BOLIVIAN WARNS OF HUN TRADE ACTIVITY

German Agents Already Invading South America.

NEEDS MUST BE STUDIED

Permanent South American Commerce Not Built Up by U. S. Because Methods Are Ignored.

CHESTER, Pa.—A warning that swarms of German commercial agents already are invading South America and gobbling up trade advantages gained by Americans during the war is brought to this country by Jose M. del Carpio, nephew of Senior del Carpio, formerly vice-president of Bolivia. The young South American is taking engineering courses at Pennsylvania Military college here.

Senor Del Carpio brings a stirring message to the manufacturers of the United States, particularly those of New York and Philadelphia. He urges that American manufacturers work intelligently to prevent American trade from being seized by the returning business representatives from Berlin and Potsdam. They are landing from almost every incoming steamer, he asserts.

American business representatives have failed to build up a permanent South American trade because they persist in ignoring the needs and the temperament of the Latin races, says the student. He suggests that American manufacturers employ South Americans educated in this country to represent them or open schools for the training of South American salesmen.

German banking and other commercial interests, Senor del Carpio warns, have turned greedy eyes upon the oil deposits of Bolivia, which he says are the greatest in the world—sufficient to run for years to come the oil-burning steamships of all nations. Indeed, he declares that in the mountains of the southeastern end of the republic oil is so plentiful that it gushes down the hillsides, gathering on the level stretches in lakes of petroleum. New railroad lines are being pushed rapidly so as to bring the oil to the coast.

Senor Del Carpio turns an interesting sidelight on German intrigue and diplomacy in South America. He provides evidence that two months prior to the great war German officers who were engaged in training Bolivia's army had advance information that Germany was to plunge the world into the most terrible conflict in history.

Bolivia Would Arouse Americans.

"We earnestly wish, down in Bolivia," said Del Carpio, "that American business interests would wake up and attempt to retain their rapidly slipping opportunity in South America. In my own country, Bolivia, we dealt almost exclusively with America during the war, when prior to hostilities the Germans, English and French got virtually all our trade.

"During the war tons and tons of New York and Philadelphia goods came to Bolivia, and we liked those goods, though we were pained by the manner in which they were packed and the lack of sympathetic interest and understanding on the part of American commercial agents. The Latin did not complain but he could not help remembering the painstaking care of the German agents.

"Even before the armistice was signed the German agents began slipping back into the country. Heaven knows where they came from—they seemed to drop from the skies. But the real influx came when the armistice was signed. The Germans swarmed in from almost every incoming steamship. Many came from Mexico, where they had been hibernating. They were treated with great coldness at first because Hunish methods during the war had created a great distaste for everything German in Bolivia. But the Germans have an understanding of the Latin character. In their subtle manner they are wearing down the prejudice against them—glossing it over to the great disadvantage of everything American.

While the Germans are obtaining business which rightfully belongs to America, they are sowing the seeds of suspicion against the United States—they are making Bolivia believe that the Yankees have sinister designs against Mexico, and have designs, in fact, against everything South American. The result is more and more orders for the business of Berlin and Potsdam.

People Aware of German Duplicity.

"We Bolivians had a peep into German diplomacy before the great war was started. German officers trained our peace-time army of 8000 men, and two months before there was even a war cloud in Europe these officers resigned their posts in the Bolivian army and slipped back to Germany, leaving no explanation for their conduct. So we Bolivians have no doubt that Germany planned and executed the war. We would like to have American officers take the places of those Germans in our army. We are waiting for the American government to make advances to us, for in Bolivia there is a disposition to be most friendly to the United States. However, if America is not disposed to help us we shall have to look to England or France for our army training officers.

"But again about American trade with Bolivia. We need all of your products—we need the products of your great mills—your cloth, your locomotives, your silks, your agricultural and mining machinery, your automobile trucks and your hardware. In return we can ship you oil, tin, copper, silver, gold, beef and hides.

"And I must not forget the great lumber interests in Bolivia—lumber that will be needed in this great period of reconstruction. We have three hundred different varieties of timber, but because of the inaccessibility of this timber, we Bolivians have had to your Oregon pine for our own uses. But now we are building railroads right up to the timber line and we shall have lumber in large quantities for export. The same applies to our great oil deposits—in a few months these will be tapped by new railroad lines.

"We want you young Americans to settle in Bolivia, so much so that the Bolivian government is giving away free homestead sites. We want everything American, but Americans seem indifferent to us and the great opportunity for them in Bolivia."

LOGGERS TO OPEN STORE

Bunker Hill Enterprise to Pattern After North Bend.

MARSHFIELD, Or., Nov. 19.—(Special.)—Such favorable reports have been made on the Loyal Legion of Loggers and Lumbermen store at North Bend that the members of that order employed in the C. S. Smith mills have decided to inaugurate a similar business enterprise at Bunker Hill.

MOVING PICTURE NEWS

ORA CAREW, IN "LOOT," EXCITING FILM MELODRAMA, WHICH OPENED AT THE LIBERTY LAST NIGHT.

TODAY'S FILM FEATURES.

Columbia—Olive Thomas, "Prudence on Broadway."
Strand—Pauline Frederick, "Bonds of Love."
Majestic—Alice Brady, "Marie, Ltd."
Peoples—Madge Kennedy, "The Fair Pretender."
Liberty—Special production, "Loot."
Star—Sessue Hayakawa, "The Man Beneath."
Sunset—Nazimova, "The Brat."
Circle—Julia Arthur, "The Cavell Case."

Liberty.

AN exciting mystery dealing with the workings of a powerful band of criminals in New York is unfolded in "Loot," the feature which opened at the Liberty theater last night.

There is not a dull moment in this mystery melodrama, adapted for the screen from the famous Saturday Evening Post story by Arthur Somers Roche.

Wade Hildreth, a young Englishman, is sent to New York to receive the priceless Arabian jewels from a man whom he has never seen. The arch criminal. The Shadow, the most feared man in New York's underworld, sees his big opportunity and determines to get rid of Hildreth and steal the gems.

But into the young Englishman's life comes the warm rays of love from Morn Light, the little musical comedy actress, and Hildreth's fate hangs in the balance on the game of wits between The Shadow and Morn Light.

The utmost in dramatic values was achieved by William C. Dowlan, the director; good photography and lighting effects heighten the interest.

In the role of Morn Light, Ora Carew shows herself to be an actress of emotional ability. A newcomer in stardom, she is another notable example of the advantages of comedy training as a road to dramatic fame. She will be remembered as one of Mack Sennett's featured beauties.

Supporting Miss Carew is Darrell Foss, one of the best-known and cleverest young men in the silent drama. Only recently he completed two pictures with Nazimova, appearing as her leading man.

A capable supporting cast has been gathered around these two stars, including Joseph W. Girard, Frank Thompson, Alfred Allen, Wadsworth Harris, Arthur Mackley, Gertrude Astor, Frank McQuarrie and Helen Gibson.

Screen Gossip.

One of the recent visitors at the Arbuckle studios at Culver City, Cal., was Fred Block, business manager of Sir Harry Lauder, the well-known Scotch comedian. Block has just made a flying trip from New York and chatted with Fatty about the changes that had taken place lately in the eastern metropolis.

* * *

Arthur Pryor, one of the greatest bandmasters of the world, has translated into stirring music the drama and heart interest of "Soldiers of Fortune," an Allan Dwan production. Arrangements have already been made to publish this music with the original dedication to Hope Harding Davis, daughter of the famous author, the late Richard Harding Davis, from whose novel of adventure Allan Dwan has created the powerful photoplay.

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Wallace Reid has recently signed a five-year starring contract with the Famous Players-Lasky corporation. He attached his signature to the document on his return to Los Angeles from an eventful tour of the north and immediately left on a three weeks' vacation. Six years ago Reid joined Famous Players-Lasky at a weekly salary of $75. In 1915 he signed his first contract for a period of two years. In 1917 he signed another two-year document. Each time he was given a handsome increase in salary. The contract he signed recently is on sliding scale. The weekly remuneration today runs well into four figures. In the fifth year, under the terms of the contract, he will receive as much money as the highest paid male star in motion pictures.

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Do you want to make a fortune? Just write for the movies. At least that's the formula which John Emerson and Anita Loos propose to those who are worried over the cost of living. And they ought to know, for not only were they authors and directors of the most famous Douglas Fairbanks pictures, "Wild and Woolly," "Down to Earth" and all the rest, but they are now writing all of the Constance Talmadge photoplays. The coming year is to be a new Klondike for plot writers and photodramatists throughout the country, according to these veterans of the scenario game. "The demand for motion picture stories is approximately four times as great as it was even a year ago," said Miss Loos.

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The title of Norma Talmadge's next release has been changed from "The Broken Barrier" to "The Isle of Conquest." Edward Jose is the director and Wyndham Standing plays opposite Norma. The story is an adaptation of Arthur Hornblow's novel, "By Right of Conquest." Following "The Isle of Conquest," Miss Talmadge will appear in "She Loves and Lies," a Wilkie Collins' story directed and adopted by Chester Withey.

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Diana Allen, who plays the leading feminine role in "The Red Virgin," the screen adaptation from the story by Charles A. Logue, is a comparative newcomer to both stage and screen. She made her first public appearance two years ago in the Ziegfeld Follies, spending one season with that organization and another with the Ziegfeld Frolic. Though she has played only a few parts in pictures she has already given marked evidence of real aptitude for screen work, which, with her beauty, ought to stand her in good stead in her campaign for film recognition. Miss Allen's home is in New Haven, where she has lived since her arrival in this country from Sweden. She is a graduate of the New Haven high school.

* * *

John S. Stumar is a member of the Ince eastern staff. His long years as a motion picture cameraman stood him in fine stead when he photographed the stirring scenes of "The Market of Souls" and "L'Apache," recent Dorothy Dalton pictures, and the colorful and flawless camera work in "His Wife's Friend" is further indication of his competence. The fast action scenes during the attack of the Chinamen on the British fort in India are especially good in his latest picture, "His Wife's Friend," a Dorothy Dalton feature.

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An idea of the high caliber of the company supporting Marguerite Clark in "A Girl Named Mary" may be gleaned from the fact that Kathlyn Williams, one of the screen's most accomplished actresses, has one of the principal roles. Wallace MacDonald, a good-looking leading man, plays the role of the star's youthful sweetheart. That sterling character actress, Lillian Leighton, has a good part, and Eddie Sutherland has a characteristic bit as a breezy press agent. Others in the cast are Aggie Herring, Charles Clary, Pauline Pulliam and Helene Sullivan.

* * *

Most of the exteriors of Ethel Clayton's new picture, "More Deadly Than the Male," were taken at Big Bear lake, in southern California, one of the most beautiful places in the world. The interiors, of course, were made in the Lasky studio at Hollywood.

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All of Dorothy Dalton's New York-made pictures have been produced under the direction of Joseph De Grasse, who was sent east with that star. "The Market of Souls" and "L'Apache" are recent examples of this director's work. He was born in France and was for some time connected with the stage as actor and producer. Embracing motion picture work, he played leads in several pictures, then entered the directing field. Originality and a fine grasp of his profession characterize Mr. De Grasse's direction of "His Wife's Friend," the latest Dorothy Dalton picture.

PATRIOTISM IS DOUBTED

Olcott Asks Inquiry Among Workers on Highway.

SALEM, Or., Nov. 19.—(Special.)—Intimation that one of the contracting firms now engaged in state work has employes who are not patriotic Americans is contained in a letter prepared by Governor Olcott yesterday and addressed to the state highway commission. Mr. Olcott's letter reads:

"I am informed from reliable sources that one of the contracting firms doing work for the state has employes who are not patriotic Americans. I would consider an investigation of this report should be made and, if it be true, immediate steps taken to root out any such employes. Could you kindly advise me as to what steps may be taken in this direction?"

Flight Drives Aviator Insane.

BALTIMORE, Md.—Among the government patients at the Springfield insane hospital is a soldier aviator about 25 years old, who is hopelessly insane. He went into the army at the beginning of the war to all appearances as sane as any one. About a year ago in France he ascended in an airplane, still showing no signs of insanity. He came down completely insane, and has remained so ever since. The flight proved too much for his nerves.

Among all cereal foods there is only one
Grape-Nuts
Unique in flavor—rich in the nourishment that builds brain and brawn!
"There's a Reason"
Sold by Grocers everywhere

RADICALS' DEFEAT STABILIZES FRANCE

Election Is Overwhelming Victory for Clemenceau.

REDS' REBUFF CRUSHING

"Tiger's" Policy and Programme Are Upheld Everywhere, Even in Far-Away Alsace.

BY WILLIAM COOK.

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PARIS, Nov. 19.—(Special.)—The male population of France has cast its vote. The future policy, indeed the destiny of France, which but 48 hours ago still hung in the balance, is now secure. Bolshevism has been defeated, and this news, rapidly carried around Paris, caused the utmost satisfaction. Such a result was never doubted, but there had been fears that the republican majority might not be large enough to insure peace and tranquillity.

The crushing defeat sustained by the socialists of all shades is the subject of universal comment today. Many knew that French common sense would again rise to the top, despite bolshevik propaganda, which has eaten up a huge sum out of that party's finances. Many workmen today realize the mistake they have made in ever voting for revolutionaries, and now they seem to have had a weight lifted from their shoulders.

Large Representative Vote Cast.

One of the outstanding features of the elections was the relatively small percentage of the voters who remained away from the polls. All showed the keenest desire to make known their policy. Snow, slush and mud could not deter them from a duty which every Frenchman considers sacred.

There were but few persons who grumbled at the new ways of voting, which they considered complicated. Others objected that there was not quite enough secrecy, but when they had done their voting they left pleased, to all appearances.

The women of France seem particularly pleased at the result of the election, and there can be no doubt that had the women been able to vote the majority obtained by the republican block would have been even more overwhelming. One ingenious newspaper, despite the strike, found a novel way of making the women vote. Although their votes cannot be taken into account, the result is eagerly awaited.

Vote Is Clemenceau Victory.

Motors paraded the streets of Paris and its suburbs asking women to scribble the name of their candidate on any sort of paper and cache it in a special box affixed to the car. The women enthusiastically seized the opportunity afforded and so successful was the result of the campaign that counting the votes will take at least three or four days.

As regards the results of the real voting, it spells the crowning success of Premier Clemenceau's political career. On the eve of retiring from political life, he sees his opponents and enemies defeated and his policy and programme upheld all over France, even in far-away Alsace.

In the Seine et Oise department the Tiger scored another great victory the people having returned Andre Tardieu's list of 14 candidates.

Tardieu was first called to power as a minister by Clemenceau. His bitterest opponent was Franklin Borlon, president of the chamber committee on foreign relations, who is not returned to parliament. Premier Clemenceau came into the peace conference today in a gay humor, as the vote is taken as an overwhelming vote of confidence in the peace treaty.

Soldier Candidates Lacking.

There was a noticeable absence of soldier candidates. Some departmental results are not known yet, as well as some from the suburbs of Paris, but it seems sad to predict that the new chamber will not number many soldiers among the deputies.

So far, General de Castelnau, "the victor of Nancy," is the only one returned.

General Malleterre was defeated by some 10,000 votes in the Calvados department. The defeat of the socialists is even more pronounced than earlier indications showed. Even Longuet is defeated, which will remove from the chamber its most violent radical.

By espousing the bolshevik cause, French socialists lost a million votes in Paris and its suburbs. Their defeat was more striking when it is considered that France is going through a difficult economic period with much unrest. The socialists were also able to carry on openly an electrical campaign against any military policy, but France was not with them. Socialist opposition to the peace treaty also counted against them.

GAS TAX BRINGS $39,372

Figures Are for October—Revenue for Year to Be Near $400,000.

SALEM, Or., Nov. 19.—(Special.)—During the month of October dealers in motor vehicle fuel in Oregon sold a total of 3,673,268 gallons of gasoline and 527,898 gallons of distillate, on which the tax of one cent a gallon for gasoline and one-half cent a gallon for distillate aggregated $39,372.17.

During the period embraced between February 26 and October 31, 1919, dealers in motor vehicle fuel paid a total tax of $290,795.49 to the state of Oregon, being the receipts from the sales of 26,979,786 gallons of gasoline and 4,199,526 gallons of distillate.

The tax revenue on these commodities is much in excess of what it was estimated at the time of the enactment of the law during the last session of the legislative assembly. It is now estimated that the tax during the first year the law is in force will aggregate not less than $400,000.

At the end of February, 1919, there were 54,216 licensed automobiles and at the end of October the number of licensed cars was 82,830, so that in view of the large number of cars licensed during the year, the tax estimate of $400,000 is considered justifiable.

John Gilbert, 75, Dies.

SALEM, Or., Nov. 19.—(Special.)—John Gilbert died at his home here yesterday at the age of 75 years. He came to Salem from Minnesota about four years ago and is survived by his widow and one daughter, Mrs. A. B. Stillman of this city. Funeral services will be held here Thursday.

Read The Oregonian classified ads.

French Nuts Arrive.

PHILADELPHIA.—The first importation of Christmas merchandise, consisting of 1500 sacks of walnut kernels, have arrived here from France on the steamship Evelyn. The kernels were shipped from Bordeaux and grown on farms far from the battle line.

In Bartlett, N. H., an ambitious class of nine are willing to leave home at 5:50 in the morning and not reach home until 6:20 at night for the sake of attending high school.

What a Woman's Mind Tells Her

Every woman knows in her own mind that no other baking powder is as good as

Royal Baking Powder

She may experiment for a time with cheaper baking powders with the false notion that she is saving a few pennies, but all the time she knows that her baking is not the same—that sometimes it tastes queer or loses its freshness over night or causes indigestion.

Sooner or later there comes a day when she wants her baking to be especially good, and then she remembers the adage—

"Bake it with ROYAL and be Sure"

Contains No Alum—Leaves No Bitter Taste

Home comfort convenient, clean and economical

A good oil heater filled with Pearl Oil gives comfort and cheer in the home. Warmth and coziness without dust and dirt. Lights at the touch of a match—gives instant heat. Oil consumed only when heat is needed—no waste. Portable.

Pearl Oil is refined and re-refined by our special process which makes it clean burning. For sale in bulk by dealers everywhere,—the same high-quality kerosene as the Pearl Oil sold in five-gallon cans. There is a saving by buying in bulk. Order by name—Pearl Oil.

We recommend Perfection Oil Heaters.

PEARL OIL (KEROSENE) HEAT AND LIGHT

STANDARD OIL COMPANY (CALIFORNIA)

The Crystal is the machine that overcomes the wash-day burdens. Just place your clothes in the machine and turn the switch and presto—the wash is done.

It Washes Clean all kinds of clothes, table linen, blankets—anything from the finest linens to the coarsest fabrics.

Special Demonstration Now Going On

Step In, Let Us Show How Easy It Is to Operate

The Crystal is one of the few machines with a swinging wringer.

Sold on Easy Terms

STUBBS ELECTRIC CO Sixth at Pine