

PRICES OF LEATHER LIKELY TO DECLINE

Beneficial Effect Will Be Seen in Cost of Shoes.

ORDERS BEING CANCELED

Reduction to Consumers Not Expected Immediately, but Is Predicted Within Few Months.

Cheaper shoes are in sight. There may not be much change in prices in the coming spring and summer, but everything points to a material decline next fall that will affect the boot and shoe situation all the way from the leather seller to the retailer. The average consumer sees no reason why prices should not drop right away. If any means can be found to reduce the supposed large profits of wholesale and retail dealers, buyers will not have to wait until fall to obtain their shoes at lower prices. Perhaps competition and the desire to reduce large stocks will bring about this result.

Retailers are reported to be canceling their orders. The price of hides has been dropping at the big hide centers and shoe manufacturers will not pay war prices for leather when it can be obtained at less. The downward tendency of all commodity prices and the demand of the public for lower living costs are factors that will help in bringing down boot and shoe prices.

Disturbance Caused in Trade. There is naturally confusion in the shoe manufacturing and distributing trade. As the Boston Transcript points out, production schedules are disturbed; transportation has been embarrassed; no one knows what will be the prices of raw materials and of labor in a few weeks. The prospects favor an increase in the number of people who will be looking for work elsewhere. The government and the railroads will be dispensing with people with whom they have been overstocked, and the prospect of lower producing expenses and the need of lower retail prices seem to be materializing. Already retailers are heard of who have agreed with the fair price commission to sell at a gross profit not to exceed 25-30 per cent, which will reduce prices materially.

Commission Issues Schedule. The question of shoe prices has been taken up in Baltimore by the fair price commission, which has issued this schedule of retail prices based on cost.

Mens' and ladies' shoes costing from \$6 to \$6.50 must be sold at a price not exceeding \$10.

All boys' shoes, 1-6, costing from \$3.75 to \$4, must be sold at a price not exceeding \$6.

All little girls' shoes, 10-12 1/2, and children's shoes, sizes 8 1/2-11, costing from \$3 to \$3.50, must be sold at a price not exceeding \$5.

All large girls' shoes, 2 1/2-7, costing from \$5 to \$6, must be sold at a price not exceeding \$8.

All missis' shoes, 11 1/2-2, costing from \$4 to \$6, must be sold at a price not exceeding \$8.50.

All children's shoes, 4-8, costing from \$2.50 to \$3.50, must be sold at a price not exceeding \$5.

Infants' shoes, 1-6, costing from \$1.50 to \$2, must be sold at a price not exceeding \$2.50.

Cheaper leather now does not mean cheaper shoes immediately. The stocks held by retail and wholesale shoe dealers were manufactured months ago when leather was much higher. Leather is now coming on the market, however, at a price that should enable the manufacturer to cut out shoes at a considerably lower figure. Therefore, the fall lines should be on sale at relatively low prices while the spring lines will continue to sell at the old figure. That is, of course, unless the consumer decides to wear his present shoes well into the coming season or the retailer experiences a change of heart and decides to divide some of his profits with his customers.

CLUB TO RESUME TRIPS

PROGRESSIVE BUSINESS MEN'S EXCURSIONS STARTS AGAIN.

Visits to Local Industries Will Take place Henceforth Every Three Weeks or Thereabouts.

The Progressive Business Men's club, resuming the programme in visits for the club before the war, will this week carry out an excursion to two of Portland's home manufacturing plants, and henceforth throughout the year will hold such a home-industry excursion every three weeks or thereabouts.

The first of the new excursions will occur Saturday afternoon, when the T. B. Biscuit company plant and the Vogan Candy company establishment will be visited. The Progressive Business Men and their wives and friends will leave the Benson hotel at 1:30 o'clock Saturday afternoon. Members with automobiles have been requested to bring their cars in order to take care of the entire party.

A. S. Robinson of the Robinson-Smith Automobile company, chairman of the industrial excursions committee, will arrange the various excursions.

The wrappers are good for votes in the National Promotion Company's \$12,000 Prize Contest. Small wrappers, 116 votes; large wrappers, 160 votes.

Water-Proof Powder That Will Not Rub Off

MARINELLO Phantom Powder

Effective, easily applied, protects and beautifies. Full, free directions for use and sample.

MARINELLO SHOP, 209-210 Central Bldg.

WANTED Ladies' and Men's Suits

to make to order from your own materials, or cutting and fitting only.

HUFFMAN & CO. TAILORS, 24 Floor, Medical Bldg., Main 6126

along throughout the year with the aid of the following committee: William Barton, Charles E. Cleveland, W. W. Harder, B. W. Richards, A. C. Purdon, W. J. Sheehy, George F. Straman, P. E. Kreslow, A. E. Simmons and A. G. Clark.

KIWANIS HEAD RETURNS

ERNEST R. WIGGINS ATTENDS NORTHWEST MEETING.

Special Trains to Be Run From Canada During International Meet in Portland.

Ernest R. Wiggins, president of the Kiwanis club of Portland, has just returned from a district convention of Kiwanis clubs of the Pacific northwest, held in Seattle Wednesday. Representatives from Vancouver, Victoria, Calgary, Edmonton, New Westminster, B. C., and Seattle, Tacoma, Astoria and Portland were present. Plans for attendance at the June International Kiwanis convention at Portland were discussed. Two special trains will bring the British Columbia members here, while the Washington clubs will come in automobiles. Hundreds of Kiwanis motorists have volunteered to bring their machines in order that there may be plenty of autos to convey eastern delegates over the Columbia River highway.

Astoria members are making preparations for the entertainment of delegates on the Sunday following the convention. Special trains from Portland to Astoria and the beaches are proposed and arrangements under consideration for a mammoth salmon bake to be served by the Astoria packers on the municipal wharf.

The speaker at the Kiwanis meeting at the Benson hotel next Tuesday will be John Z. White, noted lecturer of Chicago, who will have as his subject "Civil Righteousness."

MEMBERS MOSTLY ABSENT

Lack of Quorum Prevents Board From Holding Meeting.

Only one member, A. C. Newell, of the five constituting the board of education of school district No. 1 was on hand for the regular meeting yesterday afternoon. Hence there was no session.

George M. Orton was suffering with acute trouble-rhinitis; his landlord had "signed up" with some one else and it became suddenly necessary for the director to engage in a thrilling hunt for a house.

Dr. E. A. Sommer was in the city, but was attending a funeral. O. M. Plummer is on a business errand in Spokane. George B. Thomas is on his way east to purchase machinery and equipment for the Benson polytechnic school service.

No date has yet been fixed for the next meeting, but it probably will be some time next week.

Gresham Files Thrift Flag.

GRESHAM, Or., March 18.—(Special)—Gresham grade school is flying the county thrift flag this month, having averaged more per capita in the purchase of thrift stamps than any other rural school in the county.

Your Word Is Good As Gold at Cherry's

CHERRY CHAT

We mean literally that your word is as good as gold at Cherry's.

Your promise to pay will be cashed as readily as a check for any articles of apparel you wish to buy.

We believe in the inherent honesty of the average person, and after many years of dealing on this basis, we have no reason to change our mind. Come in and make your selections from our extensive stock of fashionable apparel for men, women and boys.

Cherry's, Inc., 321 Washington.—Adv.

"Be Sure to Send Me"

HOLSUM

Please"

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GUITTARD The Pure CHOCOLATE

GROUND OR CAKE

WANTED Ladies' and Men's Suits

to make to order from your own materials, or cutting and fitting only.

HUFFMAN & CO. TAILORS, 24 Floor, Medical Bldg., Main 6126

We Give S. & H. Green Trading Stamps With Purchases Amounting to 10c or More—Filled Stamp Books Redeemed in Cash at S. & H. Office, Third Floor Take Downtown Luncheon in Our Beautiful Tea Room, Fourth Floor—Service From 11 to 2:30 Daily—Light Luncheon Served in the Basement

Bathing Caps At 19c

Main Floor—Women's and Misses' Bathing Caps in assorted styles and colors—priced for today at 19c

The Standard Store of the Northwest

Olds, Wortman & King

Reliable Merchandise—Reliable Methods

PORTLAND AGENCY FOR HOME JOURNAL PATTERNS—TRY THEM FOR SPRING SEWING.

Oatmeal Soap 85c Doz.

Main Floor—Jorgen's famous Oatmeal Soap—the kind that sells in the regular way at 10c per cake. On sale special today, a dozen 85c

Double Trading Stamps Today

And Extraordinary Bargain Offerings in Seasonable and Wanted Merchandise for Spring

Women's Dresses

—TWO EXTRAORDINARY OFFERINGS in Women's and Misses' Spring Dresses. Some represent a special purchase—others are from our regular stock. —On sale in the Garment Salons on the Second Floor.

—\$40 to \$52.50 Values —\$45 to \$60 Values

\$34.95 \$38.95

New Spring Sweaters

\$7.49, \$9.45, \$15.95, \$21

Second Floor—Sweaters will come into increased service as the season advances. They will be worn for sports and all occasions where a light garment is needed. Our showing embraces a wide diversity of styles in fancy weaves, block weaves, stripes, etc., also in the plain knit. Tuxedo models and coat effects with long roll collars and wide belts. All the newest colors. \$7.49 to \$21.00

Women's Silk Gloves

\$1.69

On Sale at Center Circle, First Floor

—A great Pre-Easter Sale of 2000 pairs Women's Silk Gloves. Extra quality Milanese and Tricot fabrics in the new and popular two-tone pointings with embroidered and welted wrists to match. Others with eyelet embroidered backs in self and two-tone effects. For \$1.69 this sale, special pair \$1.69

Men's \$5 Hats At \$2.45

Main Floor—Broken lines of Men's Soft Hats at about half price to clean up the lot in one day. Standard makes and several good styles in the assortment, but not all sizes in each style. Hats selling heretofore at \$4.00 and \$5.00 offered for today at \$2.45

Trimming Remnants Reduced 1/4 to 1/2

Main Floor—Today is "Remnant Day" in the Lace Section. Hundreds of short lengths and odd pieces of Laces, Novelty Trimmings, Chiffons, Nets, Allogers, Venice Edges, Wash Laces, etc., which have accumulated in the various departments will be closed out at 1/4 to 1/2 off the regular prices. This is a good opportunity to select Spring trimmings at a big saving. Shop early in the day!

Boys' Waists At 95c

Main Floor—Odd lot of Boys' Shirts and Blouses made up in light and dark colored wash materials. Fancy striped patterns. Broken-range of sizes. On special sale today; at only 95c

16-Button Length Silk Gloves \$2.00

Center Circle, 1st Floor—Long Silk Gloves to go with the new short sleeve dresses and waists now in vogue. These are of good quality Milanese silk, in white only. 16-button length. Pair at \$2.00

Women's \$16 Boots At \$8.50

Main Floor—Women's Laced Boots of dark brown kid at practically half price for today's selling. These are 9 inches high and have pointed receding toe with stitched tip. Hand-turned sole and covered full Louis heel. A beautiful dressy boot for street wear. Sizes 2 1/2 to 8. Widths AA to D. Regular \$16.00. Boots, priced special a pair \$8.50

\$1.25 Lace Flouncings 59c and 79c Yd.

Main Floor—Beautiful New Shadow Lace Flouncings—several hundred yards bought underprice will be closed out at sensationally low prices. These are the much-wanted 17 and 27-inch widths for dresses and fine lingerie. Shown in white and Paris. 79c Flouncings such as usually sell at \$1.25 a yard. 59c and

Wardrobe Trunk--\$42

Third Floor—At this special price Friday only. High-grade Wardrobe Trunk similar to this sketch. Full size, 3-ply veneer fiber covered, cloth lined, lift top. Equipped with laundry bag, shoe pockets and hat box. A splendid bargain for anyone who has need for a Wardrobe Trunk. One-day sale \$42.00

Infants' Gingham Rompers \$1.69

Second Floor—Mothers will find this a good time to buy the Children's Rompers for Spring and Summer. Ages 6 mo. to 3 years. Made up in neat style of good grade ginghams in pink and blue checks. SPECIAL AT \$1.69 each.

\$4.00 Black Broadcloth Special \$2.98 Yd.

Main Floor—At this special price today only. Strictly high-grade black Broadcloth—all pure wool and 56 inches wide. Just the right weight for Suits, Coats and Skirts. Our regular \$4.00 quality. Specially priced for today at only, yard

65c to 75c Ribbons At 49c

Main Floor—Great Pre-Easter Sale of Hair Bow Ribbons—hundreds of yards in this special offering. Beautiful all-silk Ribbons in black, brown, navy, pink, white, old rose, open, new blue and maize. Also an immense assortment of novelty plaids and fancy combinations. Regular 65c to 75c values. Reduced 49c for today, special yard 49c

Basement Millinery New Hats for Easter \$5.98 and \$6.98

Basement—You will want to see these wonderfully pretty Hats the Basement Millinery has just received. Not only are they attractive, but the prices are much lower than Hats of this character can be had for at other stores. Two large tables are filled with beautiful models—turbans, colonials, medium size hats—some with crepe facings. Flower and ribbon trimmed Hats in great variety, as well as those trimmed with applique, ornaments, wings, sprays, beads, etc. Black and a representative showing of the new season's best colors and combinations—at \$5.98 and \$6.98

Groceries—Fourth Floor

—Experienced telephone clerks at your service, 8 A. M. to 5:45 P. M. Marshall 4800; A 6231.

Friday Specials

—Fancy Maine Corn at 20c
—\$2.25 a dozen; per can
—Standard Tomatoes at 25c
—\$1.45 a dozen; 2 cans
—Famous Brand Peas at 25c
—\$2.75 a dozen; per can
—Princess Royal Peas, 45c
—\$2.65 a dozen; 2 cans
—Monopole Cut String Beans \$2.65 doz., 2 cans
—Preferred Stock Cat-sup, 35c size; a bottle
—Cornmeal put up in 5-pound sacks; special at 55c
—Preferred Stock Tomatoes; special, 3 cans for 50c

We Have Enlarged Our Veiling Department

—New Location on Center Aisle Near Morrison-St.

—Owing to increased volume of our Veiling business we have moved this department to larger space near Morrison-St. entrance. All the very latest novelties in Veils and Veilings are shown here at all times. For every costume there is just the right Veil to complete its smartness by its rich, soft lines and charm of design! Let one of our salespeople help you select your particular choice from the wide line of distinctively lovely creations in our Veiling Department.

65c Veilings 49c

Main Floor—Fresh new Spring Veilings, black and colors. Fancy meshes 49c and woven designs. 65c grades 49c

Women's New Drape Veils, Special at \$1.19

Main Floor—Women's Drape Veils in the very smart chenille Drape Veils in latest styles. These dot effects. All the new colors and two-tone effects. \$1.19

Main Floor—Women's Drape Veils in latest styles. These are of extra quality and are new Spring arrivals. \$1.75

—SHETLAND VEILS WITH WOVEN BORDERS—Special 79c

Children's Hats

—You will save considerable by coming to the Basement Underprice Store for the Children's Hats. Great variety of styles—\$2.00 and up.

\$7.50 to \$8.50 Motor Headwear Priced Special at \$5.95

Veiling Dept., Main Floor—Women who motor will appreciate this unusual opportunity to select high-class headwear at such a great saving. Only one or two of a style. Very latest creations, some with Shetland Veils attached. Shown in the new materials and colors—cherry red, tans, blues, linen and brown. Various combinations. This headwear is also very smart for sport wear. Regularly priced \$7.50 to \$8.50—special today at \$5.95

Sale of Ribbon Remnants

Main Floor—Many odd pieces and short lengths of Fancy Ribbons, plain and fancy Hairbow Ribbons and Lingerie Ribbons marked at special low prices for today's selling. Plan to shop early in the day and get choice.

New Millinery Ribbons

in grosgrains, satins and novelty patterns. All the newest colorings here for your selection.

Sale of Glass Mixing Bowls Third Floor

—A magnificent Mixing Bowls as illustrated herewith. This is a special factory purchase secured at a low price on account of slight imperfections. Opaque glass. —No telephone orders.

—LOT 1—One 8-inch Bowl for 89c and one 9-inch Bowl for 89c—Ask for your Trading Stamps.

—LOT 2—One 7-inch, one 8-inch and one 9-inch Bowl—set of 3 for \$1.19

Safety Cookers \$3.20

Third Floor—Griswold Cast Iron Cooker, Steamer and Kettle combined. Pure cast iron through and through—never wear out. Equipped with safety cover device which permits draining of liquids without removing cover. Cannot tip or spill. On sale today special \$3.20

4 Great Specials For Friday and Saturday

—\$43.00 Fumed Oak Table, only \$35.75
—\$45.00 Fumed Oak Table, only \$37.50
—\$49.00 Waxed Oak Table, only \$41.50
—\$44.00 Waxed Oak Table, only \$36.75

—Dining Chairs of solid oak with genuine leather seats—NOW ON SPECIAL SALE. —\$9.50 Fumed Oak Chairs with leather seat, \$8.25 on sale now; only \$8.00
—\$8.00 Waxed Chairs \$6.95
—\$6.50 Waxed Chairs \$5.45

Special Sale of Dining Tables

—Furniture Dept., 4th Floor.

—We find ourselves a little overstocked on several numbers of Dining Tables and Chairs, and in order to remedy this condition, we are going to cut the prices for Friday and Saturday. Anyone needing furniture will do well to take advantage of this sale.

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