HARDING BELIEVED TO BE OUT OF RAGE $\begin{aligned} & \text { Senator Fails to Swing His } \\ & \text { Own State Into Line. } \\ & \text { OLD GUARD OUTNUMBERED }\end{aligned}$
 $=2=5=$







PURE WOOL BILL OPPOSED makers object to meas
Requiring "truth."
 Marking of Goods with
tent or Material.











BOY SLAYS CFIUEL FATHEE


 $5=2=2$




## How the MULTIGRAPH Earns

WE CAN"T TELL exactly how the Multigraph would earn for your business until we know you better, but here's how it has earned for thousands of others. First off, the Multigraph more than "earns its keep" by effecting a saving on every job it turns out-a $25 \%$
to $75 \%$ saving on printing bills to $75 \%$ saving on printing bills.
It earns by getting your price lists, sales balletins, all your priated matter, out on time VERY time.
It earns by getting you in where callars are barred, especielly on basy days. It earrs by doing missionary work for , It earrs by winning the confidence of This short liat has alieady starte
 $\because$

RAY E. LESLIE, Branch Manager THE AMERICAN MULTIGRAPH SALES CO. 401-402-403-404 Oregon Bldg
Portland, Oregon Telephone-Broadway 3528

You Can't Buy a Multigraph


It earns by developing mailorder bust-
ness in territory your salesmen can't afford to it eover. It earns by keeping your salesmen It earns by backing up your advertising to jobbers, dealers and public, by "individ-
aalizing" your message. tearns by educati It earns by educating and inspiring
your factory and ofice force, developing enthu-
siasm and ability.
. Why not start it earning NOW Unless You Need It




