POLICE ARE VALUED AGENTS OF PRINTER

Blue-Coated Salesmen Pull Business Steadily for J. M. Mann's Ivy Press.

AUTO TAGS ARE CORNERED

Co-Operation Between Police and Concern Extends to Charge for Notarial Scal Attached to License Application.

Bissiness is pretty good these days with John M. Mann, proprietor of the

Yes, it's pretty good. But, come to think of it, why shouldn't it be good when the Portland Police Department is taking, er — well, such a fatherly surt of interest in Mr. Mann's printing business.

business?

Dep't you think it rather nice and fatherly of the police, just for example, in go officially out of their way to swing a printing job to Mr. Mann, even to the extent of pursuading at least one person to cancel an order on another printer so he could patronize Mr. Monn.

To say nothing of handing over the hole automobile permit business to

Of course, this isn't a reflection on the police nor on Mr. Mann, either, for that matter, and certainly should not be taken as such. The police are innocent as lambs about it, bless their hearts. It's mainly interesting as a problem in business paychology, that's

Order for Circulars Is Given. For instance, how does Mr. Mann do

Quite a few printers in town would like mightly to know his recipe for obtaining such cordial police co-opera-

any business man would appreciate a quiet tip on how to get policemen in uniform to pull for his business and send him successions.

Anyone knowing the whereabouts of the above (referring to the picture) kindly communicate with me and re-

that might help in the search for his hrother. Mr. Zouk then took the cut of the photograph to a well-known reinting house and officed a large number of ciculars struck off for distribution through the United States. tribution through the United States. His order was accepted and he paid the bill \$5, in advance,

House is Called Inefficient,

Mr. Zoule then went to the police station and related the circumstances to the gentlemanly officer behind the rail. He asked the co-operation of the in the search, and casually men-that he had ordered circulars printed, which he would turn over to

zentlemanly officer evinced immediate

"Who'd you order them from?" Mr. Zoak gave the name of the firm. The gratiemanty officer appeared the only tags to be had, i despiy pained—for Mr. Zoak. His manner conveyed the impression that he thought—well, that Mr. Zoak, being a stranger, you know, had been "stung."

a quarter, especially with the only tags to be had, i profit.

Yes, business is pretty stranger, you know, had been "stung."

en engued a conversation somewhat to this effect: Gentlemanly Officer: Why, that house dan't print circulars. It sin't equipped for that hind of work. You had ought to of went to John M. Mann, the lyp freez; he does all that hind of work.

Mr. Zonak: Why, they seemed all right. They took the order and I paid

Mains at Own Expense.

Order In Camerlied.

G. O.: Got a receipt? Mr. Z: Yes. (Shows receipt.) G. O.: O. I can fix that up all right.

The gentlemanly officer thereupen "About those circulars for Mr. Zoak—we think we've found the man, so Mr. Zoak won't need the circulars. Fil send him up to ret his money back."
Wondering, Mr. Zoak went up and got the money. Wondering still more, he ordered the circulars at Mr. Mann's

and John M. Mann goes further.
It is one of the local police regulations that if you buy a new automobile you must obtain a temporary permit from the police pending arrival of the state automobile license tags from the

office of the Secretary of State, if you want to use your car in the meantime.

Mr. Mann enjoys the fortunate privilege of having the police send direct to his shop, the lvy Press, all appli-cants for temporary permits. There Mr. Mann for 25 cents hands out two pastaboard cards, one for each end of the auto, on which are printed the offi-cial police insignia showing that a spe-cial permit has been granted.

Applicants Often Pay Twice. In justice to both Mr. Mann and the planation really does not give full credit to the degree of co-operation be-tween them. For the police send those applicants who do not already know the ropes, so to speak to Mr. Mann not only once, but twice, with the happy result that Mr. Mann frequently gets a second quarter out of them for attest-ing their applications as a notary

The course of procedure is something Suppose you have just bought a new mir, or are about to buy one. You go to the police station and explain. The gentlemanly officer behind the rall tells you courtsously you must

ctary of State for the regular state Where do you get the application?
Why, go right up to the Ivy Press—
John M. Mann's place, you know, up
Stark street—he'll fix you up with an
application. After you fill it out, bring

first fill out an application to the Sec

it buck to the station.

What? Ob, Mann-M-a-n-n-John
Mson, you know, dure, he'll fix you. Witnessen Free, Seal Coats 25 Cents. Mr. Mann does fix you. He gives you an application blank free, and shows you how to fill it in. You fill it in and

TYPE OF "AUTOMATIC POLICEMAN" USED TO DIRECT TRAFFIC ON BUSY PORTLAND INTERSECTION.



SIGN WHICH PROVED SUCCESS YESTERDAY AT SIXTH AND AL-DER STREETS.

Portland now has a new type of automatic policeman and it seems to work well. It was tried out at the corner of Sixth and Alder streets yesterday. It consists of a round red sign mounted on from legs and set in the center of the interesection. The sign bears the words, "Keep to the Right." In the center of the sign are the words. "Safety First."

"Safety First."

The affair was so placed that it could be seen by vehicles moving in any direction past the intersection. Drivers obeyed the order to keep to the right just as faithfully as they could have if the sign had been a big bluecoat with a traffic whistle.

The sign is the production of H. F. Coffin. of the Public Safety Commission. It will be left at the intersection for a few days and if it proves as successful as expected more will be made and placed at other intersections.

wend him customers.

Not long ago, Clarence Zonk, of the Metramento Sank, at Sacramento, Cal.

notes of your name and other data, and directs you to seal it in a stamped entitle in the protect of the p Can't you get the tage anywhere size? Will no the sentlemanly officer believes not. So far as he knows, Mr. Glendale Legislator Asserts Preference

including stock, labor and printing, ture, today quieted reports that she mar have been as much as \$15 a thouhad future political aspirations by stating that she had decided to retire business man, it ought to be less. That would be 1 is cents a card, 2 cents for the neit.

the pair.

Thus Mr. Mann's profit on the two cards is only about 22 cents. Of course, that isn't very much, considering that he charges only 13 cents for them, and not taking into account that 25-cent notary fee every now and then. Still, considered as purely a side line, it is tolerable. Twenty-two cents' profit on a quarter, especially when you print the only tags to be had, is a tolerable profit.

pretty good with pretty good. There are a good many other printers who certainly would appreciate having him tell them his

City Requires Lowering of Crossing Mains at Own Expense.

The Portland Gas & Coke Company is to be required to pay the cost of lowering its gas mains with the low-Fil fix it so you can got your money lowering its gas mains with the low-back, and then you take the order up to John M. Mann. & N. when the grade crossings are eliminated between the head of Sullivans Guich and the city limits. This conclusion was reached yesterday after a conference of representatives from the City Engineer's office with the City Attorney on the subject. The lowering of the gas mains will cost about \$10,000. Originally it had been planned to in-clude this cost in the assessments to se paid by the railroad companies and shop. But the cardiality between the poilce the property banefitted.

> ENGINEER TAKES CHARGE OF BIG REGRADE PROJECT FOR CITY.



George S. Edmondstone, George S. Edmondstone, an en gineer who has been employed temporarily in the city engineering service, yeaterday was appointed by the City Council to the position of engineer in charge of the elimination of grade crossings along the line of the C.-W.

R. & N. from the head of Bullivan's Gulch to the city limits.

His salary will be \$200 a month.

Mr. Edmondstone, who is well

Mr. Edmondstone, who is well known in railroad engineering circles, will have complete charge you how to fill it in. You fill it in and start to return to the police station. But Mr. Mann is right on the job.

"Oh, by the way, going to send that application up right away? Well, you'll have to have it witnessed and attested by a notary, and you night as well have that done now," suggests Mr. Mann, or words to that effect.

He obligingly supplies witnesses free and charges you a quarter for stamping it with his notarial seal. Then he directs you back to the station.

The gentlemanly officer behind the

MISS KATHERINE CLARK SAYS SHE WILL RETIRE FROM POLITICS.

for Private Life-Denies Marringe-Laughs Off Subject.

other quarter—hands out a couple of pasteboard permit cards. They are very good cards, too, and quite prettilly printed.

There Mr. Mann cordially—for anHOSEBURG, Or., Dec. 8.—(Special.)—
Miss Catherine Clark, of Glendale, who has the distinction of being the first woman in Oregon elected. The cost of the cards to Mr. Mann, the upper house of the State Legisla-



date for re-election at the primaries

next Spring.

"I haven't any real reason for retiring from politics," said Mies Clark, when pressed for a reason for her unexpected announcement, "but I am tired of the political game and am much happier locking after the affairs connected with my private life."

"It is not true that you are soon to be married?" she was asked.

"You can say for me that there is nothing to such a report," replied Miss Clark, as she evaded the subject with a hearty laugh. "I was treated very

hearty laugh. "I was treated very courteously by my colleagues in the

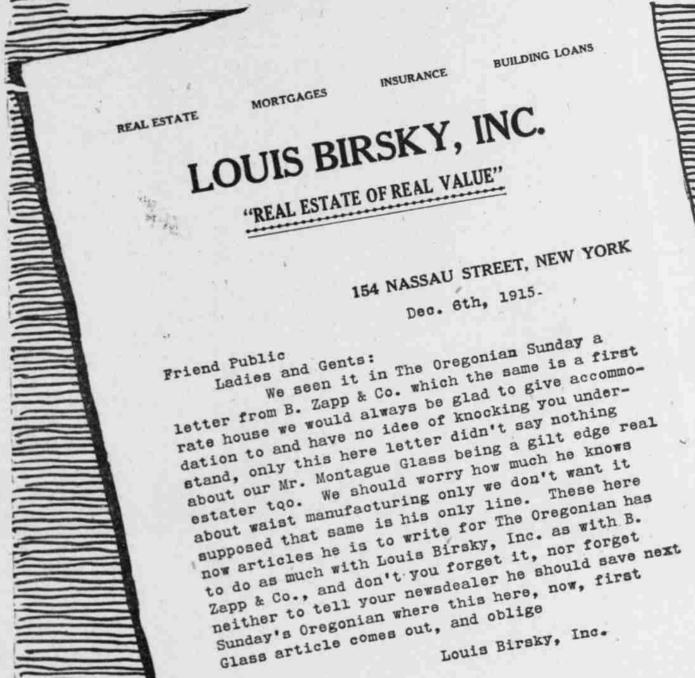


The soothing, healing Resinol balsams in Resinol Soap, combined with its freedom from barsh, irritating alkali, give to red, rough and ply complexions that whiteness and velvety softness for which women yearn. A skin washed only with Resinol Soap is usually a skin to be proud of.

Sold by all druggists. For sample free, write to Dept. 10-P, Resinal, Baltimore, Md.

MONTAGUE GLASS

VOU who laughed over the "Potash & Perlmutter" stories that MONTAGUE GLASS wrote for "The Saturday Evening Post" now have a new treat in store. Birsky and Zapp will give it to you---Montague Glass writes about them in The Sunday Oregonian. You saw what B. Zapp, one of the new laugh-makers, said about the series last Sunday. And Louis Birsky writes about himself in this letter today.



Never before have newspaper readers been able to get MONTAGUE GLASS'S stories with their Sunday newspaper. You can get them now with your favorite--he is writing exclusively for THE OREGONIAN. The series starts next Sunday and now's the time to tell your dealer not to let you miss a single Sunday's laugh.

The Sunday Oregonian

Douglas County over two opponents at a special election held here about 18 months ago. She is a Democrat and is a distant relative of ex-Governor West

"PITCH" LOSER BRINGS SUIT District Clerk Stamps Complaint

With Suggestive Numbers. Suing to recover money he lost in a Prairie. game of pitch, Robert W. Boggs and his attorney were shocked yesterday to find that District Clerk Willey had tamped their complaint with the numcombination of the numbers 13 and 23 side by side, it was observed that all the numbers, 2122, added together, total 11, which is exactly the number of points in a pitch game. Therefore it may be lucky after all.

Boggs says he "sat in" at a game

Hibernian Hall Thursday night, December 15 and 23 his fermion of 15 Robinson's Orchestra of 11 ber 16. Robinson's Orch

Dict.

Julian Dupoint Dies in Salem. GERVAIS, Or., Dec. 8,-(Special.)fulian Dupoint, who has conducted a blacksmith shop at St. Louis, Or., for many years, died at the Willamette Sanitarium in Salem this morning at 2 o'clock. He was a bachelor and a native of Belgium, and has no relatives

Benefit Plans Complete.

Plans are almost complete for the benefit entertainment to be given in ber 21222. In spite of the unlucky benefit entertainment to be given in combination of the numbers 13 and 23 Hibernian Hall Thursday night, Decem-

Legislature last Winter, but I have no desire longer to serve the people of Douglas County in the capacity of Senator."

Mias Clark was elected Senator from Douglas County over two opponents at a special election hald here about ters, song and dance artists, will be welcome numbers. There will be dance ing from 10 to 12.

Parents Divide in Testimony.

OREGON CITY, Or., Dec. 8 .- (Spein the Circuit Court today in which ragged, unkempt appearance. in this country. He came to Oregon Dick Jones was convicted on a charge 23 years ago and settled at St. Louis of assaulting his father, J. P. Jones, and was well known over the French of assaulting his father, J. P. Jones, keep your hair beautifully wavy and curly

Better Method Found

Don't burn the life out of your hair with that instrument of torture, the curling iron. cial.)-Father and mother appeared as There is nothing that will so surely dry out witnesses on opposite sides of a case and break off the hair, giving it that

You will be glad to learn that you can of Boring. Mrs. Sarah E. Jones, who obtained a divorce decree last Summer, supported her son's contention of self-defense when the father asserted the boy had beaten him with a club.

Tax Levy to Raise \$413,280.

ROSEBURG, Or., Dec. 8.—(Special.)—
RoseBurg, or a partition of the self-defense with the effect lasts for a considerable time so a small bottle goes a long way and is quite economical to use. Pure silmerine is really beneficial to the hair and there is no greasiness, stickiness or anything un-