

## Black business falling behind

Although Black-owned businesses are expanding in sales and profits, they are falling behind in the marketplace, in part because of intense competition for the Black consumer's dollar, according to Dr. Andrew F. Brimmer, a member of the *Black Enterprise* magazine's Board of Economists.

In 1977 (the last year for which Census Bureau data are available), receipts of Black-owned businesses were \$8.6 billion, or 0.32 percent of all U.S. sales. Brimmer, president of the Washington, D.C.-based consulting firm of Brimmer & Company, Inc., and a former member of the Federal Reserve Board of Governors, estimates sales for 1984 at \$12.8 billion, but only 0.26 percent of all U.S. sales. And while he estimates 1985 sales at \$13.3 billion, that will represent a decline to 0.25 percent of U.S. sales, he explains in a feature story in the April issue of *Black Enterprise*.

The decline in market share on the part of Black-owned businesses extends to the Black community itself, says Brimmer. In 1969, the receipts of Black businesses represented 13.5 percent of the money income received by the Black community, but in 1984 that proportion dropped to 7 percent and is expected to drop to 6.6 percent this year.

"As the income of black consumers increases," states Brimmer, "their spending patterns have been concentrated on a widening pattern of goods and services not supplied by Black firms. Blacks are also moving to the suburbs, while Black businesses remain primarily in the older neighborhoods where most Blacks continue to live."

Most of the competition is coming from the new influx of minorities who have entered the marketplace in the past few years, particularly Koreans and other Asians.

Additional statistics on trends in Black self-employment are included in Brimmer's article in the April issue of *Black Enterprise*.

## PCC hosts job fair

Those interested in finding qualified computer repair employees or learning more about the Portland Community College Computer Field Service program are invited to attend a job fair at the PCC Cascade Campus, 705 N. Killingsworth, from 9 a.m. to 3 p.m., April 15.

Representatives of local businesses will have an opportunity to meet and talk with participants in the program. The computer program offered at the Cascade Campus includes a minor emphasis on software and a major emphasis on hardware repair.

Anyone wanting to attend the job fair should call the program office at Cascade, 283-2541, extension 317.

## School Lunch Menu

### April 15

Mexican Taco  
Lettuce and Tomatoes  
Whole Kernel Corn  
Chilled Peas  
Milk

### April 16

Ravioli with Meat Sauce  
Crisp Green Salad  
Warm Garlic Bread  
Pineapple Chunks  
Milk

### April 17

Hot Dog  
French Fries  
Carrot Circles with  
Peanut Butter Dip  
Applesauce  
Trail Mix  
Milk

### April 18

Country Style Steak  
Rice Pilaf  
Celery Chunks with  
Ranch Dip  
Banana Half  
Milk

### April 19

Chickenwich  
Lettuce-Tomato-Pickle  
Tater Triangle  
Peach Slices  
Milk

# OWN A HOME FOR LESS THAN \$20,000!

- ★ **THAT'S RIGHT!!!** - HUD is offering several homes listed below for less than \$20,000!!!
- ★ **INTERESTED?** - Call any real estate agent and say, "I'm interested in owning a HUD home." They'll provide you with the information, show you homes, complete the paperwork, and best of all, HUD PAYS the agent's commission, if there's a sale.
- ★ **TOO EXPENSIVE?** - If our low, low asking price is more than your budget will allow, make us an offer!! We might accept it!!
- ★ **WHAT SHOULD YOU DO? -** Call or see a real estate agent TODAY!!!

## BID OPENING HOMES

**BID ACCEPTED UNTIL 11:00 AM APRIL 22ND**  
**BID OPENING 1:00 PM APRIL 22ND**

* 2275 Cal Young Rd, Eugene 3 Bd, 1 Ba, 912 Sq Ft	'26,500	* 6802 SE Drew, Milwaukie 2 Bd, 1 Ba, 820 Sq Ft	'33,100	3614 Michigan Ave N, Portland 5 Bd, 1 1/2 Ba, 1680 Sq Ft	'18,000	2514 Carr St, White City 3 Bd, 1 1/2 Ba, 1100 Sq Ft	'37,000
* 719 Driftwood Dr, Eugene 4 Bd, 2 Ba, 1288 Sq Ft	'33,500	* 19320 Sunnyridge Ct S, Oregon City 3 Bd, 2 Ba, 1450 Sq Ft	'48,000	6804 Missouri Ave N, Portland 2 Bd, 1 Ba, 872 Sq Ft	'18,000	8614 219th St NE, Battleground 2 Bd, 1 Ba, 1350 Sq Ft	'31,000
102 McClure Ln, Eugene 1 Bd, 1 Ba, 560 Sq Ft	'12,900	367 Warner St, Oregon City 2 Bd, 1 Ba, 852 Sq Ft	'21,000	* 17775 Chase Court, Sandy 2 Bd, 1 Ba, 840 Sq Ft	'40,000	10206 8TH St NE, Vancouver 3 Bd, 1 1/2 Ba, 1040 Sq Ft	'30,800
115 Jennie Ave W, Hermiston 2 Bd, 1 Ba, 896 Sq Ft	'26,600	3925 15TH Ave NE, Portland 2 Bd, 1 Ba, 963 Sq Ft	'21,850	347 7TH Ave, Sweet Home 3 Bd, 1 Ba, 1301 Sq Ft	'24,700	12605 81ST Ave NE, Vancouver 3 Bd, 1 1/2 Ba, 988 Sq Ft	'27,300
4317 Avalon Pl, Klamath Falls 3 Bd, 2 Ba, 1378 Sq Ft	'28,500	5417 15TH Ave NE, Portland 2 Bd, 1 Ba, 1022 Sq Ft	'21,000	* 1000 23RD Ave, Sweet Home 3 Bd, 1 1/2 Ba, 1282 Sq Ft	'25,000	108 124th Ave SE, Vancouver 3 Bd, 2 Ba, 1374 Sq Ft	'34,700
2431 Orchard Ave, Klamath Falls 2 Bd, 1 Ba, 585 Sq Ft	'12,000	135 78TH Ave SE, Portland 3 Bd, 2 Ba, 1668 Sq Ft Duplex	'17,000	* 2276 Michael Dr, West Linn 3 Bd, 1 Ba, 1134 Sq Ft	'43,000	* 4802 151ST Ave NE, Vancouver 3 Bd, 2 Ba, 1092 Sq Ft	'37,500
		4612-14 Haight Ave N, Portland 2 Bd, 2 Ba, 1288 Sq Ft Duplex	'17,000			* 5318 Minnehaha St NE, Vancouver 3 Bd, 1 1/2 Ba, 1024 Sq Ft	'28,400

## BID OPENING HOMES

**BID ACCEPTED UNTIL 11:00 AM APRIL 15TH**  
**BID OPENING 1:00 PM APRIL 15TH**

* 13010 Weir Rd SW, Beaverton 3 Bd, 2 Ba, 1176 Sq Ft	'44,000	* 1880 Regina St, Eugene 2 Bd, 1 Ba, 792 Sq Ft	'21,900	4620-22 Haight Ave N, Portland 2 Bd, 2 Ba, 1288 Sq Ft Duplex	'18,000	3220 Pheasant Blvd, Springfield 2 Bd, 1 Ba, 808 Sq Ft	'16,900
20480 SE Della, Boring 3 Bd, 1 1/2 Ba, 1351 Sq Ft (2 Acres)	'49,100	1130 Maple St West, Lebanon 2 Bd, 1 Ba, 720 Sq Ft	'16,500	6722 Mississippi N, Portland 3 Bd, 1 Ba, 858 Sq Ft	'25,650	* 7508 NE 120th Ave, Vancouver 3 Bd, 1 1/2 Ba, 1056 Sq Ft	'39,150
117 Quincey, Cottage Grove 2 Bd, 1 Ba, 930 Sq Ft	'22,500	3508 SE Division, Portland 2 Bd, 2 Ba, 1540 Sq Ft Duplex	'29,750	548 3rd S, Springfield 2 Bd, 1 Ba, 716 Sq Ft	'17,450	3106-08 E McLoughlin, Vancouver 2 Bd, 2 Ba, 1158 Sq Ft Duplex	'19,550

## EXTENDED LISTING HOMES

342 10TH N, Cottage Grove 3 Bd, 1 Ba, 1735 Sq Ft	'22,500	737 Lincoln St, Klamath Falls 2 Bd, 1 Ba, 1156 Sq Ft	'10,000	3925 15TH Ave NE, Portland 2 Bd, 1 Ba, 963 Sq Ft	'23,000	6030 Willow St NE, Portland 1 Bd, 1 Ba, 792 Sq Ft	'15,000
* 104 3RD St, Gaston 3 Bd, 1 1/2 Ba, 1360 Sq Ft	'47,000	434 Main E, Pilot Rock 2 Bd, 1 Ba, 1046 Sq Ft	'18,150	* 4428 SE 49TH Ave, Portland 2 Bd, 1 Ba, 884 Sq Ft	'26,500	711 18TH St SE, Troutdale 3 Bd, 2 Ba, 1238 Sq Ft	'48,000
				3927-3927A Cleveland Ave NE, Portland 4 Bd, 2 Ba, 2061 Sq Ft	'25,000	* 28593 No. 18 Ash Meadows B, Wilsonville 2 Bd, 1 1/2 Ba, 1302 Sq Ft PUD	'90,000

### ★ IMPORTANT CHANGE:

All bids submitted for the April 22 bid opening must be accompanied by a \$1000 earnest money in the form of a money order or a cashier's check. Earnest money on all "Extended Listing" properties will increase to \$1000 beginning April 22.

## TERMS AND CONDITIONS

- ★ Only homes with \* are eligible for FHA mortgage insurance. Buyer must choose lender.
- ★ The only contingency for financing is FHA mortgage insurance. These properties are identified with an \*.
- ★ Homes listed above as "Extended Listing Homes" and Homes listed as "Bid Opening Homes" that are not sold as a result of the competitive bid offering will remain available for sale until such time as they are subsequently relisted under different terms. Each working day at 3:30 pm offers received for these homes during the day will be evaluated. In the event that circumstances prevent HUD from opening offers on a given day, the properties will remain available up to the point of actual acceptance by HUD of the best net offer. Offers submitted under this procedure shall be submitted in appropriately marked sealed envelopes containing HUD-9551 with addendum, sales contract, earnest money deposit, and forfeiture statement.

- ★ ALL HOMES SOLD AS IS, NO WARRANTY.

U.S. DEPT. OF HOUSING AND URBAN DEVELOPMENT



EQUAL HOUSING  
OPPORTUNITY