

**BIG BUSINESS GROWTH FOR U. S. IS FORECAST**

Oregon Manufacturers Must Help Supply Demands.

**STOCKS OF MATERIAL LOW**

Estimates Show That 75 Billion Dollars' Worth of Goods Must Be Furnished in Coming Year.

Oregon manufacturers will be called upon to furnish their share of some \$75,000,000,000 worth of goods during 1919 for the United States alone, to say nothing of the foreign market needs, if normal peace-time demands are to be met.

This is the news brought by Thomas McCusker, secretary-manager of the Industrial Association of Oregon, to Portland from New York, where he attended a meeting of the advisory board of the National Council for Industrial Defense, in which a committee of the National Association of Manufacturers also participated, December 17 and 18.

Large employers of labor throughout the country have signified their intention of finding places in their organizations for all returned soldiers, and the great volume of business assured for 1919 will assure them steady employment, according to Mr. McCusker.

**Outlook Deemed Good.**

Representatives of 24 states attended the New York meeting," said Mr. McCusker, "and as a result of the conference were filled with a spirit of optimism concerning the year's business outlook. A readjustment and reconstruction campaign was mapped out, which is expected rapidly to restore business to normal.

"Investigations made by the industrial council show that the shelf stock of merchants in the United States is 50 per cent short of normal, and that the pre-war normal business within the United States was \$50,000,000,000. This means that the year has begun with a \$25,000,000,000 shortage, and that an additional \$50,000,000,000 worth of goods is needed, making the total \$75,000,000,000.

"In making preparations to handle this big business manufacturers are making readjustments in their plants much more rapidly than is generally believed. They are making strenuous efforts to handle both domestic and foreign trade.

**Wages to Be High.**

"It was the consensus of opinion at the meeting that wages will never go down to the pre-war basis, although they will go below the abnormal emergency level. This will be offset, however, by reduction in living costs which will increase the purchasing power of a dollar. All in all, the wage-earner faces a very bright future.

"Letters were sent out by the National Association to 2500 of the largest industrial concerns in the United States asking them to make an extra effort to find employment for men being mustered out of the service. By the time I left New York 1241 replies had been received, employers in each case agreeing to take back all their old men and as many others as possible.

"Similar letters, including 500 in Oregon, will be sent out in all of the 21 states represented at the New York meeting. Oregon employers realize that it is their duty to take soldiers back into their employ, so we expect a 100 per cent response.

"During my travels in the East I found that there is going to be a big demand for lumber. Just for example, I learned in Chicago that \$30,000,000 worth of building work on which was held up by the war, will be constructed.

**Big Orders on Hand.**

"I talked to an asbestos manufacturer who said he had orders, none of which were for the Government, which would take him six months to fill, and was planning on runnink nights. Other manufacturers have a corresponding amount of business booked."

Resolutions adopted by the committee of the National Association follow: "At a meeting of the committee on readjustment of the National Association of Manufacturers, held at the Hotel Astor, New York City, December 17, 1918, the committee expresses its conclusion that the best method of readjustment of industries of the United States do not present to the business interests the insurmountable tasks many injudicious newspaper statements cause the public to think exist.

"It is our opinion there exists a well-defined attempt to create in the minds of the public and of business men of the United States the impression we are to experience in the near future an unheard-of cessation of industry. Such an impression, we believe, is not in accordance with the facts.

"It is our opinion the factories and stores of the United States are at present almost depleted of their normal stocks and that our country is in the threshold of a most unprecedented business expansion owing to this domestic condition.

**Manufacturers Are Cautioned.**

"We are of the opinion that the development of export trade will naturally follow the prestige gained by

the United States of America in the markets of the world and that it is the duty of all manufacturers to foster and encourage such expansion of export business as may be normally and healthfully developed.

"We believe it is no time to become hysterical over the conditions, but on the contrary a time for watchful, sober consideration of developments as they arise to the end that readjustments may come about with as little disturbance as possible.

"In view of the above, we caution all manufacturers against hasty action or conclusion in reference to employment questions, believing as we do that the normal demands of industry will supply work for all those now employed, as well as the thousands of returning soldiers and sailors, who will be returning to the industry."

**Soldiers' Employment Urged.**

The letter sent out by the Industrial Association of Oregon to employers in this state follows: "The ending of the war will bring sharply to manufacturers the responsibilities as well as the opportunities of peace. To the industrial plants of America will presently be returned the great bulk of overseas men who have contributed to the victory of civilization over degeneracy.

"The one outstanding obligation of every American manufacturer now is to take back into his plant the men who ceased their work to place their lives at the disposal of the Nation. It is your plain duty to have an 'open door' of opportunity and prosperity for every American soldier and sailor who seeks to return to his former employment and occupation regardless of how the position may have been filled during his absence in the service of our country.

"Members of the Industrial Association of Oregon are urged to recognize not only the patriotic duty and privilege, but practical necessity and wisdom involved in giving absolute employment preference to our returning soldiers and sailors in the process of industrial readjustment. We believe that the complete reabsorption of our trained men will greatly strengthen the bulwarks of industrial freedom as well as enable our industries to regain their proper efficiency.

"Employers Urged to Act. "Your former employes have demonstrated their unselfish loyalty to American principles, and when properly restored to their places in the economic and industrial life of the Nation will undoubtedly enhance the value of plant organization by demonstrating their well-learned appreciation of cooperation, and their new sense of responsibility in carrying out of plans and orders for the good of the community as well as the individual.

"Approximately 2,000,000 fighting men will be returned to employment, when overseas demobilization has been completed. They will constitute an army of better American citizens. Their influence and power in National affairs and industrial development is certain to make itself felt for National good. It is recommended that employers make it a policy of employment to take on an even larger number of returned soldiers and sailors than that represented by the stars on the military service flags in their offices and plants.

"To the men who preserved the institutions and principles of America on the field and sea of battle, we should pledge our every effort and resource and pursue this patriotic duty as our organization policy.

"The officers and directors of your association urge all our members to see to it that every former employe is promptly and properly given preference in opportunity to return to his former or better industrial position, immediately after release from National service. Yours very truly,

THOMAS McCUSKER, Secretary.

"P. —How many stars are there in your service flag? Do you assent to our appeal?"

**AVIATOR'S FLIGHT ENDED**

**ARMY PLANES FROM SAN DIEGO REACH BOLLING FIELD.**

Fifty Hours Is Elapsed Time for Transcontinental Flight—20 Stops Are Made.

WASHINGTON, Jan. 6.—The four Army airplanes which left San Diego, Cal., December 4 on the first transcontinental flight ever undertaken, landed this afternoon at Bolling Field, near Washington. Major Albert Smith commanded the squadron.

The elapsed flying time for the whole trip was 50 hours, the distance covered being estimated at between 3600 and 4000 miles. The flight was completed with the same machines that started from San Diego.

The purpose of flight was to locate landing places for subsequent transcontinental trips and to map a regular air route across the southern end of the country. In the party, beside Major Smith were flight surgeon, Major James McKee, and, as pilots, Lieutenants H. D. McLean, Robert S. Worthington and Albert Pile, with Lieutenant James Evans as photographer. Two sergeant mechanics also made the trip.

During the flight from ocean to ocean and from Florida to Washington 20 stops were made. On several occasions extreme difficulty was experienced by the aviators in locating suitable landing places.

**BANK LAW REPEAL ASKED**

**Superintendent Wants Statute Extending Reserve Requirement.**

SALEM, Or., Jan. 6.—(Special.)—Present statutes providing for incorporation of co-operative banks are in need of amendment to good banking and should be repealed, in the opinion of Superintendent of Banks Bennett as expressed in his biennial report. He urges also that legislation be enacted giving the superintendent authority to furnish reports to state banks to the Federal reserve banks, and requests legislation allowing reserve requirements of Federal reserve banks to apply to state banks which are reserve members.

**SUITS REPORTED STOLEN**

**Thefts Shown on Increase Since Advent of Cold Weather.**

Thefts of clothing have taken a decided leap upward since the advent of cold weather, according to records in the police bureau. Four persons reported the loss of clothing yesterday.

John Nelson and Gus Lieberg, both of North Third street, reported that their rooms had been entered and whole suits taken. Thomas Kari, 591 Commercial street, and McCarty, 215 Rodney avenue, were robbed of their overcoats. D. W. Alton, 54 Lucetta street, reported that his automobile robe had been stolen.

**CENTRALIA SCHOOLS REOPEN.**

CENTRALIA, Wash., Jan. 6.—(Special.)—The Centralia schools reopened today following the Christmas holidays. The schools closed this morning was 252, whereas on December 20, the day the total absence, 163 were absent. Miss Isabel Gibson, eighth grade instructor, died during the holidays. Her place has been taken by H. E. Rogers, former principal of the Edison School.

**BUDGET EXTENSION ASKED**

**Idaho Secretary of State Reports Big Increase in License Receipts.**

BOISE, Idaho, Jan. 6.—(Special.)—Extension of the budget system to the various state departments is recommended by W. T. Dougherty, Secretary of State, in his annual report to the

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We are pleased to announce the appointment of PACIFIC STATES RUBBER CO. as distributors of our entire line, which includes:

- Republic Pneumatic Fabric Tires
- Republic Pneumatic Cord Tires
- Republic Pneumatic Truck Tires
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- Republic Inner Tubes (Red and Gray)

New location,  
**229 PINE STREET**  
(Across From Pine-Street Coffee House)

- also
- Republic Belting—Rubber and Balata
  - Republic Hose—All kinds in rubber and cotton
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  - Republic Molded Goods—of every description

**At 51 FIRST STREET**  
With our NEW representation we can safely assure our customers the fair and courteous treatment which has always been extended by us. SERVICE and a SQUARE DEAL will be the policy of our new distributors.

**REPUBLIC RUBBER COMPANY**  
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**PACIFIC STATES RUBBER CO.**  
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# REPUBLIC TIRES

With STAGGARD Studs

**GAIN BY IDAHO CROPS BIG**

**PRODUCTION LEAPS UP IN 1918; PRICES INCREASE.**

Strengthening of Farm Market Bureau to Be Asked by Governor-elect Taylor.

**BOISE, Idaho, Jan. 6.—(Special.)—**

Idaho's crops in 1918 show a remarkable increase over 1917, according to the biennial report of Harvey Alfred, state director of the farm market bureau. The report has just been filed with Governor Alexander.

Director Alfred's term does not expire until next May and it is likely that he will hold over until then. The Legislature will be asked by Governor-elect Taylor to make a number of changes in the laws in an endeavor to strengthen the department.

The report shows the comparison of the crop production of the state as follows:

	1918	1917
Corn	\$12,000	\$28,000
Wheat	\$3,800,000	\$3,800,000
Spring wheat	\$2,211,000	\$2,250,000
Barley	\$1,072,000	\$1,450,000
Potatoes	\$465,000	\$,084,000
Hay	\$,046,000	\$,287,000

A comparison of prices for these products during the two years follows: Wheat in 1918, \$2.06, and in 1917, \$1.80; corn in 1918, \$1.61, and in 1917, \$1.20; oats 94 cents in 1918 and in 1917 78 cents; potatoes \$1.14 for both years; hay \$17.80 in 1918 and \$15.20 in 1917.

**BANKING TO PRESENT VIEWS.**

OREGONIAN NEWS BUREAU, Washington, Jan. 7.—The Shipping Board will be asked by Senator Chamberlain tomorrow to set a date for hearing representatives of organized labor in Oregon on the question of continuing wooden ship construction. O. R. Hartwig will appear before the board to present labor's grounds for seeking an extension of the wooden ship program.

**Mrs. Castner Drops Club Position.**

HOOD RIVER, Or., Jan. 6.—(Special.)—Mrs. Charles H. Castner, president of the Oregon Federation of Women's Clubs, today appointed Mrs. H. F. Davidson of this city, temporary recording secretary of the federation, to succeed Mrs. Alexander, who is joint representative from Hood River and Wasco counties at the coming Legislature.

**Bank Call Issued.**

WASHINGTON, Jan. 6.—The Controller of the Currency today issued a call for the condition of all National banks at the close of business Tuesday, December 31.

**AMERICA'S VIEWS PUZZLE**

**EASTERN ADRIATIC COAST QUESTION NOT SETTLED.**

Frontier Designated in Treaty Not Considered as Expressing Position of United States.

PARIS, Jan. 6.—The attitude of the United States toward the treaty between Italy and France, Great Britain and Russia relative to the Eastern Coast of the Adriatic, has not been clearly defined as far as known.

In stating the line to which the Austrian troops must retire, the armistice outlined the frontier as it is defined in the treaty. This was accepted by the inter-allied conference, but it is understood that Colonel E. M. House, American representative, stated that the designation of the frontier as it stood in the treaty between the four nations, was not to be taken as expressing any position by the United States on that treaty.

The same situation was again presented when American warships participated in carrying out of the naval clauses of the armistice with Austria. Along the Eastern Coast of the Adriatic, the Jugo-Slav element manifested some opposition, but owing to the delicacy of the issues involved the question of America's attitude, one way or the other, was deferred.

**FLU RULES ARE CHANGED**

Persons Exempted From Conversation Order Must Wear Masks.

PENDLETON, Or., Jan. 6.—(Special.)—Some slight amendments were made this morning to the influenza quarantine ordinance which limits those who are exempted from the four-foot conversation limit,

but they must wear influenza masks. Children, too, are exempted. Special police, principally women and returned soldiers, stand guard at the doors of the business houses and kept count of the number of persons within, in order that the regulation limiting visitors to one for each 100 square feet of floor space shall be observed. Thirty-one homes now are quarantined. Four new cases were reported in the past 48 hours.

**Centralia Population Increases.**

CENTRALIA, Wash., Jan. 6.—(Special.)—The stock had a busy month in Centralia in December, 29 births being

reported today by Dr. F. J. Hackney, city health officer. Seventeen of the new citizens are girls.

**Employees Honor Late Publisher.**

LOS ANGELES, Jan. 6.—Silence reigned in the office of the Daily Express here today for five minutes, just after 2 o'clock, while its hundreds of workers stilled their machines and their typewriters in respect to the memory of Edwin T. Earl, the late publisher. Mr. Earl died here January 2.

Phone your want ads to The Oregonian, Main 7876, A 5095.

**How to Make a Gray Hair Remedy**

Mrs. Mackie, the well-known New York actress, now a grandmother, and whose hair is still dark, recently made the following statement: "Gray, streaked or faded hair can be immediately turned black, brown or light brown, whichever shade you desire, by the use of the following simple remedy that you can make at home: "Merely get a small box of Orlex powder at any drug store. It costs very little and no extras to buy. Dissolve it in water and comb it through the hair. Full directions for mixing and use come in each box. One box will last you for months. "It is safe, it does not rub off, is not sticky or greasy, and leaves the hair fluffy. It will make a gray-haired person look many years younger."—Adv.

**Are You Fat? Just Try This**

Thousands of overfat people have become slim by following the advice of doctors who recommend Marmola Prescription Tablets, these harmless little fat reducers that simplify the dose of the famous Marmola Prescription. "If too fat, don't wait for the doctor's advice. Buy a box of Marmola Prescription Tablets, the Marmola Co., Woodward Ave., Detroit, Mich., and for the procedure a large case of these tablets. "They reduce in three or four pounds a week without exercising, dieting, and unpleasant effect whatever. If too fat, try this today."



—that he used to think he was getting more for his money by buying a big plug of ordinary tobacco, until he ran across Real Gravelly. Now you couldn't make him switch back to the ordinary plug again. Gravelly has that good taste that every man wants. It lasts so much longer that you get the tobacco satisfaction you are looking for without extra cost.

It goes further—that's why you can get the good taste of this class of tobacco without extra cost.

**PEYTON BRAND**  
**Real Gravelly Chewing Plug**  
each piece packed in a pouch  
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