FOR SALE—AUTOMOBILES.

'18 COLE 5-P. FAMILY CAR, FIRST-CLASS CONDITION, NEW PAINT & ENAMEL JOB, GREAT CAR; TOURING OR HIGHWAY. GREAT SACRIFICE AT $950 CASH, OR $1000 ON TERMS. THIS CAR WOULD BE CHEAP AT $1500. ADDRESS AUTO SACRIFICE, AE 270, OREGONIAN.

BUICK 4 TOURING, 1920. With $300 down, balance long easy payments, take bonds, full value, on this fine; it has seat covers, new finish and full set tools and side curtains, extra tire and bumper; motor is first-class; come and try it. Will take late model Ford first payment. Open all day. 16th and Alder sts. MURPHY MOTOR CAR COMPANY.

LIGHT SIX BUICK ROADSTER. This is early 16, and has lots extras on it, refinished and looks and runs as good as the day it left the showroom; side curtains and full set tools, cord tires and other extras; low price, take $350 down, balance easy. Open today. 16th and Alder sts. MURPHY MOTOR CAR COMPANY.

CLUB ROADSTER, '18 MODEL. Here is a car that has new tires, five wire wheels, full set tools and side curtains; runs and looks as good as it did the day it left the factory. We have low price of $650 with $250 down, balance easy terms. Come and try it. Open today. Come and try it. 16th and Alder. MURPHY MOTOR CAR COMPANY.

'19 OVERLAND 90 MODEL. This sturdy light four is ready for any work. Has non-skid tires and one extra, bumper and spotlight, side curtains, full set tools and low price of $465 with $185 down, balance easy; take victory bonds, full value. Come and try it. Open today. 16th and Alder street. MURPHY MOTOR CAR COMPANY.

Automobiles Wanted.

MAKE OFFER SMALL CAR AND CASH ON HIGH-CLASS WINTON (FAMILY CAR) IN PERFECT CONDITION. NEW PAINT JOB JUST COMPLETED. THIS CAR AN "ABSOLUTE BARGAIN" AT $1500. CONSIDER SMALL CAR FIRST PAYMENT. BALANCE YOUR OWN TERMS. ADDRESS OWNER, AH 282, OREGONIAN.

AUTO WANTED— GOOD RUNNING ORDER.

ABOUT $200 CASH AND GOOD WATER WORKS "PREFERRED INCOME STOCK," $100 PER SHARE, FOR AUTO IN GOOD MECHANICAL CONDITION. (UNDER 1000; STANDARD MAKE MATTER); NO JUNK. PHONE MAIN 1136.

If you cannot finish paying for your car I have a 1-karat genuine Oriental sapphire lady's ring or ¼-karat diamond ring to trade for good equity. Give full details in first letter. AL 222, Oregonian.

WILL buy one second-hand 3½-ton truck, 1919 or 1920 model, equipped with dump body and hoist. Price must be reasonable and truck in good condition. AR 291, Oregonian.

WANT to trade $200 phonograph as part payment on good Ford touring or light delivery. Call Broadway 492 between 2 and 6 P. M. Saturday, Sunday and Monday, ask for Sternert, 427 Washington.

WILL pay cash for a late model Dodge used car; must be in first-class condition; give full particulars and lowest price you will accept. Address N 277, Oregonian.

WANTED—Will buy one second-hand truck of 1919 or 1920 model; price must be reasonable and truck in good condition. AL 226, Oregonian.

WHO WANTS to trade small coupe or roadster in good condition for residence lot in Woodlawn and ready spending money? Telephone Main 711.

FORD WANTED—$250 cash for best Ford. Call Sunday 12 to 2 P. M. 554 Mill st., corner Broadway.

CASH for all makes of cars; condition no object. 415 Gilsan, cor. 19th.

WILL PAY cash for 1920 Ford. Main 3503.

LATE model car wanted; will trade 3 city lots. Mar. 2376, 312 Jackson st.

Motorcycles.

HARLEY-DAVIDSON MOTORCYCLES NEW AND REBUILT.

Second-hand parts for all makes of machines. Mail orders filled same day received.

MOTORCYCLE & SUPPLY CO., INC. 209 3D ST. MAIN 7889.

MOTORCYCLES and parts, all makes. East Side Motorcycle Co., 44-46 Grand avenue.

FOR MOTORCYCLES AND BICYCLES TRY US. 294-296 3D ST. MAIN 6139.

Automobiles for Hire.

AUTOS FOR HIRE, with or without drivers. Day or night service. COUCHMAN GARAGE, 19th and Couch. Bdwy. 3696. Remember our number, Broadway 3696.

NEW AUTOS WITHOUT DRIVERS. OVERLANDS. HUDSONS. LOWNSDALE GARAGE, BROADWAY 2408, 15TH AND WASH.

AUTOS WITHOUT DRIVERS. New 1920 models, reasonable rates. 132 12th st., between Washington and Alder. Broadway 840.

AUTOS WITHOUT DRIVERS FOR HIRE. U. S. SULLIVAN'S FASHION GARAGE. Mar. 232. 10TH AND YAMHILL. A1236

ALTHOF & BENNETT. CARS FOR HIRE WITHOUT DRIVERS. ARMY GARAGE, THIRD AND TAYLOR. MAIN 1687.

1920 5-PASS. BUICK FOR HIRE, WITH DRIVER. BROADWAY 3547.

FOR SALE—TRUCKS AND TRACTORS.

THE NUMBER OF SALES on new trucks depends to a certain extent on the sales in the second-hand department. In order to make room for new business we are putting the price down on second-hand trucks so low that price will be a big factor in moving them, so if you are in the market for a used truck be sure and look over our list and then call and inspect them:

Dodge roadster, new top, new paint, good tires, new rings and wrist pins and new steering gear $400

2-ton Standard, engine overhauled, good tires and new paint 1000

1-ton GMC, good condition throughout.

3-ton Saurer, just the thing for the wood hauler or any heavy duty work; completely overhauled.

If you want a "Yellow Chassis," come in, we have a few left and the price is cut:

2-ton Republic, good shape.... $1000

2-ton Republic, good condition. 900

MACK-INTERNATIONAL MOTOR TRUCK CORPORATION. Tenth and Davis Streets. Broadway 690.

TRUCKS! TRUCKS!

ALL SIZES AND MAKES THE FOLLOWING ARE TYPICAL OF OUR STOCK

Olds Economy speed wagon, flat body, suitable for general hauling $1150

¾-ton Republic, overhauled and guaranteed 875

2-ton GMC, in fine shape, suitable for wood haul 1000

2-ton Traffic, as good as new. Best buy in the city 750

1-ton Republic. A bargain..... 850

These are only part of our stock. We have a truck for every possible purpose. It will pay you to investigate before buying.

GRANNING & TREECE, 542 Alder St., cor. 17th. Bdwy. 1723.

I HAVE a new kerosene tractor for sale cheap; might consider exchange or trade for potatoes. J. E. Sinclair, 418 Railway Exchange.

NEW 2½-TON freight truck, on run; price and terms worth while. 67 North 2d st., noon every day.

FOR SALE cheap, 1920 1-ton Ford truck, in A-1 shape. Call at 361 3d st. or phone Main 5061.

3½-TON STANDARD, good heavy duty job, now being overhauled; terms. 438 Burnside. Phone Bdwy. 486.

3-TON Seiden in first-class shape; price and terms reasonable. 430 Burnside. Bdwy. 486.

1½-TON DIAMOND T, brand new, at factory cost. 430 Burnside. Bdwy. 486.

FOR SALE—TRUCKS AND TRACTORS.

1-8-2-1

surely will be a hummer if our last week's business is a fair indicator, however, we have some excellent buys left, which we are offering on liberal terms.

GMC 2-ton, long-frame, just been thoroughly overhauled, has new tires and is a truck that we can recommend without reservations..... $2250

GMC 2-ton, chain-drive, cord-wood body and cab. This truck is not painted and polished up, but is a good, honest worker..... 750

Reo 1½-ton, motor overhauled, tires in good shape, a very good buy at..... 850

GMC ¾-ton, this has been overhauled by Charlie Beck, and those who know his work can ask for no more 775

Ford panel delivery, self-starter; nearly a new machine 500

Ford worm-drive truck, overhauled, A-1 general condition 400

WENTWORTH & IRWIN (Inc.) 200 Second St., Corner of Taylor.

FOR SALE OR TRADE. Studebaker truck, in pink of condition; panel body, electric lights, starter and everything; must sell. P. O. box 105, Oak Grove.

1918 WORM-DRIVE Ford truck with covered-over delivery body, in good shape, must sell, $350 takes it. 415 Gilsan st., cor. 19th.

STUDEBAKER ¾-ton truck, A-1 condition. Owner, 967 Lombard st. Col. 877.

AUTO REPAIRING.

AUTO EXPERTS. Let us repair your car in your own garage. All work guaranteed. Reasonable prices. Phone Woodlawn 841.

WANTED—MISCELLANEOUS.

SPOT CASH FOR DIAMONDS. I PAY SPOT CASH AND THE HIGHEST MARKET VALUE FOR DIAMONDS. NO AMOUNT IS TOO LARGE FOR US TO HANDLE. I AM COMMISSIONED BY A LARGE DIAMOND CONCERN TO BUY ALL THE DIAMONDS OFFERED. MY LOCATION IS DOWNTOWN AND CONVENIENT ALL BUSINESS IS STRICTLY CONFIDENTIAL. ERNEST DEEDS, 340 WASHINGTON ST. MAIN 3173.

$12.50 TO $25. FOR SECOND-HAND SUITS AND OVERCOATS. CALL MEYER, THE TAILOR. He pays more than anyone in the city for suits, overcoats and shoes. Call Marshall 1229 or 253 Madison st. near 3d st. Will call day or evening.

$8.50 UP TO $25. GOLDSTEIN, THE TAILOR, PAYS HIGHEST CASH PRICES FOR MEN'S SUITS AND OVERCOATS, SHOES, ETC. BROADWAY 2862. 245½ BURNSIDE. CALL ME BEFORE ANYBODY ELSE. BETWEEN 2D AND 3D.

WE MUST have 500 men's suits and top coats to ship out of town; we are in big demand for used clothing, we are still paying the highest prices for high-priced clothing. Call at 167 First st., near Morrison, Tailor establishment. Phone Main 738.

UP TO $35. FOR MEN'S SUITS AND OVERCOATS. We pay any price for men's clothes. OREGON CLEANERS AND TAILORS. 117 2d st., N. W. cor. Wash. Main 9344.

UP-TO-DATE BUYER. I pay the highest prices for second-hand furniture, tools, rags, old clothing and all kinds of junk. Call Main 794 and I WILL CLEAN UP YOUR HOME.

FURS. FURS. FURS. Low Rent and Low Prices. Remodeling and Repairing. LA FRANCE FUR MFG. CO., Main 6529. 165 W. Park.

OUR SPECIALTY is buying men's cast-off clothing; highest cash prices paid; will call day or night. PEOPLE'S SECOND-HAND STORE, Marshall 3223. 209 Madison.

WANTED. Mangel beets, turnips, rutabagas and carrots; state price and location. Answer care of A 510, Oregonian.

CABINET TALKING MACHINE WANTED. Main 4495. Auto. 627-46. 128 First.

GENTS' used suits wanted; highest prices paid. American Tailors, 115 Grand ave. East 1676.

WANTED—Office equipment for real estate office. Must be reasonable. AE 226, Oregonian.

SAFE—Want small office safe. Give size and lowest cash price. AM 287, Oregonian.

HIGHEST SPOT CASH prices paid for diamonds. Dan Marx & Co., 283 Wash. st.

WANTED—Second-hand Edison disk phonograph machine. Phone Main 456.

WILL invest in small auto repair shop. Ask Mr. Oeder, Mar. 1898 or Tabor 1631.

WANTED—88-note player rolls; state price. Write M 267, Oregonian.

WANTED—High-grade violin. State price and make. AM 228, Oregonian.

WANT Metronome for piano student. East 5918.

WANT large-size harness and saddle for Shetland pony. Phone East 5918.

Furniture Wanted.

MARSHALL 5981. GEVURTZ FURNITURE CO!

WE BUY YOUR HOUSEHOLD FURNITURE FOR SPOT CASH. ALL CALLS ATTENDED TO SAME DAY. HIGHEST PRICES PAID. WE ARE THE OLDEST, MOST RELIABLE HOUSE OF OUR KIND IN PORTLAND.

GEVURTZ FURNITURE CO., The Big Store. All under one roof. No branch stores. 342 FIRST ST. Remember, 2 doors from Yamhill.

CALL MAIN 309 IMMEDIATELY. WE PAY THE HIGHEST CASH PRICES PAID BY ANYONE IN THE CITY FOR FURNITURE, CARPETS, ETC. YOUR CALL WILL BRING THE BUYER WITH THE MONEY. KLINE FURNITURE CO., 192 FIRST ST., NEAR TAYLOR, MAIN 309.

CASH—FURNITURE—CASH. We need used furniture, stoves, ranges, etc., to ship out of town. Will pay higher prices than other local dealers. Call us up for one article or a house full; and a courteous, competent buyer will call. Main 7714. Rosenberg's Furniture Exchange.

BE SURE AND LET US SEE your furniture and household goods before you sell. We are in the market for same and will pay highest prices. PORTLAND FURNITURE EXCHANGE, 208 FIRST ST. MAIN 7728.

CALL MAIN 8878. We pay the highest prices for used furniture. See us before you sell. CALL UNITED FURNITURE STORE, MAIN 8878.

WE NEED SECOND-HAND FURNITURE of any description; have the ready cash. Phone Gray, Main 467. 166 First st.

SELL us your furniture and rugs. Reliable Furniture Co., 203 2d st. Main 7308.

HOUSEHOLD FURNITURE WANTED. WILL PAY CASH. MAIN 5332.

WE BUY used furniture. For best results call East 2405.

Machinery Wanted.

MACHINERY WANTED—A good used 7 or 8-inch edger; any good make. Box 815, Eugene, Or.

EDUCATIONAL.

MRS. HANNUM'S School Shorthand, Typewriting, 230 Tillamook st., cor. Gantenbein. East 3566.

WANTED—Address of men and women desiring government positions. AB 278, Oregonian.

EXPERT private instruction in shorthand by teacher of 25 years; have special offer to make you. Call Automatic 537-39.

MISS MATTINGLY'S Shorthand, Typewriting School—$6 a month. 269 14th, near Jefferson. Main 3893.

SPANISH classes; dictation to stenographers. Mrs. Vejar, 418 Platt bldg. 127 Park st.

FISK Teachers' Agency—Journal bldg. Main 4893. Teaching positions, free reg.

YATES-FISHER Teachers' Agency—Free registration. Main 6274. Broadway bldg.

WANTED—At once, two men to learn vulcanizing and retreading. 432 Hawthorne.

OREGON law school, Alisky bldg., 3d and Mor. W. H. Richardson, sec. Main 977.

IF YOU WANT to learn the vulcanizing business call 158 E. Broadway.

LEARN Akron, Ohio, method in vulcanizing and retreading. Call 438 Stark.

EDUCATIONAL.

$1.50 "ROAD TO SUCCESS" BOOK FREE. If you are interested in improving your condition—want to earn up to $500 a month, phone, write or call at the Adcox Auto and Aviation school for a copy of their big new $1.50 red book, which shows through fact, picture and testimonial how hundreds of men and young men have climbed out of the rut into the big pay class. Requesting this book does not cost you anything nor obligate you in any way—and it is very likely to show the way to a bright and prosperous future for you just as it has for hundreds of others. Just address the Adcox Auto and Aviation school, corner of Union avenue and Wasco street, and ask for a free copy of their $1.50 red book No. 5.

AVIATION. IF YOU WANT TO FLY, WELL, MAKE YOU A PILOT. Our methods instil confidence from the start. You know you are flying with the most skilled instructors and the best equipment—from the safest field—that money can buy. Our average student will qualify for the International Pilots' License after 7 hours in the air. The cost is based on the time it takes to qualify with safety. P. R. & G. AIRLINES, INC., 217 Main St. Vancouver, Wash.

START the New Year right by attending HEMPHILL'S AUTO and TRACTOR SCHOOL; automobile and tractor engineering; special battery and ignition courses; vulcanizing and retreading; welding and brazing; DAY and EVENING classes. State pays Oregon ex-service men $25 month while attending school. Information and catalogue upon request. HEMPHILL'S AUTO and TRACTOR SCHOOL Inc. School at 707 Hawthorne avenue, Portland. Downtown office 331 Oak st., near Broadway.

$25 CHRISTMAS CHECK FREE. To all students enrolling for any course at the Adcox Auto and Aviation school on or before January 10. We reserve the right to withdraw this offer before January 10 if all classes are filled to capacity before that date. Don't run the risk of missing an opportunity to save $25—make application today. Our $25 check and big 136-page catalogue will be mailed free to any address. Call or write at once for book No. 5.

LEARN AVIATION FROM THE FIRST AND ONLY EXCLUSIVE AERONAUTICAL SCHOOL IN THE NORTHWEST. A SCHOOL WHICH HAS 2000% MORE PUPILS THAN ANY OTHER SIMILAR SCHOOL IN THIS TERRITORY. Big demand if you are a qualified man in aeronautics. ALL COURSES ARE FREE TO FEDERAL VOCATIONAL TRAINING MEN THE STATE OF OREGON ALLOWS $25 PER MONTH TOWARD EDUCATIONAL PURPOSES TO OREGON EX-SERVICE MEN. CATALOGUE ON REQUEST. DUDREY AIRCRAFT COMPANY, Portland. 824 Morgan Bldg., Oregon.

LAST NIGHT CLASS. No enrollments for night class accepted at the Adcox Auto & Aviation school after January 5. School open for inspection daily at 11 A. M. or evenings at 7 P. M. Call or write for free copy of our 136-page catalog, No. 5, and particulars of our $25 "Christmas Check" offer. ADCOX AUTO SCHOOL, UNION AVE. AND WASCO STREET.

AUTOMOBILE SCHOOL—Of course, you wish the best possible training. That means that you will investigate this school, where you get thorough laboratory training and practical repair experience—under experts. One high-grade instructor for each 12 students. Automobiles, tractors, vulcanizing, machine training. Ex-service men get Oregon financial aid. Address Automotive Schools, Oregon Institute of Technology, Sixth and Main sts., Portland.

POSITIONS in other lines of work are scarce, but multigraph operators are in demand. The Callan Multigraph school trains you to fill these positions and also assists you in procuring positions, when you have finished the 4 to 6 weeks' course. Register now with classes beginning Monday, Jan. 3. Day and evening classes for both young ladies and young men. Callan Multigraph school, 411 Artisans' bldg., Broadway at Oak.

YOU CAN LEARN WELDING. COMPETENT WELDERS are more scarce than any other craftsmen in the metal trades. By our method of individual instruction under experienced teachers WE WILL TEACH YOU WELDING OF ALL METALS more thoroughly and in less time than can be done in any other manner. Apply, day or evening, at 427 E. 9th st., near Grant. COMMERCIAL SCHOOL OF WELDING.

AFFILIATED Schools and Colleges of America will open in Portland soon. A wide range of subjects will be taught, vocational, professional, industrial, academic, literary, etc. We shall need a large force of teachers, sales people, office people, etc. We shall be glad to hear from people who wish to take courses at home. Write for full information, but state definitely what you want. AR 210, Oregonian.

BEHNKE-WALKER. West's largest business college. Assures every graduate a position. All business courses, including comptometer training. Enroll any time; day school, night school. WRITE FOR FREE CATALOGUE. Fourth, near Morrison. Phone Main 590.

BUSINESS SCHOOL, giving personal and individual attention; prepares young men for business, stenographic, private secretarial and bookkeeping positions; standardized with business schools in 100 different cities; day or night. Inquire of Mr. Clark, dean, Main 8700. Oregon Institute of Technology.

MOLER BARBER COLLEGE will teach you the trade in 8 weeks, furnish a set of tools to you, and give some pay while learning; positions secured; former ex-service men can be stated aid while attending our school. Write or call for catalogue and particulars. 234 Burnside.

LESSONS IN GRAMMAR GRADE STUDIES. Backward pupils a specialty. MARSHALL 981.

OREGON BARBER COLLEGE will teach you the trade in 8 weeks; scalp and face massage specialty; tools free; positions guaranteed, pay while learning; tuition reduced this term. 233 Madison.

PORTLAND Barber College teaches the barber trade in eight weeks, pays while learning; good set of tools given; positions secured; tuition reduced. 38 N. 2d st

ROCKY MT. Teachers' Agency. Enroll free. Frank R. Welles, ex-asst. state supt., mgr., N. W. Bank bldg. Main 8276.

MRS. G. M. Melby, private kindergarten and primary grades, reopens Jan. 2. Ross City Park. Telephone Tabor 752.

LEARN TELEGRAPHY — Railway Telegraph Institute. 434 Railway Exchange bldg. Night classes.

HELP WANTED—MALE.

WANTED—Logging superintendent for large, up-to-date operation; must be thoroughly experienced in west coast railroad logging in rough country; state experience, references and salary. AY 852, Oregonian.

CASHIER and assistant bookkeepr for local auto house, must be experienced, reliable and well recommended; state full particulars, including salary required. AF 271, Oregonian.

MAN WHO understands poultry business and likes the work; give full particulars regarding wages wanted and past experience, married or single. BD 219, Oregonian.

WANTED—Experienced married stockman and farmer, clean milker, four cows; wife good housekeeper; references required; no children; extra man employed. N 216, Oregonian.

BOOKKEEPER and stenographer, lady or gentleman, for work in office of growing concern; give references and wages expected, in own handwriting. T 217, Oregonian.

FORD SALESMAN WANTED—Must furnish own car; splendid opening for energetic man. Apply 8:30 P. M. Robison-Smith Co., 6th and Madison.

I AM LOOKING for a man to open a vulcanizing shop in country town; will help finance you and teach you the business if necessary. Call 158 E. Broadway.

WANTED—A press man with experience on Miller cedar; state salary wanted. Y 62, Oregonian.

WANTED—Men to peddle hominy and horse radish. 194 Grand ave., cor. Taylor.

LIVE young man for sales work. No experience necessary. 317 Cham. of Com.

WANTED—Competent second girl, small family. Phone Main 190.

CUT WOOD on shares, furnished house, near Portland. Box 222, Camas, Wash.

WANT experienced night clerk, local hotel. AN 212, Oregonian.

WANTED—Barber, $28 on $40. Address Fred Dye, Marshfield, Or.

HELP WANTED—MALE.

WE WISH ALL OUR FRIENDS

A HAPPY AND BOUNTEOUS NEW YEAR. LET US ALL CO-OPERATE. LET US WORK WITH AND FOR ONE ANOTHER TO THE END THAT THE YEAR 1921 SHALL BE A PROSPEROUS ONE IN OREGON.

PACIFIC EMPLOYMENT CO., ALWYAS AT YOUR SERVICE. 233 AND 235 BURNSIDE ST. J. P. Coxon, Mgr.

MEN AND BOYS SEEKING EMPLOYMENT. The place best equipped to assist you in finding employment is the Y. M. C. A. Employers go there for help because they know the "Y" appeals to the best type of men and boys. Many firms have standing orders there for men with certain qualifications; perhaps you are fitted for one of these places. Advisory and employment service is absolutely free to ex-service men. All men seeking employment in clerical, technical and commercial lines and those who are ambitious to better their condition should see the Y. M. C. A. employment secretary, room 307. "WHERE THERE IS ALWAYS DEMAND FOR CAPABLE MEN."

WANTED—Logging camp foreman who can get logs, handle men and plan his work ahead for large Columbia river operation near Portland. Must be experienced and fully qualified. State full particulars and experience in first letter. AV 862, Oregonian.

WANTED, MAN WITH FORD. To deliver and put up signs on locations furnished by us. All material furnished; city of Portland and adjacent roads; no experience necessary, but must be a good worker. Phone Main 6111 for appointment. SMITH-WAGONER CO., STOCK EXCH.

WANTED—A-1 auto and truck mechanics; no has-been wanted; permanent if can produce; if not first class, save time and expense; if you answered previous ad, answer this. RICHARDSON MOTOR CO., BANDON, OR.

FIRST-CLASS shoemaker wanted. Progressive Shoe Shop, 73 E. 9th st., Eugene, Oregon.

Help Wanted—Salesmen.

SALESMAN WANTED. WANT EXPERIENCED AUTOMOBILE ACCESSORY SALESMAN TO REPRESENT THE ROEDDING SIGNAL TAIL LIGHT, FOR ALL CARS, AND THE ELMCO THERMO-SYPHON HEATER FOR FORDS, ON A COMMISSION BASIS. READY SELLERS THAT OPEN A BROAD FIELD FOR A MAN WITH INITIATIVE AND ENERGY. FOR APPOINTMENT PHONE ROOM 735 OREGON HOTEL.

SALESMAN WANTED. Field agent, experienced in selling auto accessories to organize a crew to handle two attachments that cover a broad and profitable field. Have enormous sale in the east and just being placed on the coast; must be high-class man. For appointment phone room 735 Oregon hotel.

WANTED. FIVE AUTOMOBILE SALESMEN, EXTENSIVE EXPERIENCE NOT REQUIRED. WE ARE LOOKING FOR MEN WITH ENTHUSIASM AND INITIATIVE. TO SUCH WE OFFER A SPLENDID AND PERMANENT POSITION. GIVE FULL DETAILS IN FIRST LETTER. ADDRESS DICKSON MARSH MOTOR CO., INC., HOOD RIVER, OR.

SALESMEN WHO CAN SELL DIRECT TO CONSUMERS. THE A. R. WATKINS CO. has a real proposition paying 100 per cent profit from the start; our products are necessities and sold on a money-back guarantee. If you are interested in exclusive territory in Portland or other cities in Oregon and Washington, see Mr. Stipp at 209½ South Broadway, 2-7 P. M.

SALESMEN—One of the biggest and best known auto truck concerns of the city will need two experienced salesmen of proven ability after Jan. 1. If you can sell trucks, a liberal and permanent proposition is open; none other than experienced men will be considered; all applications considered strictly confidential. Give age and full experience in first letter. M 269, Oregonian.

HIGH-CLASS salesman to take over local agency for crackerjack office specialty which sells just as well or better in normal times as otherwise. Present local agent going on the road as general agent, establishing agencies in important cities. None but high-class men of ability and neat appearance need apply; references. AL 280, Oregonian.

SALESMAN wanted to sell as side line a very high grade line of hard candy and chocolates in Portland and surrounding territory. Replies must state present lines carried and territory covered. AV 861, Oregonian.

THREE experienced traveling salesmen who can sell mattresses and furniture, an opportunity for good men to get in with the BIG FOUR concerns; only experienced men need apply. United Mfg. Co., 801 Holladay ave., Portland, Or.

WANTED—Salesmen calling on the confectionery trade to take on good side line; will net $20 per day; some good territory left. See Mr. Hadley, 314 Wilcox building.

GOOD commission with guarantee for salesman who can sell established line; tires in Seattle and lower Puget sound territory. P 275, Oregonian.

UNUSUAL opportunity for good salesman; must be prepared to buy moderate priced car on attractive basis; give experience. H 153, Oregonian.

SALESMANAGER wanted, manufacturing and exporting corporation; unusual opportunity. AE 231, Oregonian.

SALESMAN—Call for list of lines. National Salesmen's Training Ass'n, 704 Gasco bldg.

SALESMAN wanted; no experience necessary. Apply room 414 Gerlinger bldg.

GIRL to assist with housework and cooking. Marshall 856.

SALESMEN — Wonderful opportunity, income insurance. 501 Corbett bldg.

WANTED—AGENTS.

AGENTS for our improved "oriental dancers," gold finished, neat coin envelope carriers, 500 per cent; retails 5c; no stamps. Your name and a red star up brings an interesting big mail, also a comical 15 page book. Patriotic Publishing Co., Lumber Exchange bldg., Portland, Oregon.

TO HEAR from parties interested in growing gladiolus bulbs on shares. Do not reply unless you have fair amount of ground and are willing to give proper attention to crop. Gladiolus Farm, Buring, Oregon.

PREMIER transformer shows instantly any cylinder not firing. Fires broken or dirty plugs; more power, less gas, $2 per set post paid. Agents wanted. Premier Manfg. Co., 15 E. 75th St. N., Portland

WANTED—Sole agent for my GOITER CURE. For full particulars regarding exclusive territory, AF 257, Oregonian.

EMPLOYMENT AGENCIES.

Male and Female.

LEADING office and clerical employment specialists of the northwest. WILLIAMS PERSONNEL SERVICE, 504 Spalding Bldg. Clients are calling on our service now for the following experienced help: Stenographers, bookkeepers, typists, ledger clerks, cashiers, machine operators of all kinds and help in all technical positions. Call and register with us for a high-class office position. Positions coming in daily.

THE WOMEN'S Employment Bureau furnishes competent office help free to employers; efficiency test given to applicants. Private interview room. Mrs. I. V. Scott, mgr., 329 Henry bldg. Broadway 4537.

HELP WANTED—FEMALE.

THE OLDS, WORTMAN & KING STORE requires the services of a thoroughly experienced double entry bookkeeper; must be competent and furnish best of references. Apply superintendent's office, 9:15 to 10:30 A. M.

STENOGRAPHER AND TYPIST. Must be fully capable of answering phone and meeting public; give experience, age, phone, wages wanted; steady place if work is satisfactory. T 247, Oregonian.

WANTED—By high-class establishment, a competent young woman bookkeeper; must be neat and accurate in work and able to do some stenographic work; replies will be treated with entire confidence. AF 261, Oregonian.

NEAT Scandinavian Christian woman or girl as housekeeper for widower; one that prefers good home more than big wages; give name, add. and phone. AJ 287, Oregonian.

BOOKKEEPER and stenographer, lady or gentleman, for work in office of growing concern; give references and wages expected, in own handwriting. T 217, Oregonian.

EXPERIENCED cloak and suit saleslady wanted, good salary, steady position, apply by letter, stating experience, to White House Cloak & Suit Co., Astoria, Or.

WANTED—Experienced middle-age working housekeeper to manage rooming house; no children. Office 634 Commercial st., Astoria, Or.

ANY GIRL in need of a friend apply to the Salvation Army Rescue Home, Mayfair and Alexander streets. Phone Main 3450. DM car.

WANTED—Someone living in the neighborhood of 24th and Marshall to take care of child in afternoon. Call Marshall 335.

6 WIDE AWAKE women to put in 6 hours daily demonstrating work; permanent position. If interested call at 253 6th and Madison.

MIDDLE-AGED woman to take care of 3-year-old girl and help with housework; family of three; Laurelhurst. O 282, Oregonian.

EXCEPTIONAL opportunity for young lady having knowledge of typewriting who desires instruction in shorthand. BJ 289, Oregonian.

YOUNG women desiring employment as telephone operators call at room 601 Telephone building, Park and Oak sts.

THE FLORENCE Crittenton Home is ready to help any girl in distress. 955 East Gilsan. "MV" car. East 316.

WANTED—A lady to keep house out of town for widower with boy 6, no objection to child. T 214, Oregonian.

WANTED — FOR OUR MILLINERY WORKROOM, EXPERIENCED MAKERS. EMPORIUM, 124 SIXTH ST.

MIDDLE-AGED lady living alone wishes lady to assist in light housework. 312 East 15th street North.

ELDERLY lady, fond of children, to assist with housework; good home and wages. AJ 288, Oregonian.

GIRL wanted. Penny Arcade, 26 North 3d st.

EXPERIENCED waitress wanted at 288 Burnside, Liberty restaurant. Bdwy. 2947.

WANTED—A chambermaid, residence. Apply St. Helens hall, 13th and Hall.

NEAT young lady for sales work, no experience necessary. 317 Cham. of Com.

EXPERIENCED waitress wanted. Call room 208 Frisco Hotel. Bdwy. 1977.

Wanted—Domestics.

GIRL or woman, for plain cooking and general housework. 261 Ainsworth ave. Woodlawn 1218.

WANTED—Girl or woman to help care for children and make herself generally useful in home where other help is kept. 586 Kearney. Main 1061.

GIRL or lady for general housework in modern home in country; good home and permanent place. Inquire 634 Halsey street this morning. Irvington car.

HIGH-SCHOOL or business-college girl to help with light housework for room, board and car fare; pleasant home. Tabor 679.

WANTED—Girl for general housework. Take Broadway or Irvington car. 295 E. 11th st. N., corner Clackamas st.

WANTED—Woman or young girl to assist with light housework and help care for children. Phone Wdln. 291, 9 A. M. to 12.

COMPETENT girl, general housework, room and separate bath, good pay. Automatic 320-52.

YOUNG girl or woman for light housework, $30; no laundry. Call Automatic 314-49 or Marshall 1150.

GIRL for general housework in an apartment, must be good cook; no washing. Main 2246, st., apt. 1. Mar. 1491.

WANTED—Girl to help with general housework. Telephone Main 3156, or write 506 Montgomery st.

MOTHERLY lady under 60 for light housework; family of 3; good home to right party. Phone 218-87.

EXPERIENCED girl for general housework, must be good plain cook, 6 in family. Phone East 1903.

GIRL for housework; no cooking. 794 Lovejoy. Main 247.

RELIABLE girl to help with general housework, small family. Tabor 866.

WANTED—Competent cook at 453 Vista avenue. Main 2736.

WANTED—Girl to assist with housework. 281 N. 24th, cor. Overton st.

WANTED — Experienced waitress. Mallory hotel, 171 Lownsdale.

GOOD GIRL for general housework; no washing; good wages. Call East 3906.

WANTED—Girl for general housework. Phone Tabor 331.

HELP WANTED—MALE OR FEMALE.

SCENARISTS. Inexperienced. East 2462 for appointment.

HELP WANTED—WITH INVESTMENT.

PARTNER wanted in woodworking plant; prefer man who will take active part in business; if competent, may assume control of either factory or office; this business has been conservatively managed for about 12 years; $4000 required. Address G 1, Oregonian.

MAN WITH selling ability to take management and controlling interest of well established electrical business in town of 10,000; $3000 needed. AH 263, Oregonian.

LIVE young man can get one-third interest, established money-making business; $1000 and services required. D 10, Oregonian.

WANTED—Sole agent for my GOITER CURE. For full particulars regarding exclusive territory, AF 257, Oregonian.

CAPABLE young lady to appoint agents, $100 investment required. J 97, Oregonian.

SITUATIONS WANTED—MALE.

JAPANESE schoolboy who speaks English, wants position. A. Hirakodo, 52 N. 3d st., city. Automatic 555-19.

ELDERLY man will work for room and board and small wages. MUST HAVE WORK. BF 234, Oregonian.

VULCANIZER and garage floor man wants work; no objections going out of city. AM 296, Oregonian.

JAPANESE schoolboy, age 17, wants light work after school or before in small family. AM 238, Oregonian.

MARRIED man wants position as apartment house manager. Can make all minor repairs. AM 237, Oregonian.

A-1 AUTO mechanic would like work in shop, understands all makes, 15 years' experience. Phone Marshall 2152.

GROCERY clerk, wholesale and retail experience, needs work. Will consider anything. AR 241, Oregonian.

ELECTRICIAN, powerhouse and sub-station experience, wants work. Will go anywhere. AR 240, Oregonian.

STRONG, willing boy, 16, wants work. Grocery experience. References. Sellwood 20.

EXPERIENCED first-class cook, steady and reliable, wants work; dinner work preferred. R 271, Oregonian.

MARRIED man wants job of any kind; machinist; can drive car or truck. AJ 298, Oregonian.

EXPERIENCED truck driver wants job on any size truck; American, married, with family. AJ 300, Oregonian.

YOUNG man aged 20, work on farm or dairy ranch; can milk. AJ 286, Oregonian. Tel. Tabor 1476.

WANTED—Experienced elderly man wants position as watchman or elevator; satisfactory references. Main 6133.

CARPENTER wants work repairing, alterations, jobbing or contract; reasonable. Phone Broadway 1973.

YOUNG man wants apprenticeship in garage, willing worker. 271 Halsey st., city.

EXPERIENCED pruning of all kinds; have your work done before spring rush. Main 1962; residence, Main 618.

HIGH-SCHOOL boy wants work after school and on Saturdays. Call Tabor 2769.

YOUNG married man wishes position; experienced in various lines of work; references. AC 291, Oregonian.

GOOD counter waiter and good natured wants work. G 223, Oregonian.

SITUATIONS WANTED—MALE.

CORRESPONDENT. You will find that my letters will produce results, for I have the experience, education, ability and determination with which to succeed. Am a young man 23, unmarried, honest, loyal and steady. I work so the result will be profitable to my employer. Excellent references furnished. Would like a permanent position with a reliable firm, where there is an opportunity for advancement. Will call for interview at your convenience. AP 278, Oregonian.

BUSINESS MANAGER. Young man, high-grade competent business executive, thoroughly familiar with modern methods of doing business, desires connection with reputable concern as manager or retail store or stores, or in executive capacity. Now employed but desires change, location being no object, where desirability and future of connection can be shown. References. Confidential. K 34, Oregonian.

POSITION as manager for grocery or city sales proposition is solicited by thoroughly experienced groceryman, several years' experience in every detail of the grocery business; can furnish highly satisfactory references. Address BF 268, Oregonian.

LIVE young man, steady, reliable, excellent references, desires to locate in sales, stock or shipping department of wholesale or retail company where loyalty and ability to produce results would insure future advancement. Salary no object. T 290, Oregonian.

POSITION wanted at once by an all-around butter and ice cream maker, several years' experience in creameries and milk plant, also road experience. Can furnish a good reference. Y 287, Oregonian.

EX-SOLDIER, 23, born in Portland, married, have 3 children, own home, been out of work since Nov. 1, licensed chauffeur, truck driver, oil fireman, good asst. for chief; capable of handling storage dept. for garage. Main 5799.

ROOF REPAIRING. We repair and paint roofs and gutters, work guaranteed; waterproof basements. Roof Security, Inc., mfrs. Webfoot paint. 226 Board of Trade bldg. Office phone, Main 571; res., 5644.

PRINTERS—Compositors, admen, job men, makeup, proofreaders, pressmen; plenty of first-class help; non-union; come at once. H Cox, Ramapo, 475 Washington st., city.

REGISTERED druggist from south will consider position or investment (drug), in or out of city. Broadway 2182, room 334; if not in, leave number.

BRICK AND CEMENT WORK. All kind of brick work, mantles, chimneys, boiler setting, fireplaces; by man of experience; very reasonable. Call East 7968.

EXPERIENCED grocery clerk with ability to sell; can manage store and deliver;