FOR SALE—AUTOMOBILES.

COOK & GILL CO.
AMAZING REDUCTIONS ON USED CARS.
Greater reductions than ever before in the history of this firm.
Greater reductions than ever made by any firm in the west.
Lower prices than you will find at any so-called "special sale."
Lower prices than you would have to pay at an AUCTION SALE.
These reductions, together with the splendid mechanical condition and external appearance of our line of renewed cars, combine to make them the greatest value ever offered ANYWHERE IN THE COUNTRY AT ANY TIME.
LET US SHOW YOU.

	Was.	Is.
1920 Paige, 5-pass.	$1600	$1000
1920 Paige, 4-pass. Sport	2000	1500
1920 Paige, 4-pass. Sport	2250	1750
1918 Paige, 7-pass.	1500	1125
1918 Paige, 4-pass. Chummy	1100	900
1917 Paige, 7-pass.	850	690
1921 Hupmobile, like new	1500	1250
Marmon 4-pas. Chummy	2300	1700
1919 Mitchell roadster	1100	975
1918 Oldsmobile touring	1000	700
1918 Mitchell touring	800	700
1918 Overland 90	375	275
1920 Chevrolet 4-90	550	400
1921 Oldsmobile sedan	2250	1800
1919 Oldsmobile coupe	1600	1250

TERMS ON ANY OF THESE CARS.
These cars have been thoroughly overhauled mechanically and renewed externally and will give excellent service.
COOK & GILL CO.,
Paige Distributors.
OPEN SUNDAY.
ELEVENTH AND BURNSIDE.

WE ARE MAKING SPECIAL PRICES ON ALL THE USED CARS. COME TO "PORTLAND'S LARGEST USED CAR STORE AND SELECT YOUR CAR."
1920 Stephens.
1918 Buick Four.
1918 Buick Six.
1920 Ford roadster.
1920 Chevrolet touring.
1919 Chevrolet touring.
1919 Maxwell touring.
1918 Maxwell touring.
1919 Oakland touring.
1920 Velie touring.
57A.A. Cadillac 4-passenger.
Late Winton touring, cheap.
This just a sample. Come and look at the rest of them.
THE USED CAR WAREHOUSE,
Grand ave. at East Taylor St.

COLE EIGHT SNAP.
I DESIRE TO DISPOSE OF MY COLE EIGHT ROADSTER AND COULD USE A GOOD PIANO AS PART OR FULL PAYMENT, AND GIVE EASY TERMS. CALL N. E. BURKITT, MAIN 1800, OR 207 SELLING BLDG.

STUDEBAKER.
$100 takes it, new tires and in good running shape, electric lights and starter. Come and get it. Phone Jensen, Bdwy. 691, evenings Mar. 883.

NOW IS YOUR CHANCE TO OWN A VELIE!
SALE NOW ON. SATISFACTION GUARANTEED.
W. R. DE LAY MOTOR CO.,
342 BURNSIDE ST. BDWY. 3648.

$150 BUYS Chevrolet touring in good running shape; new tires. Phone owner, East 178.

Automobiles Wanted.

160 ACRES.
HAVE 160 ACRES FOR SALE OR TRADE IN LAKE COUNTY, OREGON. COULD USE A NEW OR USED AUTO IN PART OR FULL PAYMENT OR GIVE EASY TERMS; WOULD CONSIDER SUBURBAN HOME OR ACREAGE NEAR CITY. X 921, OREGONIAN.

WILL exchange three valuable corner lots in Portland, two blocks from Peninsula school for an A1 roadster or coupe; must be A1 in condition, and no second-hand junk, or do not answer. Describe fully in first letter. AV 498, Oregonian.

WE PAY cash for cars, condition no object. We sell parts for almost every make of car and truck at one-half.
AUTO WRECKING CO.
523 Alder St., at 16th St.
Look for the Orange Colored Bldg.

WILL exchange a caterpillar tractor and 3-bottom 14-inch gang plow and a 4-bottom disc plow and a large disc, all in first-class condition, even for a good auto; must be a good machine. J. D. Gordon, Newberg, Or.

WE CRACK THEM—Highest cash price paid for old cars, condition no object.
AUTO RECONSTRUCTION CO.,
Third and Glisan.

WE PAY cash for late model light cars. Used Car Warehouse, Grand ave. and E. Taylor.

CARS WANTED to wreck; parts for all cars for less. S. & S. Auto Wrecking Co., 15th and Alder. Broadway 636.

SPOT CASH for your Ford, Chevrolet, Dodge, Buick or other light cars. 193 E. 6th st., corner Taylor.

WANTED—Light auto, about $400, for good building lot, city, even up. X 918, Oregonian.

CARS bought for wrecking, parts sold for all cars. Oregon Auto Wrecking Co., 428 Belmont, near 6th. East 4569.

LATE model Chevrolet or Buick; must be in good order and cheap. Phone Broadway 3656 or call 350 Burnside.

WANTED—To exchange Willard plano for Ford car. Call Broadway 4431 after 6:30 P. M.

I WILL take small car as part payment on my Reo. Phone 116-11 at once, or come to 148 2d st.

CASH for all makes of cars; condition no object. 414 Glisan, cor. 10th. Bdwy. 293.

CASH for late model Buick or Dodge; no dealers. East 4216.

PAY cash for Ford truck. 301 E. Morrison st. Phone East 1610.

CASH for all makes of cars, condition no object. 414 Glisan, cor. 10th. Bdwy. 293.

Motorcycles.

MOTORCYCLES and parts, all makes. EAST SIDE MOTORCYCLE CO., 44-46 Grand ave.

FOR MOTORCYCLES AND BICYCLES TRY US. 204-206 3D ST. MAIN 6139.

Automobiles for Hire.

AUTOS WITHOUT DRIVER FOR HIRE. New 5 and 7-passenger cars. Buicks and Wescotts; reasonable rates.
CITY GARAGE,
132 12th st., bet. Washington and Alder. Bdwy. 840.

AUTOS FOR HIRE with or without drivers. Day or night service.
COUCHMAN GARAGE,
10th and Couch. Broadway 3696.
Remember our number. Broadway 3696.

JAKE'S USED CAR EXCHANGE.
New cars for rent without drivers; reasonable rates; open day and night. 323 Glisan st., between Broadway and 6th sts. Bdwy. 5593.

BUS LINE running from Venable hotel, 3d and Main, to Carver and way points, leaves at 6:15 A. M., and every 1½ hours thereafter up to 7 P. M.

AUTOS WITHOUT DRIVERS FOR HIRE. E. I. SULLIVAN, FASHION GARAGE, MAR. 232, 10TH AND YAMHILL. A 1236.

FOR HIRE—5 or 7-pass. cars by hour or day; good careful driver; very reasonable; day or night. East 7762.

H. S. BENNETT CARS FOR HIRE WITHOUT DRIVERS. ARMY GARAGE, 3D AND TAYLOR. MAIN 1387.

1920 5-PASS. BUICK FOR HIRE, WITH DRIVER. BROADWAY 3547.

FOR SALE—TRUCKS AND TRACTORS.

NEW! NEW! NEW!
Why buy a used truck when you can buy a new one from us in some cases as low as half of the regular price? We have Republic, Standard and Winther trucks at these big reductions.
THE USED CAR WAREHOUSE,
Grand ave at East Taylor Sts.

TRACTORS FOR SALE—One 18-35 Holt Caterpillar in A-1 repair. One 12 H. P. Kardell tractor, new, unusually fine. One five-bottom Canton engine plow. All at bargain prices. John S. Beall, Care Coast Culvert & Flume Company.

FOR SALE or trade—1 1918 7-pass. Paige car for a 2-ton Republic or GMC truck. Cairnrnia Restaurant, Vancouver, Wash. Phone 380.

2½-TON 1920 Republic truck, excellent mechanical condition. Has seen very little use. Must sell. No reasonable cash offer refused. Sellwood 2895.

1½-TON G M C truck, $100 down and $32.50 per month for ten months; motor in fine condition; four new solid tires. See Slattery, 111 12th st.

LOGGING contract, 6-mile haul, $5 a thousand. Haul night and day. 2,000,000 ft. Requires purchase of truck. Apply today, 430 Burnside.

REO TRUCK, delivery body and top, a bargain; must be sold quickly. Make an offer. Wayside Garage, East 6th and Clay.

WILL trade my equity in late model touring car, to apply on a 1½ or 2-ton truck. Phone East 6641.

FOR SALE—1-ton pneumatic 1920 Ford truck. 33 Grand avenue.

FOR SALE—TRUCKS AND TRACTORS.

NEW! NEW! NEW!
AT A BIG DISCOUNT.
NEW REPUBLIC TRUCKS.
NEW REPUBLIC TRUCKS.
NEW STANDARD TRUCKS.
NEW STANDARD TRUCKS.
These trucks are new and must be sold; they are equipped either with solid or puenmatic tires; we give easy terms.

USED TRUCKS.
GMC trucks, late models, 1-ton with pneumatic tires, completely overhauled. While they last, $550.
1918 Denby, 2-ton.
1918 Gersix, 2½-ton.
1918 Ford, 1-ton.
1920 Chevrolet, 1-ton.
1920 Maxwell, 1-ton.
1918 Ford, open delivery.
1918 Ford, panel delivery.
Easy terms on any truck in the house.
THE USED CAR WAREHOUSE,
Grand Ave. at East Taylor.

TRUCK SACRIFICE.
I MUST SELL MY 1920 WINTHER 4-TON TRUCK, COMPLETE WITH HOIST AND DUMP BODY; WILL GIVE EASY TERMS TO RESPONSIBLE PARTY; WOULD CONSIDER EXCHANGING FOR NEW OR GOOD AUTO IN FULL OR PART PAYMENT. CALL MAIN 1800, N. E. BURKITT, 207 SELLING BLDG.

SPECIAL SALE.
25% DISCOUNT ON NEW TRUCKS.
New Denby Trucks.
New GMC Trucks.
New Nash Trucks.
These are good standard makes. Why pay more?
USED BARGAINS.

1-ton Denby	$ 800
3-ton Denby	1000
7-pass. Patterson	1400
4-pass. Hudson	1200
7-pass. Apperson	2500

R. J. MONROE,
107 Eleventh St.
Phone Broadway 5378,
or
Marshall 301.

FOR SALE—3½-ton GMC worm-drive; will take light truck in trade, balance terms. Call at 9201 Foster road.

GARAGES.

WANTED—Five to ten thousand sq. ft. floor space, garage or fireproof building; must have good light and heat. Call Adcox. East 7445.

FOR RENT—Garage belonging to house, 1159 Mallory ave., Piedmont. Woodlawn 5626.

FOR RENT—Garage, 718 E. Ash; $6. Marshall 3569.

ROOMY new garage, cement floor. 689 East Alder. East 7820.

PORTABLE garage $50. Call East 7135.

AUTO REPAIRING.

YOUR auto repairs at your home or mine; work guaranteed. Phone 220-12.

WANTED—MISCELLANEOUS.

$14.50 UP FOR MEN'S SUITS.
WE HAVE FOR SALE SOME VERY FINE LADIES' AND GENTS' SECOND-HAND CLOTHING WHICH WE ARE OFFERING AT VERY LOW PRICES; SPECIAL REDUCTIONS IN REMODELING LADIES' AND GENTS' CLOTHING, CLEANING AND PRESSING A SPECIALTY.
ADLER THE TAILOR,
MAIN 9209 OR CALL 202 THIRD ST.

WANT ALL KINDS OF HEATERS, COOK STOVES, RANGES, FURNITURE, TRUNKS, VALISES, AND ANYTHING OF VALUE.
NEWMAN'S EXCHANGE,
10,000 Useful Articles to Choose From. 128 First St., near Alder. Main 4495. Mt. Scott Store, Kearn Park. Auto. 623-82.

$12.50 UP TO $20.
FOR SECOND-HAND SUITS, OVERCOATS, MACKINAWS, SHOES.
CALL MEYER THE TAILOR. HE PAYS MORE THAN ANYONE IN THE CITY. WILL CALL DAY OR EVENING. CALL MARSHALL 1220 OR 253 MADISON, NEAR THIRD ST.

$8.50 UP TO $25.
GOLDSTEIN, THE TAILOR, PAYS HIGHEST CASH PRICES FOR MEN'S SUITS AND OVERCOATS, SHOES, ETC. BROADWAY 3922. 245½ BURNSIDE, BETWEEN SECOND AND THIRD. CALL ME BEFORE ANYONE ELSE.

UP TO $35.
FOR MEN'S SUITS AND OVERCOATS. We pay any price for men's clothes. OREGON CLEANERS AND TAILORS, 117 2d St., N. W. cor. Wash. Main 9344.

FURS! FURS! FURS!
Low rent and low prices; remodeling and repairing; furs tanned and dressed. La France Fur Mfg. Co., 163 W. Park st. Phone Main 6529.

WANTED—Ruud hot water heater, also Manning gas burner. Main 4495 or Auto. 627-46 or 625-82. Newman, 128 1st, bet. Alder and Wash.

100 POUNDS of red rose petals wanted. Fifty cents a pound; state number of pounds Address box AV 533, Oregonian.

WANTED—To buy five or six-foot base bench or stand lathe. Call Broadway 3287. Mr. Willoughby.

DIAMONDS bought at highest market price. E. Deeds, 340 Washington st.

WANTED—Photographic enlarging machine. BF 957, Oregonian.

WANTED—A second-hand bathtub; must be reasonable. Call Wdln. 5964.

LADIES' and gents' discarded clothing bought. Mrs. Shaw, East 5029.

CASH paid for Corona typewriter. AP 47, Oregonian.

INVALID' street chair wanted, in good condition. Main 941. Mrs. Hirsch.

Furniture Wanted.

WE WANT YOUR USED HOUSEHOLD GOODS AND WILL PAY TOP MARKET PRICES. IF YOU HAVE ANYTHING IN FURNITURE, TOOLS OF ALL DESCRIPTIONS OR FURNITURE TO SELL OR EXCHANGE, CALL US FIRST. MAIN 9072. LEVIN HARDWARE & FURNITURE CO., 221-3-5 FRONT ST.

CALL MAIN 734.
USED FURNITURE WANTED.
WE SAY LESS AND PAY MORE AND YOU WILL GET THE FULL VALUE FOR YOUR FURNITURE. CALL MAIN 734.
CASH IS OUR MIDDLE NAME.

CASH—FURNITURE—CASH.
We need used furniture, stoves, ranges, etc., to ship out of town. Will pay higher prices than other local dealers. Call us for one article or a house full, and a courteous, competent buyer will call. Broadway 2200. 72 North Third st. Rosenberg's Furniture Exchange.

CALL MAIN 738
when you want to sell your furniture or household goods. One piece or a whole house full. We are there with the cash. We can use most anything that you don't want.
CALL MAIN 738.

CALL MAIN 8878.
We pay the highest prices for used furniture. See us before you sell.
CALL UNITED FURNITURE STORE,
Main 8878.

M. RIBACK
Will BUY all your second-hand furniture. 316 Union ave. N. PHONE EAST 4912.

WE BUY HOUSEHOLD GOODS.
We need all kinds of household goods and we also buy tools and used clothing, etc. Call Main 4058. 303 First st.

TO BUY, sell or trade second-hand furniture and household goods, see
OKI FURNITURE CO.
209 Second. Main 4197.

IT IS TO YOUR ADVANTAGE and benefit to sell your furniture to us. Call Marshall 2693. Crown Furniture Co.

WE WILL BUY your furniture or sell for you on commission. George Baker & Co., auctioneers. Main 3332.

WE NEED SECOND-HAND FURNITURE of any description; have the ready cash. Phone today, Main 4627 or 166 First st.

WE ARE in need of your furniture. If you are ready to sell, call Bdwy. 3893.

EDUCATIONAL.

WHY BE OUT OF A JOB OR WORK AT AN UNDERPAID POSITION?
Call at Union ave. and Wasco st. any day except Saturday, at 11 A. M., or write for free catalogue No. 5. It will not cost you anything to find out how we have helped over 300 graduates to good positions. We can help you, too. ADCOX AUTO & AVIATOR SCHOOL. Special inducements to ex-service men.
Reduced rates June 1 to Sept. 1.

AUTOMOTIVE SCHOOL.
You want nothing but the best. Here it is. Standardized with schools in 60 other cities. Best laboratories, best shop equipment and instructions. Actual shop practice given on real repair jobs. Results absolutely guaranteed. The time for you to go to school is while business is quiet. Prepare now for big business openings in a few months. Inquire Oregon Institute of Technology, Main street at Sixth. Ex-service men get STATE AID.

LEARN AUTO BUSINESS.
Fall term now open.
Day and Evening Classes.
Information and catalogue upon request.
HEMPHILL'S AUTO AND TRACTOR SCHOOLS.
707 Hawthorne ave., cor. 20th, Portland.

MOHLER BARBER COLLEGE will teach you the trade in 8 weeks, furnish a set of tools to you and give some pay while learning; positions secured; former ex-service men receive state aid while attending our school. Write or call for catalogue and particulars. 234 Burnside.

BEHNKE-WALKER.
West's largest business college. Enroll any time; day or night school.
WRITE FOR FREE CATALOGUE.
Fourth, near Morrison. Phone Main 590.

ADVERTISING.
THE WORLD'S HIGHEST PAID PROFESSION.
Enroll today.
Pacific School of Advertising,
606-11 Railway Exchange Bldg.

OREGON BARBER COLLEGE will teach you the trade in 8 weeks; scalp and face massage specialty; tools free; positions guaranteed; pay while learning; tuition reduced this term. 233 Madison.

EARN board, room and $10 a month while attending school. Catalog free. Mackay Business college, 906½ S. Main st., Los Angeles.

COMMERCIAL ART.
Enroll now in class forming.
Pacific School of Advertising,
606-11 Railway Exchange Bldg.

TEACHER of light popular piano playing wishes adult students desiring to play for pleasure or as an accomplishment. N 973, Oregonian.

PRIVATE French lessons given evenings by Madam Olitt, graduate Nancy university, France. Call evenings, Tabor 3087.

MODERN barber college teaches trade in 8 wks.; tools furnished, easy payments; position secured; special rate this month. Write or call for particulars. 234 First st.

ROCKY MT. Teachers' Agency. Enroll free. Frank K. Welles, ex-asst. state supt., Mgr., N. W. Bank Bldg. Main 512-13.

COMPTOMETER SCHOOL.
Girls to learn comptometer. 313 Morgan bldg.

HELP WANTED—MALE.

OLD-LINE life insurance company desires to communicate with men who are ambitious and willing to work hard for real success. We have bank connections throughout the state and will cash promptly all good notes. Our supervisor will work with you for a few days until you can stand alone. Call in the forenoons or write M. C. Tipton, 1204 Wilcox bldg.

WE WANT several men of forceful personality and ability who can appreciate a real opportunity. You will be associating yourself with a national organization where present earning will be very attractive and prompt promotion the assured result of earnest efforts. It is well worth your while to give up an ordinary position to grasp this opportunity. Call between 2 and 4 at 1107 Spalding bldg.

STOCK and bond men; we have a high-class legitimate proposition. Both preferred and common stock. Can use 2 or three experienced bond and stock salesmen and several who wish to learn this profitable work. Call 10 to 12, Frank McCrillis, 324 Henry bldg.

WE DON'T care what you are doing today—if honest, ambitious and know Portland and vicinity, we will make of you a successful man, earning an income that will provide for your family in the way you want to care for them. S 925, Oregonian.

WANTED—Man to take charge of accounts of retail store close to Portland, position for about four months, but may lead to something permanent; must be good collector, but know how to handle the trade; state experience and salary expected. AV 563, Oregonian.

SALESMEN—Have opening for high grade men; steady work with liberal commission and drawing account if your references are satisfactory and you can qualify. Frank McCrillis, financial agent, 324 Henry bldg.

CONCRETE finisher, concrete bridges, eastern Oregon; must have experience with bush hammer and carborundum finishing. State experience and wages. O 971, Oregonian.

OFFICE MANAGER WANTED—Willing to invest $2000, subject to his investigation of business; prefer man with financial training; salary $200 per month. V 916, Oregonian.

SPINNERS, EXPERIENCED, FOR NIGHT WORK. APPLY PORTLAND WOOLEN MILLS.

THE MEIER & FRANK COMPANY requires the services of two experienced shoe salesmen; permanent employment. Apply Employment Bureau, sixth floor, Meier & Frank Co.

ADVERTISING solicitor; trades papers, Rand-McNally pocket maps, Seattle Greeters' Guide, contractors' official monthly, daily weekly. Clyde, 210 Stock Exchange bldg.

WANTED—Young man with clerical experience for position in large accounting office. Reply in own handwriting giving age, experience and telephone number. O 903, Oregonian.

WANTED—First-class pressman for country daily. Must be willing to do other work in printing office. Union scale. Address The Clarion, Medford, Or.

EMERSON GRISWOLD—Telegraph home, or anyone knowing whereabouts of Griswold notify Sam Griswold, Camp Point, Illinois.

WANTED—Boy over 16 years of age for office work; splendid chance. Answer, giving age, previous experience and salary expected. K 936, Oregonian.

LINOTYPE operator; permanent sit. for good man open now; two machines; scale $39; need fast man. Telephone or write Herald, Albany, Or.

WANTED—Seed packer, second miller and a bolter; must have good experience. Call 7 A. M. Monday. 180 Burnside st., Room 24.

MEATCUTTER for suburban market; steady position to right party. Answer, giving references and phone number. J 956, Oregonian.

ADVERTISING specialty, good side line for salesmen calling on retailers; $10 per day up. 216 Stock Exchange bldg.

OFFICE BOY, opportunity to learn and advance in established wholesale line. AR 975, Oregonian.

WANTED—Foreman finisher with experience in furniture factory. Oregon Table Co., Lewis and Loring st.

CASKET cover, experienced, steady position. Address, stating experience, references and wages, AV 566, Oregonian.

WANTED—A1 marker and assorter, state experience and references. Newberg Laundry, Newberg, Or.

WANTED—Painter and man to clean up yard in exchange for dental work. A 921, Oregonian.

FIRST-CLASS AUTOMOBILE TRIMMER. BURNESS AUTO WORKS, 12th and Everett.

ONE MATTRESS maker for local concern. Apply Public Employment Bureau, 170 4th st., upstairs.

3 NEAT appearing young men, full of pep, house-to-house, easy selling; pay every night. Call 9 to 12. 463 Morrison st.

WANTED—Cabinet work or good finisher in exchange for dental work. A 928, Oregonian.

WANTED—Elderly man to work for room and board in country; good home. Auto. 617-14.

MAN TO OVERSEE sales dept. of large retail store; state experience and salary expected. F 912, Oregonian.

WANT man to dig a cesspool and take some carpenter tools. Will pay rest in cash. Aut. 632-01.

PLASTERER wanted for 2-story house. Apply 222 Morrison.

MAN TO CHOP 14 cords wood. 329 Salmon, after 10.

GOOD painter, 16. Apply Tuesday 742 Overton, or call Marshall 2703.

EXPERIENCED bushelman and presser wanted. 201 Third st., Alder.

MAN AND WIFE wanted to pick prunes and work by month. Call 504 E. 60th N.

WANTED—Linotype operator, steady position. News-Review, Roseburg, Or.

FIRST-CLASS electric fixture hanger with automobile. E 923, Oregonian.

MAGAZINE men call at 211 Stock Exchange building.

LICENSED barber, elderly gentleman. 362½ Mill.

WANTED—An engraver. Apply R. F. Prescott, 337 N. W. Bank bldg.

WANTED—Presser for men's clothing. C. J. Mathis & Co., 5th and Morrison.

GARAGE at 540 East 20th st. North.

HELP WANTED—MALE.

SASH AND DOORS.
Machine man wanted; 3 cabinet makers; 2 young men with millwork experience for all around work.
OREGON DOOR CO.,
Ft. Spokane Ave. Sellwood 62.

YOUNG MAN!!! Take this tip. The one best place in this city to assist YOU in finding a position is the Y. M. C. A. Employment Department. You can get reliable information and they will multiply your chances and put you next to opportunities that you would never find through your own efforts alone.
All young men, and especially strangers, are cordially invited to talk with one of the secretaries. Room 307, Y. M. C. A.

SOLICITOR—Are you a salesman? We succeed by employing high-class salesmen. You can sell your services at a high figure if you have the ability and pep. Come and see us at
324 HENRY BUILDING.

Help Wanted—Salesmen.

SALESMAN WANTED.
You and your wife read this together, and if not satisfied with your present income and can prove yourself for one week while learning our line and becoming familiar with our method of selling, we will make of you a real money-making man, representing the largest concern of its kind in Portland. References. Write for interview, BD 937, Oregonian.

THE FIELD manager of the Old Mission Products company will be at the Portland office Sept. 12, 13 and 14 to interview and appoint salesmen and a sales manager for city and traveling positions. Country men need cards. Apply 1029 Cham. of Com. bldg.

ANY SALESMAN or any other man with average intelligence coupled with a little pep and stick-to-itiveness who will follow instructions and work can make sales and double his income in less than 2 months by joining this live sales organization. Are you that man? Call 328 Artisans bldg., 10-12, 2-4.

SALESMEN—Splendid opportunity to make permanent connection with old-established firm doing business all over the United States. Only high-class men who can give A1 references and who are willing to work need apply. Call room 305 Central bldg. Monday after 10.

HAVE opening for man who can produce; prefer man with automobile experience; if you have the ability and are willing to work we can well afford to pay you for your services. Call in person Monday, room 536 Chamber of Commerce bldg.

SALESMEN WANTED.
F. N. Clark & Co. need the services of three salesmen. Save our time and yours unless qualified to handle a man's job. Phone for interview. Main 7842.

TWO energetic young men of good appearance and some sales ability; permanent work and good pay for right party. Call 310 Oregonian bldg. 3:30 to 5 P. M. Monday and Tuesday.

SALESMAN with car to sell medium priced houses; best listings in best districts; must be a hustler. J. R. Haight, 327 Board of Trade Bldg.

SALESMANAGER and salesman for Portland and surrounding territory; big enough for the biggest. Address Sales manager, 411 Hyde bldg., Spokane, Wash.

ARE YOU a salesman? And have you a Ford delivery? Come and see; I have a good proposition. Call Monday morning, 794 Thurman st.

EXPERIENCED used car salesman; must be a live wire; one of the best men in the city; straight commission. AV 963, Oregonian.

SALESMEN WANTED to call on grocery, general drug stores, city and country. 27½ Second street, room 12.

SALESMEN to sell Minneapolis heat regulators on commission. 516-17, Artisans bldg. Bdwy. 152.

HIGH-GRADE salesman at once. 507 Lewis bldg.

WANTED—AGENTS.

AGENTS wanted, ladies and gentlemen, every city and town, to sell a household necessity, new invention, rapid seller, big profit. V 967, Oregonian.

NEWSPAPER or magazine solicitors for subscription work in Oregon and Idaho. Louis E. Joy, 316 Bd. of Trade, Portland.

HEALTH, accident and hospital insurance. Big commissions. 501 Corbett bldg.

HELP WANTED—FEMALE.

WANTED at once, ready-to-wear saleswoman with experience and ability to sell goods; must be able to do simple alterations; state age, experience, salary expected, and give references. Vallton's, Salem, Or.

YOUNG girl wanted for general housework in suburban home with every convenience. Good home and light work with no laundry. Experience unnecessary. Write or phone Mrs. Thomas T. Georges, Route 1, Hillsdale, Or. Main 7669.

AMBITIOUS, energetic womanly woman over 25, who must earn money and carries responsibilities, to manage business in Albany; not an office position. AL 10, Oregonian.

A MANUFACTURING CONCERN wishes to employ several young ladies as salesladies and manager. New concern, good opportunity for right parties. H 921, Oregonian.

THE MEIER & FRANK COMPANY requires the services of an experienced ribbon novelty maker. Apply employment bureau, 6th floor, Meier & Frank Co.

WANTED — Assistant housekeeper who will care for little girls aged 6 and 8; nice home in Laurelhurst; salary $25 per month. Phone 227-38.

WANTED—Experienced power machine operators, no apprentices. Apply Jacobs Hat & Cap works, 403 Phoenix bldg., 5th and Oak sts.

UNINCUMBERED middle-aged American woman who wants good home more than wages, very light work, 2 in family. W. H. Davis Sweet Home, Oregon.

APPLICATIONS will be received from girls between 18 and 35 years of age for employment in wood-working factory at St. Johns. AL 916, Oregonian.

ANY GIRL in need of a friend apply to the Salvation Army Rescue Home, Mayfair and Alexander streets. Phone Main 3450. DM car.

WANTED—Six energetic, well groomed women for pleasant, profitable outside work, short hours. 627 Corbett bldg.

AN EXPERIENCED and competent maid for a hotel; answer stating experience and references. F 903, Oregonian.

WANTED—Girls for marking and finishing dept. Apply at once, Enke's City Dye Works, E. 3d and Ash.

DO YOU want a permanent position, limited by your own efforts? 205 Artisans bldg., 2 to 6 P. M. C. Houges.

WOMEN seeking positions in and out of town call Scott Emp. Bureau, 329 Henry bldg., cor. 4th and Oak.

THE FLORENCE CRITTENTON home is ready to help any girl in distress. 955 East Glisan. "MV" car. East 316.

YOUNG women wanting employment as telephone operators, call at room 601 Telephone bldg., Park and Oak streets.

WOMEN WANTED TO WORK ON PEARS. STARR FRUIT PRODUCE CO., 321 EAST YAMHILL.

GIRL WANTED—Oregon Paper Box Factory, 245½ Stark st.

WANTED—Experienced waitress. 114 N. 3d st.

WANTED—Helper on vests, experience not necessary. 437 Washington bldg.

Wanted—Domestics.

EXPERIENCED girl to assist with children and upstairs work; references required. Marshall 3068.

EXPERIENCED nurse to care for children and assist with upstairs work. Phone Main 1828.

WANTED—Maid for general housework, small family, in Irvington. Telephone Monday morning. East 4803.

GIRL for plain cooking and housework; no laundry; must like children; good wages. Woodlawn 3911.

FOR GENERAL housework, two in family. Apply Mr. Montgomery, 825 Hawthorne avenue.

WANTED—Young lady for light housekeeping and wait on sick lady during the day. 26 East 31st, near Flint.

WANTED — Competent girl for general housework. Apply Dr. Zan, 800 Pettygrove.

WANTED—A good girl for a good place, four adults; $45 per month. Call East 3290.

WANTED—Girl for general housework; no washing. Main 2954. Close in.

WANTED—A girl for general housework. 651 Lovejoy.

GIRL wanted for general housework. 773 Lovejoy.

WOMEN for cooking, general housework, good wages. 583 Johnson, cor. 18th.

EXPERIENCED girl for general housework, family of three. Main 5271.

WANTED—Girl for general housework. Phone Tabor 3767.

GIRL wanted for general housework, $40. Call East 3746. 617 Schuyler street.

WANTED—Experienced nurse girls at once. Phone Vancouver 870. Local 34.

HELP WANTED—FEMALE.

Wanted—Domestics.

WANTED—Neat girl for general housework; no washing; must understand cooking. Apply mornings. 770 Marshall street.

WANTED—Experienced girl for general housework; understands cooking and serving; 2 in family; no Sunday dinners; good wages. Main 6875.

WANTED—Neat, capable girl who wants permanent place in good home for cooking and housework; wages $45. Main 6045.

YOUNG girl to assist with light housework or high school girl who has studies arranged till noon. E. 7406. 540 E. 14th st. N.

HELP WANTED—MALE OR FEMALE.

HOP PICKERS attention, come now or come later, we can always take care of a few more, we furnish tents, straw, pure water, constantly fired community stoves, pretty camp ground and 300 acres of fine old crop hops and little foliage, long season. Phone farm, 4002, Horst ranch, Independence, Or.

SALESLADIES and salesmen make excellent commission taking orders for us, an Oregon product; we deliver and collect. Call 9 A. M. to 5 P. M., second floor, Star Sand Co. bldg., corner of Larrabee and Delay, take Lombard car.

WANTED—Cranberry pickers; picking very good this year; house rent free to steady pickers; pick cranberries and take your vacation at the beach. For particulars address Anton Lundquist, Long Beach, Wash.

WANTED—A contract sorting and packing apples; nothing less than 7000 or 8000 boxes; 8 years' experience in handling apples. Address Box 246 Sheridan, Or.

WE NEED about 150 hop pickers, good yard, usual accommodations. 602 McKay building.

CAN MAKE $3 to $5 per 6 hours if willing to work. 20 East 6th North, 1 to 4 P. M.

HELP WANTED—WITH INVESTMENT.

WANTED—TEN MEN.
Invest from $300-$2000, good sound business, can make from $5 to $20 per day. If you are afraid of hard work don't answer. 504 Buchanan bldg.

PARTNER in garage and repair shop, good business; must have $650 cash. G 979, Oregonian.

SITUATIONS WANTED—MALE.

WHAT HAVE YOU TO OFFER?
Numerous students must have work to enable them to continue high school. Only competent deserving boys furnished. Several wish places to work in exchange for board and room. No job too large or too small. Give them a chance. Phone employment bureau, Benson Polytechnic school, Auto. 222-62.

HOTEL MANAGEMENT wanted by two competent men capable of performing entire business, clerical, janitor, painting and kalsomining work; can offer very economical proposition; percentage preferred; might make small investment. Phone Marshall 1870 or address D 880, Oregonian.

DAIRY HERDSMAN.
Available at once for responsible position; Jerseys preferred; must be modern and clean; married, aged 34; college training and 10 years' experience on Pacific coast.
P. O. BOX 164, HOOD RIVER.

MAN DESIRES room in private family where can work for all or part of rent. Can drive any make car and willing to do anything possible. C. S. preferred. Address P. O. box 822. Phone Main 2897.

ALL-AROUND auto mechanic, 10 years' experience; married; does lathe work, welding; desires position; can take charge of shop. Call Marshall 1147 or 501½ Clay st.

STEAM ENGINEER with 20 years' experience, wishes position as engineer, fireman or night watching in large buildings or factory; understands oil; good references. C 987, Oregonian.

YOUNG man who has had several years' experience as third-class engineer and janitor of bank bldgs., apartments, residence and other public bldgs., desires position. P. O. Box 1202, city.

ROOFS repaired, cleaned and painted any color; tar 1½c foot, graphite and colors 2c to 3c a foot; eave troughs cleaned and repaired; all work guaranteed. Phone Main 6329.

UNIVERSITY graduate in mechanical engineering, desires position with engineering firm, 4 years' machine shop experience. Phone E. 5232. 601 Tillamook.

JAPANESE wants position at hotel or restaurant, day or night. Dish washing or good family housework. AJ 928, Oregonian.

YOUNG man, 19, attending high school, must have work before and after school and Saturdays. Have bicycle. AV 48, Oregonian.

CARPENTER and builder, 30 years' experience, will contract, or day work; get my prices on repairs. Phone East 6373.

MACHINIST helper; young man desires to work in garage as assistant machinist; references gladly furnished. Box 4202, city.

SALESMAN, at present employed, wishes position, starting Sept. 19; have been with present company over 2 years. AR 926, Oregonian.

IF YOU have driving and other work for spare time, I have the experience as all-around handy man for a private place. F 982, Oregonian.

HAULING wanted for 2½-ton truck with covered body, by ton or contract. Bdwy. 2927.

EXPERIENCED truck driver who knows city thoroughly wants work. Phone Tabor 442.

HIGH school boy wishes position after school or on Saturday. Phone Wdln. 6103.

JAPANESE couple wish position in family, man experienced cook, wife housework. Main 6817.

SITUATION wanted on ranch by middle-aged man; understands all farm work. D 909, Oregonian.

PAINTING, kalsomining; estimates given; prices reasonable; guaranteed. Wdln. 5354.

CARPENTER, new or repair work, small jobs promptly done; estimates cheerfully given. Tabor 5089.

FIRST-CLASS band or circular filer wishes job; references. Marshall 3038. 2 Cottage place. 2d st.

YOUNG, good Japanese boy wants position as school boy in small family. O 907, Oregonian.

MAN, EXPERIENCED, groceries, laundry, auto driving; knows city, wants work. Tabor 1386.

ENGINEER and fireman, understand fuel oil, wood and coal; reference or bond. Main 4873.

WANTED—By pharmacist, relief work evenings. City experience and references. A 868, Oregonian.

ELDERLY man wants light work where he will have a home. Wages no object. References. AM 934, Oregonian.

PLUNKEY or kitchen work wanted by young married couple. E 978, Oregonian.

YOUNG married man wishes work driving delivery car or truck; experienced. A 984, Oregonian.

CARPENTER wants remodeling, building, finishing, built-ins a specialty. East 7267.

PAINTING, TINTING, KALSOMINING; WORK GUARANTEED. EAST UI8.

MAN WANTS kalsomining, graining floors, painting, waxing floors. Marshall 2673.

HOUSE painted, $50-$95; rooms tinted, $1-$3; papering, 35c roll. Woodlawn 6084.

PAINTING, tinting, papering, good work, reasonable. Sellwood 1399.

FOR SEWER WORK AND SEPTIC TANKS. BROADWAY 5680.

BRICK contractor, everything in the brick line. Tabor 8793.

WOOD SAWING DONE REASONABLE. TABOR 3479. EVEN LENGTHS.

KALSOMINING, 60c an hour, you furnish. Phone East 2054.

JAPANESE boy going to school would like job in private family. Bdwy. 4626.

JAPANESE chef wants position in city or country. AP 975, Oregonian.

SITUATION as fireman; good references. E. B. Miller, 424 Larrabee st.

PLUMBING done very reasonably by hour or job. Aut. 235-51.

POSITION wanted by janitor; I repair anything. Y 985, Oregonian.

POSITION wanted by all-around cook and baker. Y 980, Oregonian.

PAINTING and tinting; good work, reasonable. J. Clausen, Wdln. 5414.

WANTED—Hauling of any kind for 2½ and 3½-ton truck. Bdwy. 486.

WANTED—Express, baggage hauling. Call Broadway 4035.

CALL Tabor 460 to have your old roof made new. Shingling is my business.

WILL cut grass or weeds, odd jobs. Phone East 1562.

SHINGLERS—When you need reshingling done, call Marshall 1072.

PAPERHANGING, 30c per single roll;