MERCHANTS FLOCKING HERE FROM AFAR TO ATTEND FIFTH ANNUAL BUYERS' WEEK

Rose City Jobbers and Manufacturers Particularly Pleased When Shopkeepers From Distant Alaska Come to Purchase Stocks—Women Buyers Are Among First to Register—Crowd Is Drawn From Many States.

1—J. E. Goldeen, Anaconda, Mont. 2—Miss Harriet Stewart, Coeur d'Alene, Idaho. 3—J. H. DeLacey, Silver Lake, Or. 4—A. Nagel, Cordova, Alaska. 5—Mrs. Clara Talifero, Spokane. 6—A. M. Reeves, Lebanon, Or. 7—Miss Mollie Whitmore, North Yakima, Wash. 8—Miss Matilda Olson, North Yakima, Wash.

It's beginning to be profitable to spend money—in Portland. And a pleasure, too.

So say the merchants from the great Pacific Slope who are flocking into Portland for the city's annual Buyers' week.

They began coming yesterday morning and continued coming through the afternoon and early evening. They will keep on coming today and during the rest of the week.

Primarily, Buyers' week is intended to acquaint the retailers of the territory of which Portland is the distributing center with the immense advantages of trading here. Incidentally, the visitors are given every opportunity to select their stocks from the great variety presented by Portland's numerous wholesale institutions and manufacturing plants.

In order to make buying more attractive the Portland firms have arranged to refund the transportation costs of visitors if their purchases reach a specified minimum.

Buyers Come From Afar.

But it is not essential that they bur at all. They are welcome all the same. An elaborate programme of entertainment has been mapped out for them and they will be the city's honored guests at every detail, regardless of the amount they spend or whether they spend any at all.

Yesterday's registrations at the Chamber of Commerce exceeded all expectations and reached far beyond the first day's registrations of previous years.

But more significant than that is the fact that the visiting buyers represent a bigger territory. Some are here from Northern California, scores from Montana, several from Alaska and hundreds from Idaho, Washington and Oregon. More distant states like Utah, Wyoming, Nevada and British Columbia also will contribute their share before the week is out.

The local committee is particularly well pleased with the Alaskan representation as it reflects a genuine desire of the merchants of the Far Northern territory to do their trading here.

Alaskan Buyers Register.

Louis Hanson, of Ketchikan, was the first Alaskan to appear yesterday. Mr. Hanson deals in general merchandise and expects to lay in a big stock of goods from the Portland houses. He says the Ketchikan merchants are eager to trade here and would give Portland a major share of their business could they get direct steamship service.

A. Nagel, dealer in women's cloaks and suits, at Cordova, Alaska, was another welcome visitor of the afternoon. Mr. Nagel has been buying from the Portland houses for several years and probably will place some heavy orders here this week, he says.

A large number of Alaskan merchants will be here before the week ends, says Mr. Nagel.

J. E. Goldeen, furniture dealer, of Anaconda, Mont., is the easternmost visitor so far, although many other Montana merchants are coming.

"Montana furniture dealers now buy nearly all their stocks here," he said. "Business in our country is good, although we have suffered some recently on account of the strikes."

Not the least important among the visitors are the women merchants. Mrs. Clara Talifero, millinery dealer, of Spokane, and Miss Harriett Stewert, milliner, of Coeur d'Alene, Idaho, were among the early arrivals.

"Last year was the first time I attended Buyers' week in Portland," commented Mrs. Talifero. "My trip was so successful that I delayed all my buying until this week. It will be unnecessary now for me to attend the Buyers' weeks elsewhere.

"Yes, Spokane shops look to Portland for a large share of their millinery. We can do as well here as in New York, although we place some orders in various Eastern cities to get variety."

Mrs. C. C. Chapman and a committee of Portland women are receiving all the women visitors—not alone the women buyers, but the wives and daughters of the men. Much special entertainment has been provided for the women.

Bend Merchant Motors.

Mr. and Mrs. A. L. French, of Bend, Or., motored to Portland, traveling via Klamath Falls and Crater Lake, and taking a side trip to Crescent City, Cal. They will return home over the Columbia River Highway and by way of The Dalles. Mr. French is in the men's furnishing goods business and has been established at Bend for eight years.

J. H. DeLacey comes from a town that is fully 100 miles from a railroad—Silver Lake, Or. It is on the route of the new Strahorn road, however, and soon will have direct rail connection with Portland.

Mrs. N. D. Brown, the leading merchant of Halfway, Or., who is one of the regular visitors, came in early yesterday. She is accompanied by her small son, dressed in his Boy Scout uniform.

Eugene Baldeck, tailor and clothier, of Lewiston, Idaho, is accompanied by Mrs. Baldeck, who is shy about having her pictures taken.

One of the first Californians to register was G. F. Dorman, general merchandise dealer, of Jackson.

The following registered yesterday:

J. Q. Churchill and Mrs. Churchill, Aldersdale, Wash.; H. Crohn, Astoria; Fred Holman, Baker, Or.; D. W. Carpenter, Bandon, Or.; W. A. Riethmiller and Mrs. Riethmiller, Bend, Or.; A. J. Ouilette, Bonner, Mont.; T. H. Weber and family, Brownsville, Or.; C. E. Wyckoff and W. A. Fraser, Caldwell, Idaho; F. L. Sterling, Columbus, Wash.; Mr. Umphrey, Cottage Grove, Or.; S. C. Kurdy, Endicott, Wash.; G. J. Ratcliff, Enterprise, Or.; D. Gould, Everett, Wash.; J. A. Janelle and Mrs. Janelle, Gardiner, Or.; A. S. Straun and Mrs. D. Seaman, Hillyard, Wash.; H. J. Richardson and Edward Eben, Joseph, Or.; P. Richter, Kelso, Wash.; Sam Harris and Mrs. Rose Harris, La Grande, Or.; George F. Beckmann, Lewiston, Idaho; Mr. and Mrs. Joseph Newbold, Logan, Utah; H. S. Burpee, Marshfield, Or.; Mr. and Mrs. Henry G. Pioeger, Myrtle Point, Or.; J. A. Wilkinson and Cecil L. Brown, North Bend, Or.; Mrs. L. E. Cohn and Gladys Slaughter, Pendleton, Or.; W. F. Cressy and Norman Cressy, South Bend, Wash.; Mae Danielson and Blenda Johnson, Spokane, Wash.; R. E. Wilson, W. E. Wilson, W. J. Gilbert, Mr. and Mrs. Howard Millis, Beaver, Or.; W. G. Jenkins, Jr., Boise, Idaho; J. T. Giroux, Durkee, Or.; H. T. George and Mrs. George, Echo, Or.; Clarence L. Booth, Enterprise, Or.; George C. Hopkins and J. G. Snodgrass, La Grande, Or.; M. Cornelius and Helen Cornelius, Monmouth, Or.; J. A. Zimmerman, Camas, Wash.; Hugh S. Gibson, Joseph, Or.; Elmer E. Bechtol, Kendrick, Or.; A. G. Ferguson, La Crosse, Wash.; C. W. Van Fleet and Mrs. Mary Worth, La Grande, Or.; Adrian De Winter, Leland, Idaho; H. Gregerson, Marcola, Or.; Homer David, Moscow, Idaho; O. M. Brammer, Pullman, Wash.; William Chandler, Mrs. M. Chandler and Bessie Linch, Richland, Or.; Otto S. Grunbaum, H. H. Roenig, and J. J. Lea, all of Seattle; S. W. Cline, Spokane; Ray M. Campbell, Miss Hazel Campbell and Miss Eveline Clark, Tacoma Wash.; Horris Schnal, Tillamook, Or.; J. E. Goldeen, Anaconda, Mont.; E. J. Stultz and Ernest M. Welch, Baker, Or.; Mrs. H. F. Morrison, Mr. and Mrs. L. O. Reynolds and Miss Ruth Reynolds, Bandon, Or.; S. W. Wilson, Blackfot, Idaho; J. H. Reed, wife and Roselle Reed, Burns, Or.; A. A. Binford, Caldwell, Idaho; J. A. Wright, Cottage Grove, Or.; G. Y. Edwards, Corvallis, Or.; Miss Rose Tuft, Dayton, Wash.; W. W. Howell, Echo, Or.; C. E. Mays, Elgin, Or.; I. I. Kaasa and E. V. Kaasa, Frances, Wash.; J. Swartz, Grants Pass, Or.; Luo Duncan, Haines, Or.; Charles P. Poole, Halsey, Or.; Mrs. L. King, Evelyn Shipley and Charles Thomson, Heppner, Or.; J. L. Pope, Jamieson, Or.; Frances Greene Barr, Junction City, Kan.; F. Miller, Monitor, Or.; Miss Cora M. Leslie, Mount Vernon, Wash.; N. S. Peterson, Ontario, Or.; Ben R. Weblett, Pasco, Wash.; J. B. Roe, Redmond, Or.; J. A. Cox, Springfield, Or.; Miss E. Boyd and Miss L. Hodgins, Vancouver, Wash.; J. J. Kaufman, Aberdeen, Wash.; D. G. Hamilton, Ashwood, Or.; William C. Knaack, H. R. Knaack and Julius Brown, Bellingham, Wash.; M. Schwartz, Burns, Or.; J. C. Morgan, Choteau, Mont.; S. W. Sigler, Dayton; H. J. Doupe and William Doupe, Dufu, Or.; Louis Hanson, Ketchikan; G. W. Scramlin, Macksburg; L. G. Frazier, Pendleton, Or.; V. L. Holding, Folson, Mont.; R. L. Schee, Prineville, Or.; J. D. Butler, Redmond, Or.; W. H. Fisher, Roseburg, Or.; John Morgus, South Bend, Wash.; Alice Lyle and Clara Tolifaro, Spokane, Wash.; P. H. Buchholz, Stanfield, Or.; C. Vine, A. Buchholz and Stanley A. Starr, Stayton, Or.; G. A. Edmunds, Tillamook, Or.; Georgiana Montgomery, Waitsburg, Wash.; A. G. Means, Reith and Umatilla; G. H. Johnson, Harry G Johnson, F. W. Kaser, N. S. Sullivan, Mrs. Sullivan, and Nicholas Sullivan, all of Weiser, Idaho; Nathan Sommer, Idaho; Weiser, Idaho; Ella Melcher and Mrs. Della S. Brooks, Wallace, Idaho; G. Clifford, Warrenton, Or.

How Long Must I Suffer From the Pangs of Rheumatism?

Is there no real relief in sight?

Doubtless, like other sufferers, you have often asked yourself this question, which continues to remain unanswered.

Science has proven that your Rheumatism is caused by a germ in your blood, and the only way to reach it is by a remedy which eliminates and removes these little pain demons from your blood. This explains why liniments and lotions can do no permanent good, for they cannot possibly reach these germs which infect your blood by the millions.

S. S. S. has been successfully used for Rheumatism for more than fifty years. Try it today, and you will find yourself at last on the right track to get rid of your Rheumatism. You can get valuable advice about the treatment of your individual case by writing to the Chief Medical Adviser, Swift Specific Co., Dept. N-209, Atlanta, Ga.—Adv.

SCHOOL TO OPEN LATE

UNIVERSITY OF IDAHO STUDENTS TO HELP MARKET CROPS.

Registration of Five Faculty Members Accepted and Four Vacancies Filled by Election.

BOISE, Idaho, Aug. 6.—(Special.)—The State Board of Education in session here today decided to postpone opening of the University of Idaho to October 1 in order that students may assist in the harvesting of crops. The resignations of five faculty members were accepted and four vacancies were filled by election.

Professor Edward M. Hume was elected dean of the college of letters and science, the largest college of the university. He succeeds Dean Shattuck whom the new board refused to reelect at its last meeting.

The departments of mining, metallurgy and geology were consolidated into the school of mines and Professor F. A. Thomson, head of the department of mining of the Washington State College, was elected dean of mines as the department head. He succeeds Professor Soper.

Professor Francis Miller, a graduate of the University of Iowa and associated with the Yale school of forestry, was elected dean of the school of forestry, which the board separated from the college of letters and science.

Dr. George Morey Miller, of Wabash College, was elected dean of the department of English, succeeding Dean Wilkie Collins, who resigned.

The resignations of Ira Collier, civil engineering department; Ruth Brewer, assistant librarian; Professor E. C. Arnold, of the college of law; Professor Soper, of the department of mining, and O. D. Center, head of the extension department, were presented and accepted. Miss Hallie Hyde, instructor of home economics, was granted a year's leave of absence. Professor Center has accepted the position of director of extension work for the state of Oregon.

Handbills Flood Cuyuna Range.

CROSBY, Minn., Aug. 6.—The Industrial Workers of the World held a secret meeting here at midnight last night and today the Cuyuna Range is flooded with handbills calling the men to strike

What Is the Pathé Sapphire Ball?

It is a polished, ball-shaped genuine jewel, which takes the place of sharp, metal needles in the Pathephone. It cannot cut, rip, gouge or grind the record. Therefore, it insures

LONG LIFE TO THE RECORDS

Every Pathe Record carries a life insurance policy in the shape of the celebrated Pathe "Thousand Time" guarantee.

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The owner of a Pathephone never has to fear that a worn-down needle may ruin his expensive records. He just forgets all about needles.

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We guarantee every Pathe Record to play at least ONE THOUSAND TIMES with the Pathe Sapphire Ball, without impairment to the unexcelled beauty of tone.
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The Biggest Thing Any Phonograph Can Claim!

is the Pathe Sapphire Ball. Why not claim it for **your** business? We want to show you how the Pathe line has meant growing, prospering business for many dealers in this territory. Count on our service to make your business grow. Our stocks are kept fresh by frequent shipments from the Pathe factories. Our service to dealers has been characterized by unfailing promptness. Write us for further information. Ask us all the questions that occur to you.

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PATHEPHONE DISTRIBUTORS
FIFTH AND PINE STREETS
PORTLAND, OR.

Pathephones equipped to play all makes of disc records, $25 to $225. Pathe Double Records, 65c to $4.

FACTIONS TO CONFER

Millmen and Strikers Agree to Meet at Seattle.

PEACE THOUGHT PROBABLE

Representatives of Federal Government and Members of State Council of Defense Members to Be Present.

SEATTLE, Wash., Aug. 6.—(Special.)—Through the efforts of the State Council of Defense a conference has been arranged for tomorrow at which representatives of the lumber industry and their striking employes will be present. Dr. Henry Suzzalo, chairman of the Council, succeeded in arranging the conference after all other efforts at mediation apparently had failed. It is confidently expected that the result of the conference will be the immediate settlement of the strike that has proved so costly to the lumber industry of Washington, particularly the shingle mills, during the past two months or more. Business men, including the president of the Chamber of Commerce, have been invited to join in the conference.

Representing the National interests in the lumber situation will be a committee of "neutrals," including Judge worth, Judge R. A. Ballinger, A. J. Rhodes and J. W. Maxwell, chairman.

The men will be represented by a committee headed by J. G. Brown.

Dr. Suzzallo has received word that the entire membership of the State Council of Defense from all parts of Washington will be present. An all-day session is looked for.

Freight Rate Rise Graded.

SALEM, Or., Aug. 6.—(Special.)—An increase of 15 per cent in all freight rates was granted to the Great Southern Railroad Company today by the Public Service Commission. One hundred farmers and merchants appeared at the hearing at The Dalles and prayed the Commission to extend the increase asked or more if necessary. The road runs from The Dalles to Friend.

Good News for Foot Sufferers

If you have tired, swollen, aching, burning, sweaty feet, painful, stinging corns or calluses, here is good news for you.

Recently in the treatment of foot troubles by patients using Ice-Mint, these distinctive features were noticeable. Tired, aching, burning and swollen feet invariably became cool, easy and comfortable after the first application, while in the treatment of corns and calluses, it was noticed that after a few nights' application, the corns or callus had a tendency to loosen and in a short time could easily be lifted out with the fingers—root and all—leaving the surrounding skin in normal, healthy condition.

When you stop to consider that the simple, pleasant process of rubbing a little Ice-Mint on the foot at night will shortly rid one of every painful corn or callus and will keep the feet cool, comfortable and rested on the hottest days, it is easy to understand why it is thought that foot troubles will soon be a thing of the past.

Ice-Mint is an entirely new departure from the disagreeable old time foot remedies, inasmuch as it is absolutely harmless and comes in the form of a snow white creamy preparation, which is delightful and easy to apply. It costs little and can be obtained here from any of our local druggists.—Adv.

CANTEENS IN QUESTION

American Troops Have Same Beverages as British Soldiers.

LONDON, Aug. 6.—James Duncan Miller, Liberal member for Northeast Lanarkshire, asked in the House of Commons whether representations had been received from the American military authorities regarding the character of the canteens for American troops here and in France, and whether any beverages, other than non-alcoholic, were provided.

In reply, James Ian McPherson, Parliamentary Secretary to the War Office, said the canteens were similar to those open to the British troops. No objections had been raised by the American military authorities to similar arrangements in France.

Women to Learn Men's Work.

ST. LOUIS, Aug. 6.—A bureau of employment for women will be established by the St. Louis & San Francisco Railway at Springfield, Mo., it was announced today. The bureau will conduct a school to teach women various phases of railway work. It is not the intention, says the announcement, to discharge men from places they now hold, but to fill vacancies. All men employes who enter the Army or Navy will be given their old or equivalent positions when they return.

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—BUYERS' WEEK—AUGUST 5 TO 11—

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DOERNBECHER MFG. CO., East Twenty-eighth and O.-W. R. & N. tracks. East 900.

BOOKS AND HOLIDAY GOODS.
THE J. K. GILL CO., Third and Alder sts. Main 8500, A 6068.

BUTTER, CHEESE, EGGS, ICE CREAM.
T. S. TOWNSEND CREAMERY CO., Factory East 7th and Everett. East 6800.

CEREALS.
GOLDEN ROD MILLING CO., 353 Oak st. Broadway 360.

CEREALS, FLOUR, FEED.
ALBERS BROS. MILLING CO. Railway Exchange building.

CHAIRS, REED AND RATTAN FURNITURE.
HEYWOOD BROTHERS AND WAKEFIELD COMPANY, 148 to 154 North Tenth, opp. N. Bank Depot. Broadway 3061. A 2555.

CIGARS, PIPES AND TOBACCO.
M. A. GUNST & CO., 84 North Fifth st. Broadway 2800.

COFFEE, TEAS AND SPICES.
DWIGHT EDWARDS CO., 82 North Front st. Broadway 1341.

DRUGS.
CLARKE, WOODWARD DRUG CO., Alder at West Park st. Marshall 4700.

DRUG SUNDRIES.
THE NORTHWEST DRUG CO., 63 Fifth st. Br. 2178, A 2323.

FURNITURE MFG., STOVES, LINOLEUM.
F. S. HARMON & CO., 14th and Johnson. Bdwy 2250, A 3617.

GLASS, MIRRORS, SASH & DOORS.
CENTRAL DOOR & LUMBER CO., Thirteenth and Glisan sts. Broadway 1105.

GROCERS—WHOLESALE.
T. W. JENKINS & CO., Front and Pine streets. Main 692.

HARDWARE, PAINTS, SPORTING GOODS.
FAILING-McCALMAN CO., 88 Front st. Main 6590, A 3590.

HARDWARE AND SPORTING GOODS.
HONEYMAN HARDWARE CO., Fourth and Alder sts. Broadway 1122.

HARDWARE AND STOVES—WHOLESALE.
MAY HARDWARE CO., 124 Front st. Main 5074-152. A 2752.

KNIT GOODS AND GLOVES.
PORTLAND KNITTING CO., 150 Third st. A 4160, Main 6320.

MANUFACTURERS OF TRUNKS, SUITCASES, TELESCOPES, ETC.
MULTNOMAH TRUNK & BAG CO., 80 E. Water st., cor. Stark. Tel. East 24.

DEPARTMENT STORES.
Meier & Frank Co.

MEN'S AND BOYS' CLOTHING AND FURNISHINGS.
N. & S. WEINSTEIN, 5-7 First st. N., opp. Lang & Co.

MUSICAL INSTRUMENTS.
SHERMAN, CLAY & CO., Sixth and Morrison. Main 6645.

NECKWEAR AND SUSPENDERS.
ADRIAN NECKWEAR CO., Manufacturers, 401-2 Phoenix bldg. Br. 1086.

NOTIONS, HOSIERY AND KNIT GOODS.
MILLER, CALHOUN CO., Fifth and Couch. Broadway 263.

OFFICE FURNITURE AND SUPPLIES.
KILHAM STATIONERY & PRINTING CO., Fifth and Oak sts. Marshall 6080.

OVERALLS AND FURNISHINGS.
HIRSCH-WEIS MANUFACTURING CO., Front and Burnside. Broadway 3676.

PAINTS, OILS AND GLASS.
W. P. FULLER & CO., Twelfth and Davis. Br. 2561.

PAINTS AND PAINTERS' SUPPLIES.
TIMMS, CRESS & CO., 184-186 Second st. Main 2023, A 2023.

PIANOS AND PLAYER PIANOS.
SCHWAN PIANO CO., 111 Fourth st. Main 5323.

PICKLES, VINEGAR, ETC.
KNIGHT PACKING CO., East 9th and East Alder. East 66, B 1566.

PLUMBING, MILL AND STEAM SUPPLIES.
M. L. KLINE, 84 and 86 Front st. Marshall 910. A 2517.

ROOFING MANUFACTURERS.
DURABLE ROOFING MFG. CO., Kenton Station. Woodlawn 8188.

SADDLERY AND SHOE FINDINGS.
THE GEO. LAWRENCE CO., 80-86 First st. Main 664.

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W. P. FULLER & CO., Twelfth and Davis. Br. 2501.

STOVE AND RANGE MANUFACTURERS.
PORTLAND STOVE WORKS, Kenton. Tel. Woodlawn 2862.

TENTS, AWNINGS, ETC.
HIRSCH-WEIS MANUFACTURING CO., Front and Burnside. Broadway 3676.

TOYS AND NURSERY FURNITURE.
VALENTINE MANUFACTURING CO., 500 East Lincoln, cor. 10th. East 706.

TYPEWRITERS AND SUPPLIES.
UNDERWOOD TYPEWRITER CO., Tenth and Stark. Broadway 508.

WATERPROOF AND KHAKI CLOTHING.
HIRSCH-WEIS MANUFACTURING CO., Front and Burnside. Broadway 3676.

WHOLESALE GROCERS.
MASON EHRMAN & CO., 74 North Fifth st. Broadway 465.

WINDOW SHADES.
HIRSCH-WEIS MANUFACTURING CO., Front and Burnside. Broadway 3676.

WOMEN'S STREET AND HOUSE DRESSES.
UTILITY GARMENT CO., 167 First st. Main 2783.