

NOTED INSURANCE SALESMAN VISITOR President of Vancouver, B. C., Club in Portland.

LIVESTOCK IS HIS HOBBY J. T. Watkinson Aids in Forming Local Chapter of One Hundred Per Cent Club.

J. T. Watkinson of Vancouver, B. C. has the reputation of being one of the greatest insurance salesmen in the world and has managed several times to dispose of nearly half a million dollars' worth of life protection in one year.

"Wings" Watkinson is an orator of the William J. Bryan type, with deep feeling voice and plenty of pathos in every line he has tackled, but one of the bitterest defeats he ever sustained was at the hands of William J. Ladd in 1904, when the Portland livestock breeder cleaned up a complete set of prizes at a Canadian Southdown exhibition.

Wilkinson had made a specialty of Southdowns and had managed to make a sweep of most of the awards in the domain when he showed his sheep. The local defeat rankled and when the Lewis and Clark exposition opened here "Wings" was determined to wipe out the sting of his defeat, if possible.

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Officers of Lane County Carnival to Be Chosen Later. Eugene, Or., Nov. 7.—(Special)—Directors of the Lane County Fair association were elected at the annual meeting of the association in the courthouse yesterday.

ALASKA IS DECLINING Population Diminishes 14.9 Per Cent During Last Decade. SEATTLE, Wash., Nov. 7.—The population of Alaska has decreased by 16.3, or 14.9 per cent, in the last decade, according to preliminary census figures made public here by W. T. Lepp, superintendent of the Alaska district, United States bureau of education, who had charge of the 1920 count in the northern territory.

BONDS ORDERED SOLD Cowitz County to Use Funds in Recruiting Timberlands. KEISLO, Wash., Nov. 7.—(Special)—The board of county commissioners of Cowitz county at its meeting last week ordered the sale of \$45,000 worth of county bonds, with which to provide money for completing the re-lease of the timberlands of the county, half completed last year.

G. M. BROWN CARRIES LINN Justice-Elect Polls 1165 Votes to Opponents' 70 and 15. ALBANY, Or., Nov. 7.—(Special)—George M. Brown carried Linn county.

LIVESTOCK GROWING IS GIVEN IMPETUS Experiments Are Expected to Develop Industry. FEED DECLARED NEED Trials Show Production of Forage Volume Needed for Range Stock Is Possible.

A great impetus in the livestock growing industry of certain sections of eastern Oregon and particularly Harney county is expected to result from experiments conducted at the Harney county experiment station.



"JIMMIE" WATSON OF TILLAMOOK AND HIS PURE-BRED HOLSTEIN COW.

The deficit was due, not to ignorance, but to bad weather during state fair. "In dealing with a problem as uncertain as a fair, involving expenditure of \$100,000, it is not surprising to find a deficit of \$7000 is not mismanagement."

TACOMA WANTS HARDING President-Elect Invited to Address Advertising Men. TACOMA, Wash., Nov. 6.—To President-elect Warren G. Harding last night was telegraphed an invitation to deliver the inspirational address at the opening session of the Pacific Coast Advertising Clubs' association's annual convention.

WOODMEN INITIATE 300 Eugene Candidates Are Guests at Dinner After Ceremonies. EUGENE, Or., Nov. 7.—(Special)—The largest class of candidates ever initiated into any lodge in Lane county joined Eugene camp of the Woodmen of the World last night.

EMPTY GUN WORKS WELL Alleged Bad Check Passer Run Down by Merchant. MEDFORD, Or., Nov. 7.—(Special)—When here an suspected bad-check artist, tried to pass a check for \$36 at a local clothing store here yesterday afternoon. The store proprietor, William F. Isaacs and John B. Goodrich, took the check to see about it.

Free Police Rides Fought. SEATTLE, Wash., Nov. 7.—T. J. L. Kennedy, assistant corporation counsel, will go to Olympia Monday to argue before the state supreme court in the appeal of the Seattle & Rainier Valley Railway company from a local court order requiring the company to carry city policemen and firemen free.

PORTLAND BUSINESS CONDITIONS SATISFY Percentage of Sales Shows Rapid Increase. PENCIL FIRM IS PLANNED Forward Strides Being Made by Local Plant in Making of Automobile Trailers.

Business conditions in Portland are in a most satisfactory condition and the percentage of sales shows a rapid increase, according to a survey of the wholesale trade made by the federal reserve bank for the twelfth district.

Forward Strides Shown. In the hardware and furniture business Portland is shown to have advanced rapidly during the period covered in the report.

Percentage of increase or decrease in net sales for September, 1920, over September, 1919: Hardware, 35.7; dry goods, 31; groceries, 26.1; drugs, 10.9; shoes (decrease), 39.1; stationery, 12.9; furniture, 32.

FARM BUREAU SURVEY ON CHAIRMAN OF FEDERATION AND AGRICULTURAL COLLEGE DIRECTOR ON TOUR. OREGON AGRICULTURAL COLLEGE, Corvallis, Or., Nov. 7.—(Special)—Paul V. Maris, director of extension at the college; Chester H. Gray, chairman of the American Farm Bureau Federation, and George A. Mansfield of Prospect, Jackson county, temporary president of the tentative Oregon state farm bureau, will tour the state this week in the interest of perfecting the organization of the bureau federation proposed for the state.

CHEHALIS HAS NO FLIES City Believes Passing of Livery Stable Is Responsible. CHEHALIS, Wash., Nov. 7.—(Special)—The almost entire absence of flies in Chehalis falls has occasioned much comment. It is but a few years since that when the chilly days of the fall season arrived, the household flies from the outside, would make for the homes where they shelter under a warm roof.

BURIAL PLOT IS SOUGHT Spokane American Legion to Dedicate Cemetery Ground. SPOKANE, Wash., Nov. 7.—The American Legion plot in a Spokane cemetery purchased by the post of the organization will be formally dedicated Sunday, November 14. It was announced today by the officers of the post.

SALE CLOSES SOON. Season ticket sale closes Friday. Portland Lyceum course, auditorium, nine big numbers, \$2. Tickets on sale Meier & Frank's.—Adv.

FARMERS WILL CO-OPERATE National Wholesale Buying Association Is Planned. CHICAGO, Nov. 7.—Co-operative purchase of farm supplies by farmers' business organizations will be taken up by the Farmers' National Grain Dealers' association at a convention here December 2 and 3. The other major subject will be the co-operative selling of grain.

Plant Strawberry Plants Now Write for new Fall Catalog of Bulbs, Trees, Etc. Read about the New Giant 999 Everbearing Strawberry—it's a wonder—1,000,000 New Oregon, Marshall, Marvel and other popular varieties now ready to ship. Ask for "cut prices" in more than thousand lots. Fall seeds of all kinds. Poultry, Bird and Pet stock supplies. (Complete catalog tells all.) Special prices on Poultry Foods. Ask for new price list.

Rasmussen & Co. PAINT N.E. Corner SECOND and TAYLOR S.

J. C. BAYER ROOFING AND SHEET METAL WORK, SKYLIGHTS, METAL CEILING, TANKS

Portland Tinware Sheet Metal Mfg. Co. Wholesale and Retail Manufacturers and Repairers of Tin, Copper and Galvanized Ironware.

East Side Mill and Lumber Co. LUMBER, BOX SHOOKS, GENERAL MILL WORK.

KNIGHT'S "ROGUE RIVER BRAND" Tomato Catsup

Phoenix Iron Works Engine, Founders, Machinists, Boilermakers, Repair work given

HOTEL HOYT Strictly Fireproof. Near both depots and convenient car service

PUROLA So he took an inch of Purola and a like amount from four other shaving creams and worked up a lather from each.

PUROLA Shaving Cream For infants and children In Use For Over 30 Years Always bears Signature of Charles H. Fletcher

Russwin Builders' Hardware, Plumb's Tools, Village Blacksmith Hand-Made Butcher Knives

American Bronze & Brass Works Bronze Signs :: Memorial Tablets

J. L. Austin Sheetmetal Works Contractors and Constructors of Cornices, Skylights, Steam Tables and General Sheetmetal Work.

BEAVER BOARD FOR BETTER WALLS AND CEILING

L. P. DUEBER Successor to William Mulhens. Prompt and thorough attention given to all plumbing, jobbing and

Cuticura Soap Will Help You Clear Your Skin Soap, Ointment, Lotion, etc., everywhere. Sample free of Cuticura Laboratories, Dept. 2, Madison, Wis.

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