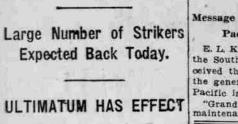
THE MORNING OREGONIAN, WEDNESDAY, JULY' 5, 1922



Maintenance of Way Forces Hea Nothing Regarding Conference Affecting Their Status.

SHOP GRAFTSME

Bellef that a large number of the striking railroad shopmen would re-turn to work today, was expressed yesterday by railroad officials. A few of the strikers, it was said, returned to different shops yesterday and with that exception the situa-tion was said to have been un-changed from the previous day. Yesterday being a holiday, however, it was expected that most of the men would remain out until today.

would remain out until today. The fact that an ultimatum had been issued providing that the men must return to work by tomorrow morning or jose all seniority or pen-sion rights also was expected to have its offset have its effect.

Maintenance Men in Dark, At maintenance of way headquar-ters in the labor temple it was said last night that no information on the results of the conference sched-uled to be held in Chicago had been received here. Railroad officials also received no news on this phase of the strike. It was said that if the of the strike. It was said that if the maintenance of way men should be called out, it would add 7900 more It was announced that it was necessary to close the employment bureau in the union station because it had been swamped with applica-tions for work to fill the places of

Trains Run on Schedule.

strikers.

All the roads operating out of the city reported their trains were run-ning on schedule time and that little or no inconvenience was experienced in the different shops. ' The number of Southern Pacific

shop-crafts employes is steadily increasing, according to J. H. Dyer, general manager of the Southern Pacific company, in a statement he

Mr. Dyer said that at Los Angeles, Sacramento and other points many

"It becomes increasingly evident that with the exception of a small minority the employes who left the service will take advantage of our offer of yesterday, whereby those who report for duty promptly will have their seniority, pension and prejudice

Time of Return Limited. "After 7 A. M., data and the regu-fail to report for duty at the regu-lar starting time on the shifts in which they last worked shall for-feit the privilege of being returned to the service and their former to the service and their former will be considered vacant to The congregation unanimously re-fused to accept the resignation. At the night service the striking shop-men attended the church in a body. Threatened. Threatened. John Rathie, Doomed to Die Fri-day; Now Catholic. SALEM, Or., July 4.—(Special.)— "After 7 A. M., July 6, those who fail to report for duty at the regu-



created favorable comment this week at the Hippodrome for her exhibition of clean and snappy comedy in her sketch, has hair of the color that Titlan loved to paint, and she has the positive opinion of persons who have this color of tresses. She wears her hair of the length that nature has caused it to grow, but at the same time she believes that short hair for women, as well as short skirts, has come to stay. "It is all foolishness," she said, "to believe that the way a woman drawse or wears her helf, so long

"to believe that the way a woman dresses or wears her hair, so long as she conforms to the general style of the period, has anything to do with her morality. Short hair and short skirts are more sanitary. They permit more free-dom of movement, and conse-quently more grace."

Mr. Dyer said that at Los Annany Sacramento and other points many of the shop-crafts employes who left their work July 1 are return-ing to their jobs. In Arizona, he said, the shop crafts at work were 50 per cent of the force normally employed. New Men Being Employed. "New men are being addinger to the force of employed," the said, "and these are being addering more than one-third of those whom the strike call sought to involve the strike ca PASTOR JOINS RAIL STRIKE PASTOR JOINS RAIL STRIKE Preacher-Shopman's Resignation Refused by Congregation. WYMORE, Neb., July 4.—Because

of yesterday, whereof those report for duty promptly will their seniority pension and privileges restored without dice. Time of Return Limited. WYMORE, Neb., July 4.—Because he believed some of the members of his congregation would object to his action in striking, Rev. Ernest Pew-ell, pastor of the Congregational ing the pair as scheduled for Friday, July 7. It was two years ago that Sheriff

ell, pastor of the Congregational church here, and a shopman of the Burlington railroad, handed in his resignation as pastor Suddi in his

Clerks Strike Today.

Window at Dallas.

Larned's Grocery has increased its profits

An example of how the retailer must revamp his methods to meet new conditions.

THEN A. G. Larned opened his grocery in 1918, the problem was to get goods to sell-not to get customers to buy. Shipyards were running full swing, easy spending was at its height. Every time prices advanced, Larned's profits on his stock increased. Why should he worry about such things as "turnover," and the dividing line between overhead and profits.

When the turn came and people began to see how far their money would go, Larned tried to stop the gaps. He let a clerk go, cut down on his delivery service, and took a smaller salary than he was entitled to. Yet, still he went into the red ink.

But Larned had determination. He stayed awake nights thinking how he could change things. His location was good-it was a neighborhood where many salaries people lived, and they had a relatively greater buying power than when things were at a peak.

"Why not ask the bank?" was the idea that came to him. "They come in contact with business problems of all kinds." So he told his story to one of our officers.

What Was Wrong

Larned thought he had all the facts about his business. When we asked him about his turnover, he couldn't tell. Examination finally showed that his stock was only turning eight times a year, when the attainable standard is twelve times a year. He

couldn't buy new, live goods because his capital was tied up. We pointed out that depreciation on delivery equipment and interest on accounts receivable over 30 days due are items of expense.

The Problem That Puzzles **Retailers** Everywhere

This problem of turnover-of hidden "leaks"-is a vital one today. Dun's record of failures in groceries, alone, during 1921 was 3007, as compared with 1359 during 1919. The Harvard School of Business Administration has made a national study of retail costs. It discloses why so many retailers are constantly going out of business. Merchandising today can't be kept on the right side of the ledger except by knowing-not guessing.

We Gladly Advise With Patrons

The case of Larned's grocery is typical of many which need a "facing around" in their methods. Naturally, we can only advise, but in many cases, as in this one, a clear picture of what is wrong will lead to the remedy.

We are interested in the affairs of our customers, be they large or small. Feel free to consult with the officers of the First National at any time. Avail yourself of the services of the oldest and largest national bank in the Northwest.

If you are not a patron of the First National we invite your account.

THE FIRST NATIONAL BANK

OF PORTLAND OREGON

·THE FIRST · NATIONAL · BANK WEST ·

OF THE ROCKY MOUNTAINS

upon the usual movement of our freight and passenger business."

TRACKMEN'S STRIKE OFF

(Continued From First Page.) strike was confined today to a few lose all their rights with the comscattered clashes between strike pany. The warning was issued by F. C. sympathizers and workers, although number of railroads established Dow, general superintendent here, extra guards about their shops in a following receipt of orders from H. number of instances and took other E. Byram, president of the road. added precautions.

STRIKERS CELEBRATE DAY

Situation at Los Angeles Said to

Be Quiet.

LOS ANGELES, Cal., July 4 .-- Holiday quiet marked the rall strike ficials of the road said the places situation here today. Most of the of the strikers would be filled by striking shopmen of Los Angeles transfers or the employment of new clerks.

celebrated the Fourth at their homes or with their families at mountain or beach resorts, while a few gathered at the labor temple to hear reports on the progress of the strike

in other parts of the country. No violence was reported at local



KANSAS CITY, Mo., July 4.-Grain elevators in Kansas City hereafter will be operated on the open shop basis, as the result of the grain ele-vators employee' stelle vators employes' strike yesterday. Ben C. Moore, spokesman for the op-erators said today. The hiring of nonunion labor as strikebreakers will start tomorrow. Moore said. The elevator men walked out after failure to arree with a committee

on package or on tablets you are not

getting the genuine Bayer product prescribed by physicians over twenty-two years and proved safe by

Colds Headache Toothache Lumbago Earache Rheumatism

aillions for

Unless you see the name "Bayer

Neuralgia Pain, Pain Accept only "Bayer" package which contains proper directions. Handy boxes of twelve tablets cost few cents. Druggists also sell bot-tiles of 24 and 109. Aspirin is the trade mark of Bayer Manufacture of Monoaceticacidester of Sallcylicacid.

and Roof Fire.

EUGENE, Or., July 4.-(Special.) -Eugene had two Fourth of July fires, both thought to have been

started by firecrackers. An awning in front of the Coppernall jewelry store caught fire, causing some dam-

age and the roof of Professor E Thorstenberg's residence on Elev-enth avenue East was damged to

the extent of several hundred dol-

WRIT OF ERROR DENIED

SUPREME COURT TURNS

SALEM, Or., July 4.—(Special.)-John Rathie, who, with Elvie Kirby, alias James Owens, will be hanged in the state peritentiary here Fri-TACOMA, Wash., July 4.-The 1230

striking employes of the Chicago, Milwaukee & St. Paul railway shops here were today warned to return to work by next Monday morning or te announcement by prison officials today. For the past week both Rathie and Kirby have been visited by the prison chaplains daily. Pentrentiary officials said ar-rangements for the hangings had been completed, with the exception

been completed, with the exception of sending out the invitations. These will be mailed tomorrow, Both Rathie and Kirby appeared cheer-ful today. They conversed with prison officials and spent several hours reading the newspapers. It was said today that Rathie had di-rected that his body be sent to his relatives in Jdaho for burial. The hangings are scheduled for 8 o'clock in the morning. Warden

ROANOKE, Va., July 4.—Norfolk & Western railway clerks, some of whom struck here and at other points along the road yesterday will be called out on a general strike to-merrow, according to C. E. Lane, chairman of the clerks' union. Of-folals of the scale soil the clear o'clock in the morning.

Warden authorized by law would be ad-mitted to the execution chamber. will be arraigned tomorrow. The complaint against Landon was preferred by the girl's mother.

EX-JUDGE FACES DEATH GLOBETROTTER IS HERE TWO MEN BREAK JAIL Omer R. Woods to Be Sentenced Frank Clark, Sailor and Merry Bars Pried From Second-Story

for Wife's Murder.

Vagabond, in Portland.

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Grant County to Have Fair.

Attack on Girl Charged. NO REASONABLE TERMS REFUSED.

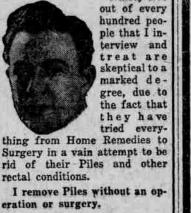
Oregon Jerseys to Be Bought. SALEM, Or., July 4 .- (Special.)-Mr. and Mrs. R. C. Phillipson of Chilliwack, B. C., have arrived in Salem to purchase two carloads Oregon Jerseys with which t strengthen their herds. Mr. Phillip son said the Willamette valley herds have been advertised extensively

feature for this year.

throughout British Columbia and that a number of buyers will arrive here during the present summer in quest of prize animals.

Men to Be Entertained.

The men's resort, at Fourth and Burnside streets, will hold an enter-tainment open to the general public this evening at 8 o'clock. Vocal se-lections will be given by Mrs. Jennie Jones, Gertrude Lawrence and R Are You a Skeptic? Ninety-five



eration or surgery. If I fail to rid you of your Piles I will refund your fee. My methods are painless, do not confine you to bed, do not require an anesthetic and are permanent. If you are interested and wish to know more about my methods. Call or write for my free bookles

DR. C. J. DEAN ention Oregonian when writing

year. The county court has made Desmond. Norman Kendall July western division, has asked the bration of Armistice day in this will give an address. Motion pic-tures will be shown. an appropriation of \$250 and a spe-cial premium for community ex-hibits, which will be made a special county council of the Umatilla coun-

county were laid ty, American Legion, to assist in getting a paid worker who would

The prestige of Oregonian want Paid Scout Worker Wanted. PENDLETON, Or., July 4.—(Spe-cial.)—C. K. Warner, scoutmaster, in charge of boy scout work in the

Shopmen Wanted

Experienced Machinists, Machinist Helpers, Boilermakers, Boilermaker Helpers, Blacksmiths, Pipefitters, Electricians, Freight Car Repairers, Car Inspectors, and Air Brake Repairers to take the place of men who have declared

Strike Against

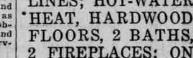
United States

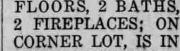
Railroad Labor Board

Apply to A. C. MOORE, 513 Oregon Bldg., Portland, Oregon

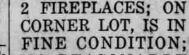
JOHN DAY, Or., July 4.-(Spe-cial.)-The Grant county fair will Hospital Attaches Wanted. be held at John Day September 27 to 30, H. F. Herburger has been re-appointed secretary for the coming 8-ROOM HOUSE BE-TWEEN TWO CAR LINES; HOT-WATER

HEAT, HARDWOOD





CALL 1001 RALEIGH.



vators employes' strike yesterday. Ben C. Moore, spokesman for the op-erators said today. The hiring of nonunion labor as strikebreakers will start tomorrow. Moore said. The elevator men walked out after failure to agree with a committee of employers on wages and working conditions. Operators and union men say about 250 men are out. Brownsville Chautauqua Open. BROWNSVILLE, Or, July 4.-(Special. —The Chautauqua is now

(Special. -- The Chautauqua is now under way at this city. The initial programme by the Steelman-Marrin-Attack on