N.E. Skidmore
281-5678
284-5659

Services:
9:45 a.m., Sunday School
11:00 a.m., Morning Worship
7:00 p.m., Evening Worship
7:00 p.m. Wednesday, Prayer Meeting

Victor R. Brown, B. Theology, Pastor
Dr. Hazel L. Brown Sr., D.D., Assistant Pastor

SMILE — GOD LOVES YOU

"To accomodate your busy schedule"

EDWARD E. WARD, DMD
GENERAL DENTISTRY
"DENTAL CARE FOR THE WHOLE FAMILY"

— PREVENTION ORIENTED
— FRIENDLY PROFESSIONAL STAFF
— INSURANCE GLADLY ACCEPTED
— SEDATION FOR SENSITIVE PATIENTS
— FEES DISCUSSED PRIOR TO TREATMENT
— VISA/MASTERCARD
— NEW PATIENTS WELCOMED
— ALL BUS LINES — VALIDATED PARKING
— OFFICE HOURS MONDAY SATURDAY, 8 AM - 5 PM
— EVENINGS AVAILABLE
— ADA MEMBER

503-228-3009

Dr. Edward G. Ward
610 SW Alder, suite 1008

Payment Plan Available

PCC and Portland Chamber of Commerce Present Teleconference

"How to Be the Best Seller in Your Town, the Art and Science of Selling," will be presented as a live teleconference by Portland Community College and the Portland Chamber of Commerce on Monday, Nov. 24, at the PCC Sylvania Campus, 12000 S.W. 49th Ave.

The conference will show sales people how to keep prospects in an emotional buying state throughout the selling process, with the result of increasing the sales person's closing rate.

The nationally televised portion of the conference will include as presenters Fred Davis, vice president for marketing of Jet America, a major airline; Tom McElligott, of McElligott Advertising, Minneapolis; and host D. Forbes Ley, president of Sales Success Institute, Inc., and author of "The Best Seller." Ley's book will be provided to each teleconference participant.

Portland panelist will be Bruce Maland, senior marketing representative for Honeywell Information Systems.

Program topics will include problems in selling, the selling process, attention getters, handling objections and closing, prospecting, understanding personalities, self image and live questions and answers.

Persons from small to medium-sized companies who sell products or services in excess of \$500 are target participants for the teleconference, especially if they depend upon commissions for income.

The program will be from 9 a.m. to 2:30 p.m. in Room A1, Science Technology Building at Sylvania Campus. Advance registration is \$65, or \$75 if paid at the door. For two or more persons from the same company, the charge is \$55. Lunch is included.

Further information is available from Keith Allen or Barbara Walker, 244-6111, Ext. 4260.

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