

Clemenceau Held Lovable Honest Old Man.

LEAGUE NEVER BACKED


Without Question -The Leading Success of the Year-The New Steger Reproducing Phonograph
To encourage early buying, so there will be time to replenish stocks before Christmas if we run short, as last year


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USED PHONOGRAPHS, PRINCIPALLY TAKEN IN EXCHANGE FOR THE ABOVE NEW "REPRODUCING STEGERS"


YOU CAN AFFORD TO BUY A PHONOGRAPH NOW
Schwan Piano Co.


## HATS at half-

quisite hats-in velvet and metal cloth-and sports hats in velour, felt, hatter's plush. One-of-a-kind models-
Tats formerly 10.00 at 5.00
Hats formerly 12.50 at $\quad 6.25$
$\begin{array}{lll}\text { Hats formerly } 15.00 \text { at } & 7.50 \\ \text { Hats formerly } 18.50 \text { at } & 9.25\end{array}$
$\begin{array}{lll}\text { Hats formerly } & 18.50 \text { at } & 9.25 \\ \text { Hats formerly } & 20.00 \text { at } & 10.00\end{array}$
$\begin{aligned} & \text { Hats formerly } 22.50 \text { at } 11.25 \\ & \text { Hats formerly } 25.00 \text { at } 12.50\end{aligned}$
Hats formerly 25.00 at 12.50
$\begin{aligned} & \text { Hats formerly } 27.50 \text { at } 13.75 \\ & \text { Hats formerly } 35.00 \text { at } 17.50\end{aligned}$


Exceptional values in TOPCOATS 23.50 \& 35.00 At 23.50 -Salt and pepper and diagonal tweed mix-
tares - menswear woolens, severely mannish.
Plaid-back mixtures; all faultlessly tailored. Warm, Plat -back light of weigh

At $35.00-$ Badger-collared topcoats, in brown, green and gray mixtures, sum overplaids, full satin lined

A group of furred
DRESS COATS
considerably underpriced

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65.00
$$

Panvelaine, Normandie, Gerona and Polyanna fashion them-furred with beaver, mole, wolf, fox, squir-
rel-sturdy crepe de chine lines them, and you will find among them the smartest of the new winter Another social selling
radium silk bloomers

