

BUYERS HEAR TALKS ON TRADE PROSPECTS

City Attorney LaRoche Looks to West for Business.

1100 DEALERS REGISTERED

Jollification at River Resort to Be Chief Entertainment Feature of Gathering.

Registration of visiting merchants here for victors' week stood between 1100 and 1200 Wednesday night when the headquarters on the first floor of the Oregon building were closed.

Shipping Prospects Told. "What Shipping and Foreign Trade Mean to the Interior" was Mr. LaRoche's subject, and he took up the probable increase of shipping on the west coast as a result of cessation of hostilities and considered what effect this increase would have upon the merchants.

Mr. LaRoche urged that America never relax its hold on shipping which it had secured by the war, and declared that establishment of telephone banks in all parts of the world and increase of American marine insurance facilities would increase the "Japanese peril" and said that opportunities of trade with the orient were gigantic and should be both profitable and enjoyable.

Keep your eyes to the west. "The greatest developments are bound to come, last changes in the habits, the methods of living and the wage scale in China and Japan will give opportunity for a gigantic trade between the west coast of America and the orient, and history has proven in the past that a flood of gold comes with eastern trade."

Mail-Order Trade Discussed. Mr. Chapman spoke on "Up-to-the-Minute Thoughts on the Mail-Order Business." He declared the situation with respect to mail-order business in the local retail merchant and the mail-order house is encouraging to the local man, but that the competition is necessary by the local merchants to keep the mail-order man from breaking into his trade.

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Tonight will be the Oaks Jollification, which will be the chief entertainment feature of the week. Cars will leave Second and Alder streets at 7:30 o'clock and tickets will be given upon registration will provide them with fare and admission to all attractions at the amusement park. A number of special stunts have been provided by the committee in charge.

GROGERS HAVE MERRY DAY

THREE THOUSAND ATTEND 19TH ANNUAL PICNIC.

Baseball, Dancing and Contests Provide Busy Day for Crowds.

Many Prizes Awarded.

Empty lunch baskets and the smiling faces of the crowds that left the Burnside picnic grounds late Wednesday afternoon were sufficient proof of the success of the 19th annual grocers' picnic, attended by over 3000 people.

At 11 o'clock in the morning the fun started with a closely-played game of baseball between retail grocers and city salesmen.

COMPANY ANSWERS ATTORNEY Lower Phone Rates Mean Pre-War Wages, Says Phillips.

The Pacific Telephone & Telegraph company welcomes an early hearing before the public service commission, according to a statement directed chiefly at Assistant City Attorney Tomlinson, who suggested that patrons

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British Public Sees Effect of Direct Action Methods.

WORKERS SUFFER MOST

Instigators of Walkouts Bitterly Blamed—Liverpool Shipping Badly Disorganized.

(Copyright by the New York World. Published by Arrangement.) LONDON, Aug. 7.—(Special Cable.)—The comparative failure of the police strike is exercising a salutary influence on the general labor situation.

PORTLAND BROTHERS WHO SERVED WITH DISTINCTION DURING THE WAR CHOOSE PEACE-TIME PURSUITS.



Left—Ensign John W. McMurray, aviation corps, right—First Lieutenant Robert McMurray, 15th cavalry.

sequence of the suit, fathered by Mr. Tomlinson, attacking the commission's right to make that order that made it legally necessary to adopt the rates.

There is now evidence that this strike was promoted in conjunction with the revolutionary element among the trade unions to create the widespread disorder and anarchy at which the extremists are aiming.

NEER WINS FROM TAYLOR

PORTLAND BOY TAKES SINGLES AT TACOMA TOURNEY.

Miss Fording Eliminates Miss Schreiner in Record Match

TACOMA, Wash., Aug. 7.—(Special.)—Phil Neer of Portland won his third-round match in the northwest tennis tourney Wednesday when he defeated Bill Taylor of Seattle, 6-3, 6-4.

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American Coin Worth More in Europe Than at Home.

NEW YORK, Aug. 7.—The American dollar was worth approximately 7 1/2 francs on the foreign exchange market today, when a violent break in rates on Paris forced French money to a new low record.

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BROOKLYN PARTY AT SPOKANE

Governor Hart and Mayor Hanson of Seattle Extend Welcome.

SPOKANE, Aug. 7.—One hundred and twenty-six residents of New York state touring the west under the auspices of the Brooklyn Daily Eagle spent the forenoon here today.

PORTLAND BOYS REUNITED

ROBERT AND JOHN McMURRAY AND WIVES MEET.

Brothers Widely Separated in Military Service Choose Peacetime Pursuits in Oregon.

First Lieutenant Robert McMurray, who served in France with the 15th cavalry and was erroneously reported among the casualties, is visiting Portland friends while on 15 days' leave, after which he will proceed to Camp Lewis to receive his discharge.

While in France Lieutenant McMurray was stationed near the Tynecoast, and on detached service saw a great deal of the country, including trips into Germany far beyond the old Hindenburg line.

Ensign John W. McMurray, who was stationed at the naval air station at San Diego, and who accompanied the cruiser Minneapolis to Portland for the annual Regatta in June, delighting Portlanders with the maneuvers of one of the seaplanes, was discharged from service July 17, and is now located in Portland.

It was a happy reunion of the family at the home of Mrs. William McMurray yesterday, when the two sons and their wives met for the first time since the two young men were widely separated in their respective branches of the military and naval service.

THIEVES RETURN FOR LOOT

BURGLARS INTERRUPTED LOCK INTRUDER IN CLOSET.

Prisoner Escapes; but Armed Pair Come Back, True to Promise, and Clean Out House.

"We'll be back again," said a pair of burglars Wednesday morning as they relieved George Donnerburg of his watch and cash and left him locked in an attic.

The house of George M. Harris at 1015 Seaside avenue has been occupied for four months only by his son, Andrew Harris, 16, who is employed at the Spokane shipyard in Vancouver.

Strikers Threaten Reprisals. The police strikers are now trying to work on the non-striking police to declare they will strike also unless the strikers are reinstated.

Already Liverpool shipping is utterly disorganized by the last strike. American liners are being held up indefinitely while thousands of Americans are roaming about London unable to get sailings for eight weeks or more.

Phone your want ads to The Oregonian, Main 7970, A 6935.

Vacation Clothes. THERE'S good choosing here among these soft, easy-fitting tweeds, serges, worsteds and novelty mixtures. Some of the fall models, too, would be most appropriate for an August outing. Clothes of superb quality, these, with my unflinching guaranty of satisfaction. \$25 to \$60. Pen Selling LEADING CLOTHIER Morrison Street at Fourth

VISITING GASTER VICTOR. SAN FRANCISCO VETERAN SURPRISES ANGLERS. C. Forbes Wins Light Tackle Distance Fly Event With Mark of 98 Feet and 4 Inches. Next year a number of San Francisco and Los Angeles casters will come north to compete in an all-Pacific coast casting tournament which in all probability will be staged at the Sellwood pool.

Covet Not Your Neighbor's Wife! All Brand New Today and until Monday Midnight. A striking Dramatic Treat—A favorite Star in A setting Of smart Society and Gorgeous Gowns. It's a story Of a poor Girl who Sold a lot Of things She couldn't Honestly Deliver to Her Rich friend. DOROTHY DALTON in "Other Men's Wives". "ELMO THE MIGHTY" (today only). The amazing speed of this ninth session makes the average picture look like a tin Lizzie at a road race! AND A HAROLD LLOYD COMEDY. COLUMBIA ICE-COOLED. DIRECTION OF JENSEN & VON HERTBERG.

You too, will want a second cup. Hills Bros. Red Can Brand COFFEE. (VACUUM PACKED) Hills Bros. Red Can Brand COFFEE.