

# STOCK-REDUCING SALES

## EVERY DAY RENDERING THE LARGEST MEASURE OF PUBLIC SERVICE TO SHOPPERS



### A Coat and Suit Event Extraordinary

That is Unrivaled for Its Rare Economies

**\$15.00** For Coats That Sold Formerly to **\$35.00**

**\$18.50** For Fur Trimmed Suits That Have Sold Formerly From **\$32.50 to \$50.00**

—Coats of all kinds, fur, cloth and velvet trimmed—belted an dloose models, flaring and plaited styles. Nearly every style of coat shown this season will be found in this sale, as these are coats that have been taken from our regular stock and marked at this one price for immediate disposal.

—The rush of business during the last few days has left us with a large number of odd suits, all of which we have marked at \$18.85 for immediate disposal. Suits of broadcloth, with fur trimmings—in black, navy, brown, green and plum. The smartest suits of the season, representing the latest Winter styles.

—The illustration was made direct from some of the models on sale. —Third Floor

Mail and Telephone Orders Filled by Expert Shoppers  
**Lipman Wolfe & Co.**  
Merchandise of Merit Only  
Pacific Phone Marshall 5000 Home Phone A 6651

### Tailored Suitings

Consisting of 2000 Yards of \$1.75 to \$2.25 Fabrics

At **\$1.47 Yd.**

—Materials for separate skirts, for suits, for children's coats—in checks, stripes and plaids—in a complete line of colorings. Full 56 inches wide.

**\$1.25 Dress Fabrics 98c**

—44-inch plaids and stripes for combination dresses and for children's wear. In a splendid assortment of patterns.

—Second Floor

**\$2.25 New Corsets For \$1.79**

—Medium low-bust models with medium and long hips—made without boning over the hips, thus producing the new natural curved effect. All bones are finished with silk floss. Trimmed at the top with lace and ribbon. Three pairs of hose supporters attached. Sizes 19 to 30.

**Brassieres for 45c**

—Hook-front and cross-back style. Made of best grade of cambric, reinforced under the arms, some with embroidery yokes in front and back, with embroidery edging. Others with wide lace to form the V shape in front and back. All sizes. —Fourth Floor

**600 Pairs of 35c Stockings for 27c**

—Black and tan lisle and cotton hose in seamless and fashioned style. All medium weight. Lines that are broken and discontinued numbers.

**\$1.00 Silk Hose 59c**

—Broken lines and discontinued numbers of women's silk hose, in black, tan, sky, heliotrope and sand. Made of pure-thread silk, lisle reinforcements.

—First Floor



**Tub Silk Waists**

New \$2.75 Models

For **\$2.38**

—Just received, a new assortment of these advanced Spring waists, made from a fine quality of satin-striped wash silk that will launder beautifully, showing a large variety of wide, narrow and candy stripes in light or dark colors. The collars of these waists are made in the new pointed convertible style and turn-back cuffs, finished with pearl buttons.

—Third Floor

**Wool Blankets**

LIKE THESE AT SUCH LITTLE PRICES

—500 pairs of superior quality wool blankets in white, gray and fancy plaid designs. Full size and weight—firmly constructed of superior quality wool.

**\$ 5.00 Blankets \$3.95**

**\$ 6.50 Blankets \$4.95**

**\$ 7.50 Blankets \$5.95**

**\$ 8.50 Blankets \$6.85**

**\$10.00 Blankets \$7.95**

**\$12.50 Blankets \$9.85**

—Fifth Floor

### LINOLEUM

PRINTED AND INLAID VERY SPECIAL PRICES

—5000 yards of standard quality of printed and inlaid linoleum. In a variety of patterns in both light and dark colorings.

—Bring us your measurements. Linoleum laid free.

**75c Printed Linoleum 59c**

**\$1.35 Inlaid Linoleum 98c**

**\$1.50 In'd Linoleum \$1.19**

—Fifth Floor

## MEN

Will Be Given the Opportunity Today of Buying Warm Bath Robes, Flannelette Night Shirts and Pajamas at Less Than Regular Prices

**\$5.00 BLANKET ROBES FOR \$3.95**

—Made with Princeton soft rolling collar, girdle at the waist and fancy border trimming. They are full and long. In brown, greens, grays, navy and reds.

**\$4.00 BATH ROBES FOR \$2.65**

—Of heavy-weight blankets in flannelette patterns and colors of gray, blue, red and handsome contrasting-colored borders. With soft rolling collar, cord and tassel at the neck and girdle at the waist.

**\$1.25 FLANNELETTE NIGHT SHIRTS 98c**

—Heavy-weight night shirts, extra long and full, cut with V-neck and trimmed with silk frogs.

**\$1.25 FLANNELETTE PAJAMAS 88c**

—Light or dark colors in flannelette pajamas, cut with military collars, trimmed with pocket, pearl buttons and silk frogs. In fast washing colors such as pink, blue, gray and brown stripes.

**\$2.00 FLANNELETTE PAJAMAS \$1.48**

—Heavy flannelette pajamas with V-neck or military collars and trimmed with pearl buttons and double silk frogs. New patterns in gray, heliotrope, blue and tan.

**\$1.50 FLANNELETTE PAJAMAS \$1.23**

—Flannelette pajamas in new patterns of pink, blue, brown and heliotrope. Made up with military collars, cut extra full and trimmed with silk frogs. —First Floor

### The Greatest of All Millinery Opportunities

Close Fitting Hats

**\$3.95**

—The turban styles that are jaunty and small and fit close to the head.

Made of velvet and stitched plush with plain or shirred brims. In black and white—and trimmed with flowers.

—Third Floor

**Our Very Finest \$6.00 to \$8.00 Trimmed Hats Are Only \$2.75**

—Hats in both the tailored and dress styles—made of velvet in black and trimmed with plumes, as well as some of the best color combinations. Trimmings of ostrich feathers, fancy novelties, ribbons and wings. —Third Floor

### The Knit Underwear You Want at Prices Far Less Than You Expected to Pay

—Our knit underwear store has made itself justly famous—for it is here that women can find the very styles and weights that they prefer at prices that are always lowest. In this stock reducing sale the prices are even lower than ordinarily—it includes wool mixtures, silk and wool mixtures and mercerized fabrics.

**\$1.00 Vests for 69c.**

**\$2.50 to \$2.00 Vests and Tights, \$1.67.**

**\$3.50 Vests and Tights, \$1.95**

**\$1.75 Vests and Tights, 89c.**

**\$1.95, \$1.25 Tights 95c.**

**\$2.50, \$2 Union Suits \$1.65**

**\$4, \$3.25 Union Suits \$1.95**

**\$2.75 Union Suits \$1.95**

**\$5, \$4.50 Union Suits \$2.95**

—First Floor



### BEDSPREADS

From the White Sale

**\$1.39 Crochet Bedspreads \$1.19**

—Just 100 hemmed bedspread in this lot. Made in the crochet weave and for full-sized beds. Every spread is fresh and clean and there is a good assortment from which to choose.

**\$2.25 Hemmed Satin Spreads \$1.69**

—Hemmed satin bedspreads, for full-sized beds, in a good assortment of neat patterns in floral and conventional designs.

**\$3.25 Bedspreads \$2.50**

—Hemmed or scalloped bedspreads for full-size beds. Closely woven and free from dressing, and an exceptionally fine spread at this special price.

**\$4.75 Bedspreads \$3.75**

—Bedspreads with scalloped and cut corners, made for full-sized beds. An extra fine weave and satiny finish with heavy raised designs. Only 50 spreads at this price.

**\$5.50 Bedspreads \$4.50**

—The exact finish of the finest imported bedspreads is reproduced in these spreads. Heavy raised designs in new floral and conventional patterns. For full-size beds.

—Second Floor

### Today's Offerings From the White Sale

AN IMMENSE DISPLAY AND SALE OF NEW

Envelope Chemise

Remarkable Qualities of Material and Trimming Never Before Equaled at These Special Prices

**59c, 79c, \$1, \$1.19 to \$1.69**

Sold Regularly at 85c, \$1.00, \$1.35, \$1.50 to \$2.25

—We have never shown so many different styles, so many ways of trimming, such dainty and beautifully made garments, such unusually full-cut, large sizes. Not a skimpy chemise in the entire collection. These pretty garments must be seen to be appreciated. They are made of

Longcloth, Batiste, Crepe, Lingerie Cloth

of fine, yet durable qualities, trimmed with deep yokes of exceptionally fine laces and insertions combined with embroidery or organdie insets of shadow lace medallions. Also simple styles of white or pink batiste, with smocked front, another with tucks and satin bows, still another in Redingote style with small tucks. Drawers all trimmed to match the yokes. Sizes 36 to 44. —Fourth Floor

**50c and 65c Handkerchiefs 25c**

—All pure linen, with hem-stitched or scalloped embroidered corner effects. Slightly soiled from handling.

—First Floor

**\$2.25 Sport Hats \$1.39**

—These hats are made of satin, velvet or velour, in black, brown, navy or white, in smart, jaunty styles.

—First Floor

### DAIRY MEN UNITE

Protective Organization Made at O. A. C. Conference.

### SEED GROWERS FORM UNION

Butter and Cheesemakers' Association Also Convenes and Registration at All Sessions Reached 1200—Corn Show Planned.

### OREGON AGRICULTURAL COLLEGE

Corn Show, Jan. 8.—(Special.)—The State Dairyman's Association in convention at Oregon Agricultural College, following sessions by J. T. Mink, Oregon Seed, State Dairy and Food Commissioner, to the effect that large city creameries formed combinations detrimental to the interests of the small operators and farmers, planned an organization of the co-operative creamery for the protection of the dairyman.

The organization will be a stock company capitalized at \$15,000. The central office in Portland will be under a salaried manager and work in the standardization of dairy products will be carried on there.

Governor Withycombe addressed the convention this afternoon.

The officers will work through the extension department in the organization of co-operative creameries and the standardization of products.

The Oregon Seed, Cream and Seed-growers' Associations effected a permanent organization patterned after similar associations in Wisconsin and Illinois for the improvement of Oregon crops through seed selection and furthering the production of seed for commercial purposes.

L. B. Loper, Tangent, a grower of vetch seed on a large scale, was elected president. George Brown, of New Bra, a well-known potato grower, was elected vice-president and G. H. Hixson, professor of field crops at the Oregon Agricultural College, secretary.

The Oregon Butter and Cheesemakers' Association convened today. President O. B. Newton, of Albany, presided.

A banquet at which only college students were served, was given at Woods Hall tonight. The registration today approached 1200.

The conference of ministers and religious workers presided in the permanent organization of an association to increase the efficiency of the rural church as a social factor in the community through a study of the problems of the farmer and his family. Resolutions were adopted asking the Oregon Agricultural College to co-operate in the work.

Dr. J. Franklin Day, of Corvallis, was elected president. Rev. L. M. Bousler, of Oregon, vice-president, and Professor E. D. Bower, of the O. A. C., secretary. A corn show has been arranged by

### CHAMBER TO VISIT YAKIMA

Irrigation Institute Attracts Large Delegation From Portland.

### CHINESE EXPAND TRADE

Government to Aid in Taking Cotton Industry From Japanese.

### COWITTS COUNTY INSTITUTE DATE SET

KLASO, Wash., Jan. 6.—(Special.)—County Superintendent Louis Jonkin, of Cowitts County, has chosen Monday and Tuesday, February 13 and 14, and Wednesday, March 1, as the dates for the annual Cowitts County institute. The last two days of the week will be used by most of the teachers as visiting days.

### TO PREVENT THE GRIP

Check on Grip—Legative House Quinlan checks on the grip. There is only one "REGO" grip. E. W. Greer's signature on box, 25c.

### GARRISON IS HEARD

Secretary Holds Army of 141,000 Men Nucleus.

### AID TO GUARD PROPOSED

Monroe Doctrine Viewed as Menace to Country's Peace and Latin North America as Source of Probable Peculiar Danger.

### WOODBURN CANNERY MEN ELECT

WOODBURN, Wash., Jan. 6.—(Special.)—At a meeting of the Woodburn Cannery Association Tuesday night the following directors were elected: M. J. Olson, W. A. Roberts, L. H. Graham, John Glat, A. E. Austin. The prospects are bright for the opening and operation of the cannery next season, with a better outlook than last year on account of the growing demand for fruit.

### GRIPPE FATAL TO WOMAN SCULPTOR

NEW YORK, Jan. 6.—Mrs. Edith Woodman Burroughs, the sculptor, died at her home in Flushing, N. Y., today at the age of 45 years from complications resulting from the grippe.

### COLD GONE! HEAD AND NOSE CLEAR

First Dose of "Pape's Cold Compound" Relieves All Grippe Misery.

### Don't stay stuffed-up!

Quit blowing and snuffing! A dose of "Pape's Cold Compound" taken every two hours until three doses are taken will end grippe misery and break up a severe cold either in the head, chest, body or limbs.

It promptly opens clogged-up nostrils and air passages; stops nasty discharges or nose running; relieves sick headache, feverishness, sore throat, sneezing, soreness and stiffness.

"Pape's Cold Compound" is the quickest, surest relief known and costs only 25 cents at any drug store. It acts without assistance, tastes nice, and causes no inconvenience. Don't accept a substitute.—Adv.

### UNITED STATES WAS A SOURCE OF PECULIAR

Speaking of the National Guard, Mr. Garrison said:

"At the present time the force consists of approximately 125,000 men and officers, and it would, therefore, be necessary if it is to be expanded to 400,000 to add 275,000 men and officers."

"I therefore propose a large addition to the Federal aid extended to the National Guard, so that the system may be operated to its maximum capacity and be available for the Federal purposes specified in its most effective condition."

Mr. Garrison explained his continental army plan and added that it had been demonstrated to him that a mobile force of 50,000 and 20,000 coast artillery troops would serve all needs. He recommended the addition of 10 regiments of infantry, four regiments of field artillery, 52 companies of coast artillery, 15 companies of engineers and four aero squadrons to the present force, bringing the enlarged strength in two years up to 124,757 and the number of officers to 7084.

"The officers and men of the new organizations are absolutely essential if the War Department plan is to be fairly tried out," he added.

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### PUPILS HEAR OF SAFETY

LADD SCHOOL PLEDGES AID TO FIRE MARSHAL STEVENS.

### PRIMER VERSE WITH WARNING TO BE CAREFUL WILL BE TAUGHT TO CHILDREN IN CAMPAIGN.

There is a boy in our town, And he is very wise, He always stops and listens, And uses both his eyes. He's never in a hurry, To get across the street; He'll never get run over, Because he is discreet.

Thirty thousand Portland school children of 60 Portland schools will learn or become familiar with this verse, taken from the "Safety First for Children" primer published by the Safety First Federation of America.

It was carried before 600 children in the Ladd School yesterday morning by Fire Marshal J. W. Stevens and Harry P. Coffin, chairman of the public safety department, who delivered the first of a series of lectures to be given in the schools of Portland during the month. Today they will visit the Shattuck School, and next week they will commence in the suburbs.

The youngsters pledged co-operation. Fire Chief Stevens demonstrated before them the workings of a fire alarm box, and showed them how to turn in an alarm. He also impressed upon them the seriousness of false alarms, and obtained their promise to report and help reduce the number of false alarms.

"Always be careful," the "A. B. C." of safety first, formed the theme of the talks, and was applied to streets, automobiles, crossings, playing with matches and fire and statistics of the fire loss and accidents.

Similar safety first lectures were given last year.

### FEDERAL OFFICIAL DIES

O. J. H. Swift Commented on Death of Another and Succumbed.

### TACOMA, WASH., JAN. 6.—O. J. H. SWIFT, deputy United States shipping commissioner for many years, and a pioneer resident of Tacoma, fell dead tonight while sitting in a chair at his home.

He had just commented to Mrs. Swift on the death of Mrs. J. C. Stallcup, of

### JUDGE TO RUN FOR SENATOR.

CARSON, Nev., Jan. 6.—Frank Herbert Norcross, Chief Justice of the State Supreme Court, announced his candidacy today for the Republican nomination for United States Senator from Nevada. He is a native of Nevada and is serving his second term as a Justice of the Supreme Court.

### BELL-ANS

Absolutely Removes Indigestion. One package proves it. 25c at all druggists.

### An Inside Bath

Makes You Look and Feel Fresh

Says a glass of hot water with phosphate before breakfast keeps illness away.

This excellent, common-sense health measure being adopted by millions.

Physicians the world over recommend the inside bath, claiming this is of vastly more importance than outside cleanliness, because the skin pores do not absorb impurities into the blood, causing ill health, while the pores in the ten yards of bowels do.

Men and women are urged to drink each morning, before breakfast, a glass of hot water with a teaspoonful of limestone phosphate in it, as a harmless means of helping to wash from the stomach, liver, kidneys and bowels the previous day's indigestible material, poisons, sour bile and toxins; thus cleansing, sweetening and purifying the entire alimentary canal before putting more food in the stomach.

Just as soap and hot water cleanse and freshen the skin, so hot water and limestone phosphate act on the eliminative organs.

Those who wake up with bad breath, coated tongue, nasty taste or have a dull, aching head, sallow complexion, acid stomach; others who are subject to bilious attacks or constipation, should obtain a quarter pound of limestone phosphate at the drug store. This will cost very little, but is sufficient to demonstrate the value of inside bathing. Those who continue it each morning are assured of pronounced results, both in regard to health and appearance.

**ROYAL CLUB**  
Super Quality  
is carefully blended from the finest Central American and Sumatra Coffees—aged and neutralized by our own process, giving it a rich delicious flavor different from all other coffees.

1-lb. Tin, \$ .40  
3-lb. Tin, \$ 1.10  
5-lb. Tin, \$ 1.75

Try a can tomorrow—your grocer can supply you—you'll be surprised at the "difference."

LANG & CO.  
The Royal Club House, Portland, Ore.