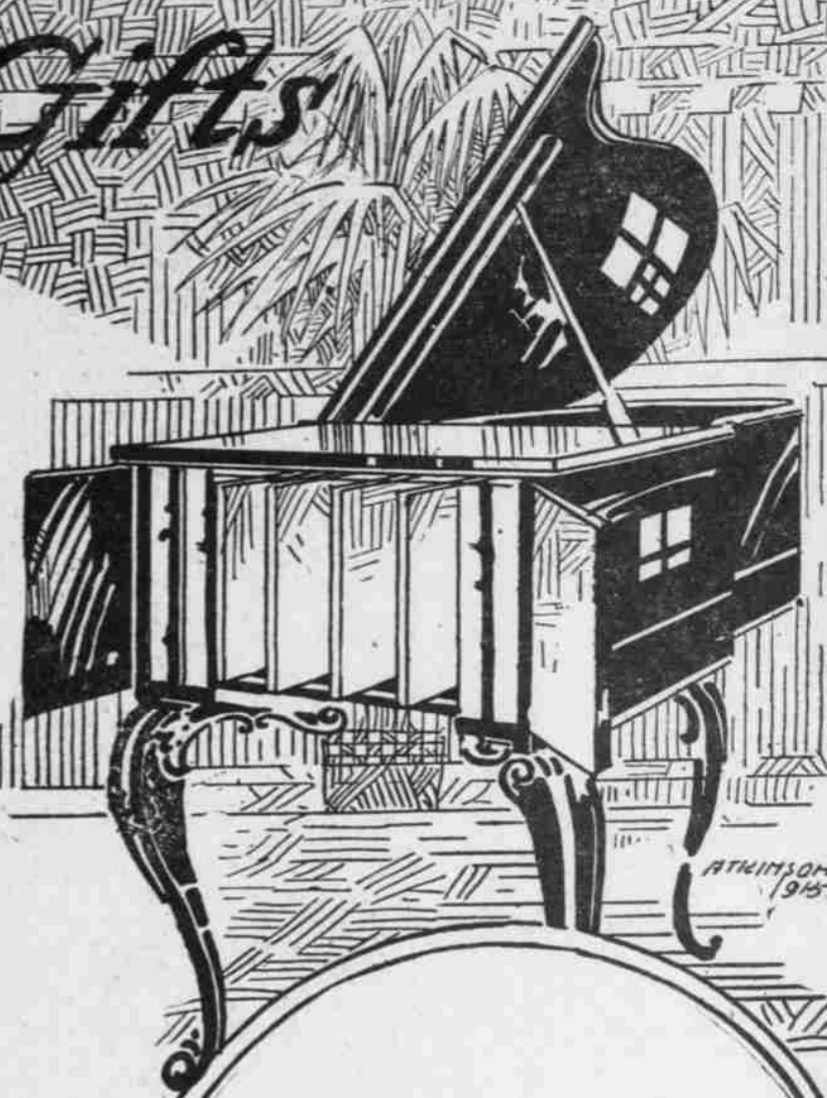


# The Christmas Gift of All Gifts A Talking Machine

It brings to mansion and to modest home alike, the supreme joy of music. Makes no difference if the wind DOES howl and the sleet "pat-pats" against the window panes these long, cold winter nights. A Talking Machine, assures you that the evening hours will fly with speed and pleasantness.

For, around your own warm fireside with family or with friends—makes no difference where or when—you can bring forth instantly for your enjoyment, the master artists of the age. The most alluring singers, bands and orchestras of first renown, funniest comedians—you'll find them all awaiting to obey your every wish, no matter whether momentary whim may call for classic or the latest rag.

Without question, the Christmas Gift of ALL Gifts is the Talking Machine. It's a gift a man's wife will most appreciate; it's an educative and most welcome gift for children; it's the gift ideal for one, good friend to present to another. And it's a Christmas present that no one may hesitate to buy, for very easy terms of payment may be had—any of the houses in this announcement will be glad to explain.



**The Best Place to Buy Talking Machines Is The Wiley B. Allen Co.**

The most perfectly equipped shop in the Northwest. Every known record in perfect condition. Every priced machine in the various woods and finishes.

Terms and Delivery to Suit You

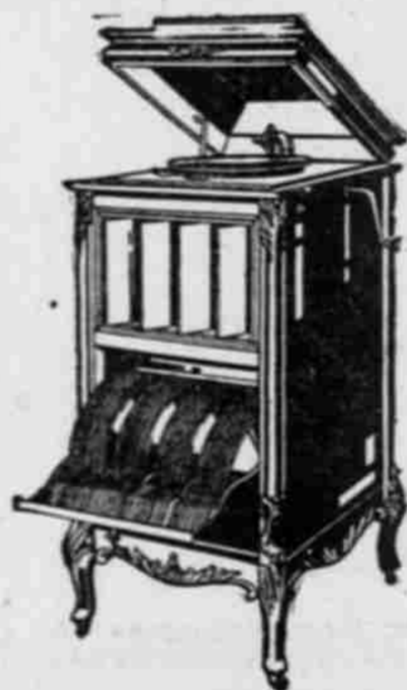
*The Wiley B. Allen Co.*  
ESTABLISHED 1872

Morrison St. at Broadway  
Other Stores—San Francisco, Oakland, Sacramento, Los Angeles, and Other Coast Cities.

Henry Jenning & Sons Henry Jenning & Sons Henry Jenning & Sons Henry Jenning & Sons  
**Announcing Our New Phonograph Department**

All the New Model Grafonolas and the Latest Records

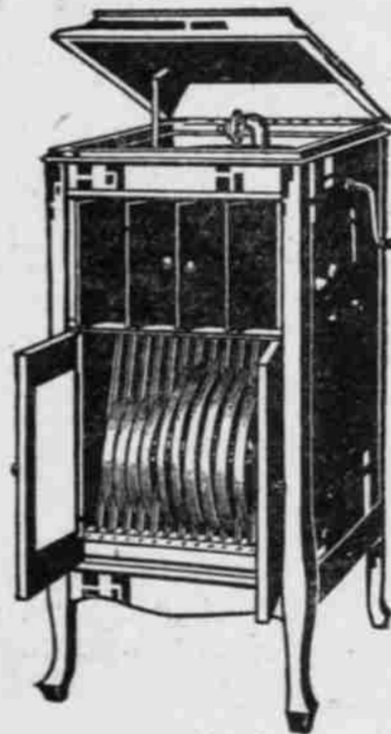
We invite you to come and see our new Grafonolas. Hear the latest Records played. Learn what real Service in Phonographs and Records will mean to you.



Mignonette

Mignonette  
Columbia  
Grafonola  
\$113  
With Forty  
Selections  
Cash or Terms  
at Your  
Pleasure

New Grafonolas \$15 to \$500  
Records 65c to \$7



Leader A

Leader A  
Columbia  
Grafonola  
\$88  
With Forty  
Selections.  
Cash or Terms  
at Your  
Pleasure



**Henry Jenning & Sons**  
Fifth and Washington

**Henry Jenning & Sons**  
Fifth and Washington



**Our Phonograph Department Is Complete in Every Detail**

## LISTEN

Don't forget, we have the best equipped store in the city to give you Columbia Service.

We sell on the easiest of terms—charge you no interest on your deferred payments.

A small deposit will put aside your Grafonola for Christmas.

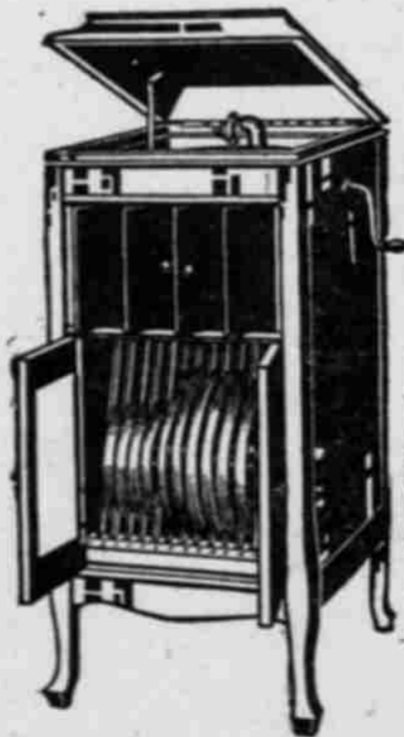


## HYATT

Talking Machine Company  
350 ALDER  
Main 6896 A 3277

# THE SUPREME! The Columbia Grafonola

Wherever exhibited has carried away more Grand Prizes and Gold Medals than all other makes combined.



**The Two Leaders**

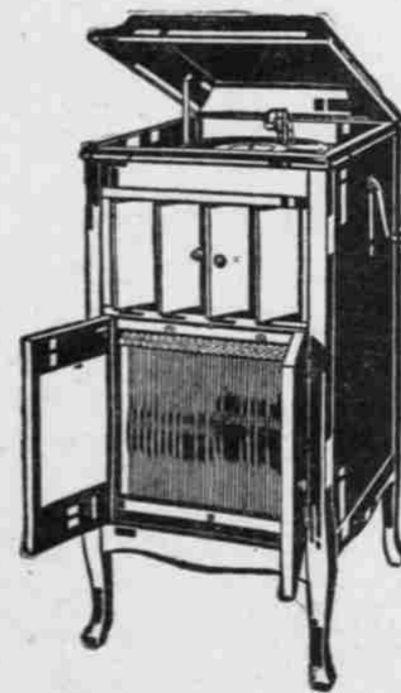
\$75.00 and \$85.00  
Either at \$6.00 Per Month  
A Year's Free Service

We do not send machine on trial. We sell only new goods.



**Columbia Graphophone Co.**

429-431 Washington Street



**Come in and Hear the World's Three Greatest Talking Machines**

# BUSH & LANE PIANO CO.

WHOLESALE Manufacturers RETAIL  
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You can have a  
**Columbia Christmas Grafonola Outfit**

sent to your home (or anywhere you say) and on Christmas morning if you wish, for only a small initial payment. Balance can be paid, at your convenience, after the Holidays.

We can give you an outfit that will just fit your pocketbook and on special Christmas terms.

Columbia Double-Disc Records 65c and Up

**REED-FRENCH PIANO MFG. CO.**

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