

RAILROADS DEFEND PLEA FOR BILLION
Efficiency of Private Management Also Defended.
EXPENSE CUT EXPECTED

All Roads Declared at Least One Year Behind in Purchases of Equipment.

WASHINGTON, May 25.—Efficiency of private management and the justice of the railroads' demands for a billion dollars' additional revenue were defended by railroad representatives today before the interstate commerce commission against cross-examination of counsel for shippers and employees.

Under private control the roads expect to show greater efficiency and reduced expenses. Daniel Willard, president of the Baltimore & Ohio railroad, declared in answer to questions by Glenn E. Fitch, representing the railway employees. For a period, Mr. Willard said, greater service will be demanded which will cut into immediate savings by the roads.

Equipment Declared Lacking.
 All the roads were at least one year behind in their equipment purchases, he asserted, adding that the responsibility for this should be placed on the war conditions rather than on government operation.

Frank Nag, vice-president of the Chicago, Rock Island & Pacific railway, explaining the questionnaire sent out by the roads on which was based the estimated need of an additional income of a billion dollars, said that on account of unsettled conditions due to the coal strike last fall, figures for the year ending October 31, 1919, were...

Freight Rise Is Favored.
 Additional income should be raised entirely from freight revenue, Mr. Nag declared, and not from passenger traffic, demurrage or terminal charges.

G. M. Schriver, vice-president of the Baltimore & Ohio, described in detail the statistics presented by Mr. Willard on which the carriers of the eastern territory have their requests for a 30 per cent advance in rates.

If the commission should reduce the freight increase from 30 to 25 per cent, or allow a 5 1/2 per cent return instead of 6 per cent, or reduce the property investment to the same amount of the eastern railroads by 10 per cent, he said, the \$60,000,000 surplus provided for in the estimates would be wiped out, and these carriers would lose the benefit of the new transportation act, he asserted.

WILSON GREETSS VETERANS
MEMORIAL DAY MESSAGE IS SENT TO LEGION.

Celebration Declared Consecrated to Heroic Dead Who Have Given Lives for America.

NEW YORK, May 25.—A memorial day message from President Wilson to American veterans of the world war was received here today by the American Legion Weekly. It reads: "We approach this great day of Memorial day with our hearts filled with tenderest and grateful memories of those who have given their lives for America. The day has by custom been consecrated to the country's heroic dead. This is observed by those who were comrades in arms and who shared with the well-remembered dead, the experiences, the hardships and the joys of the glory of war; this is celebrated by the people of the country generally who take it as an annual occasion to renew their loyalty to the country and to draw fresh inspiration for the tasks of peace from the memory of the sacrifices which were made so freely in times of war. The day is therefore filled with both memories of the past and aspirations for the future. It gathers the traditions of what we have done in order that we may have the courage for what we have to do.

"Progress moves like an army; it has its days of training and preparation, its days of strategy and its days of vindication; it has its camps and its memories. To you who were soldiers of America in the great war I send affectionate greetings. What your arms have done for liberty in France your spirits will continue to do for justice at home. Great experiences make great men and out of the tragedy of this test a new, heroic quality has been added to the manhood you represented, and your country's affections for what you have already done will only equalled by its confident hope of the many part you are still to play."

YOUTHFUL BRIDES TAKEN
 Two Girls, 16 and One 17, Are Married at Vancouver.

PATROL GETS NEW SUITS
 Will Visit Portland Next Month in Gorgeous Uniform.

IT TAKES THE JOY
 Out of Life—in the Spring When Impure Blood, Lost Appetite, Lifelessness, lassitude and that tired feeling pull down health to the low level that invites illness.

SUGAR HEARING OPENED
 (Continued From First Page.)

Martens Hearings Postponed.
 WASHINGTON, May 25.—Hearings on deportation proceedings against Ludwig K. Martens, soviet agent in the United States, scheduled for resumption today, have been postponed until June 2.

Bring Us Your Old Clothes!

Here is an opportunity to buy your summer apparel at a saving and at the same time assist two worthy causes. Read this advertisement carefully.

Ten Dollars will be allowed on the purchase price of a new garment
 (This applies to garments priced from \$37.50 up.)

If you bring us your old coat, suit, dress or furs.

Men's Suits, Raincoats, Overcoats
\$10

Allowed on any purchase of a suit, raincoat or overcoat that is regularly priced from \$37.50 and up we will allow you TEN DOLLARS for your old garment.

On any purchase of a suit, raincoat or overcoat that is regularly priced at less than \$37.50 we will allow you FIVE DOLLARS for your old garment.

Women's Suits, Dresses, Coats and Furs
\$10

Allowed on any purchase of a suit, dress, coat or fur that is regularly priced from \$37.50 and up we will allow you TEN DOLLARS for your old garment.

On any purchase of a suit, dress, coat or fur that is regularly priced at less than \$37.50 we will allow you FIVE DOLLARS for your old garment.

Men's Hats
\$1

This includes both Felt and Panama Hats. Allowed Purchase a new hat at this store during this sale and we will allow you ONE DOLLAR for your old one.

Women's Waists, Petticoats, Skirts and Sweaters
\$1

This includes Shoes and Oxfords. Allowed Let us sell you a pair of new shoes or oxfords and we will allow you ONE DOLLAR for a pair of your old shoes.

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\$1

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The Salvation Army

Near East Relief
 AMERICAN COMMITTEE FOR AMERICAN AND SYRIAN RELIEF

Only one garment accepted from each customer.

All Old Garments We Receive will be given to the Salvation Army and the Near East Relief Committee

Every old garment that we receive during this sale will be given to one or the other of these two worthy organizations. Surely you have some discarded garment that you can give to this cause and at the same time save a good percentage of the purchase price of a new garment.

Eastern Outfitting
 WASHINGTON ST. AT TENTH
 The Gray-Tile Corner

HEARST SCORES IN COURT
 Interference With Sale of Magazines Is Forbidden.

FISHERY TREATY SIGNED
 UNITED STATES AND CANADA TO PROTECT "SOCKEYE."

ALBERS PARDON OPPOSED
 American Legion Post at Oregon City Against Leniency.

ALLEGED FORGER CAUGHT
 Man Reported Wanted in Three Counties Is Arrested.

DEMOCRATS PICK OPENER
 KREMER OF MONTANA TO CALL CONVENTION TO ORDER.

CALIFORNIA MAN ELECTED
 Professor Merriam to Head Carnegie Institution.

SHE IS A MIXTURE OF
 Vivacious France Languorous Java Inscrutable Samoa AND MUCH SHIMMIE!

CANDIDATES' SONS MEET
 Wood Jr., and Johnson Jr., Fraternize in Chicago.

WILSON GREETSS VETERANS
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Advertising Measles

In the lower forms of advertising life, the obsessing idea is to put a picture of the factory into the space. If possible, two pictures of the factory.

During the next stage of evolution, the advertising manufacturer begins every sentence with "we" and tells all about his business.

When at length he becomes convinced that the way to sell his prospective customers is to tell them of their wants, he has graduated from the tyro class.

But there is one more case of advertising measles he has to have. This is the semi-colon.

It is a matter of life and death importance to him whether it be a comma or a semi-colon; whether "gotten" is better than "got"; whether the triangle or the circle has the deeper "psychological" import.

From the semi-colon attack there emerges the real advertiser who realizes that 99% of the importance of his message is to make the reader realize a want which will be adequately filled by the advertiser's product.

Sincerity of belief dictates the message, and semi-colons and psychological triangles take care of themselves.

Butterick—Publisher

The Delinquent (\$2.50 a Year) Everybody's Magazine (\$2.75 a Year) The Designer (\$1.50 a Year)

Vogon's

Mellow as Moonlight

AN attractive box in rich browns and white. Inside dainty Bon Bons and assorted chocolates of rare goodness.

The Vogon Brown and White package will be appreciated by those you like to please.

At your dealers.

VOGON CANDY COMPANY
 Portland—Seattle—Spokane Tacoma

Doctors Recommend
Bon-Opto for the Eyes
 Physicians and eye specialists prescribe Bon-Opto as a safe home remedy in the treatment of eye troubles and to strengthen eyesight. Sold under money refund guarantee by all druggists.