THE MORNING OREGONIAN, FRIDAY, AUGUST 26, 1921



his clean business and his happy relations with his customers.

With midseason here-the sales

dom from worry. Satisfied, permanent customers. Steady demand as against "spotty" sales.

There is so much glib talk these days of "merchandising" in the abstract, that perhaps some have overlooked the need of a man being happy as well as prosperous.

Oak Street Involved.Mass Street Involved.Mas

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Springs, Riverside, Cal.: Los Angeles, San Diego and San Francisco. He left yesterday for Seattle and after visit-ing Spokane will go to Glacter Na-tional park for a few days. Mrs. Frankel is accompanying her husband on the tour. They were guests while here of J. M. Jones, postmaster, on a trip over the Colum-bia river highway.

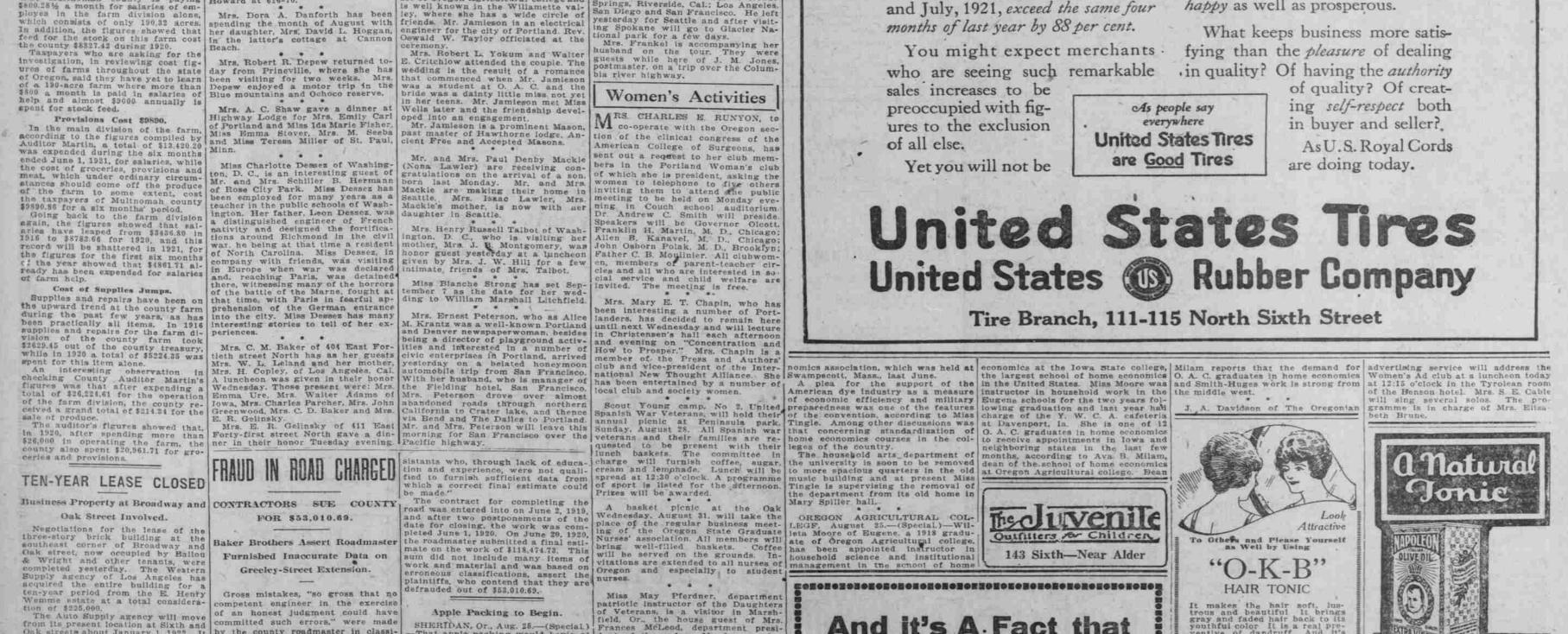
of U.S. Royal Cords all over the country during April, May, June and July, 1921, exceed the same four months of last year by 88 per cent.

His enthusiasm a reflection of

2 ounces of Protein hold a man on the job for a day: two ounces are in 2 lbs. of Baked Beans, 13 lbs. of Prunes, or a half a lb. of

Bluhill Green Chile Cheese

What keeps business more satis-





For sale in Pertland by the Owi Drug Co., Rosenthal Slaters with Lipman, Wolfe & Co.; Mary Elisa-beth Shop at Pertland hotel; Lewis-Stenger Barber Supply Co.

