

EMERGENCY CANCELLATION OPPOSED BY BANKER

Emery Olmstead Says Allies Should Pay Debts.

QUICK ACTION IS URGED

50-Year Notes Suggested as One Method by Which America Can Stabilize World Credit.

Whether or not the United States government should cancel the loans made to the allies during the war, aggregating approximately \$10,000,000,000, is one of the liveliest topics of the day in financial circles all over the country. It is a question that presents many important phases and undoubtedly will receive special attention as soon as the Harding administration goes into power. There have been many rumors and statements as to what will transpire, but to date there has been no official declaration of policy on this score. Emery Olmstead, president of the Northwestern National bank of Portland, is emphatically of the opinion that to cancel the loans would be most unwise. It would, he contends, prove a poor policy, viewed from many angles, but most of all from the standpoint of the allies themselves. Rather than take such action, he suggests the issuance of long-time notes, backed by the United States government, to be sold to the people on proper terms. "It does not seem to me possible that any of our allies would care for the United States government to cancel the loans," said Mr. Olmstead. "It would savor entirely too much of charity and would injure their dignity and standing. It seems to me that I would like to see us for our government to issue long-time notes for 50 years, if necessary—and sell them to the people on a guarantee. That would give our allies ample time in which to readjust their finances without wincing at hardship. "It seems to me that some such plan as that would be a whole lot better for our allies and every one concerned than to cancel the loans. International credit is a very important thing, and to treat such a subject as charity would, I think, be a very bad policy all around. Some solution of the problem will have to be worked out as quickly as possible. Harding administration, for it is necessary that there be prompt disposition of the question before the nations can arrive at a sound financial basis."

John Burke, formerly treasurer of the United States, joined the firm of Kardos & Co., and it is now known as Kardos & Burke, headquarters of which are 32 Broadway, with branches in Chicago. Mr. Burke, who is a brother of Judge Thomas Carrick Burke, long a resident of Portland, but now of New York, is writing a weekly financial bulletin issued by his company.

Following is the "lead" editorial in the latest issue of the magazine "Optimism Without Exuberance": "Sanity is the watchword. Same methods, sound thought, constructive ideas, conscientious work, a fair return for a fair effort or risk, is the keynote of the present and the foundation upon which the outlook for the future is based. "The necessary clipping of the ragged edges in the business structure is going on. Those industries whose assets were inflated during the war are being revalued and their real position. "Those industries extraordinarily overextended have taken the worst of their medicine and are beginning to feel better already. A few that fought against the tide are realizing one by one that they are no exception to the general reaction and are beginning to slowly but surely swing into line. In short, the ship that pitched and rolled on dangerous seas is slowly gaining its equilibrium as calmer waters are being reached. "Not that the good ship Business has stopped its swaying altogether. The sea is still choppy and in some places actually rough, but the worst of the storm seems over, and a safe journey to Port Prosperity seems assured. Jolts and set-backs are natural and are expected, and while we do not expect to travel in the dangerous seas seen during 1919 and the early part of 1920, the traveling will be slower but the destination reached with less trouble and worry. "General business conditions undoubtedly show distinct improvement in most lines, but the resumption of activities is being undertaken cautiously. Buying consists of purchases for current needs. Factory operations are being undertaken to hold organizations together. This business may not be profitable but it at least lays the foundation for further constructive work."

During the last few weeks economic conditions have so clarified that it is possible to forecast conditions affecting the bond market with fair accuracy. Reports received directly by the Lumbermen Trust company from hundreds of banks throughout the country, as well as information supplied by leading financial writers, indicate that there is every likelihood of an advance of high-price bonds and an active market as well this year, according to James Lynch, vice-president of the bank. Although the price advances will probably not be great, students of the market are practically a unit in declaring that the trend will be upward and should continue for some time to come. "An active bond market and advancing prices can be expected as a direct result of liquidation and deflation in industrial and mercantile lines," said Mr. Lynch. "This deflation, while painful to many, is at the same time releasing considerable capital for use outside these lines. With costs cut anywhere from 20 to 50 per cent, for example, a merchant can carry his normal stock with just that much less capital outlay. This, of course, has a direct effect upon the credit demands and interest rates, in response to the old rule of supply and demand. "Incidentally, it brings two factors into play, insofar as affects bonds. The first is the natural desire of investors to secure their money and a good interest return; the second is the tendency to invest the low-priced dollar in securities with a view of enjoying the increase in the purchasing power of such investment income later. "In short, the investor has begun to look about for securities that will steadily grow in buying power. In this connection, there is a marked tendency on the part of investors to seek long-term, high-yielding bonds. They are acting apparently on the well-founded belief that the period of

AD CLUB TO BOOST OREGON PRODUCTS

City-Wide Campaign Planned for This Afternoon.

PUBLIC URGED TO HELP

Merchants of Portland Will Be Asked to Induce Patrons to Use Home-Made Goods.

The sale of Oregon products and manufactured goods in Portland will be boosted as the result of a city-wide canvass to be put over this afternoon by the Portland Ad club as a feature of which every merchant in the city will be visited by teams representing that organization, and urged to co-operate in encouraging the general public in patronizing the home manufacturer, and thus keeping Oregon smoketacks smoking. The campaign, it is predicted, will mean that any business depression and unemployment from which this city may be suffering will be effectively done away with, and Portland put on the map as the most prosperous city in the country. Portland, it is admitted, has suffered less from the lull in business and the unemployment than any other city of the west, but the Portland Ad club and Portland business men are not satisfied with that. They hope to get the general public behind the local manufacturer in such a manner that not only will the prosperity of Portland be advertised all over the world, but that the name of this city will go out as the most desirable for the establishment of new factories. "Manufacturing to be developed. "Portland is now starting on a period of manufacturing development of an unusual character," said E. A. Clark, head of the Ad club committee. "With the proper co-operation of the general public we can make this development continue until this city will be supreme as the industrial center of the Pacific northwest. The campaign today will begin after the meeting of the members of the Chamber of Commerce and following the lunch will be distributed in teams throughout the city for the intensive canvass. Members of the Chamber of Commerce and of the Associated Industries of Oregon have also been invited to participate in the campaign. City Divided into Precincts. The committee in charge has divided the city according to precincts, and a team will be sent to operate in each of these precincts. The merchant will be called upon and asked to encourage among his customers the use of Oregon manufactured goods, quality and price being equal. No merchant will be asked to boost the sale of an Oregon product which he considers inferior in quality, or which is higher in price than articles of other manufacture. The benefit to be derived from supporting the consumption of Oregon products and thereby keeping Oregon payrolls at a maximum, will be pointed out to the merchant. The fact that the prosperity of the industrial and working classes goes hand in hand with the general business prosperity of the city and state will be put up to the merchant as a definite co-operate in the big plan of selling Oregon products throughout the city and the state at large. Talk Declared Unfruitful. In addition each merchant will be questioned with reference to the volume of home made goods he is already handling and the varieties of products, the plan being to use the information with a view to putting on the market as never before the Oregon-manufactured articles. "We talk a lot about supporting the home manufacturer and stimulating prosperity, but that is not enough," said Clark. "Now is the time to act. If we can get every merchant in the city solidly behind the movement for the sale of Oregon goods, and have the co-operation of the general public to such an extent that they will ask for the Oregon product when they make their purchases, we need no longer wait for

AD CLUB TO BOOST OREGON PRODUCTS

City-Wide Campaign Planned for This Afternoon.

PUBLIC URGED TO HELP

Merchants of Portland Will Be Asked to Induce Patrons to Use Home-Made Goods.

The sale of Oregon products and manufactured goods in Portland will be boosted as the result of a city-wide canvass to be put over this afternoon by the Portland Ad club as a feature of which every merchant in the city will be visited by teams representing that organization, and urged to co-operate in encouraging the general public in patronizing the home manufacturer, and thus keeping Oregon smoketacks smoking. The campaign, it is predicted, will mean that any business depression and unemployment from which this city may be suffering will be effectively done away with, and Portland put on the map as the most prosperous city in the country. Portland, it is admitted, has suffered less from the lull in business and the unemployment than any other city of the west, but the Portland Ad club and Portland business men are not satisfied with that. They hope to get the general public behind the local manufacturer in such a manner that not only will the prosperity of Portland be advertised all over the world, but that the name of this city will go out as the most desirable for the establishment of new factories. "Manufacturing to be developed. "Portland is now starting on a period of manufacturing development of an unusual character," said E. A. Clark, head of the Ad club committee. "With the proper co-operation of the general public we can make this development continue until this city will be supreme as the industrial center of the Pacific northwest. The campaign today will begin after the meeting of the members of the Chamber of Commerce and following the lunch will be distributed in teams throughout the city for the intensive canvass. Members of the Chamber of Commerce and of the Associated Industries of Oregon have also been invited to participate in the campaign. City Divided into Precincts. The committee in charge has divided the city according to precincts, and a team will be sent to operate in each of these precincts. The merchant will be called upon and asked to encourage among his customers the use of Oregon manufactured goods, quality and price being equal. No merchant will be asked to boost the sale of an Oregon product which he considers inferior in quality, or which is higher in price than articles of other manufacture. The benefit to be derived from supporting the consumption of Oregon products and thereby keeping Oregon payrolls at a maximum, will be pointed out to the merchant. The fact that the prosperity of the industrial and working classes goes hand in hand with the general business prosperity of the city and state will be put up to the merchant as a definite co-operate in the big plan of selling Oregon products throughout the city and the state at large. Talk Declared Unfruitful. In addition each merchant will be questioned with reference to the volume of home made goods he is already handling and the varieties of products, the plan being to use the information with a view to putting on the market as never before the Oregon-manufactured articles. "We talk a lot about supporting the home manufacturer and stimulating prosperity, but that is not enough," said Clark. "Now is the time to act. If we can get every merchant in the city solidly behind the movement for the sale of Oregon goods, and have the co-operation of the general public to such an extent that they will ask for the Oregon product when they make their purchases, we need no longer wait for

CHILE'S DEBT IS ONE OF THE WORLD'S SMALLEST.

Unlike most governments, Chile has been decreasing her national debt instead of increasing it. With a population of over 4,000,000 people, her debt averages about \$40 per capita—one of the lowest of any nation. America's debt is over \$200 per capita.

FOR AN EXCEPTIONAL STRONG SECURITY AND HIGH YIELD WE RECOMMEND THESE

20-Year 8% Gold Bonds

REPUBLIC OF CHILE

PRICE 99 TO YIELD OVER 8% BANK LUMBERMENS TRUST COMPANY BANK BROADWAY AND OAK

OREGON COUNTY BONDS

CARSTENS & EARLES, INCORPORATED

CITY OF ENTERPRISE, OR.

NEW RUST REMOVER FOUND

RALPH SCHNEELOCH CO.

\$50,000 GIVEN IRELAND

RELIEF BANQUET PLATES ARE SOLD AT \$100 EACH.

AMERICAN COMMITTEE TO AID ERIN GIVES DINNER IN CHICAGO.

CHICAGO, Feb. 20.—Five hundred persons last night raised \$50,000 for relief work in Ireland by paying \$100 each for a dinner given by the American committee for relief in Ireland.

TAXES PAID IN WHEAT, PEAS. MADRID, Feb. 20.—Farmers have sent a petition to the government requesting permission to pay their income tax in produce instead of money, which they declare they lack. Liberal newspapers protest against such an arrangement, which they say would allow the farmers to reckon wheat at the prevailing high prices when paying their taxes, at the same time, by listing them to maintain on the public markets the extravagant war-time prices.

FISH PLANT IN STATE PROPOSED. A fish dehydration plant for Oregon is proposed by A. F. Spawen of Vancouver, B. C., who is in the city conferring with officials of the King's Food Products company and other business men of the city. He hopes to be able to interest Oregon men in the proposition. Mr. Spawen started out in 1914 and he will be asking many years ago and has worked out a system of his own. He is 80 years old, but is planning for his fourth trip abroad in the interests of food dehydration.

ISLAND OF GUADELOUPE IS TO HAVE AN ELECTRIC RAILWAY 118 miles long, two waterfalls being harnessed to provide the power.

Bond Department Chile's debt is one of the world's smallest. Unlike most governments, Chile has been decreasing her national debt instead of increasing it. With a population of over 4,000,000 people, her debt averages about \$40 per capita—one of the lowest of any nation. America's debt is over \$200 per capita. For an Exceptional Strong Security and High Yield We Recommend these 20-Year 8% Gold Bonds REPUBLIC OF CHILE Payable in U. S. Gold Coin Due February, 1941. Are retireable at 110 up to 1931, and at 105 thereafter. PRICE 99 TO YIELD OVER 8% BANK LUMBERMENS TRUST COMPANY BANK BROADWAY AND OAK

OREGON COUNTY BONDS 6% GENERAL OBLIGATIONS. Serial Maturities Ranging from 1925 to 1935. PRICE: PAR TO NET 6%. Securities Invited.

CARSTENS & EARLES, INCORPORATED Established 1891. Government, Municipal and Corporation Bonds, U. S. National Bank Bldg., Portland, Oregon. Broadway 4106. Seattle Spokane

CITY OF ENTERPRISE, OR. 6% General Obligation Imp. Bonds PRICE 99.00 TO YIELD ABOUT 6.14% TO 7.20% Dated Jan. 1, 1931 DENOM. \$5000 Jan. 1, 1931 to 1931.

NEW RUST REMOVER FOUND Newport Doctor Seeks Backing for Product. Dr. W. M. Berry of Newport, Or., is in Portland in the effort to interest some industrial establishments in a new rust remover which he has perfected as the result of experiments at his laboratory. Pieces of rusted iron treated with his remover show that the rust is arranged cleanly away without damage to the iron. He says that the solution necessary for the removal of rust can be manufactured so cheap that it could be used in large quantities. He is registered at the Oregon.

\$50,000 GIVEN IRELAND RELIEF BANQUET PLATES ARE SOLD AT \$100 EACH. American Committee to Aid Erin Gives Dinner in Chicago. Problems Are Discussed.

CHICAGO, Feb. 20.—Five hundred persons last night raised \$50,000 for relief work in Ireland by paying \$100 each for a dinner given by the American committee for relief in Ireland. Senator Walsh of Massachusetts, in an address, said that while no American held any ill-feeling against the English people or desired to create dissension between England and the United States, this country could not maintain a hands-off policy as to Ireland. "The people of Ireland are passing through the valley of death," he said. "More than 100 towns have been burned and destroyed. Nearly a quarter of a billion dollars' worth of property has been confiscated. More than 200,000 men, women and children are in need. Industry has been destroyed. "No American dares to think of bringing about any incident in relationships that would lead to serious

20-Yr. Sinking Fund 8's at 99 to yield a minimum of 8.13% up to a possible 20% to accord with the operation of the sinking fund. There will be retired annually \$100,000 by sinking and purchase or by lot at 110 the first ten years and 105 the next ten years.

Republic of Chile We offer the unsold portion of our allotment of FREEMAN, SMITH & CAMP CO. 20-Yr. Sinking Fund 8's

20-Yr. Sinking Fund 8's at 99 to yield a minimum of 8.13% up to a possible 20% to accord with the operation of the sinking fund. There will be retired annually \$100,000 by sinking and purchase or by lot at 110 the first ten years and 105 the next ten years.

Sound Advice "High-grade, long-term railroad, industrial, public utility and government issues, which carry the best investment ratings, will, during 1921, undergo a steady advance in price, and such advance will, disregarding temporary fluctuations, continue well beyond the close of the present year."—JOHN MOODY'S 1921 FORECAST. A complimentary copy of the Moody Forecast, valuable and interesting to every investor, may be had upon application at our office.

ATTRACTIVE LONG-TERM BONDS PUBLIC UTILITY—Ohio Power Company 1st and Refunding 7s, due January 1, 1951..... 95.25 7.40% FOREIGN GOVERNMENT—Republic of Chile 8s, due February 1, 1941 99.00 8.10% INDUSTRIAL—Portland Flouring Mills Company 1st Mortgage 8s, due February 1, 1936..... 100.00 8.00%

THE pleasures of travel are increased by placing the care of investments and property with those worthy of such trust. STRONG & MACNAUGHTON CORBETT BUILDING PORTLAND — OREGON

THE pleasures of travel are increased by placing the care of investments and property with those worthy of such trust. STRONG & MACNAUGHTON CORBETT BUILDING PORTLAND — OREGON

THE pleasures of travel are increased by placing the care of investments and property with those worthy of such trust. STRONG & MACNAUGHTON CORBETT BUILDING PORTLAND — OREGON

Protect the Business You Have!

In a buyer's market, manufacturers and wholesalers should concentrate their effort on selling activities.

Credits to those buyers whose financial and paying ability warrant it, can be made with greater confidence if the manufacturer or wholesaler has the Unlimited Policy of The American Company, which guarantees to prevent, else pay, bad debt losses beyond the normal.

There's no obligation in investigating, and you'll find our representatives courteous and to the point. May we have an interview? Please write or phone today.

Payments in Policyholders over \$10,000,000.00 The AMERICAN CREDIT-INDEMNITY CO. OF NEW YORK E. M. TREAT, PRESIDENT ISSUES STANDARD UNLIMITED POLICIES

H. T. MacRILL, General Agent Board of Trade Bldg. Portland, Oregon Phone: Main 1179

ADAMS COUNTY IDAHO GENERAL OBLIGATION 6% BONDS

PAR TO NET 6.00% Due July 1, 1934-39 Income Tax Exempt

A general obligation of a productive county which has a small debt and a wealth of natural resources. Call for Circular. Phone Broadway 5890.

Portland KEELER BROTHERS Denver Investment Securities UNITED STATES NATIONAL BANK BUILDING

We own and offer for immediate delivery the following bonds: Adams County, Wash., Roads... 6s 1925 6.00% Douglas County, Wash., Roads... 6s 1923 6.00% Crook County, Oregon, Roads... 6s 1928 6.00% Multnomah Co. Drainage Dist. No. 1... 5 1/2s 1938 6.00% British Columbia, Province of... 6s 1925 7.30% Manitoba, Province of... 6s 1925 7.30% Greater Winnipeg Water Dist... 5s 1923 8.00%

Commerce Mortgage Securities Company Chamber of Commerce Bldg., 91 Third Street Phone: Main 3067

Farm Mortgage Notes NETTING 7% NETTING Secured by 200 Acres Agricultural Land, All Tillable, in the Famous WHITE SALMON VALLEY. Valuation of Ranch... \$40,000 Mortgage Debt... \$14,000 Denomination \$500 and \$1000. Interest Payable Semi-Annually. Full Information Upon Request.

Pacific Coast Mortgage Co. 319 RY. EXCH. BLDG. MAIN 675

Travelers Checks We would direct the attention of Travelers and Tourists to our facilities for equipping them with our Travelers' Checks which are payable at all our branches, and correspondents throughout the world. We can provide these cheques payable as Canadian, New York or London, England, exchange, in denominations of \$20, \$50 and \$100.

The Canadian Bank of Commerce Portland Branch Fourth and Stark Sts.

HERRIN & RHODES, INC. Railway Exchange Bldg., Main 233. Established 1898. Seattle, Portland, Tacoma. Past private duplex wire coast to coast. Stocks, Bonds, Grain, Cotton, Foreign Exchange. ALL MARKETABLE SECURITIES. Members Chicago Board of Trade, Correspondents E. F. Huston & Co. Members New York Stock Exchange, New York Cotton Exchange, New Orleans Cotton Exchange. LIBERTY AND VICTORY BONDS. Headquarters for buying and selling all issues. Large or small lots. Phone your want ads to The Oregonian, Main 1979, Automatic 560-95.

Good Burglars always look in the stove first. Your valuable papers and jewelry are more secure in a U.S. Safe Deposit Box behind steel and concrete. The United States National Bank Sixth and Stark Streets.

Good Burglars always look in the stove first. Your valuable papers and jewelry are more secure in a U.S. Safe Deposit Box behind steel and concrete. The United States National Bank Sixth and Stark Streets.

Good Burglars always look in the stove first. Your valuable papers and jewelry are more secure in a U.S. Safe Deposit Box behind steel and concrete. The United States National Bank Sixth and Stark Streets.

6% to 8 1/2% MUNICIPAL BONDS CITY AND FARM MORTGAGES SHORT TERM COMMERCIAL PAPER We buy and sell Liberty Bonds.

Western Bond & Mortgage Co. Ground Floor, Board of Trade Bldg., Main 113 80 Fourth St.

6% to 8 1/2% MUNICIPAL BONDS CITY AND FARM MORTGAGES SHORT TERM COMMERCIAL PAPER We buy and sell Liberty Bonds.

Western Bond & Mortgage Co. Ground Floor, Board of Trade Bldg., Main 113 80 Fourth St.

6% to 8 1/2% MUNICIPAL BONDS CITY AND FARM MORTGAGES SHORT TERM COMMERCIAL PAPER We buy and sell Liberty Bonds.

6% to 8 1/2% MUNICIPAL BONDS CITY AND FARM MORTGAGES SHORT TERM COMMERCIAL PAPER We buy and sell Liberty Bonds.

Western Bond & Mortgage Co. Ground Floor, Board of Trade Bldg., Main 113 80 Fourth St.

6% to 8 1/2% MUNICIPAL BONDS CITY AND FARM MORTGAGES SHORT TERM COMMERCIAL PAPER We buy and sell Liberty Bonds.

6% to 8 1/2% MUNICIPAL BONDS CITY AND FARM MORTGAGES SHORT TERM COMMERCIAL PAPER We buy and sell Liberty Bonds.

Western Bond & Mortgage Co. Ground Floor, Board of Trade Bldg., Main 113 80 Fourth St.

6% to 8 1/2% MUNICIPAL BONDS CITY AND FARM MORTGAGES SHORT TERM COMMERCIAL PAPER We buy and sell Liberty Bonds.

6% to 8 1/2% MUNICIPAL BONDS CITY AND FARM MORTGAGES SHORT TERM COMMERCIAL PAPER We buy and sell Liberty Bonds.

Western Bond & Mortgage Co. Ground Floor, Board of Trade Bldg., Main 113 80 Fourth St.

6% to 8 1/2% MUNICIPAL BONDS CITY AND FARM MORTGAGES SHORT TERM COMMERCIAL PAPER We buy and sell Liberty Bonds.

6% to 8 1/2% MUNICIPAL BONDS CITY AND FARM MORTGAGES SHORT TERM COMMERCIAL PAPER We buy and sell Liberty Bonds.

Western Bond & Mortgage Co. Ground Floor, Board of Trade Bldg., Main 113 80 Fourth St.

6% to 8 1/2% MUNICIPAL BONDS CITY AND FARM MORTGAGES SHORT TERM COMMERCIAL PAPER We buy and sell Liberty Bonds.

6% to 8 1/2% MUNICIPAL BONDS CITY AND FARM MORTGAGES SHORT TERM COMMERCIAL PAPER We buy and sell Liberty Bonds.

Western Bond & Mortgage Co. Ground Floor, Board of Trade Bldg., Main 113 80 Fourth St.

6% to 8 1/2% MUNICIPAL BONDS CITY AND FARM MORTGAGES SHORT TERM COMMERCIAL PAPER We buy and sell Liberty Bonds.