

OPPORTUNITY FACES WEST COAST CITIES

Franklin S. Allen Says Eastern War Industries Cannot Get Men Enough.

COAST RECORDS WATCHED

Better Living Conditions and Greater Supply of Man Power Should Bring Many Plants Here, Easterners Assert.

Important opportunity for the Pacific Coast in industrial development arises from the dilemma of Eastern cities, where manufacturing and war industries have been rushed to the point where manpower cannot be procured to operate them, according to Franklin S. Allen, of New York, of the National sales department of the Street Railways Advertising Company.

As "Bones" Allen, a year or two ago, Mr. Allen was a member of The Oregonian editorial staff, resigning to accept a position with the company he now is affiliated with. He has since received material advancement at various times, and is now in Oregon on a combined business and pleasure trip.

Cost of Hiring Advancing.
"It seems to me that the concentration of war industries along the Atlantic seaboard," said Mr. Allen, "is creating labor conditions that will make the location of many new war industries on the Pacific Coast highly desirable."

"It is a case of transporting either steel to the Coast or labor to the East, and steel can be moved, piled up and handled with less friction than can laborers, according to the findings of many of the Eastern manufacturers."

"Housing and transportation have been swamped in centers like Philadelphia, Bridgeport, New York, Norfolk and scores of smaller places, with the result that turnover—the hiring and rehiring—has become a very serious problem."

Cost of Hiring Advancing.
"The cost of hiring a man has risen from a few dollars to from \$50 to \$200 per man. The employee, lured from the Middle West at a high cost, becomes disgusted with living conditions which he finds, stays but a few days and goes elsewhere, vainly seeking a place to work and live."

"During the past winter the American International Shipbuilding Corporation at Hog Island hired over 100,000 men, according to their employment department, to maintain a force of some 12,000 to 15,000."

Even very well established plants with ideal living conditions are facing this problem of shortage of man power, due very largely to the inability of the cities to handle the tremendously increased working population."

"The Ford plant, in Detroit, was obliged to hire in one year 52,445 men to maintain a force of 12,534 at a cost of \$30.25 per man."

"Plants that formerly had less than 100 per cent turn-over in a year have had this increased to more than 100 per cent a month."

Workmen's Towns Spring Up.
"Many new towns are being built to overcome these adverse conditions. At Bristol, Pa., a town of over 1000 substantial houses has been rushed to completion where farm lands were a year ago."

The Shipping Board has commandeered houses in sections of Philadelphia near the shipyards.

Rents are high, so high, in fact, that workmen find living conditions in the large cities wholly out of proportion to the increased wages.

"Transportation is swamped and one never expects to find a seat on a street car, and often is passed by car after car, resembling crowds from a ball game."

In the New York subways, during the rush hours, people are packed into the cars like animals. The sardine can is no comparison, one New York paper commented, because in a sardine can, the sardine is full it is closed, but the subway trains are opened at every station and hasty guards actually pack people into the cars.

Opportunity Awaits West.
"With such a superiority in living conditions, man supply and the lack of the extreme eastern climate, the Pacific Coast should be in a good position to capture the hundreds of new war plants that are being established along the Atlantic Coast."

The eastern shipyards are very envious of the records being made by those on the Pacific Coast, and in nearly every one of the seven years which I visited near Philadelphia and New York I saw clippings posted telling of what Seattle and Portland have done in an effort to speed eastern production.

The East is only beginning to appreciate the many ways in which the West has outdone the Atlantic Coast. Shipbuilding, Liberty loan and Red Cross drives and recruiting are driving this home.

"I found the eastern stores far inferior in point of service to those in Seattle and Portland. The customer in New York's very best stores notes the lack of service and apparent indifference on the part of the sales help. Courtesy is not only lacking, but the customer receives insult after insult on any buying trip."

Stealing Men Only Way.
"At a convention of employment managers in Rochester less than a month ago I saw a representative of a big shell plant in Western Pennsylvania spring to the stage when steps to prevent the stealing of each other's men were under discussion, and exclaim: 'Gentlemen, I have a plant ready to manufacture shells for the United States Army in France. I can handle 5000 men and I have less than 1500 at work. I'm going to get those 7500 men if I have to go out myself and steal every one of them.'

The man was desperate for workers; his plant was idle and in his need for men he was pulling them away from other war plants that needed men as badly as he did, completing a vicious circle of turnover that the Government has already taken steps to stop."

Common Labor Plentiful Here.
"And yet I talked with a man on the streets in Portland this afternoon who says that he is turning away common labor from his shipyard and that his only scarcity is skilled men."

And two weeks ago I talked with a munition manufacturer near Philadelphia, whose need for common labor was expressed in a turnover of 100 per cent a month with thousands of employees in his plant."

That munition factory should be in Portland where the men are, even though the steel must be carried across the country and back again, for steel will stay put when carried under adverse conditions and men won't."

today to inspect the Klatskanie River salmon hatchery preparatory to making some extensive improvements there. The Fish Commissioner recently acquired some additional land and plans to expend in the neighborhood of \$7000 in betterments.

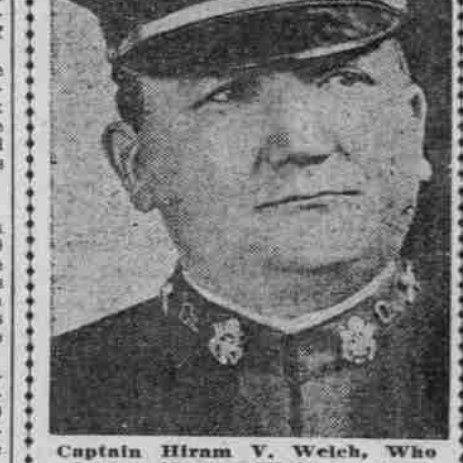
The first work to be done will be to increase the number of rearing ponds so that at least 10,000,000 fish can be handled the coming season. Later the buildings will be enlarged and the capacity of the plant increased to approximately 20,000,000 young salmon annually. It is also understood that steps will be taken to make the place attractive to visitors.

Superintendent Peters has during the past few days liberated about 2,000,000 salmon fry and he has 2,500,000 in the ponds now. All of these are in fine condition and the present season has been one of the most successful since the plant was established. The fisheries department is said to have sufficient early salmon in the racks at the several stations to guarantee the securing of not less than 50,000,000 eggs this fall.

Welch to Be Honored
Former Associates to Present Watch to Captain.

Veteran of Spanish War to Leave Monday Night for Duty at Camp Jackson, South Carolina.

Hiram U. Welch, formerly County Auditor by appointment and for 14 years deputy county assessor, who has been commissioned Captain of Field Artillery in the National Army, will be presented with a wrist watch by his former co-workers and associates in the National Guard at 9:30 o'clock this morning. The presentation will be made in the County Assessor's office.



Captain Hiram U. Welch, Who Leaves Monday Night for Camp Jackson.

and General Charles F. Beebe will make the address.

Captain Welch received a certificate of efficiency from the school of War at Fort Sill, Oklahoma, and has now been ordered to report at Camp Jackson, South Carolina, leaving Monday night.

Captain Welch served 24 years in the Oregon National Guard, and for 11 years was Captain of Battery A. For the last four years he was Major in the Inspector-General's department of the Oregon National Guard. He was also Second Lieutenant in Battery A, United States Volunteers in 1898 during the Spanish-American War. In June, 1910, he was named County Auditor, serving the unexpired term of C. A. Brandes.

Bend Host to Bankers
Addresses and Supper Feature Opening Session.

Tomorrow Will Be Devoted to Hearing Reports, Inspecting Logging Camps and Emblem Club Banquet.

BEND, Or., June 7.—(Special).—One hundred and fifty bankers are here today attending the thirteenth annual convention of the Oregon Bankers' Association.

The convention was called to order by President E. D. Cusick, of Albany, who said he believed this convention would be the best ever held in Oregon.

An American flag was placed near the president's chair by Colonel J. M. Poorman, of Woodburn, who said:

"There are many flags in many lands, there are flags of every hue, but there is no flag in any land like our own Red, White and Blue." Rev. W. C. Stewart, of the Methodist Church, spoke the invocation.

C. S. Hudson, of the First National Bank of Bend, gave a short address of welcome to the visiting bankers.

In response, E. G. Crawford, vice-president of the United States National Bank of Portland, said the association found deep pleasure in being here this year.

Following Mr. Crawford's response, the annual address of the president was heard, and the report of the secretary, J. L. Hartman, of Portland, was read.

The day's programme follows: Address, "Members of the Non-Partisan League," by C. C. Chapman, editor of the Oregon Voter.

The Opportunities of the Northwest Banker," by R. A. Steward.

"Bigger Payroll for Oregon," by A. G. Clark.

Life Insurance and Its Relation to the Federal Estate Tax and State Inheritance Tax," by E. K. Strong.

Following adjournment this afternoon the bankers were tendered a supper at the Pilot Butte Inn.

Tomorrow morning will be devoted to hearing reports and completing unfinished business. In the afternoon the association will be taken in cars to the mills and logging camps, and in the evening will be entertained with a banquet at the Emblem Club.

Committees were appointed as follows: Resolutions, J. M. Poorman, V. L. Wavter, J. R. Blackaby, L. L. Goodrich and R. S. Howard.

Auditing, G. J. Wilhelm, A. K. Parker and V. G. N. Smith.

Nominations, J. W. Siemens, Edgar H. Sennelich, W. L. Thompson, W. G. Vassall and F. J. Meyers.

Farmers Must Have Help.

The Portland Chamber of Commerce is receiving appeals from outside points urging the people of Portland to furnish help necessary to harvest the crops. H. S. Gile, president of the Pleasant Northwest Products Company, of Salem, has written calling attention to the necessity for a great deal of help in harvesting loganberries and prunes.

Mr. Gile says the call of war and war industries drained the state of labor hitherto available. The people are glad to have their skilled workers doing their part, but it is hoped that Portland will reciprocate by sending help to the country at harvest time.

STAR

THE LITTLE HOUSE WITH THE BIG SHOWS

Again 2 in 1

Beginning Today

THE KING

THE QUEEN

"THE LITTLE PRINCESS"

—WITH—

MARY PICKFORD

TAKEN FROM THE FAMOUS BOOK
By FRANCES HODGSON BURNETT

FAMILY IS UNITED

Mr. and Mrs. Binger Hermann Observe Golden Wedding.

EARLY DAYS ARE RECALLED

Beginning Life in Oregon as Rural School Teacher, Pioneer Advances Rapidly to Representative in United States Congress.

ROSEBURG, Or., June 7.—(Special).—Fifty years ago, June 7, 1868, Mr. and Mrs. Binger Hermann, pioneer residents of Southern Oregon, were united in marriage at Oakland, this county, and today, surrounded by children and grandchildren, celebrated their golden wedding.

Those who assembled at the Hermann home to enjoy the golden wedding dinner this evening were: Mr. and Mrs. Shiller B. Hermann, of Portland; Mr. and Mrs. H. P. Gattley and children, of Washington, D. C.; Attorney and Mrs. E. B. Hermann and daughter, Martha; Dr. K. L. Miller and daughter, of Roseburg; H. Mason, of Portland.

Mrs. Hermann was born in Indiana, and came to Oregon with her father's family in 1852. Her father, Rev. Jonathan Tibbitts, one of the early pioneer Methodist clergymen, settled in the Umpqua Valley, and there Mr. Hermann first met her.

Early Days Are Recalled.

Mr. Hermann was born in Maryland, February 19, 1843. He was educated at Independence Academy and Irving College, and when his father, Dr. Henry Hermann, organized a colony of Baltimoreans to cross the continent and settle in the wilds of Oregon in territorial days, Binger, then a youngster, came to what is now Coos County.

He began his public career as the first school teacher in Coquille Valley, later teaching at Yoncalla and Canyonville, this county. He began the study of law in the office of Judge Stephen F. Chadwick, who later became Governor, and during that time recruited volunteers for the war under Lincoln's last proclamation.

Political Life Reviewed.

In 1866 he was elected to the Legislature, was admitted to the bar of the Supreme Court, and in 1868 became joint State Senator from Douglas, Coos and Curry. A short time later Mr. Hermann was made Deputy Collector of Internal Revenue for Southern Oregon and afterward receiver of the Roseburg Land Office during Grant's Administration.

FLIER LOOPS 109 TIMES

Marine Aviator Makes Record by Successive Twists.

MIAMI, Fla., June 7.—Lieutenant F. L. Fleer, of the marine flying school here, made 109 successive loops today. His feat is said to establish a new military aviation record.

“Damaged Tinplate for Sale”

Bids are invited on about 5774 boxes tinplate approximately 14 inches by 18 1/2 inches, weighing about 110 pounds per box, all more or less damaged by water ex SS. "Burma Maru." Tinplate is now at Balfour Guthrie Dock, Tacoma, where it may be inspected upon application to the undersigned.

Sealed bids marked "Bids for Tinplate" must be in the hands of Johnson & Higgins at Washington, 602 Colman Building, Seattle, by 11 A. M. Thursday, June 13th, 1918.

Certified check for 25 per cent of amount must accompany bids. Right is reserved to reject any and all bids. Further particulars may be obtained from Johnson & Higgins of Washington.

BOTTLED BLOOD RESTORES

Fluid Injected Into Veins of Men Wounded in Battle.

CINCINNATI, June 7.—How the lives of the fighting men on the battle fronts of Europe are saved by the injection of bottled blood into their veins was told and discussed today by members of the American Surgical Association, in convention here.

This blood is known to the medical profession as citrate of blood, and Sir Arbuthnot Lane, of London, told the delegates that in the recent German drive in Northern France when the third British army was forced to retreat 20 bottles of citrate of blood had been captured by the Germans.

"I hope the foe will use this blood," said Sir Arbuthnot. "Perhaps it will make better human beings out of them."

SELF-MAIMER MUST SERVE

Man Who Cut Off Finger Is Taken to Camp Lewis.

OREGON CITY, Or., June 7.—(Special).—Merle Jones, who cut off one of his fingers to keep out of the Army, was inducted into active service by Sheriff Wilson, who took the young Mullino to Camp Lewis today and turned him over to the authorities.

Jones had just completed a 60-day sentence in the Federal jail, following his conviction before Judge Bean, Jones, at the time of the act, had been married only a few weeks.

Patrolman Surfas, who picked up two Camp Lewis deserters Tuesday night, took the boys to Vancouver today and turned them over to the military authorities.

GREEK LOOKING FOR FIGHT

Astoria Youth Gets Transfer From Class Five to One.

ASTORIA, Or., June 7.—(Special).—Leonidas Kretikos, a native of Greece, appeared today before the local exemption board and asked that he be transferred to class one, so he could enter the military service at once.

Kretikos, who is 23 years of age, had been placed in class five on account of being an alien. He said he wanted to go to the front and have a hand in kicking the Kaiser.

The young man's classification was changed as requested. He will be given his physical examination immediately and will be sent to Camp Lewis with the next draft.

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URGENT CALL SENT OUT

AUTOS ASKED TO TAKE SOLDIERS ON HIGHWAY TRIP.

J. H. McCoy, of the Y. M. C. A. Committee, Finds Portland Lacking in Hospitality to Fighting Men.

Portland residents who own or have access to automobiles are called upon once more to provide seats for soldiers who want to see the Columbia River Highway before starting for duty "over there."

To date Portland residents have not responded to the appeal, say those in charge of the various sightseeing excursions, and J. H. McCoy, in charge of the soldiers' entertainment committee of the Y. M. C. A., yesterday made another urgent request to auto owners to volunteer seats or entire cars.

For a proposed trip up the highway Sunday 40 to 50 cars will be needed and anyone willing to provide them should call the Y. M. C. A. today or early tomorrow.

"These men are going away soon and they have phoned to us to say they have heard about Portland's hospitality and want to make the trip," said Mr.

DARK THREAT IS MADE

GARFIELD SAYS NEW LIGHTLESS ORDER MAY BE ISSUED.

Administrator Says Restrictions on Night Illumination May Be More Stringent.

WASHINGTON, June 7.—Lightless nights, which were suspended under the daylight saving plan until September 1, may be resumed. Fuel Administrator Garfield said today he had learned that many electric signs were turned on in daylight and if such abuses continued he would have to again put the ban on signs, probably with restrictions even more stringent than they were before.

Fuel Administrator Garfield announced today the appointment of J. B. Neal as director of production of the fuel administration.

One of the plans of the new office to stimulate the production and make up for the threatened shortage of bituminous coal contemplates inducing the miners to work an hour additional each day with overtime.

Phone your want ads to The Oregonian, Main 7070, A 6095.

LIBERTY

Tomorrow

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Monster Features

—The Mammoth \$50,000 Wurlitzer With HENRI B. MURTAGH

“THE UNBELIEVER”—The first real big picture of “over there,” in which Uncle Sam's Pets, the U. S. Marines, now in France, participated.

—The U. S. Marines (Themselves)

In Patriotic Spectacles

Tonight, 8:30, Street Parade U. S. Marine Corps, of Portland, Launching Their Monster Drive for 1000 Recruits

LIBERTY