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ABOUT 160 OREGON BOYS

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MAYOR BAKER ON WAY HOME
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## Obituary.

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## A USED <br> BUSH \& LANE PLAYER PIANO

## TO THE PUBLIC:

The house of Bush \& Lane enjoys a peculiar distinction in so far as it pertains to the manufacturing of pianos and player pianos of the highest possible grade. We have found a great deal of satisfaction and pride in being able to state in our advertisements that a second-hand Bush \& Lane piano or player piano is not to be found in the second-hand columns by other dealers. We have maintained that Bush \& Lane Pianos give lasting satisfaction, that they are never traded, in the hope of securing something betnever traded, in the hope of securing something betthat every piano of every make and style (excepting the Bush \& Lane) is to be found advertised at ridicu-
Bush \& Lane Player Piano (Almost Nem) Lesser Quality \$650.00

We at first thought our oft repeated assertion was being challenged, but upon investigation we find that the player piano in question was an old-style Bush \& the player piano in question was an old-style Bush \&
Lane, Player No. 33297, containing an old model Lane, Player No. 33297, containing an old model
player action, and which was sold on August 25,1914 , player action, and which was sold on August 25, 1914,
to a prominent Portland citizen. We also discovered that our competitor had actually gone out in the open market for the purpose of purchasing a Bush \& Lane Player Piano, and which he now offers for sale a $\$ 650$ cash. Had this piano been taken in trade as part payment upon some other piano, which is the usual and customary way that a dealer has of securing used pianos, we would have felt differently toward the matter. But when a dealer purchases one outright-one that is five years old and puts it in his stock and prices it at $\$ 650$ cash-we cannot but feel
thankful and highly elated that our competitor's conscious regard and appreciation in securing in this scious regard and appreciation in securing in this
way so fine an instrument, and, as a result, we reway so fine an instrument, and, as a result, we re-
spectfully refer anyone desirous of securing a Bush spectfully refer anyone desirous of securing a Bush
\& Lane Player Piano of sterling merit (notwith\& Lane Player Piano of sterling merit (notwithtyle) to our worthy competitor. However, we wish to state that the modern Bush \& Lane Cecilian Player Piano is vastly superior to the old style rubber tube, wood and leather player action as used in player made by us, and embodied in the Bush \& Lane Pianos are of the very latest and most modern construction possible. We respectfully invite you to inspect these players before deciding to purchase piano.

## BUSH \& LANE PIANO CO.

# What the Public Should Know About the Packing Industry 

$T$ HE business of collecting, preparing and distributing foods so relates to the daily 1 life of all that it has close, personal interest for everybody. Sensation seekers have long realized this and capitalized on it. An attack on the packers could always be relied upon either to draw notice to its instigator or divert too close investigation of some other question.

Possibly we, are partially to blame for the lack of understanding which exists in regard to our business. In the past, knowing that attacks upon us have been based on tissues of half truths, adroitly handled innuendo and misinformation, we may have forgotten that the public were not in full possession of the true facts.

Armour and Company have always courted proper inquiry into methods and operations. And, in the past few years, because of so many ex-parte hearings, we have voluntarily put our case before the public. Through publication advertising, we have met the misleading headlines through which people get impressions, headlines frequently controverted by the text matter under them.

Confident that fair-minded people will re spond to complete knowledge, we seek better under standing with them. Through newpapers, booklets, moving pictures of our processes and other similar methods, we are explaining the place Armour and

Company occupy in the world of human need and the manner in which they fulfill their function.

We are putting our case squarely up to all parties who are interested-to producer, merchant, consumer and labor-and that each may realize how our obligations to him must combine with our responsibilities to the other involved, we let all know the entire story as we tell it to the rest. We tell consumers what we say to producersproducers what we say to consumers.

When all is said, however, the size of any business dealing competitively in staples must remain the best evidence of itseconomic soundness. If our methods were not sound, Armour and Company could not have attained size in proportion to national needs.

Bearing this thought in mind, you will readily appreciate that your own self-interest and your right to fullest value for your money, both urge that you always ask your dealer for Armiour Products.

