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An Open Letter to a Certain Lady Year Madam:-
You prefer the real thing to an imitation,
of course, you know you can buy don't you? Of course, you know you can buy
imitations of Armand Cold Cream Powder
-plenty of them. And usually they sell for Tessenty money. But An't be deceived. There
is but one original Cold Cream Powder-and is but one original Cold Cream Powder-and
it is Armand. We believe that no imitation can possibly compare with it. Once you try
it and compare its lasting adherence, its it and compare its lasting adherence, its
wonderful tints and perfect smoothness, we
feel sure you'll agree with us. Armand contains no white lead,chalk, rice or zinc stearate.
The price of Armand Cold Cream Powder The price of Armand Cold Cream Powder
is $\$ 1.00$ and you reeeive full value in both is $\$ 1.00$ and you recelve full value in both
powder and pleased with it than with you are not other face
more more pleased with it than with any other face
powder you've ever used, you can return it and get your money back. Tha
vantage in buying the original.

$$
\begin{aligned}
& \text { Don't be satisfied with imitations of doubt- } \\
& \text { ful quality. When you buy Cold Cream }
\end{aligned}
$$

$$
\begin{aligned}
& \text { ful quality. When you buy Cold Cream } \\
& \text { Powder, insist upon Arman You'll find } \\
& \text { that good dealers prefer to sel you Armand, }
\end{aligned}
$$

$$
\begin{aligned}
& \text { that good dealers prefer to se you Armand, } \\
& \text { because it is the one genuine, high quality } \\
& \text { cold cream face nowder. }
\end{aligned}
$$

$$
\begin{aligned}
& \text { cold cream face powder. } \\
& \text { Yours sincerely, } \\
& \text { ARMAND. }
\end{aligned}
$$

$$
=5=y=y
$$

$$
\begin{aligned}
& \text { The ARMAND COMPANY, Des Moines, Iowa } \\
& \text { St. Thomas, Ont. } \\
& \text { London, England } \\
& \text { Loxico City, Mexico } \\
& \text { Sydney, Australia }
\end{aligned}
$$

ARMAND

$$
\begin{aligned}
& \text { COLD CREAM POWDER } \\
& \text { In.Ghe-LITLE•PINK. }
\end{aligned}
$$



One of the Player Pianos World's Largest Factory Clearance Sale

##  <br>  <br> $\$ 495{ }^{\text {s15 Cash }}$ \$10 Monthly

Buys This Former $\$ 675$ Quality

 $\cdots=$ GIRL HAD PAINFUL TIMES Mothers-Read This Letter
and Statement Which
$\qquad$



Black Sill
Black Silk


s.uck sum stove poush works

Don't ask for crackers, say -
SnowFlakes

Chtibereand
CONSTIPATION
BILIOUSNESS Headache Stomach Trouble


Sold Everywhere
Bluhill

