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## Think It Over!

## "I will make to order a \$25 to ${ }^{\$ 30}$ tailor made suit or overcoat for ${ }^{\$ 18}$ Friday or Saturday"

"I am going to give the best values I ever gave in my life."

## I Am Overstocked

with nice, heavy-weight Winter woolens that ought to be sold for $\$ 25$ to $\$ 30$ per suit or overcoat; but, in order to keep the SHOP BUSY and reduce stock, I am going to give you the best buy you ever had in your life.

## And when you get your Suit or Overcoat you will ask me, "HOW DO YOU DO IT?" Then I'll give you this big, busy tailor shop's SECRET:

"Selling Suits cheaper than it costs the other fellow to make them; tremendous volume of business, combined with the best-organized corps of tailors, cutters, designers and fitters on, the Pacific Coast.

> "I never let a garment leave this house un less it is absolutely satisfactory in every par ticular."
"Here Is What You Will Get If You Want Your pick of several weaves of 18-ounce
blue serge, plain or fancy silk-mixed wor-
steds, tweeds or cheviots; pencil stripes,
banjo stripes, checks and plaids-in fact,
just mention the kind of goods you want
and I will show it to you. I would like to
show you my Overcoats that sell for $\$ 18$
all the fancy weaves, tailored in the latest
styles. I have three black chinchillas that I let go
for $\$ 18$ also. They are worth $\$ 30$ each. Just investigate Friday and Saturday

## Ray Barkhurst <br> Portland's Leading Tailor <br> Corner Sixth and Stark


this tells you the whole story of price and service CROWN DISTILLERIES COMPANY

