

"EVERYCREDITMAN" IS MUCH DEPICTED

Allegory Given by Portland Credit Men's Association Carries Lessons.

CO-OPERATION IS KEYNOTE

Pitfalls to Be Avoided in Management of Retail Business Are Shown at Banquet and Entertainment at Chamber.

Teeming with epigrams, with a subtle bit of advice in every line, was the presentation of "Everycreditman," given by members of the Portland Credit Men's Association at the February banquet and entertainment last night at the Chamber of Commerce.

Lame Duck, around whose misalliance with Slack and Slack the plot of the allegory is drawn, admits that his failure in business is due to his listening to the chicanery of the unwise salesman, and to the fact that he has leaned too heavily upon the support of creditmen, who gets out of the attempt of Lame Duck to build up a business by extending a retail grocery trade to include a dozen other enterprises, a check that is valuable.

When all the elements that contrive to defeat him in building up a reputable business are introduced into the play as characters, and speak the truth regarding Lame Duck's pitfall methods in carrying on his business, Co-operation intercedes and warns against future violations against good business methods by declaring that Co-operation he advises the cultivation of the acquaintance of Straight and System, standing for integrity and efficiency, through which acquaintance, only, can security be attained.

"Who's Who in Dunville," was the "hot valley" featured at many of the Portland credit men, picking out their characteristics in a good-humored fashion. The verses were given by S. L. Edy.

Music was furnished by Miss Beulah Clark, Mrs. Helen S. Breed and Mrs. Eleanor N. Everson.

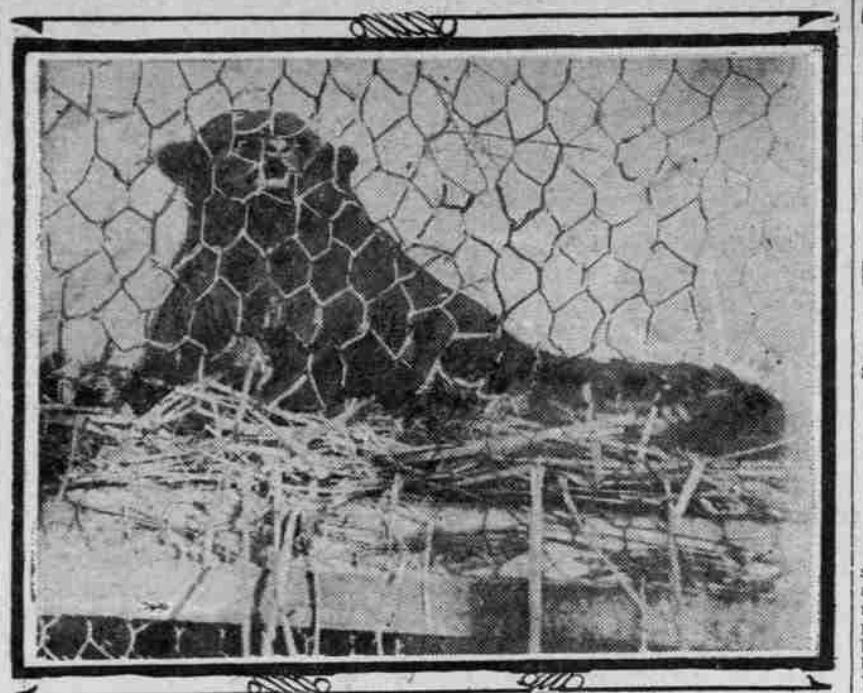
Prologue, Miss S. M. Orr; Showdown, R. K. Knapp; Conviction, R. M. Underwood; Experience, Edward Drake; Statistics, R. P. Poucher; Creditman, Lame Duck; E. C. Montomery; Karlous-to-Know, J. J. Sawyer; Pantomime-Slack, Slack, Straight, System and Security (Mrs. J. L. Bruce, Miss M. A. Bigger, Miss M. E. Tamm); Stage director, J. A. Sawyer.

ALBANY TO SUPPORT GUARD Commercial Club Votes After Hearing Military Speakers.

ALBANY, Or., Feb. 16.—(Special)—That it would be an easy matter for an invading army to isolate and run over the entire Pacific coast, was the statement made last evening by Colonel Creed C. Hammond, in a talk on preparedness before the Commercial Club, presided over by Major General George A. White discussed the need of citizen soldiers and urged upon the Albany club the need of assisting the local company.

DAILY SERVICE TO ASTORIA O. W. R. & N. steamer "Harvest Queen" will resume regular service to Astoria and way landings Friday, the 17th. Leave Astoria 7:30 a. m. & P. M. daily except Saturday.—Adv.

STRANGE KINKAJOU JOINS ANIMALS AT WASHINGTON PARK ZOO.



INHABITANT OF SOUTH AMERICAN TROPICS AS HE APPEARED IN HIS CAGE YESTERDAY.

It took only about a half dozen breaths of the tropical atmosphere of the artificially warmed monkey cage at Washington Park Zoo to make a decidedly lively animal of the zoo's new kinkajou. The animal, which was purchased from a pawnbroker in Spokane, had seemed sickly and sullen for some time. Park Superintendent Conroy said it was because he was a native of the tropics and was cold. He proved his point by thawing him out in the monkey cage.

SCOTCH GIVE CONCERT ST. ANDREW'S SOCIETY AIDS BRITISH RED CROSS FUND.

St. Andrew's Society of Oregon drew a large audience to the Masonic Temple last night to enjoy a programme by local musicians. The British Red Cross fund will receive about \$100 as a result of the concert and dance that followed. President James Cormack made a brief address and introduced the musicians.

SUFFRAGE FIGHT OPENS ILLINOIS COURT PRECIPITATES ISSUE WITH DECISION.

Springfield, Ill., Feb. 16.—As a result of the decision today of the Supreme court refusing women the right to vote at the approaching national convention, when delegates and alternates to National conventions and state and precinct committees are to be selected, suffrage leaders of this city, who have not been active for two years, are planning to reorganize for work.

DRIVER WINS \$310 IN SUIT Oregon City Jury Is Out All Night In Damage Action Case.

OREGON CITY, Or., Feb. 16.—(Special)—A jury in the Circuit court today returned a verdict of \$310 for Ernest P. Rands and against the Portland Gas & Coke Company for personal injuries. Mr. Rands was driving his automobile on the county road north of Gladstone, and ran into a gas company ditch and overturned, injuring the car and its occupants.

TRAMP LEAVES HARBOR TODAY LADEN WITH CARGO OF WHEAT FOR UNITED KINGDOM. NORWEGIAN STEAMER WASCANA.

PILOTS CARRIED Port Schooner Joseph Pulitzer Goes to Bar Station.

When the Port of Portland pilot schooner Joseph Pulitzer returns to her station of the Columbia River entrance next week, there will be four regular pilots aboard. Information to that effect being given out yesterday by E. W. Wright, manager of the Port of Portland.

BOARD DROPS TWO MEN Slump in Shipping En Route Given as Reason for Curtailing Expenses in Service at Mouth of Columbia River.

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HIGHWAY SURVEY FINISHED Douglas County Court Expected to Adopt Route.

ROSEBURG, Or., Feb. 16.—(Special)—The permanent Pacific Highway survey through Douglas County was completed today, according to the announcement of W. M. Peters, who was in charge of the crew of surveyors. The new survey eliminates most of the railroad crossings in Douglas County as well as reducing many of the more dangerous grades.

THREE CANDIDATES FILE F. W. Herman, Rainier Republican, Aspires to State Senate.

SALEM, Or., Feb. 16.—(Special)—"Smaller appropriations, consolidation of state institutions, highways and lower taxes" is the slogan of Fred W. Herman, of Rainier, who filed today a declaration of his candidacy for the Democratic nomination for State Representative from Columbia County.

TWO OFFSHORE STEAMERS GO Wascana and Greystoke Are Bound for England.

Clearing for United Kingdom ports for the Norwegian steamer Wascana is to sail at 7 o'clock this morning with 25,524 bushels of wheat valued at \$388,226, dispatched by Balfour, Guthrie & Co.

NEWSPAPERS RATES CHANGE McCormick Line Rescinds Former Rate Sheet of Flat Charges.

Automobiles shipped from Portland in the future on McCormick's motor lines will be charged according to weight, the former tariff of a lump sum having been canceled.

PORT OF Bandon TO BUY TUG Need of Craft Felt Because of Dangers in Channel.

MARSHFIELD, Or., Feb. 16.—(Special)—The Port Commissioners of the Port of Bandon decided upon the purchase of a tug, which is a craft built seven years ago, and will issue bonds against the cost, \$26,000.

PUGET SOUND GETS AHEAD Gains in Trade and Big Flour Leads Nets Only Nominal Increase.

Over in Seattle the pride of the populace has been stirred through the issuance of a statement to the effect that the next exports of the Puget Sound district for seven months of the 1915-16 season, amounting to 11,773,317 bushels, exceed those from Portland, which total 9,255,498 bushels.

RIVERS BILL READY \$39,608,410 Is Carried for Work on Waterways.

The Senate report says that the wheat trade from there to South America has increased two and a half times and the flour trade increased five fold. Portlanders regard it as remarkable that with such increases and Puget Sound's advantage in flour business, which is always admitted, there really can be such a small lead in wheat and flour, the latter reduced to wheat measure, as the northern harbor takes credit for.

COLUMBIA CUT NOT FINAL Apportionment of \$1,200,000 for Mouth of Columbia May Be Put Back to \$2,104,000 When Measure Reaches Senate.

OREGONIAN NEWS BUREAU, Washington, Feb. 16.—The annual river and harbor appropriation bill, as finally perfected in committee today, carries \$39,608,410. The committee agreed to only two exceptions to the Administration policy of adding no new projects, voting \$700,000 for improvement of the East River at New York and \$300,000 for work on the Colorado River at Yuma, Ariz.

MARINE INTELLIGENCE.

DUE TO ARRIVE.			
Name	From	Date	Time
B. A. Kiburn	San Francisco	Feb. 17	11:30 P. M.
Breakwater	San Diego	Feb. 17	12:30 P. M.
Bohannon	San Diego	Feb. 17	1:30 P. M.
Roanoke	San Diego	Feb. 17	2:30 P. M.
Northern Pacific	San Francisco	Feb. 17	3:30 P. M.

LOOK AT CHILD'S TONGUE IF SICK, CROSS, FEVERISH. Hurry, Mother! Remove Poisons From Little Stomach, Liver, Bowels.

Give "California Syrup of Figs" at Once if Bilious or Constipated.

Look at the tongue, mother! If coated, it is a sure sign that your little one's stomach, liver and bowels need a gentle, thorough cleansing at once.

ASOTIN ORDERED TIED UP Specifications Out for Overhauling of Dredge Col. F. S. Michie.

Funds being exhausted for the operation of the Government steamer Asotin, which is utilized in channel work on the Upper Columbia and Snake rivers, she has been ordered to Lewiston, where she is to be overhauled.

REPEAT DISCHARGES CARGO Repairs Expected to Be Made on Vessel Abandoned Last Month.

Lumber aboard the schooner Repeat, which is lying at Astoria, where she was towed by the steamer Roanoke last month after being abandoned by her crew, is being discharged and the vessel is expected to be repaired.

STEAMER GIVEN UP AS LOST. Boat and Three Lost. JUNEAU, Alaska, Feb. 16.—The gas fishing net steamer, which left Juneau for Yakutat last November, has not been heard from and has been given up for lost with her crew, George Young, Thomas Martin and Robert Fulton.

MARINE NOTES. There was talk along the waterfront yesterday that the steamer "M. J. H. Jones" had been sighted off Cape Horn.

HEAD OF PORTLAND TOWING COMPANY DROWNED. More ice was reported in the Columbia River at Cape Horn, in the vicinity of St. Helens, the steamer Dukes City leaves Astoria today.

Get Dr. Edwards' Olive Tablets. That is the joyful cry of thousands since Dr. Edwards produced Olive Tablets, the substitute for calomel.

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