## TO STUDY MARKETS

A. G. Clark Will Visit Cities charge. With Similar Bodies.

## PORTLAND IS TOY CENTER

Practical Building Blocks Find make their home in Portland. Rapidly Increasing Demand and Factory Expands.

A. G. Clark, manager of the Associated Industries of Oregon, will have about the middle of September for an extended trip through the east and south, which promises to be of value to the organization in enabling Mr. Clark to hulld up the associated in the associated to the organization in enabling Mr. Clark to hulld up the associated in the associated in the associated in the associated in the organization in enabling Mr. Clark to build up the associated in-dustries to an even bigger scale than at the present time upon his return. He will be gone about six weeks and will visit large industrial plants in the east and also confer with various city and state home products associa-

Much as the larger stores and industries of this city send their repre-sentatives east each year to enable them to get in touch with the latest developments along their respective lines, so it was decided by the directors of the Associated Industries to send Mr. Clark east to investigate conditions there with the view of ex-panding the manufacturing field in panding the manufacturing field in this state, enabling the local manu-facturers to widen their markets and to bring in new industries. Many other communities, particularly in the east and south, are known to be rapidly developing the "buy home prod-nets" idea and Mr. Clark will also visit the officials of these organiza-tions to see how they do things and adopt their best features for the use of the Oregon association.

Many Cities on Itinerary. While Mr. Clark has not made out his complete itinerary as yet a few of the cities which he will visit are as follows: Minneapolis, Davenport, Milwaukee, Grand Rapids, Detroit, Toledo, Cleveland, Pittsburg, Buffalo, Rochester, Binghamton, New York, Providence, Boston, Philadelphia, Baltimore, Washington, Atlanta, Bir-mingham, New Orleans, St. Louis, Kansas City, Denver, Colorado Springs, Salt Lake City, Los Angeles

and San Francisco.
Children of the United States are learning the fundamentals of building as the result of the product of a Fortland industry founded four years ago. In the factory of the Konstructo company, at 441 East Fiftieth street, 60 employes are now on the payroll, engaged in the man-ufacture of the sets of the toys that keep the hands of the tots busy and develop their minds along construct ive lines. The owners of the Kon structo company are E. J. Clough, R. H. Groves and G. W. Percival, and they have established a toy-manu-facturing plant of importance.

apples to China. They expect to ship heavily of earlier varieties of local manufacturing. Four years ago 250 sets of the toy were placed on the market as an experiment. The following year a demonstration was made at the meeting of the association of toy dealers in New York with the result that market was found for two car loads. The prune dryer constructed ent year the production is one car load every week. The production is one car load every week. The production is one car load every week. The production of toy dealers in the Oregon Growers Co-operative as load every week. The production is one car load the load of the load of the load of the load of the load The story of the growth of the industry is illustrative of the development of local manufacturing. Four years ago 250 sets of the toy were placed on the market as an experiment. The following year a demonstration was made at the meeting of the association of toy dealers in New York with the result that market was found for two car loads. The third year the demand half increased to the extent that 26 cars

In the old days when horse-drawn vehicles were a commonplace rather than a curiosity, the best-kept farms were equipped with automatic gates so that a driver approaching with horse and buggy could reach out from his seat and pull an overhead

The appliance is the invention of laude V. Smock, formerly a business Claude V. Smock, formerly a business man of this city, and the company formed to manufacture and sell the automatic opener is known as the least 2000 cars of fine apples."

boxes were harvested.

"I have never seen the quality of peaches are also extensive.

At this time of the season the to-shipper and grower. "I lock for at shipper and grower. "I lock for at shipper and grower." Universal Garage Door Opener Officers are: Hugo Kerble, nt; Claude V. Smock, vicepresident; Lawrence Silverstein, sec refary and assistant sales manager; Greenberg, sales manager

to arrange the Oregon display and exhibit at the northwest reclamation and irrigation congress to be held at Seattle September 17 and 18. The governor has been invited to attend to devices now provided for the home. It consists of an electric motor ingeniously arranged so that it can be sent to arrange the Oregon display and exhibit at the northwest reclamation and irrigation congress to be held at Seattle September 17 and 18. The governor has been invited to attend to congress, but it is not believed he will be able to accept because of business matters. geniously arranged so that it can be made to open or shut the door auto-matically upon the throwing of a switch. A lock switch which responds only to a special key is placed wher-ever desired at the side of the driveway on the approach to the garage, within reach of the driver without leaving his seat, like the old rope used to be placed for the automatic gates. The driver approaching the garage reaches from his seat, inserts his key in the lock, turns the switch At the same time, the electric lights turn on in the garage, if this additional little convenience is provided. The driver brings in his car and turns a switch inside, which closes the front doors again. In the same way, if the driver is taking his car out he turns the switch in the garage, after entering through his service door, and causes the front doors to swing open. He drives out, atops at the outside switch long enough to reach out from his seat. insert his key and turn this switch and the doors swing closed behind An automatic lock keeps them

shut until he returns. Additional features which the in ventor has provided are a third switch which may be installed inside the house for opening and closing the doors, and an automatic burglar alarm provided to ring a bell in house in case anyone should try to force the garage doors. The officers of the company expect to find an ex-cellent market for their automatic door opener all over the country, as it is claimed to be the only thoroughly practical arrangement of the kind which has been put on the market at

Lewis County Jersey Cattle club, N. C. Sears, well-known breeder from Winlock, has arranged to take his herd which he exhibited at the southwest Washington fair the past week, to the fairs at Spokane, Walla Walla and Yakima, in turn. The cattle include animals of all ages and cover the various classes. The attractive booth that was erected by the Jersey club here will be taken along with the exhibit and Mrs. Sears will be in charge.

Hood River Orchard Sold.

Apples Off for China.

cial)—D. E. Rand, formerly with the Apple Growers' association here, but who more recently has been connected

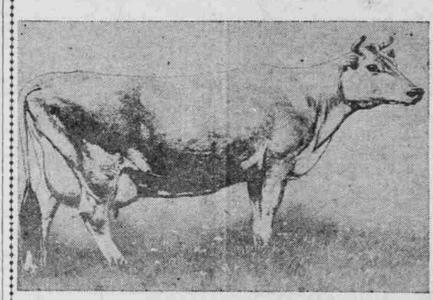
HOOD RIVER, Or., Aug. 29 .- (Spe-

Vegetables and Small Fruits Being Shipped Everywhere. HOOD RIVER, Or., Aug. 29 .- (Spe-

ctal.)—E. T. Folts, who has been in charge of the old E. H. Shepard orchard on Avalon way for the last two years, has purchased from Thomas E. Avery the latter's 20-acre Eggermont orchard on the east side. Mr. Folts will remove to the new place

Soil and Climate Adapted to Cantaloupes, Thousands Are Being Sold.

LOWELL, MASS., COW, 15 YEARS OLD, BREAKS WORLD RECORD FOR MILK PRODUCTION.



-Photo by Underwood.

Champion Jersey, Sophie XIX.

One of the most remarkable records of milk production by any cow in the world has been made by a Jersey, Sophie XIX, of Hood farm, Lowell, Mass. While the fact that the record made by this cow establishes a new world's record is notable in itself, the most remarkable thing about the record is that it was made by a cow 15 years of age, and who was formerly a champion Jersey, but had been surpassed by greater producers. Now, however, when most Jerseys are about ready for the scrap heap, Sophie XIX has registered the most remarkable come-back known in bovine circles.

Sophie XIX, who has just passed the age of 15 years and 9 months, in her nine yearly records has given 110,918 pounds of milk and 6353 pounds of butter fat or an average of 12,324 pounds of milk and 706 pounds of butter fat a year. Her owner, Mr. Hood, explains her long record of production by the fact that she has always been very carefully cared for. He tarries life and accident policies upon her aggregating \$50,000. Champion Jersey, Sophie XIX.

tunnels capacity, and is said to be the largest dryer in the state. The as-sociation contemplates erecting a 60tunnel fruit dryer at Eugene. A large crop of fruit is reported in

Mrs. Braden to Handle Exhibit.

SALEM, Or., Aug. 29 .- (Special.)-Mrs. Winnie Braden, manager of the Temporary quarters are at 81 Park by the bright in Portland, has been named by Governor Olcott to secure manufacturing quarters on

> INSURANCE MAN GOES TO SEATTLE.



-Photo by Emma Morton. William D. McAllen.

Effective September 1, William D. McAllen, heretofore special agent of the Atlas Insurance company with head-quarters at Portland, accepts a position with the Firemen's

Daily Shipments Large.

Boat lines running out of here are also carrying huge quantities of veg-etables and small fruits, their figures of love tons of showing an average of four tons of these products being shipped out of

ries, plums, apricots, grapes and

shipped from here. Cucumbers come next in popularity, shipments aver-aging 10,000 pounds daily.

Cantaloupe Yield Immense.

The soil and climate of the county seems especially adapted to the growth of cantaloupes, fo an average of 4000 pounds of the toothsome melons are leaving here every day now.

Cabbage shipments are also running well, averaging two tons dally,
while average daily shipments of 2500
pounds of squash are also being made every day. Shipments of eggplant, peppers, carrots and onlons are in the hey are exceptionally good.

Wasco county small fruits, because

of their flavor and keeping qualities, are in large demand all over the country. Today and every day grapes, country. Today and every day grapes, plums, applicate and apples are leaving here for points all over the nation supposed to be wonderful fruit-producing centers. Apples, for instance, are going to Santa Monica, Los Angeles, Whittier and other southern California places, while an average of 600 pounds of grapes are leaving daily for points in the east, middle west and south.

NEW SCHOOL STARTED

Wash., High Building.

ABERDEEN, Wash., Aug. 29.—
(Special.)—Work on the new Union high school at Oakville, for which high school at Oakville, for which high school at Oakville, will

Oregon itself is not backward in buying Wasco county products in large quantities. It is a fact that Redmond. Bend, Prineville and Madras are taking an average of from four to six tons of vegetables and small Bentheim, and girls'

detail.

H. T. STONEMAN.

Agent American Ry. Express Co.

125 Cars Apples Sold.

YAKIMA, Wash., Aug. 29.—(Spe-al.)—H. G. Bohlke, Grandview, an-20 carloads were to go to Cuba and 30 of Newtown Pippins to European markets. Prices announced were: Winter Bananas, \$2.75 a box; Jonathans, \$2; Black Ben, \$2; King Davids, \$2.15, and Delicious, \$3 a box.

New Change of which seining craft are reported to have received more than \$30,000 each for their catches during the season.

3 Log Camps Shut Down.

ABERDEEN. West

while in Montana last year, gathered about an ounce of the seed of a heavy forage grass, called hog millet, that was formerly grown there. From the ounce, sown in a little plot in his garden, he has harvested a peck of fine seed. He says the millet is rich in food value for laying hens, and that it will thrive in arid districts.

Oats Yield 108 Bushels. CASTLE ROCK, Wash., Aug. 29 .-(Special.) — Thompson Cunningham has just finished threshing his outs, the yield being 108 bushels to the acre. Last year Mr. Cunningham sold \$13,000 worth of potatoes from 19 acres and retained some 300 sacks for acres.

Pears at Peak of Season. YAKIMA, Wash., Aug. 29 .- (Spe cial.)—Pear shipments from the Yak-ima district now average 70 cars a day; but growers and shippers yesterday declared the peak had been passed and production would decline sharply within another week.

HOLSTEIN GATHERING.

Nearly Every Raiser in Tillamook County Attends; Noted Livestock Men Among Guests.

An effective lesson in model dairy barn sanitation was given to the Holstein breeders of Tillamook county ast Thursday by Jack Rupp, one of the foremost dairymen and breeders of the Tillamook country. Two hundred guests sat down to a boun-tiful banquet served in the immacu-late aisles among the stalls and mangers of the big Rupp barn, which is kept in a spotless condition that would do credit to many a fastidious housewife's kitchen. That the Rupp barn had not been specially cleansed for the banquet was attested by Coun ty Dairy Inspector Dolph Finnestett, who told the guests that he always found this barn in the same immacu late condition, no matter how unex-pected his visits. The occasion was a special meeting

of the Holstein Tillamook County as-sociation. Nearly every Holstein breeder in Tillamook county, as wel as many breeders of other livestock attended and the mothers, wives and daughters of the breeders provided the lunch. Among the items on the menu were salmon caught that morning in the Wilson river, cheese from the Holstein cheese factory, and a huge angel food cake spotted with chocolate, emblematic of the Holstein

Among the noted livestock men from outside points were F. S. Stim-son, Hollywood farm, Hollywood. Wash.; C. A. Harrison, livestock in-surance man, Seattle; George A. Gue, famous Holstein auctioneer of Yaki-ma, Wash., and General Manager O. M. Plummer of the Pacific Interna tional Livestock exposition, all of whom were on the informal speaking 

BOY RAISES 28 HOGS

were equipped with automatic gates, so that a driver approaching with horse and buggy could reach out from his seat and pull an overhead rope and open the gate without having to stop to get out of the buggy, the his horse and open the gate by hind. A company has been applied to the automobile and the result is the Universal garage door opened; an invention of a company has been formed to manuacture the appliance and it is manuacture the appliance and it is general manuacture the appliance and the gate been the special of the first prizes are offered by the state amount. There are 400 insurance companies of the highest peace-time point of here every other day.

APPLE CROP INCREASES

That the country is reaping a rich has been down it is witinity and within a month it will tax the capacity of the new dryer.

APPLE CROP INCREASES

Hood River Growers Estimate 70

Per Cent Rise in Tonnage.

Hood River Growers Estimate 70

Per Cent Rise in Tonnage.

Hood River Growers and shippers are from its smaller products of the fact that the total value of the tax that the total value of the fact that the total value of t

campaign of education along protective lines conducted by the government during the world war. SCHOOL BUILDING VOTED pacity.\* Club members all over the state are busy fitting and grooming their animals and most of them will axhibit at the county fairs before go-

Irrigon District Sells \$40,000 in Bonds for Modern Structure.

IRRIGON, Or., Aug. 29 .- (Special.) —Irrigon is to have a new school building. Bonds for \$49,000 have been voted and sold. Plans and specifications have been submitted so that bids will be opened not later than the last of September.

Although the present enrollment is Although the present enrollment is only about 60, the increase in popula-

tion during the last two years and the establishment of a standard his school have had their influence prompting the move for more adequate housing for the school work.

ABERDEEN, Wash., Aug. 29.—
(Special.)—Work on the new Union high school at Oakville, for which bonds were voted last spring, will mobile, making the run to Portland from San Francisco in 27 hours, actual

start next week.

The faculty consists of Joseph V.
Lyon, superintendent; Miss Agnes
Christensen, Parkland, English; Miss THE DALLES, Or., Aug. 22.—This is to certify that I have carefully read and checked the above story by F. C. Clark and find it accurate in an fourth grades; Miss Bessie Sweltzer, A-third and fourth grades: Mrs. Bothell, fifth and sixth grades; Miss Bessie Sweltzer, A-third and fourth grades: Mrs. Bothell, fifth and sixth grades; Mrs. Bothell, fifth and sixth grades; Mrs. Bothell, fifth and fourth grades: Mrs. Bothell, fifth and fourth grades:

\$3.000,000 Paid Fishermen.

ASTORIA, Or., Aug. 29.—(Special.)
—Approximately \$3,000,000 has been paid out by the local banks during the last few days in cashing fishermen's checks. Some of the purse

ABERDEEN, Wash., Aug. 29.— (Special.)—Camps 4, 5 and 6 of the Simpson Logging company have shut down for about three weeks on ac-

BEAVER BOARD FOR BETTER WALLS J. E. Durham AND CEILINGS The fender man who takes the kinks out

Russwin Builders' Hardware, Plumb's

Tools, Village Blacksmith Hand-

Made Butcher Knives

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Small Castings and Small Machine Work

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QUOTATIONS GIVEN ON SPECIAL MACHINERY AND CASTINGS, REPAIR WORK, GENERAL JOBBING.

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and avoid

eapensive breakdowns.

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MULTNOMAH SHEET-METAL WORKS. Successor to Moore - Meagher Co.

Sheet Metal Jobbing

Galvanized iron cornices ond sky-lights. Restaurant and dairy work

Include Cash and Trips to

O. A. C. Summer School.

ing to the state fair.

Expected From Rate Charge.

Blds were opened Saturday after

he board of school directors for the

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while you wait.

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a specialty, BROADWAY 92.

Auto Upholstering of All Kinds. SEAT COVERS, CURTAIN

RASMUSSEN & CO. N. E. Cor. Second and Taylor Streets Read The Oregonian classified ads. TRAVELERS' GUIDE.

Ventilators and Chimney Tops to Order. Repairing & General Jobbing JACOB LOSLI TIN. COPPER AND SHEET-IRON WORK, Tin and Gravel Roof Repairing \$10 First Street, Portland, Oregon, Phone: Main 1424.

cient to warrant the running of the train through the winter months. Sus-persion of the full service, it is said, CHANCES OPEN TO BOYS' AND line.

MARINES, ADD RECRUITS Awards for Exhibits at State Fair Full Strength of 27,400 Expected SALEM, Or., Aug. 29.—(Special.)—A to Be Reached Soon. .

WASHINGTON, Aug. 29 .- (Special.) cushion or apparatus with strong 400 Companies Operating in Oregon Yield State \$275,000.

SALEM, Or., Aug 29.—(Special.)—
There are 400 insurance companies operating in Oregon at present, while the aggregate license fees and premiums received by the state amount to \$275,000 annually, according to A. C. Barber, state insurance commissioner.

OREGON AGRICULTURAL COLlege, Corvallis, Aug. 29.—(Special.)
—(Special.)—
There are 400 insurance companies operating in Oregon at present, while the aggregate license fees and premiums received by the state amount to \$275,000 annually, according to A. C. Barber, state insurance commissioner.

OREGON AGRICULTURAL COLlege, Corvallis, Aug. 29.—(Special.)
—Nine first prizes are offered by Portland business men to boys and girls at oregon and the present indications are that the August figures easily will double that number.

The marine corps is rapidly increasing and is expected to reach the highest peace-time point for midsummer recruiting this month. Before the war 500 men a month was considered a fair average for the state board of control, is to the commonwealth. In other words, he is the service, and the present indications are that the August figures easily will double that number.

The marine corps is prings to deaden the concussion be tween 4 moving body and one which it strikes.

What a buffer is to a mechanical device R. B. Goodin, secretary of the smallest of the three branches of the service, and the present indications are that the August figures easily will double that number.

The marine corps is prings to deaden the concussion be reach the highest peace-time point for middle and the present indications are that the August figures easily will double that number.

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The marine corps is prize to the before

One of the big barns at the fair grounds has been set aside for club members' exhibits, and from present indications it will be filled to catain by Salem Man.

SALEM, Or., Aug. 29 .- (Special.) That business conditions in the east are uncertain and retail dealers are afraid to give large orders for fear of a financial reaction, was the information brought here yesterday by N. C a financial reaction, was the informa-tion brought here yesterday by N. C. Kafoury, senior member of the firm of Kafoury Bros. While in the east by visited at New York Chicago Phil. RISE MUST BE ABSORBED of Kafoury Bros. While in the east Mill Men Say Temporary Duliness he visited at New York, Chicago, Philadelphia and other commercial cen-

ABERDEEN, Wash., Aug. 29.—
(Special.)—W. H. Wood of San Francisco, member of the Hart-Wood Lumber company, in Aberdeen on a visit to his mother, Mrs. A. D. Wood, stated today that until the retail buyer of lumber has recovered from the effect of the increase in freight rates the lumber market may be expected to be a little off. The great need for buildings in all parts of the country, VAI HATIONS MAKE GAIN

VALUATIONS MAKE GAIN ing received, is given careful consideration, and if the article or articles buildings in all parts of the country, however, Mr. Wood expects, will Increase in Pierce County, Wash-

> ington, of \$1,067,860 Noted. TACOMA, Wash., Aug. 29.—(Special.)—A net gain of \$1,967,860 in real estate valuations in Pierce county as a result of the biennial assessment for 1920 was announced by County

Assessor Austin yesterday.
Losses of \$319,445 in valuations of 17,974 acres of timber land that had been logged off in two years were made up in part by classing the acreage as unimproved land. The loss on all county lands except town and city lots was \$\$\xi\$53,995, due principally to changes in the classification of coal lands made necessary through superior court decisions

rection of the proposed new gym-nasium at the high school.

The lowest bids submitted showed Castle Rock Has New Store. he construction, heating and plumb-ing will cost \$57,685, or \$3123 more CASTLE ROCK, Wash., Aug. 29 .-(Special)-R. M. Hadding, who owns a string of stores in Washington and combat any attempt that may be made than the bids received several weeks ago for the erection of the same structure. The proposed building is to be of concrete, 56 by 122 feet and two stories high, with a basement.

Oregon, has opened a general mertogouge the state. Thus far his chandise store in this city in the efforts along this line have been Mueller block. He owns three stores successful, and in few instances have in Cowlitz county, one at Silver lake, elever salesmen been able to put over in Cowlitz county, one at Silver lake, one at Kalama and the other here.

The store in this city will be for-

which has been put on the market at figure within the reach of any large number of automobile owners.

Jersey Cattle to Go on Tour.

CHEHALIS, Wash., Aug. 29.—(Spechal.)—Camps 4, 5 and 6 of the Simpson Logging company have shut down for about three weeks on account of the Northern Pacific the railroad bridge across the Neety of the retention of the regular summer passenger train schedule for the winter. It will be covered a profitable feed crop for the regular summer passenger train schedule for the winter. It will be sent by Fifty thousand Indians from all count of the necessity for repairing the railroad bridge across the Neety for the retention of the regular summer passenger train schedule for the winter. It will be sent by parts of Mexico recently completed count of the regular summer passenger train schedule for the winter. It will be sent by parts of Mexico recently completed their week of homage to their pactors.

Read The Oregonian classified ads. stated that the traffic is now suffi-

J. L. Austin Sheetmetal Works Contractors and Constructors of Cornices, Skylights, Steam Tables and General Sheetmetal Work.

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LUMBER, BOX SHOOKS, GEN-ERAL MILL WORK. Sellwood 597

Phone East 1835. Res. East 1797. D. F. Shope, President and General Manager. SHOPE BRICK CO.

R. B. Goodin "Watchdog' of State's Treasury.

Accounts Aggregating \$1,500,000

ster's unabridged dictionary, is

Mr. Goodin, in a phrase coined by a

Mr. Goodin, in a phrase coined by a man long in the service of the state, might be termed the "waichdog" of the treasury, for it is he more than any other person who ferrets out the true costs of the great bulk of supplies used in Oregon's public institu-

tions, and consents to their purchase only when convinced that the state is

getting value received. In a single blennium Mr. Goodin has purchased supplies and approved accounts aggregating \$1,500,000, to say nothing

of the many other countless duties assigned to his jurisdiction. Besides purchasing practically all

the supplies used in the various state

institutions Mr. Goodin approves all bills and cares for all cash in the

various betterment funds. These funda

finger ends. It also is his duty to ceive and check all reports from

state institutions, handle the financia.

phase of the flax and brickyard funds and keep close tab on all hospitals

schools, homes and charitable institu-

tions receiving state aid.

There has also been assigned to his

jurisdiction the advertising and con-

duct of all procedure attendant to in-stitutional improvements, as well as the handling of all requisitions for supplies. Each requisition, upon be-

enumerated are needed they are pur-

chased. Should it develop, however that the requested expenditure would

be without merit the requisition is re

fused and the institution superintendent is so notified.

Twice a year, prior to January 1 and July 1, Mr. Goodin receives bids for supplies covering the half year neried, and after an exhaustive ex-

amination of the proposals the tracts are awarded Because of

ever changing market conditions

task is one which involves study a good judgment. He must not of keep in close touch with the selli

price of supplies but he must be abl to judge whether it is opportung t

purchase a particular article and nov

much. Besides keeping posted on the market pages of the daily newspapers Mr. Goodin receives many trade peri-

Cowlitz Liquor Destroyed.

KEISO, Wash., Aug. 29 .- (Special.) liquor which Sheriff John Hoggatt has accumulated at Kalama the last two months, were destroyed this week Bonded whisky and moonshine was

odicals which he reads carefully

PORTLAND FACE AND MANTEL BRICK A SPECIALTY. 3611/2 East Morrison Street.

Bdwy, 3444

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Passenger and Freight Elevators

oured into the sewers, which carried

Into the Columbia river. The stills Town Is Incorporated.

YAKIMA, Wash., Aug. 29 .- (Spe--Articles of incorporation of the of Grandview were filed yesterwhich an order allowing the change

GOVERNOR COX' PLEDGES.



EFFICIENT AND SIMPLE PUT UP IN NEEDED SIZES. Quart, 60c; Half Gallen, \$1; Gallen, \$1.75. Order from your dealer. If he hasn't it we will send you ene gallon, all charges paid, for \$1.76. Postage Stamps Accepted. Pic-

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