FOR SALE—AUTOMOBILES.

SEE THESE CARS TODAY.

We are offering an unusually fine line of used cars, fours and sixes, roadsters and tourings, of various standard makes, and we are offering them at remarkably low prices. Come and see them.

1921 Maxwell 5-pass., 4-cyl.	$ 625
1918 Hudson touring	750
1920 Chevrolet 5-pass., 4-cyl.	425
1918 Mitchell 6 roadster	350
1919 Mitchell 7-pass., 6-cyl.	525
1920 Chandler 7-pass., 6-cyl.	1000
1918 Overland 5-pass., 6-cyl.	200
1917 Saxon 5-pass., 6-cyl.	200
1918 Olds 7-pass., 8-cyl.	750
1917 Mitchell 7-pass., 6-cyl.	400
1919 Mitchell 7-pass., 6-cyl.	700
1918 Jordan 4-pass., 6-cyl.	1250
1918 Paige 5-pass., 6-cyl.	650
1918 Velie 5-pass., 6-cyl.	750
1916 Packard 7-pass., twin 6	1000
1920 Mitchell 6-pass., 6-cyl.	1100
1919 Mitchell 5-pass., 6-cyl.	750
1918 Mitchell 7-pass., 6-cyl.	500
1920 King 8 touring	1000

Easy terms or your light car accepted in trade.

Buy from the house with the reputation for giving value received in used cars.

OPEN EVENINGS FROM 7 to 9.
SUNDAYS FROM 10 TO 3.

MITCHELL, LEWIS & STAVER CO.,
28 Years in the Northwest.
Broadway and Everett.

USED CAR MERCHANDISING
at
COVEY MOTOR COMPANY.

Our used cars must be sold more rapidly. Our new car business can only be maintained by a rapid used-car turnover. These facts necessitate selling our used cars at a price and in a condition which will cause the public to buy them.

Our sales record, of 177 cars the last three months, proves we do this. The public is coming to realize that and to learn also that we do not misrepresent.

A complete list of our cars is always found in the Sunday papers.

TWO LOCATIONS.

Main plant—21st at Washington; Broadway branch at 28-30 Broadway. We have cars to take you from one place to the other.

"ALWAYS
The Best Cars at the Lowest Prices."

UNIVERSAL AUTO EXCHANGE
WILL PAY CASH FOR YOUR FORD.

Sedan, A-1 shape	$550
'21 coupe, lots of extras	825
Touring, starter	395
Touring, starter	310
Four bugs	$195 to 290
Five sedans	245 to 355
Four trucks	325 to 475
Ford and Chevrolet deliveries cheap.	
Buick 6, like new	525
Olds 8, a bargain	750
Hudson 6, runs like new	500

Will take your Ford in trade on any of the above cars.

UNIVERSAL AUTO EXCHANGE,
Grand Ave. at East Yamhill St.
East 471. See Del Wright.

GOING TO THE HIGHEST
NO RESERVATION.
Sealed bids received at Covey Motor Car Company Branch at 28-30 North Broadway, on
OVERLAND COUNTRY CLUB.
License, new paint, wire wheels. Terms if you are successful. Bids close 3 P. M. Friday, March 17.
PLACE YOUR BID TODAY.
REMEMBER!
A GENUINE COVEY MOTOR CAR COMPANY SALE.
28-30 NORTH BROADWAY.
BROADWAY 6244.

USED CAR BARGAINS.

1 Ford bug	$ 90
1 Overland	100
1 Reo	150
1 Buick	150
1 Maxwell	150
1 Grant	300
1 Velie	350
1 Ford truck, 1921, with good camp house.	

LANG & SILVA,
462 Hawthorne.

CHALMERS, late model touring, guaranteed to be in first-class condition; new cord tires, two extra tires; this car must be seen to be appreciated; price $800; cash or terms; or will take smaller car in trade. Ask for Mr. Robinson's car at garage, 6th and Madison.

1921 FORD touring, privately owned, demi. rims, 1922 license, starter, spot, speedometer, shocks, 2 spare tires, front seat cut for sleeper, two camp chairs, folding table, camp grid, lots tools, other extras. Run 4700, $400, terms. Bdwy. 2790, room 413.

1914 MERCER.
4-cylinder, 4-passenger, sport; fine shape. Call East 530. 494 E. 25th N.

WINTON—Model 22, 6-cylinder, 48-H. P., 7-passenger touring car; in unusually good condition; driven but 14,000 miles; private ownership. Will sell reasonable or trade for real estate. Call East 4686 Sunday or Bdwy. 198 during the week.

HAVE 2 cars, only want 1, will sell either brand new Baby Grand Chevrolet sedan, list price $1825, for $1150, or 1918 Model Nash 6 touring, just overhauled, perfect condition, cord tires, $800; both include 1922 license. Bdwy. 1813; evenings, Marshall 1849.

1920 HUPMOBILE TOURING CAR.

Fine mechanical condition; car looks like new; car has lots of extras and 1922 license; a bargain on easy terms. Phone East 1962.

HAYNES.
1920 7-pass., thoroughly overhauled and newly painted; 5 good tires, bumper and spotlight. Price $1350; will take small car as part payment. Terms. Call McCrary, Broadway 2803.

ESSEX.
Fine Condition,
Lots of Power,
$750.
530 ALDER ST.

MUST sell 1922 Chevrolet, just like new. Run 1500 miles. With spotlight, extra tires and 1922 license; will consider Ford or Chevrolet in trade. Easy terms. Wdin. 6625.

FOR SALE—Cheap or will trade for lighter car, 1914 Overland, splendid running order; can be seen. Myers Garage, 60th st. and Foster roads. V 483, Oregonian.

1918 HUDSON super-six, 7-passenger, fire-damaged body; motor undamaged; will make nearly body $150 cash or trade. Must sell today. Sell. 3522. 600 Elliott ave.

NASH 6, 5-PASSENGER.
Almost new, fully equipped, 5 cord tires; consider cheaper car in trade. Mr. Raisback, Broadway 521; evenings Tabor 6645. 421 Burnside.

CHANDLER SEDAN
Looks and runs like new; cord tires and some extras, 1922 license. Car in fine mechanical condition. Call private phone Woodlawn 3916.

CHANDLER SEDAN.
A high-grade car
At a Ford price $475.
530 ALDER ST.

LATE 1919 Elgin touring, wire wheels, 5 cord tires, spotlight, motometer, 1922 license; motor in excellent condition; price $500. Call E. 1729.

CHANDLER 7-PASSENGER,
fine condition,
for quick sale, $700.
530 ALDER ST.

1922 FORD coupe $150 discount; lots extras; like new. Owner, Woodruff, Francis Motor Car Co.

$150 BUYS 5-passenger touring, A-1 condition and appearance; good rubber, side curtains, '22 license; ready to move, $150. Bisnu, 344 Alder. Bdwy. 2296.

1920 FORD TOURING, CHEAP, LICENSE E. 5056.

1920 FORD coupe, good condition, $396 cash. Bdwy. 3229. Adams.

1919 DODGE screen delivery, 1922 license, $425. 525 Alder. Bdwy. 6321.

VELIE touring, motor in extra fine condition, $350. 525 Alder.

1921 FORD runabout, 2 months, $425. 525 Alder.

6-40 HUDSON; must sell at once. $150 takes it. Phone East 2197.

STUDEBAKER special; used little; cord tires; looks new; $950 terms. E. 6228.

FOR SALE—AUTOMOBILES.

SPRING BUTS.

Why not prepare now for your car? Our stock of renewed, rebuilt cars is complete and prices very low with terms to suit.

Our used cars look and run like new.

HUPMOBILES
$500 to $1400.
BUICK.
Just new, 1922,
$1350.
DODGES.
$400—$475—$595.
CHEVROLETS.
$275—$350—$600.
FORDS.
1920 touring, $250.
1918 bug, $200.

MANLEY AUTO CO.,
11TH AND BURNSIDE.

S. M. ARBUCKLE,
Manager Used Car Dept.

Open Sunday.

USED FORDS.

The Best Stock in the City.

ALL MODELS.

Closed cars and open cars, priced with one idea—to sell. Seriously, if you want a Ford we've got it. Better and cheaper.

Good 1920 touring, starter, $315. All good tires, 1922 license.
1920 roadster, starter, dem. rims, repainted and overhauled, $345.
1920 sedan, 1922 license, $495.
1920 coupe, 1922 license, $465.
1920 touring, with 1922 license, $325.
1919 with many extras, 1922 license and good rubber, $250.
1917 roadster, 1922 license, $165.
1919 roadster, in perfect shape, $250.
1918 touring, with 1922 license, $175.

DUNNING MOTOR CO., INC.
E. 3d and Broadway. East 308.
OPEN SUNDAYS.

NOTICE!

We have discontinued the retail trade and will concentrate on our wholesale business.

With this idea in mind we are able to close out several good light used cars at

$100 DOWN.

18 months on balance to purchasers whose credit standing meets with our approval.
These cars range in price from

$275 to $1150.

Touring and Roadsters.

NORTHWEST OAKLAND CO.,
344 Burnside St.
Just West of Broadway.

A SAFE PLACE TO BUY
N. W. COR. BROADWAY & BURNSIDE.
FINEST COLLECTION USED CARS.

1920 Overland "4," touring.
1920 Crow-Elkhart touring.
1920 Velie touring.
1919 Chevrolet roadster.
1919 Velie touring.
1918 Premier touring.
1918 Chandler touring.
1918 Buick 6 touring.
1918 Paige touring.
1918 Willys-knight touring.
1918 Studebaker 6 touring.

OPEN SUNDAYS AND EVENINGS.

W. R. DELAY MOTOR COMPANY.
Broadway at Burnside.
Phone Broadway 3121.

CHEAP, CHEAPER, CHEAPEST.
One dozen sound, serviceable cars at prices that you can't beat; several good hunting and knockabout cars, also some good 6-cylinder, family cars; while they last we will sell them for from $25 to $200 below regular; cars in this lot from $75 up. We need the space for late, higher-priced cars and our loss is your gain.
PORTLAND AUTO SALES,
Lowengard Bldg., 350 Burnside,
Corner Park.

OWNER WILL SELL
LATEST 1921 PREMIER TOURING. RUN ONLY 1500 MILES, 2 BUMPERS, '22 LICENSE, 5 CORD TIRES, LOTS OF EXTRAS. THIS CAR IS ABSOLUTELY WITHOUT A BLEMISH; MUST BE SEEN TO BE APPRECIATED. WILL SELL AT A BARGAIN AND GIVE TERMS. CALL MAIN 5782.

LATE 1920 FORD SEDAN.

Good mechanically, speedometer, 1922 license, $495, terms. Call Tabor 1727.

FORD BUG,
LIKE NEW,
FULLY EQUIPPED.
$350.
530 ALDER ST.

FOR SALE—1918 Olds 8; fine condition, practically new tires all around and one extra, 1922 license. Will demonstrate anywhere. A bargain for some one, $400. Call owner. East 872.

NEW PREMIER.
1921 Premier, has never been used; sell for half price and take in light car. AO 481, Oregonian.

HAVE a fine family car in a late model Oldsmobile 8, thoroughly overhauled and refinished. Will take price. Call Ostendorf, Broadway 4675.

DETROIT electric coupe, 5-pass., 1920 model. Perfect condition, 2 years' guarantee on battery; also charging outlet. Owner, Bdwy. 5021 or Mar. 1771.

LATE MODEL Overland touring; repainted and in good mechanical shape; a buy at $300. Call Ostendorf, Broadway 4675.

FOR SALE, cheap, 7-passenger 48-horsepower Pierce Arrow; good tires; good running order. H. E. Noble, 316 Lumbermens bldg.

1921 H. C. STUTZ roadster, like new, big discount. Call Kann, Bdwy. 2094.

1921 COLE S. 4-pass., very cheap. Will trade. Call Kann, Bdwy. 2094.

Automobiles Wanted.

CHEVROLET WANTED.
Will pay spot cash for bargain in good Chevrolet; dealers don't answer. Phone Bdwy. 132, bet. 9 A. M. and 6 P. M.

ESSEX.
Fine Condition,
Lots of Power,
$750.
530 ALDER ST.

MUST sell 1922 Chevrolet, just like new. Run 1500 miles. With spotlight, extra tires and 1922 license; will consider Ford or Chevrolet in trade. Easy terms. Wdin. 6625.

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1918 HUDSON super-six, 7-passenger, fire-damaged body; motor undamaged; will make nearly body $150 cash or trade. Must sell today. Sell. 3522. 600 Elliott ave.

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6-40 HUDSON; must sell at once. $150 takes it. Phone East 2197.

STUDEBAKER special; used little; cord tires; looks new; $950 terms. E. 6228.

FOR SALE—AUTOMOBILES.

Auto Tires and Accessories.

HERE THEY ARE—TIRE BARGAINS
Having discontinued retail sale of new cars we offer to the consumer tire bargains as follows:
New first rate 32x4 Firestone and U. S. tires. Also 33x4½ Goodyear. All fabric. Tube free. 21 left. Get your tires now at a saving of 20% to 30% below wholesale. E. 531. 363 E. Oregon, week days.

5 CORD tires and tubes, 34x4, S. S., $65. Bdwy. 6729, week days.

GUARANTEED rebuilt batteries for Fords and other cars, $19 to $15. Bdwy. 4492.

GOULD battery, $10. Bdwy. 6729.

Automobiles for Hire.

OREGON USED CAR EXCHANGE.
New cars for rent without drivers; reasonable rates; open day and night. 325 Glisan st., between Broadway and 6th st. Phone Bdwy. 5593, $1.25 per hour.

AUTOS FOR HIRE, with or without drivers. Day and night service.
COUCHMAN GARAGE.
19th and Couch. Broadway 3696.
Remember the number, Broadway 3696.

H. S. BENNETT CARS FOR HIRE WITHOUT DRIVERS. ARMY GARAGE, 3D AND TAYLOR. MAIN 1687.

AUTOS FOR HIRE WITHOUT DRIVERS.
CITY GARAGE.
132 12th st. Bdwy. 840.

6-CYLINDER 5-PASS. BUICK FOR HIRE WITH DRIVER. BROADWAY 3547.

For Exchange—Automobiles.

WILL trade my new Oldsmobile 6 for good lot in restricted district. C 489, Oregonian.

FOR SALE—TRUCKS AND TRACTORS.

GMC 1-TON—MAKE AN OFFER.
PACKARD, CHAIN DRIVE, 3-TON.
REPUBLIC, 1½ TONS.
Terms. Will take trade. See Frentzel.
MACK INTERNATIONAL MOTOR TRUCK CORP.
415 Davis St. Bdwy. 691.

TRAILERS.
I have several good bargains in used trailers for logging, lumber hauling or general work. Parsons, "The Trailer Man." Transportation Equipment Co., 323 Everett st.

FORD chain drive truck; good body, exceptional value at $150.

FRANCIS MOTOR CAR COMPANY,
E. 3770. Grand Ave. and Hawthorne.

1 NEARLY new 2½-ton Denny, run only 4 months, cost $2250; will sell for $1800. F. E. Bowman & Co., 210 Chamber of Commerce. Broadway 6776.

1ST-CLASS freight run that shows profit of $3000 per year; requires about $1500 to handle. See Mr. Neuner, 1001 Northwestern & Irwin, Inc., 200 2d st., cor. Taylor.

FOR LOGGING trucks see Frentzel, 415 Davis st. Bdwy. 691, evenings. East 7374.

CLETRAC tractor in good condition; used very little; at bargain. 469 Richmond, Salem, Or. Phone 1079.

FOR DUMP trucks see Frentzel; will trade; 415 Davis st. Bdwy. 691, evenings East 7374.

AUTO REPAIRING.

GEN. REPAIRING AND STORAGE.
Ford valves ground, $2.50, work guaranteed; car storage, $4 month. 449 Flanders st., bet. 11th and 12th.

AUTOS repaired at your home or mine, with guarantee. Tabor 1146 or 220-12.

GARAGES.

PARSONS GARAGE, 323 EVERETT ST.

Day or night storage; cars washed and polished. Personal attention given every customer.

BETTER VALUES IN GARAGES. GOOD STYLE, WELL BUILT, DELIVERED, ERECTED, STAINED, 10x16, $55; ATTRACTIVE FACTORY PRICES. 209 WEIDLER. EAST 8806.

GARAGE for rent. 374 Victoria st., near car East Broadway 374.

WANTED—MISCELLANEOUS.

SECOND-HAND CLOTHING
WANTED.
Call Marshall 1229 or 258 Madison St.,
Near Third St.
Myers, the Tailor, pays the highest prices for suits, overcoats, mackinaws and shoes. We call everywhere in the city, day or evening. We also buy second-hand
FURNITURE, TOOLS
Machinery and all kinds of junk.
CALL US BEFORE YOU SELL.
MARSHALL 1229.

WE HAVE THE MONEY.
YOU HAVE THE CLOTHES.
We buy and exchange ladies' and gents' clothing. Highest prices paid. Cleaning, pressing a specialty. Call and deliver any part of city. Phone calls answered promptly and confidentially. For quick service call us and watch results.
ADLER, THE TAILOR,
Main 3207, or 211 Third St.

SECOND-HAND SUITS AND OVERCOATS BOUGHT—We pay highest prices. Oregon Tailors and Cleaners, 117 2d st., N. W. corner Washington. Bdwy. 7241.

WE WILL ALLOW YOU $5 to $15 for your discarded suit in payment on a suit made to order and you can pay us the balance on easy monthly payments. Bring in your used suit and apply it on a new one. Joy, the Tailor, 104 Fourth, near Stark.

CALL MAIN 7714.
USED FURNITURE OF ANY KIND, TOOLS AND GENERAL HOUSEHOLD GOODS, BOUGHT FOR CASH; GOOD PRICES PAID. WEST PORTLAND SALVAGE CO.

GOLDSTEIN, THE TAILOR, PAYS HIGHEST CASH PRICES FOR MEN'S SUITS AND OVERCOATS, SHOES, ETC. BROADWAY 3992. 245½ BURNSIDE, BETWEEN SECOND AND THIRD. CALL ME BEFORE ANYONE ELSE.

FURS—FURS—FURS.
Low rent and low prices; remodeling and repairing; furs tanned and dressed. La France Fur Mfg. Co., 163 West Park st. Phone Main 6604.

R. B. GRAFLEX, 5x4x4, Tessar F.4.5; case and roll holder; perfect condition; offer wanted. R 498, Oregonian.

WANTED—Equipment for small restaurant; also steam table, 4 to 6 feet. Q 510, Oregonian.

BEFORE you sell piano or phonograph consult resale and exchange dept. Oregon Ellers Music House, 287½ Wash. st.

IF YOU wish to sell your cast-off clothing call Mar. 3225, 275 Madison st. People's Secondhand Store.

WE WISH to buy a good piano and also a phonograph; will pay all cash; must be bargain, no trade. X 495, Oregonian.

WANT roll and fast-top desk and adding machine. O. N. Babcock. Bdwy. 2739.

DIAMONDS bought at highest market price. E. Deeds, 340 Washington st.

HIGHEST cash price paid for rifles, shotguns. Hochfeld, 85 Third, near Oak.

WANTED—Safe for office. Give price and lowest price for cash. S 469, Oregonian.

DIAMOND wanted, ½ to 1 carat, cash with bargain. Bdwy. 1548.

Furniture Wanted.

CALL MARSHALL 2693.
We are paying the right and highest price for household goods and furniture; we are able to handle all the furniture that is for sale in the City of Portland. We are buying pianos, grafonolas, roll-top desks, all kinds of tools and we are in need of tables, chairs, beds, dressers, chiffoniers, rugs, carpets, bedding, dishes. We are always paying cash for a houseful of furniture or any amount. Call Marshall 2693, will be there immediately with the cash. Crown Furniture Company.

CASH—FURNITURE—CASH.
Save money and time, we are paying best possible prices for furniture; we need immediately furniture, stoves, ranges and all kinds of household goods to ship out of town. Will pay more for your furniture than other dealers; call us for one article or a house full and a courteous, competent buyer will call. Broadway 2290. 72 North Third st. Rosenblatt's Furniture exchange.

WE are in need of used furniture, carpets, stoves and ranges and household goods of all descriptions and will pay absolute the top prices for same. Call Marshall 587, and our buyer will be there at once with the cash. A. & S. Gevurtz, Furniture Store, 205 and 207 First; tel. Taylor and Salmon.

CALL MAIN 738.
CASH PAID FOR USED FURNITURE AND HOUSEHOLD GOODS; WE PAY MORE THAN ANY LOCAL DEALER; GIVE US A TRIAL.
USED FURNITURE EXCHANGE,
CALL MAIN 738.

CALL MAIN 8878.
We pay the highest prices for used furniture. See us before you sell.
CALL UNITED FURNITURE STORE.
Main 8878.

WE PAY as much as any dealer can for used furniture, in cash or in exchange for what you want in up-to-date new furniture. M. H. Calef, furniture, 140 Killingsworth. Woodlawn 6604.

WE NEED furniture, rugs, stoves and tools of every description in single pieces or in lots; will pay more than local dealers; prompt attention given. East 2406.

WANTED—Oak roll-top desk, rug, chairs, other fixtures suitable for real estate office. Kelly, Main 3787.

WE NEED SECOND-HAND FURNITURE of any description; have the ready cash. Phone today. Main 4627, or 166 First st.

WE WILL BUY your furniture or sell for you on commission. George Baker & Co., auctioneers, Main 3332.

EDUCATIONAL.

IF YOU WANT to learn the vulcanizing business call 158 East Broadway.

EDUCATIONAL.

FOUR WEEKS' TRAINING FREE.

We have hundreds of graduates now successfully engaged in the auto, tractor, battery and the auto electrical business. We can assist you to a good position, too. We give you a four weeks' FREE TRIAL. No money in advance. The trial obligates you in no way. It affords you an excellent opportunity to size up our school and test your qualifications to learn mechanical work. Full particulars in our new 112-page catalog. Call or write for it today. Ask for book No. 5; it's free.
ADCOX AUTO & AVIATION SCHOOL.
UNION AVE AND WASCO ST.
Woodlawn or Alberta car, 3d and Alder.

AUTOMOTIVE SCHOOL.
You want nothing but the best. Here it is. Standardized with schools in 60 other cities. Best laboratories, best shop equipment and instructions. Actual shop practice given on real repair jobs. Results absolutely guaranteed. The time for you to go to school is while business is quiet. Prepare now for big business opening in a few months. Inquire Oregon Institute of Technology, Main st. at Sixth. Ex-service men get STATE AID.

BEGIN EARNING MONEY QUICKLY. Enroll for day or night school at this great business college, the training school for successes. Courses include comptometer, stenography, banking, bookkeeping, private secretarial. Write or phone Main 590 for free catalogue.
BEHNKE-WALKER BUSINESS COLLEGE,
Fourth near Morrison, Portland.

HOTELS NEED TRAINED WOMEN—Nation-wide demand at high salaries; past experience unnecessary; we train you by mail and put you in touch with big opportunities everywhere. Write at once for particulars. Lewis Hotel Training School, desk 1418, Washington, D. C.

MOLER BARBER COLLEGE will teach you the trade in 8 weeks, furnish a set of tools to you and give some pay while learning; positions secured; former ex-service men receive state aid while attending our school. Write or call for catalogue and particulars. 284 Burnside.

HOTELS NEED TRAINED MEN—Nation-wide demand at high salaries; past experience unnecessary; we train you by mail and put you in touch with big opportunities everywhere. Write at once for particulars. Lewis Hotel Training School, desk 1418, Washington, D. C.

OREGON BARBER COLLEGE will teach you the trade in 8 weeks; scalp and face massage specialty; tools free; positions guaranteed; pay while learning; tuition reduced this term. 233 Madison st.

LEARN BOOKKEEPING.
Practical accountant will teach limited number elementary course 2 hours day or night. Intensive training, $1 a lesson. Main 3622.

MODERN barber college teaches trade in 8 wks. tools furnished, some pay; position secured; special rate this month. Write or call for particulars, 234 1st st.

LEARN TELEGRAPHY — Railway Telegraph Institute, 484 Railway Exchange bldg. Day and night classes.

MISS MATTINGLY'S SCHOOL shorthand, typewriting. 269 14th, near Jefferson. M. 8893.

ROCKY MT. Teachers' Agency. Enroll free. Frank K. Welles, ex-asst. state supt., mgr., N. W. Bank bldg. Auto. 512-13.

FISK Teachers Agency — Journal bldg. Main 4885. Teaching position, free reg.

YATES-FISHER Teachers' Agency — Free registration. Main 6274. Broadway bldg.

MILLINERY classes organizing in different districts. Call East 936 after Sunday.

USED gas range, must be a bargain. Phone Auto. 319-01.

HELP WANTED—MALE.

YOUNG MAN! Take this tip. The one best place in the city to assist YOU in finding a good position in a real commercial or technical line is the Y. M. C. A. employment department. You can get reliable information and they will multiply your chances and put you next to opportunities that you will never find through your own efforts alone.
All young men and especially strangers are cordially invited to talk with one of the secretaries. Room 307, Y. M. C. A.

AN ESTABLISHED firm, doing business in Portland and vicinity, is looking for salesmen to handle our line of food products direct to the consumer; we can give you exclusive territory in the southern, eastern and coast districts; preference will be given to men who are not afraid of work, who have had experience in this line; if you have a conveyance, this is an opportunity for you to build up a business of your own. Investigate this at once. Ideal Tea Co., 805-807 Union ave. N.

OLD LINE life insurance company wants manager for western Oregon. He must be between 25 and 40 years of age, of good character, possess energy and intelligence and be able to furnish bond. Experience advantageous. Maximum contract equivalent to $5000 first year. Splendid permanent position. Address W. I. Fraser, director of agents, Pierre, South Dakota.

SPINNERS.
Good spinners wanted for night shift; Oregon City Woolen Mills, Oregon City.

WANTED—A representative for city work, house-to-house canvassing and soliciting; married man, 25 to 40 years old; $150 a month position; must be well recommended. See D. E. Wilson, 602 N. W. Bank bldg.

WANTED—Machine man for Columbia river cannery who thoroughly understands Johnson and N. R. machines. State experience and give phone number. E. 499, Oregonian.

WANTED—2 good men to solicit orders for our new process of repairing and rubber coating of all kinds of leaky roofs. Call at room 54, 501½ First st., 8 to 10 o'clock.

DOUBLE-END tenoner man; do not apply unless fully qualified; make $6 per day. Reedsport Sash & Door Co., Reedsport, Oregon.

THOROUGHLY competent male stenographer, permanent position, insurance office; give age, experience, salary expected. B 510, Oregonian.

WANTED—Night floor man, steady work for right man; recommendations required. Autorest Motor Sales Co., 215 10th st.

MACHINE operator, permanent day situation, starting March 20, but machine shop, for first-class operator, scale $39. Write or telephone, Herald, Albany, Oregon.

TALLYMAN for small mill $4.00
2 wood splitters ..... .80c
PIONEER EMPLOYMENT CO.,
14 North 2d St.

FOR HELP
PHONE
STAR EMPLOYMENT AGENCY,
BROADWAY 5286.

WANTED — First-class workman; must have third-class engineer's license; $35 per week. Dillon Steam Laundry, Dillon, Montana.

EXPERIENCED metal polisher wanted. Apply Montag Stove Works, Kenton Station, City.

WANTED—Young man for hypnotic subject (travel). Call 207½ 4th st., room 414, after 7 P. M.

GOOD livesalesman to sell real estate, prefer man with car. See us Monday. Room 611 Buchanan bldg.

WANTED—Married man with team and some equipment. Fruit ranch. 328 Chamber Commerce bldg.

WANTED—First-class saddle maker. Apply John Clark Saddlery Co., 104 Front street.

TWO ADVERTISING solicitors, grange paper; quick commission. 209 Stock Exchange.

MAN TO work on small ranch; 5 cows; small wages good chance; middle-aged man preferred. AG 521, Oregonian.

WANTED—Amateurs, singing and dancing act, at Casino Theater, 285 Burnside st.

A SOLICITOR for cleaning works. Fine proposition. Williams ave. and Broadway.

FIRST-CLASS broommaker. The Meese Broom Co., Spokane, Wash.

MAGAZINE men, call at 212 Stock Exch. bldg.

A1 VARIETY saw man wanted. Wdin. 3418.

EXPERIENCED solicitor with car for cleaning and dyeing. Apply 774 Williams.

Help Wanted—Salesmen.

AUTOMOBILE salesman wanted; good proposition to the right man; must have experience. Apply by letter to Bateman Garage, Marshfield, Or.

SALESMEN—Two neat-appearing men, 40-50 years; references. Call or write, 205 Artisans bldg., 2 to 6. North Ridge Brush Co.

SALESMAN to cover local territory selling dealers; guaranteed salary of $100 week for right man. Commercial Radium Co., Fifth Ave. bldg., New York.

AUTOMOBILE salesman to sell Fords, Lincoln and used cars. Apply Robinson-Smith Co., 6th and Madison.

WANTED — Experienced stock salesman. Apply 300 Journal bldg., between 9 and 10 A. M. Tuesday.

SPECIALTY salesmen can make big money, work outside towns. Call or write 327 Worcester bldg.

WE NEED SECOND-HAND FURNITURE of any description; have the ready cash. Phone today. Main 4627, or 166 First st.

WE WILL BUY your furniture or sell for you on commission. George Baker & Co., auctioneers, Main 3332.

EDUCATIONAL.

IF YOU WANT to learn the vulcanizing business call 158 East Broadway.

HELP WANTED—MALE.

Help Wanted—Salesmen.

DON'T READ THIS
—unless you are the type of man that is willing to better your condition by work; an exceptional opportunity to earn $500 to $1000 per month awaits the man capable of presenting a bona-fide business proposition to business people in a businesslike way. We are the manufacturers of a mechanical device that merchandises a 100 per cent profit product, daily consumed by 100 million people. We have conclusive evidence to submit to you both as to earnings of our salesmen and to popularity of the product of our device. See Mr. Summers, Hotel Portland, Tuesday and Wednesday, between 9 A. M. and 4 P. M.

WE WILL TEACH YOU
to sell real estate. If you've sold books, musical instruments, insurance, automobiles or any article that requires soliciting you can sell real estate and double your earnings. This is your opportunity to get into the $500-a-month class. See Mr. Comte, 9 to 12 o'clock.
COMTE & KOHLMAN,
415-20-22 Spalding Bldg.
Largest Lot and Suburban Acreage Sellers in Portland.

BOND SALESMEN.
An opening for two high-class bond salesmen, an opportunity to make some big money quickly
MR. GREENE.
344 Pittock Block. Portland. Or.

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An opening for two high-class bond salesmen, an opportunity to make some big money quickly.
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344 Pittock Block. Portland. Or.

SALESMEN WANTED.
Experienced real estate salesman to handle income property. Numerous deals to be taken up at once. Large clientele and listings. Must have references, experience and a car. Only a live wire considered. Call Mr. Skotheim for appointment.
G. H. SKOTHEIM REALTY CO., INC.
408-11 Couch Bldg. Bdwy. 6787.

3 EXPERIENCED GROCERY SALESMEN WANTED.
If you are a live wire, here's a splendid position with good chance for advancement with highly successful established firm. Prefer men who can invest $1000 in the business.
SIMMS, 410 HENRY BLDG.

WANTED—Man that can sell to jobbers or retailers high grade smokers' articles. This will pay $300 to $500 per mo. Must be a hustler and have $500 to $1000 to handle this job. If you mean business and a hustler call and see me, room 316, Seward hotel.

EXPERIENCED TRAVELING MILLINERY SALESMAN
by large western firm; good opportunity for right man. AV 613, Oregonian.

A LARGE realty and investment corporation has splendid opportunity for real estate salesman with car; live man can make $5000 a year.
GREAT WESTERN INVESTMENT CO.
230 Cham. of Com. Bldg. Bdwy. 7581.

IT IS ALWAYS too hot or too cold for the man who wants to quit, but if YOU are a sticker and have EXPERIENCE in house-to-house selling, see Salesmanager, 607 Henry bldg.

SPECIALTY SALESMEN.
Wanted two good specialty salesmen with Ford car. 100 per cent profit to salesmen; this article is high class. Call 735 Chamber of Commerce.

WANTED—AGENTS.

WANTED—Agents, house to house work. Something every home wants. Sold 19,000 in Seattle. If you are willing to work you can make good money, if not, do not take up my time nor your own. Manager, 831 N. W. Bank bldg., between 9:30 and 11 A. M.

HEALTH, accident and hospital insurance. Big commission. 501 Corbett bldg.

HELP WANTED—FEMALE.

ELDERLY woman, no longer able to carry on business of a small ranch but not desiring to leave it, wants woman companion to go into chicken business, or middle-aged couple who could raise a garden and care for a cow. AV 293, Oregonian.

PHIL HARRIS & CO.
BROADWAY, COR. MORRISON,
desires the services of a few thoroughly experienced millinery saleslades, permanent positions to those who can qualify. Apply to Mr. Greenstone Wednesday from 9 A. M. to 12 M.

YOUNG woman cashier involving knowledge of bookkeeping so as to take care of cash book, bank deposits and cash registers; must be quick and accurate. Give references and experience. A 481, Oregonian.

THE WOMEN'S Protective Division, city of Portland, offers its service in all matters pertaining to the welfare and protection of women and girls; interviews confidential. 514 Worcester bldg., Third and Oak sts. Phone Bdwy. 7422.

WHEN in need of competent reliable office help of any kind call Main 3730. THE CLERICAL EMPLOYMENT BUREAU, Miss A. G. Crossley, Manager, 526 Corbett Bldg.

YOUNG lady to do 2 hrs. work 3 mornings each week in exchange for first-class piano lessons from experienced concert pianist; teachers' course if desired. Main 6732.

GIRL living in Sunnyside district to learn paper novelty work. $140 per month to start; no experience necessary but must be patient and willing to learn; good future. D 302, Oregonian.

EXPERIENCED BOOKKEEPER, one who understands cashiering and general office work preferred; state age, experience, salary expected and whether married or single. AH 489, Oregonian.

WANTED—Experienced stenographer, accurate in dictation; permanent position; salary $15 per week. Apply bet. 10 and 12 today. 406 Oregonian bldg.

WANTED—Schoolgirl or one who is employed part time to assist with housework for board, room and wages. Auto. 321-43.

HOUSEKEEPER, steady place, your own boss; must be good to three children. See me at 1242 Minnesota ave., after 5:30 P. M.

WE HAVE an excellent opportunity for young woman of refinement and education, to work into a responsible position. AN 318, Oregonian.

COOK wanted at once; experienced only; small family, good wages; no laundry. Call bet. 2 and 3 P. M. Mrs. Berry, 735 Everett st. Phone M. 7156.

ANY GIRL in need of a friend, apply to the Salvation Army Refuge Home, Mayfair and Alexander streets. Phone Main 3450. DM car.

FRANCO-AMER. HYG. CO. can give pleasant, profitable, outside work to 6 dependable women, full or part time. B. A. Freeman, Corbett bldg.

THOROUGHLY experienced nursemaid for 2½-year-old boy; good home and good wages. 340 10th st.

WANTED—Girl for marking. Enke's City Dye Works, East 3d and Ash. Apply at once.

THE FLORENCE CRITTENTON home is ready to help any girl in distress. 953 East Glisan. "MV" car. East 316.

SCHOOL girl, commerce high or Lincoln preferably, to help in family after school and Saturday. Marshall 2381.

WANTED—Girl to help with general housework, all or part of the day. Room, board and wages. Bdwy. 4735.

GIRL for stage, willing to travel, experience unnecessary, permanent. AH 491, Oregonian.

GOOD live salesladys to list and sell apartment houses, on commission basis. Call Monday, room 611 Buchanan bldg.

2 FIRST-CLASS waitresses, hotel, out, $50; housekeeper with children, out, $30. 301 Raleigh bldg. Ladies' Labor Agency.

WANTED—Saleslady with experience in crockery dept. and queensware. Kennard & Adams, 539 Williams ave.

SALESLADIES, if you have EXPERIENCE in house-to-house selling, see Salesmanager, 607 Henry bldg.

HOUSEKEEPER by widower with children. Address H. J. Hess, Sherwood, Or., or call East 9241 mornings.

STENOGRAPHERS, bookkeepers, call on the Williams Service, 504 Spalding. For positions.

WANTED—Amateurs, singing and dancing acts, at Casino Theater, 285 Burnside st.

HAVE a dandy proposition for woman demonstrator who wishes to get in business for herself. 97 E. 79th st. N.

WANTED—Finishers on custom pants, good job for right party. 546 Washington bldg.

WANT woman to