

## READY TRADE FOUND

Expanding Market for Oregon Salmon in England.

### OPERATIONS IN PAST YEAR

Standard Grade of Fish Handled With Satisfaction by Importers. Consumers Find Prices Are Acceptable.

An interesting review of market conditions in England for Oregon salmon is contained in a trade report issued by Anderson & Colman, of London, a copy of which has been received by Taylor, Young & Co., of this city. The report, in part, says:

"In our report of the 21st December, 1914 we stated that stocks had not been entirely depleted, and that there were, in fact, sufficient stocks on hand at that time and coming forward to meet a normal demand until the 1915 crop was available, but the demand during 1915 proved to be so great and so continuous that the good supplies which had been made, importers of salmon found it necessary to constantly come into the market and they never found any difficulty in securing same.

There were always sellers who were producing salmon, and the fact that others have readily taken salmon of grades other than standard grades for this market has helped to keep prices steady and has enabled the retailer to always give the consumer salmon at prices which made it difficult to compete very favorably with other salmon."

"Speaking generally, prices in the United Kingdom have not increased as much as might reasonably have been expected, in view of the extra cost of bringing goods across the ocean. This is due to the fact that the dealers and distributors have been contented to sell at not more than normal margins, notwithstanding the fact that these margins will probably not represent a reasonable percentage on present values."

The general situation was undoubtedly helped by the satisfactory pack of Columbia River salmon, which assisted the American trade, and in addition to the favorable demand for the various grades of salmon imported into the United Kingdom, was affected at prices sufficiently low to attract the attention of buyers in the United Kingdom, and we believe it to be true that all salmon from the Pacific Coast of California has been sold and is in process of being imported into this country."

"All grades of Chinook salmon, with the exception of Canso, have been sold and some are now in the United Kingdom, trading there. The dealers saw an opportunity for the buyers interested in them to affect to import Columbia River salmon on the English market. The quantities offered have not been large, but they have been sufficient to render a good many distributions much more independent than they would otherwise have been if the ordinary standard grades in which this market is accustomed."

"It is not possible to give any accurate prices or values for these goods. It is a fact, however, that in the great majority of instances the importers have been satisfied with the goods they have received. The goods have been sold at quite moderate prices and it now remains to be seen whether they will have established a trade which is capable of being continued in normal seasons."

### WHEAT TRADE WITH EAST STOPS

Bids Have Been Reduced 5 to 6 Cents and Business Is Not Possible.

Reports from the East for wheat are coming through slowly. There has been a reduction of 5 to 6 cents in prices offered and bids which have been similar to those in the Northwestern markets, trading for Eastern account has therefore temporarily ceased. Export buying is also high.

Foreign offerings continue small.

The car situation in the interior continues improving and shipments continue of wheat previously bought up in the West.

Data having to do with the country this week indicates fairly large scale at prices around \$20. Commodity basis. The export demand for buying barley is good and the commodity markets are firm. A quantity of feed barley has been brought up from California. Stocks of barley in the country are about up and this is helping the market for oats.

At the local exchange wheat bids were advanced 1 to 2 cents and oats bids were raised 2 to 3 cents.

The soy market holds firm. There is a temporary scarcity of alfalfa, but reports from the East indicate an effort to increase oats as there is assurance of milder weather in the stock sections. Shipments of California wheat have been made to this city and to Puget Sound.

Terminal receipts in cars were reported by the Merchants Exchange as follows:

Wheat—1,000 bushels, \$19.50; 2,000 bushels, \$19.50; 3,000 bushels, \$19.50; 4,000 bushels, \$19.50; 5,000 bushels, \$19.50; 6,000 bushels, \$19.50; 7,000 bushels, \$19.50; 8,000 bushels, \$19.50; 9,000 bushels, \$19.50; 10,000 bushels, \$19.50; 11,000 bushels, \$19.50; 12,000 bushels, \$19.50; 13,000 bushels, \$19.50; 14,000 bushels, \$19.50; 15,000 bushels, \$19.50; 16,000 bushels, \$19.50; 17,000 bushels, \$19.50; 18,000 bushels, \$19.50; 19,000 bushels, \$19.50; 20,000 bushels, \$19.50; 21,000 bushels, \$19.50; 22,000 bushels, \$19.50; 23,000 bushels, \$19.50; 24,000 bushels, \$19.50; 25,000 bushels, \$19.50; 26,000 bushels, \$19.50; 27,000 bushels, \$19.50; 28,000 bushels, \$19.50; 29,000 bushels, \$19.50; 30,000 bushels, \$19.50; 31,000 bushels, \$19.50; 32,000 bushels, \$19.50; 33,000 bushels, \$19.50; 34,000 bushels, \$19.50; 35,000 bushels, \$19.50; 36,000 bushels, \$19.50; 37,000 bushels, \$19.50; 38,000 bushels, \$19.50; 39,000 bushels, \$19.50; 40,000 bushels, \$19.50; 41,000 bushels, \$19.50; 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