FAVOR SEEKERS

Veritable Chinese Wall Is Built by Secretary.

GREAT MAN DEMOCRATIC

Manufacturer Is Generous and Affable Once Fortunate Ones Gain Access.

HY S. S. MARQUIS, D. D.

CHAPTER VIII.

Note Sent in Code.

The fate of the individual, joy-fully and unsuspectingly bearing that note, hung on the spelling of that word. If the note read, "Please see this man," it meant he was to be favorably handled. If it read "Please see a this man," it meant that he was to be let down as easy as possible—dropped overboard into a see of uncertainty, so far as oba sea of uncertainty, so far as obserned, there to wait and flounder shout until utterly discouraged, he wave up hope of attaining his end-It always seemed to me that a blunt "No" would have been a much more considerate way of dealing with cases of this kind.

generous and democratic will be found the manner of Henry never got a chance to mention the to do and ought not to do was our ord, once you get to him, but the noblem is to get to him. The apwhich here and there would add grace and charm to the manner in which the job is handled, but he certainly could do nothing to raise

no longer than is necessary. Detroit has three aristocracies of the kind that bears upon its chiefd the rampant dollar sign. A landed aristocracy, descended from the early French settler whose farm fronted on the river and extended in a narrow strip inland two or fire miles; the aristocracy based on the wealth drawn from Michanu's forests and minerals; and in these latter days, an automobile aristocracy—the product of the analysis forests and minerals; and in the courage to argue with a millionaire—especially if they chance to be in the dependent position of employes. This silence, are fixed the very single expression that he is an oracle on fail to attain the object of their any forests and may all ranks come from near and far to see him. But the vyst majority location of the first swap and the product of the angle of their may fore the kind that bears upon its chief the first systems to maintain the object of their and two or first the fact that they are in danger of the region of the evening the close with all the impressiveness the Europeans could muster that American isolation was a selfish, unhole with all the impressiveness the Europeans could muster that American isolation was a selfish, unhole with all the evening the close the form the evening to the evening to the evening to the course that they are in danger of their miles the fact that they are in danger of their miles the fact that they are in danger of their miles the fact that they are in danger of the ranks come in the evening to the evening to the evening to the evening the close of the institute will close with all the impression of the teachers were in attendance, and in the evening the close that after an involation in Europeans could muster that American isolation was a selfish, unhole with all the impression of the teachers were in attendance of the education of the teachers were in the offict. The education of the teachers were in attendance and into public. The institute will close the form the evening the or of the teachers were in attendance and into public. The Detroit has three aristocracies of tion. he kind that hears upon its shield fail to attain the object of their risk, due to the Chinese wall about. The isolation of Henry Ford's payment of obligations pertaining to so righteous a cause as the war to is possible to make it. For this hours and sometimes in days of warf and sometimes in days of warf and sometimes in walfing. If all the hours men have spent in walfing to see Henry Ford warf added towether it would be inverse of thought and action. Added to where added towether it would be inverse of thought and action. Added to warf and sometimes are the confidence been in him with resemblent of the gesture was stirred at home that the Balfour spent in walfing to see Henry Ford were added towether it would be inverse of thought and action. Added to warf and sometimes are the confidence been in him of success along one line never forward action. Added to warf and the confidence been in him of success along one line never forward action. Added to warf and the confidence been in him of success along one line never forward action. Added to warf and the confidence been in him of success along one line never forward action. Added to warf and the confidence been in him such resentment of the gesture was stirred at home that the Balfour s lama of Thibet was ever so Inac-

mixer and listener. An insulated mind in an isolated body misses much in this world that is really worth knowing.

But I can not say that I alto-gether blame him for his alcofness from the world. Every man with a crank's turn of mind; promoters of every description; social and political dreamers of all kinds; inventors of hairpins, market baskets and perpetual motion; of accessor-ies for the Ford car-enough of hem to require a trailer to carry hem; big men seeking millions and little men wanting enough mone; to pay the rent; representatives of the church, the college and the uni-versity; builders of homes for stray cats and hospitals for dogs; writers seeking an annuity so that they may give their time without anxiety to

iterary pursuits; experts in sociol-igy who would like to be put on an allowance so as to be able to give Persistent Attempts to Entice him the benefit of their wisdom in the solution of his industrial probems, and work out ways for the expenditure of his millions; ex-perts who propose to solve all problems by making the paper pulp sup-ply of the world take the place of gold as a monetary basis—these and others too numerous to mention. have made a beaten path to his door Emerson's magical ousetrap is there, but because the

chapter viii.

Once you bet to Mr. Ford you will find him, of all men, most affable and democratic. He is apt to reave upon you the impression that he stands ready to do anything for you, give you anything, even to the hail of his kingdom. He makes promises which he sometimes keeps, sometimes forgets and sometimes fulfills in his own peculiar way. He hates to say "No." He has a way of leaving you with the idea way of leaving you with the wall way of leaving you with the idea way of leaving

that prefers to think its own thoughts and choose its own themes

I recall, by way of illustration, an interview which two men had with him at his own home. It was by appointment and was in regard to contribution to a church building asked one of them the next day. We had a delightful visit," he re-plied, "Mr. Ford entertained us and so led the conversation that we

problem is to get to him, but the problem is to get to him. The approach to him is, I believe the most guarded and most difficult of that of any man alive. He would have it so. People who do not understand blame his secretary for making this man of the people so inaccessible. But his secretary is to be praised for the thoroughness with which he case them. Then he came to me and for the thoroughness with which he came I would see them. I told them that if they came I would see them. I have seen them. I met them and which here and there would add "good morning" when they came in british-born American citizen who church.

through his secretary." And then the question, "How do I get to his georetary." And the answer is "Make an appointment with him and lake your builting and the control of t "Make an appointment with him and take your knitting along. You may have to wait."

And the analytic answer in a may be an along the power, the synthetic cow—in a way that produces among his listeners a proay have to walt."

Socially, Henry Ford has preferred found and embarrassing silence, broken occasionally by a remark to remain in the class in which he was born. He goes occasionally into the drawing rooms of those who have attained social distinction, but they are speaking out of the deaths. is not at ease there, and remains longer than is necessary.

were added together it would be interesting to know just how many
thousands of years the grand total
could represent. No king was ever
though a processor. No king was ever
theory that it is better to be the
so hedged about, none but the grand
subject of adverse criticism than none at all-what hope is there that any dart ever will reach him?

Reception of Tiger's Talks Example of Attitude.

PUBLIC TIRED OF ADVICE

Nation Into Overseas Broils Irritate People.

BY ARTHUR SEARS HENNING.

(By Chicago Tribune Leased Wire.) WASHINGTON, D. C., Nov. 27 The resentment of M. Clemenceau's animadvetsions upon the foreign shilosopher's stone that turns so animadversions upon the foreign much vanadium steel into gold, is policy of the United States expressed there, and is to them an irresistible loadstone. They have heard of Henry Ford as the friend of man and they feel sure he will finance anything they have to offer.

by some senators and other public men is indicative of a "state of mind" that is becoming more and more anything they have to offer. prominent Europeans appear among us, deputed to tell us our shortcomings-from the European view

> What causes the resentment, when ou get down to bedrock, appears to be the hurling of insuit and criticism in our faces by distinguished foreigners, for those who were roused by M. Clemenceau's accusation that "America left France it the lurch" by refusing to ratify the tripartite alliance are forced to admit that all this and much more comprehensive condemnation of the American policy since 1919 have been uttered by ex-President Wilson

Outsider as Critic Unwelcome. point seems to be that when Mr. Wilson and the American League of Nations advocates tell us we have stultified ourselves by rejecting the programme he brought back from Paris, it's of no great moment, being all in the family, but when an out-sider accuses us of moral obliquity

we get hot under the collar. Those who are exercised over M. Clemenceau's remarks are moved to inquire why the Tiger singled out America for a lashing and spared Great Britain. True, England ratified the tripartite agreement to protect France from aggression, but that agreement was not to be effec-tive unless the United States ratified also. There was, however, an-other agreement negotiated by Lloyd George and Briand at Cannes nearly year ago to protect France from aggression. It would have furnished France complete protection from Germany, but Great Britain refused

Lady Astor's Stand Recalled.
One of the earliest European emissaries to tell us what we ought

He speaks at times with the air has been making speeches in Amergratuitous advice regarding immi-gration restriction was more puz-zling, inasmuch as the immigrants from Great Britain number only a fraction of the British quota estab-lished under a law designed to favor a large immigration from northwestern Europe.

Many Reproaches Borne. For three years there has been a persistent effort to entice or shame America into participation in Euro-

NEW LOCATION

385 Washington St., Pittock Block

Good Salesmen

know that establishing confidence is an essential step in getting business, and experience has taught them that the man who enhances his personality with the proper clothes possesses a decided advantage.

These men appreciate fine quality, exclusive patterns and authentic styles, and that is why such a large number of them continue to buy Jerrems' tailoring-they feel assured of the good appearance these clothes give and know they are not paying more than they should.

> Suit and Extra Trousers Unusual Values

\$50, \$55, \$65 and up Have you seen the newest Oxfords for

TUXEDOS?



NICOLL The Tailor Wilerrems' Sons

Oscar M. Smith, Manager

385 Washington St., Pittock Block

note became one of the indictments note became one of the indictments of the Lloyd George ministry and a contributing cause of its fall.

FIRE OFFICIALS ACCUSED, ENLARGEMENT OF U. S. PRO-

Violation of State Game Code

Charged; Denial Issued. Edward Grenfell, fire marshal of Portland, and E. L. Pullen and W. P. Cooper, inspectors in the fire marshal's office, were arrested yesterto ratify it. Does M. Clemenceau accuse Great Britain of leaving France "in the lurch"? No. On that subject the Tiger is a lamb.

Lindy Astor's Stand Recalled.
One of the earliest European Cow Creek canyon last August.

While the men were arrested, it was in the form of a technical arwas convenient Fire Marshal Grenfell in a state-

ment last night made an emphatic denial of the charge, saying that if he had been guilty he would have

Highway to Be Beautiful.

PENDLETON, Or., Nov. 27.—(Spe-ical.)—Nearly 100 maple trees will be planted along the Columbia river dishway at its entrance to Pendleton agreement and adds: Secretary Only Approach.

Hardly a week passes that someone does not come to me from a
distance with the request that I be
Simil enough to assist nim in obtaining an interview with Mr. Ford. The
proach to Mr. Ford and that is
through his secretary." And then
the question, "How do I get to his
georetary?" And the answer is,

He speaks at times with the air
of great finality, as a man who has
received a revelation, or has secret
to flas secretary and the speaks at times with the air
of great finality, as a man who has
received a revelation, or has secret
to flas our tariff rates to the level
of the Fordney-McCumber law, that
we ought not to subsidize our merchant marine and that we ought not
to false our tariff rates to the level
of the Fordney-McCumber law, that
we ought not to subsidize our merchant marine and that wo ought not
to false our tariff rates to the level
to false our tariff rates to the level
to false our tariff rates to the level
to false our stariff rates to the level
to false our tariff rates to the level
to false our stariff rates to the level
to false our tariff rates

GRAMME IS NECESSARY.

Increase of Enlisted Personnel of Navy to 108,000 Men Advocated by League.

(By Chicago Tribune Leased Wire.) WASHINGTON, D. C., Nov. 27. While numerous American capital ships are to be scrapped under the Washington conference naval agree ment, it will be necessary for the rest, as they were given liberty and simply told to arrange to appear before the Roseburg court as soon as and increase its naval personnel in order to maintain the 5-5-3 ratio, ecording to the navy league.

In making public its resolution that the United States navy, as appeared in court voluntarily and whole, be actually and at all times paid his fine. and five-thirds as strong as that of Japan," the league reviews the ex-

railroads now unified would be advantageous,
"We must assume in the light of

the supreme court's decision the

El Sidelo Cigar is made by

Distributed by

ALLEN & LEWIS

Portland, Ore.

ted Cigar Corporation, New York

A Box

of Beauties

NO cigar box is better known on

the Coast, than the El

Sidelo box. No box

holds such invitation

to smokers. No box

offers you greater

promise of Havana

fragrance and Connec-

ticut shade-wrapper

mildness. No box ful-

fils its promise more

acceptably.

Skin Ablaze

from to Kulshan 3

COO TIA JUANA

Seven distinguished

Chesterfield 2 for 25c

Ambassadors 3 for 50c

Chums (2 in foil) 25c

Mas Altos Emperors

2 for 25c



You have made up your mind about most things

Have you made up your mind which is the best typewriter?

There is a best, and it's the lightrunning, quiet-running Royal.

But do you know why? It might be valuable information to have, and the quickest way to get it is from the machine itself. Ask for a Royal demonstration. Thencompare the work!

ROYAL TYPEWRITER COMPANY, Inc. 9 North 9th St., Cor. Onk. Tel. Broadway 5189. Branches and Agencies the World Over

"Compare the Work"

with Eczema Constant Itching Almost Unbearable!



exist. We know that as blood-cells increase in number, blood impurities vanish! We also know that night follows day. Both are facts! But have you see a sufferers, ever secually taken lows day. Both are facts! But have you eczema sufferers, ever actually taken advantage of this wonderful fact? Thousands just like you have never thought about it! Skin eruptions, eczema with all its fiery, skin-digging torture and its soul-tearing, unreachable itching, pimples, blackbeads and boils, they all pack up and go, when the tide of blood-cells begins to roll in! Blood-cells are the fighting-giants of nature! S. S. builds them by the million! It has been doing it since 1876! S. S. is one of the greatest blood-cell builders, blood-celmaners and body-builders known to us mortals! When you put these facts to gether,—then to continue to have eczema and skin eruptions looks more like gether,—then to continue to have exe-ma and skin eruptions looks more like a sin than a disease. Mrs. Arthur N. Smith, Pearl St., Newark, Ohlo, writes: "My little girl had a very bad case of eczema. She began taking S. S. S. and is well now. I thank you very much, I tell my friends what a good medicine it is. I cannot talk too much about it, for I know it is O. K."

I know it is O. K."

Here is your opportunity. S. S. S. contains only vegetable medicinal ingredients. Because S. S. S. does build red-blood-cells, it routs theumatism, builds firm flesh, fills out herlow cheeks, beautifies the complexion, builds you up when you are run-down. S. S. S. is sold at all drug stores, in two sizes. The larger size bottle is the more economical.

S.S.S. makes you feel hike yourself again

RECOVERS FROM RHEUMATISM "Had rheumatism five months that back. Tried many remedies with-out relief. Finally used Foley Rid-ney Pills and in fifteen days was entirely cured," writes W. J. Oliver, Vidalia, Georgia. Backache, rheu-matic pains, dull headache, dizziness and blurred vision are symptoms of kidney disorder. Foley Kidney Pills quickly relieve kidney and bladder trouble. Sold everywhere.—Adv.



Everything from Price Books to Posting Machine Equipment. Over 400 forms in stock, covering nearly every requirement for modern accounting. Special forms devised. ruled and printed to order. Binders to suit every requirement.

LOOSE LEAF

SYSTEMS

GET IN TOUCH WITH OUR SERVICE DEPARTMENT.





Y OU can search the earth and not find the equal to this combination-clear Havana filler, Connecticut binder and imported Sumatra wrapper, all of which are used in the Blue Point

Wrapped in Foil

Two for Twenty-five Cents

Brown Cigar Co., Inc.

124 N. Broadway, Portland, Oregon. Broadway 3776

J. Whitaker Ggar Co.