"BROWN FARM" ONE OF SHOW PLACES

Olympians Greet "Farmer" Smith and Party Who Are Guests on 2600 Acres.

PAYING PLANT OPERATED

Modern Agricultural Institution Destined to Be One of Greatest in Western America, Says

BY ADDISON BENNETT. OLYMPIA, Wash., April 3 .- (Special.) -Farmer Smith and his party left Castle Rock Saturday evening and came here to inspect the farm of A.

Castle Rock Saturday evening and came here to inspect the farm of A. L. Brown, which is hocated 12 miles east of Olympia. And, after passing several hours in going over the Brown plant, I can say truthfully that it is worth a trip of a thousand miles to see it and inspect it.

I had often heard of the Brown place before when in this city, but never before had an opportunity to see it. Now I am compelled to say that it was the most interesting visit I ever paid to an agricultural plant of any kind. What is hothering me now is the talling of the story, or even outlining it, in the space at my disposal. One could write a page about it and then not have covered the details.

We were met at the beautiful new depot of the O.-W. R. & N. at this place upon our arrival in the special car, by the following persons, who accompanied us in their autos: C. J. Lord, president First National Bank; F. W. Convery and his son, Fred. Mr. Convery is the proprietor of a 15-cent store here; F. W. Carlyon, real estate dealer; C. H. Springer, president Olympia Door Company; Joseph Reeder, grocer; Jess Springer, of the door company; Eagle Freshwater, of the Washington Standard. Also Mrs. Springer and Mrs. J. O. B. Scobey. And the following members of the railroad party; Farmer Smith: T. I. McGrath, traveling freight and passenger agent, and the representative of The Oregonian.

Brown Farm's Acreage 2000.

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Brown Farm's Acreage 2000.

The Brown place consists of 2600 acres. Of this 1600 acres originally was overflow or tideland and 1000 acres of it is upland. Of the former 1200 has been reclaimed by dyking and the other 400 acres is well under the way to reclamation. The place really consists of a farm, a poultry plant, a packing plant, a cheese plant, a butter plant, breeding plant for cattle, horses, hogs and poultry—with such extras thrown in as a pheasant farm, a duck and goose breeding plant, an electric light plant, a machine shop, a planing mill, a box factory, a black-smith shop, a water works plant, an electric light plant, and such other equipments, paraphernalia and "plants" as a fertile brain, backed by balf a million dollars, could think of conducting, building or installing upon a farm of like size.

Mr. Brown began operations here about 12 years ago and confesses it will take two or three years more to get all of the land in tilth and get the Brown Farm's Acreage 2600,

the incubators to hatch next week and has more than 1500 hogs—not counting several hundred suckling pigs. Year before last the poultry output was 45,000 head, and Mr. Brown says he will double easily that total when his plans are matured. He sells no young chicks, where nearly the entire output is distance from the Pacific Highway. It is connected with the Seattle office, where matured the voursest being the young serkers is posed of and there is a telephone stathe youngest being the young cockerels for broilers. He keeps two varieties— White Leghorns and Rhode Island Reds. His stock is all good but he does not cater to the fanciers with silk-stocking

Packing-House Interests.

The plant that interested us most perhaps, was the packing-house. This is a concrete building three stories high and \$50x80 feet on the ground. It is from top to bottom as clean, neat and sanitary as any plant could be and is equipped with the best of machinery. It also has a large, model smokehouse. When we were there, about 50 dressed hogs were on the cooling hooks and about as many more were in the passing stage between "pork" and hams, shoulders, bacon, lard—and all, just the things you can buy in a grocery or delicatessen store that was once part of a hog. Listed there are, newly 30 of these products, such as sausages of various kinds, liverwurst, headcheese, scrapple, entirely too many to mention. And all of the "Brown farm standard," which command a higher price on the Scattle market than any shoulders, bacon, lard—and all, just the things you can buy in a grocery or delicatessen store that was once part of a hog. Listed there are, nemrly 20 of these products, such as sausages of various kinds, liverwurst, headcheese, scrapple, entirely too many to mention. And all of the "Brown farm standard," which command a higher price on the Seattle market than any other like products offered.

And just here let me say that Mr. Brown, from the beginning, has been obsessed with the idea that he could build up such a reputation for the

obsessed with the idea that he could build up such a reputation for the "Brown farm products" as would allow him to put them up a little better, a little neater, a little sweeter and more tasteful than any competitor and then sell them for a higher price than others asked. And that obsession has come to be a reality. Mr. Brown gave us liberal samples of about every product. In the milkhouse, cheese factory, butter factory, wherever you go on the Brown farm you will find everything in Brown farm you will find everything in the highest stage of sanitary perfec-tion and the products being turned out of the highest order. For his butter he gets a couple of cents a pound above the top of the market—and more orders than he can fill. Here is made all sorts of cheese, smear case (spell it to suit yourself) and buttermilk cheese. It this building as in the packing-house every bit of machinery and equipment is of the latest wrinkle.

one Cow Sent to Morgue.

Then into the great cow burn where 200 cows are in their stalls, over 200 of them giving milk; then to the calf barn, where there were several hundred head ranging in age from a day to g year. Only last week the state in spector came and went over the herd, animal by animal. Not a single symptom of tuberculosis. Only one cow falled to pass and she had hurt a knee which had caused a sore. The injury sent her to the morgue.

Then through the pountry plant, the fluck ponds, to the great horse barn. Here we saw some famous thoroughred branch of the business profitable, so he is going slow with it. If, in the fluck, there comes a demand for fine horses he will go ahead with this part of his business, but that may be several years hence. For please remember the



within everybody's reach! The same quick service -- the same swift, luxurious Taxicabs to which you are accustomed. Our new

system enables us to cut prices so radically. The Yellow Taxi tariff is based on strictly cash. You do not help pay for many slow and uncollectible accounts.

New Cut-Rate Yellow Taxi **Prices**

No Extra Charge for 2, 3 or 4 Passengers First 1/3 mile 20c Each additional 1/3 mile 10c Each additional passenger above four . . . 10c Each 6 minutes waiting 10c By the hour \$2.50 For instance:--

The Yellow Taxi charge for one to four persons from Hotel Portland, or any equal radius, to the Union Depot is 40c

Yellow Taxis have the famous Fiat motors, known the world over for their dependability. Our drivers are all skilled men. The large resources of this company are your liability-protection.

When you think of a Taxi, think of a Yellow Taxi! Remember our phones--Main 2-3-4 or A2-3-4-5--day or night. Remember, service and luxury are not sacrificed. Everything is the same-except the prices.



about 12 years ago and confesses it will take two or three years more to get all of the land in tilth and get the output up to the point he has mapped out. Junt in passing let me say that he soon expects to kill 50,000 hogs a year, to market 100,000 head of poultry annually and to market something like 5000 dozen eggs a day during the business season of the hens and to milk dally 500 cows.

Do those figures stagger you? They need not, for even now he is killing 1500 head of hogs a month, is milking 200 cows, has nearly 1000 head of cows and young stock on hand, is getting nearly 2001 eggs a day, already this Spring has hatched 15,600 chicks, has 7880 eggs in the incubators to hatch next week and has more than 1500 hogs a more than 1500 hogs a more than 1500 hogs and young servers and the said he did not, that his hands were principally permanent. He pays good wages, gives his men good food and other accommodations and they usually give him good returns. His superintendent, Al Wood, has charge in the absence of Mr. Brown and he gave the same story about their trifling trouble with help.

Pacific Highway Is Close.

The farm is in a bend of the Nisqually River. The main building and of the Nisqually River. The main building are and any trouble in attention of about 8) hired men. I asked him if he had any trouble in attention of about 8) hired men. I asked him if he had any trouble in attention of about 8) hired men. I asked him if he had any trouble in attention of about 8) hired men. I asked him if he had any trouble in attention of about 8) hired men. I asked him if he had any trouble in attention of about 8) hired men. I asked him if he had any trouble in attention of about 8) hired men. I asked him if he had any trouble in attention of about 8) hired men. I asked him if he had any trouble in attention of about 8) hired men. I asked him if he had any trouble in attention of about 8) hired men. I asked him if he had any trouble in attention of about 8) hired men. I asked him if he had any trouble in attention of

The farm is in a bend of the Nisqual-ly River. The main buildings are about one mile from the Northern Pacific where nearly the entire output is dis-posed of and there is a telephone sta-tion in practically every one of the 30 buildings and in some of them a half dozen, and one on every portion of the

There is an artesian well right at

ts management takes a genius of th order of its present proprietor and manager, A. L. Brown. By the way his mail address is Nisqually, or Se-

\$254,147 SUIT IS FILED

C. J. ERICKSON, RAILWAY CON-TRACTOR, IS DEFENDANT.

Complaint in Court at Seattle Makes Charge of Violation of Agreement for Timber Deal.

-A suit asking a judgment for \$254,-147.38 against C. J. Erickson, wealthy railroad contractor and president of the Erickson Construction Company, was filed in the Superior Court Monday by

cial.)—M. D. Bossman, Sr., the con-fessed slayer of Mr. and Mrs. Luther P. Akers at Wilderville four weeks ago. was indicted for murder in the second degree by the grand jury on two counts today, one indictment for the murder of each.

will open next Monday. Indictment for second-degree murder was necessary as first-degree murder now carries no punishment in this state, the penalty, death upon the gallows, having been yoted out of the statutes. Conviction for second-degree murder carries with it imprisonment for life in the State

When Bossman was before the grand story that he had previously told.

Alfred Hutchinson, charged with wantonly killing an animal, was indicted also. His bond was placed at

\$206. When the grand jury returned the indictments in court it reported that it had completed its labors except for the

examination of the county property

OREGON CITY CANDIDATE,

A. King Wilson Tells Live Wires That Demonstration Road Should Be Built to Show Value.

OREGON CITY, April 4.—(Special)— ome Oregon City girl will be chosen within the next 24 hours as the can-didate of the Commercial Club for didate of the Commercial Club for queen of the Portaind Rose Festival. Seven men all unmarried, and all en-thusiastic members of the Live Wires, will select the candidate. They are:
J. D. Olson, H. Leighton Kelly, Charles
T. Parker, Harry E. Draper, Harold A.
SEATTLE, Wash., April 4.—(Special.) Swafford, Dr. Fank Mount and Dr. J. A. VanBrakle.
At the luncheon of the Live Wires today Miss Valentine, of the Rose Fes-

dustries of the northwest might not be paralyzed by a general strike.

J. W. Reed, of Estacada, and E. L. Pope, of Parkplace, Hepublicans, and Charles W. Risièy, of Concord, Democrat, all candidates for County Commissioner, and H. C. Stephens, of George, Republican candidate for the clementary principles of the elementary principles of the glislature, made brief talks.

JAPANESE POOR HELPED Salvation Army Starts Movement for

Consumptives' Hospital. TOKIO, March 25—The Salvation Army be k of Tokio is vigorously pushing a proj-

pense of the state,

The Live Wires adopted unanimously a resolution urging arbitration between the railroads and their employes over the question of an nereuse in wages and shorter hours, in order that the industries of the northwest might not be paralyzed by a general strike,

J. W. Reed, of Estacada, and E. L. Pope, of Parkplace, Republicans, and necting Portland and Salam at the ex- ect to build a hospital for poor con-

edge of the elementary principles of hygiene and sanitation, often fall victims to tuberculosis.

Many of the large Japanese firms bought big orders of the publication, and the Imperial Government Railways headed the list with 5000 copies.

The hospital will cost about 48,000 yen (\$21,500), and Colonel Yamamura, who heads the Salvation Army here, says he hopes to start work on the building this year. The hospital is to be known as the Booth Memorial Hospital.

LADD ESTATE COMPANY

Take any city

and you will find that the highgrade residential districts are on the higher ground - sites that permit of a view not limited by the house across the street. Portland is favored by nature with extremely desirable view properties, remarkably close-in to the business section.

In the consideration of such properties for your home, do not overlook these facts.

Westover Terraces

is the only property of its kind.

Unlike similar property, the view from Westover Terraces extends east, and many lots can be chosen which also command a wonderful northern view, taking in the bend of the Willamette.

Buy where you will have "10,000 square miles in your front yard."

7,777 Prizes



What is the 7th Point?

From Maine to California, from Texas to Hudson Bay, millions of people have been asking "What is the 7th Point in Sterling Gum?"

In practically every town, city and village in the United States and Canada, the published six points of superiority have brought Sterling Gum fast-growing popularity.

But the seventh point still remains a riddle.

Point (1) What?

Now, we are offering liberal prizes to those who send us the best suggestions for the Sterling Gum Point 7.

Before you make your suggestion for the 7th Point, read

The Following Story Unfolds the Secret of the Famous Point 7

To most people chewing gum is a mystery. They may know that different chewing gums are made from different ingredients. But that is about all. Here are facts which we believe you will be glad to know about Sterling Gum:

Your Sterling Gum is made from the following materials:

The basis is the pure sap

of the tropical Sapota Tree -a natural gum. This natural Sapota Tree sap is boiled, sweetened and flavored. The sweetening is

simply pure cane sugar and pure corn syrup. The flavoring is of two kinds-Peppermint (in red

blue wrappers). There are some twenty

wrappers), Cinnamon (in

varieties of the mint plant. The Sterling Peppermint is a product of the choicest, smoothest-flavored of these many mint varieties.

The spicy Cinnamon flavor is extracted from the Cassia bush which grows in the

The sap of the Sapota Tree, the cane sugar, the corn syrup, the Peppermint and Cinnamon flavors all come from the sap of some plant or tree. Nature herself supplies these delicious materials from which your Sterling Gum is made.

Requirements for Winning Phrase

When you read the above facts on the materials that Sterling Gum is made of, you will know all that it is necessary for you to know in entering this contest.

The first prize will go to the one whose suggestion, based on the above story, most impressively presents the natural purity of Sterling Gum—in the opinion of the judges. Remember that your suggestion

ust be in six words or less, the second prize-and so on down.

It is understood that the Sterling Gum Company will have the right to use the 7 Point suggestions sent in by the prize winners.

The contest is easy to enter. Just think out your way of expressing the 7th Point. Then write it out in six words or less and send it in as directed in the conditions printed below. Even if you don't win the first prize of \$1,000, you 7,777 smaller prizes.

PEPPERMINT IN RED WRAPPER

CINNAMON IN BLUE WRAPPER

First Prize \$1,000 Second Prize \$500

\$250.00

7 Prizes each . . \$25.00

700 Prizes each . Box of 20 five-cent packages of Sterling

7000 Prizes-each . Box of 10 five-cent packages of Sterling

Conditions of the Contest

\$2.50

Sterling Gum Company employees cannot enter this contest.

If two answers are entitled to the same prize, the full amount of the prize will be paid to each. All answers must come in on a postal card. On the back of the postal card write nothing but your 7 Point suggestion (six words or less) and your name and address.

70 Prizes-each

The postal may be mailed in an envelope if you choose. Mail answers to Sterling Prize Judges Reem 319, 405 Lexington Ave. New York City

You may send in as many sug-gestions for Point 7 as you choose. But each suggestion must be written on a postal card as directed

Contest Closes All answers must be received in New York by midnight of May

Answers will not be examined by the judges until after that date. The judges, therefore, cannot mail acknowledgments of the suggestions received.

Judges The prizes will be awarded by the following committee of five

well-known men: John A. Sleicher, Editor of Leslie's Weekly. Edgar Sisson, Editor of the Cos-

mopolitan Magazine. Jno. M. Siddall, Editor of The American Magazine.

Frederick L. Collins, Editor of McClure's Magazine. Robert H. Davis, Editor of Munsey's Magazine.

Announcement of Awards

The winners of the first 80 prizes will be announced in the July first issue of the Saturday Evening Post. Please do not write to the judges. They cannot correspond with innote now of the date on which the prize winners will be announced in the Saturday Evening Post.

Now put on your thinking cap. Get your family to help you. Send in as many suggestions as you want to. All will be considered in awarding these many prizes. Do not write the Sterling Gum Company regarding the contest or its conditions as all suggestions will be judged by the Prize Committee named above.

> The Sterling Gum Co., Inc., New York The Sterling Gum Co. of Canada, Ltd., Toronto

PHONE YOUR WANT ADS TO THE OREGONIAN Main 7070-A 6095