

INCREASED BUYERS INVADED FOR BUYERS

Liberal Purchase of Stock by Merchants Coming Long Distances Reported.

PRICES HERE FOUND LESS

Crop Optimism Is Credited for Confidence and Addition of Many Accounts to Books of Portland Dealers.

TODAY'S PROGRAMME

- 8:15 P. M.—Informal Banquet. Address of welcome, C. C. Colt, toastmaster; "Shipping Bill," W. D. Wheelwright; "The Lumber Industry of the Pacific Coast," His Excellency, the Governor, the Hon. George M. Cornwall; "Some of Our Problems and Some of Our Needs," Edward C. Mearns; Men's committee on the night banquet; Edward Cookingham, chairman; Adrian McCallum, C. B. Woodruff, Joseph Goodman, E. C. Oliver, W. H. Beaharrell, J. E. Lewis, Jay Smith, Julius Meier, A. J. Kingsley, Rudolph Prael, P. Lowenzang.

The extension of the Portland trade territory far east of the mountains, and the consequent invasion of territory heretofore almost exclusively sold by Eastern houses, is the most potent result of the Buyers' week of the 1915 season. All Portland merchants unite in the declaration that the event this year has added more new accounts, extended the trade territory farther and acquainted their houses with more customers than has any previous Buyers' week.

All interested merchants report that the bulk of their sales is for shipment to Eastern Washington, Idaho and Montana, with Wyoming being reported. Nathan Strauss, member of the firm of Fleischner, Mayer & Co., and also general chairman of the Buyers' week committee, finds that there is a considerable increase in this year's business over any of the previous years.

"The buyers are more liberal in this year's purchases because they are optimistic over the crop outlook. There is a decided increase in the number over that of last year," said Mr. Strauss.

Many Buyers Come From Afar

"We notice that buyers from the far distant territory of Idaho, Wyoming and Montana are this year to be found in the list of Buyers' week guests," he continued. "These far distant merchants give us liberal reasons for coming to Portland to purchase their goods the fact that in this city they are able to find in most all lines just what they desire to select for their city on the Coast, and that the prices are just as reasonable as elsewhere. In fact, in many lines the prices are lower than in Eastern markets even after the freight has been added."

"Buyers' week is the best thing that has ever been instituted in the city of Portland," is the enthusiastic remark of O. H. Pitkin, of the shoe firm of Pitkin, Barkin & Co. "We have opened a number of new accounts and have invaded territory that was formerly all sold by St. Louis firms. Almost all of the shoe merchants that I have dealt with have up to this time bought from St. Louis houses, and as a result of Buyers' week we have placed several new orders with these same merchants."

Trade Promised to Portland

E. A. Sather, who has been buying from St. Louis, declares that from now on all his trade will go to Portland. O. H. Calhoun, a member of the firm of Miller, Simington & Calhoun, dealers in wholesale notions, remarked: "We have been extremely busy all week. Most of our trade has come from the country east of the mountains and a great part of that from Idaho. Buyers' week enabled us to meet the needs of the merchants and members of the Chamber of Commerce."

The merchants that are buying from us declare that our prices are better than those of Eastern Washington towns, and one merchant told me that he could order goods in Portland and get them shipped to him, 12 miles from Spokane, quicker than he could get them from Spokane. And all the merchants are loud in their praise of the hospitable treatment that is being accorded them everywhere. I have heard adverse criticism from no one."

Wholesalers Feel Throb, Too

Although most of the buyers that take advantage of the Buyers' week are furniture and clothing merchants, there are no wholesalers here in the city that do not feel the throb of increased business. Jay Smith, of the Marshall-Wellis Company, says that Buyers' week this year has brought much more successful than last year, and all the merchants thoroughly appreciate the plans and the hospitable treatment by the Chamber of Commerce and members of the Chamber of Commerce.

W. K. Slater, of the Honeyman Hardware Company, reports that the salesmen available to handle orders of the visiting buyers. "We have kept five machines making the trip from the hotels to the sales headquarters, and all the shipments that could be spared have been used for the exclusive purpose of attending the visiting buyers."

Not only have we been taking large and many orders, but a large per cent of the sales have been cash. We have opened a number of new accounts, and the firms were those that had never bought hardware in Portland before."

Many New Friendships Made

Along with the cash sales and the credit accounts that have come to the Portland dealers through the medium of Buyers' Week, there are other results that are just as far-reaching. In the opinion of Dr. Mielke, of the Blake-McFall Paper Company, "The friends that we make and the opportunity that comes to us to meet the merchants throughout the entire Northwest is the biggest result of Buyers' Week," declared Mr. Mielke.

Different houses report large sales, although the average may be near \$500. A. Bitar, of Hoquiam, Wash., now holds the record for the biggest order. He registered yesterday in the purchases of Mr. Bitar. Miss Whitmore comes to Portland to buy her clothing stock because Portland has "just the goods that we want."

Yesterday noon the visiting buyers were guests at a luncheon in the loading-room of the Log Cabin Bakery. Long tables were made and loaded

with all the embellishments that comprise a well ordered picnic lunch. For close to an hour 400 buyers feasted on salads from the Chamber of Commerce, cold meats from the Union Meat Company, coffee from Closset & Deyers, White Clover butter and buttermilk from the Townsend Creamery, bread from the Log Cabin Bakery, pickles from the Knight Packing Company, jelly from the Pacific Coast Syrup Company and ice cream from the Hazelwood Company. The picnic lunch proved an innovation and the members of the committee were loudly lauded by the buyers' representative, President Stockman, of the State Retail Merchants' Association, a meeting of salesmen.

Last night the visiting buyers flocked to the Oaks for an entertainment.

Tonight buyers will be officially closed by the banquet at the Chamber of Commerce. A record attendance is expected.

O. A. C. GRADUATE WINS FEDERAL ENGINEERING APPOINTMENT

The appointment was won in a civil service examination held by the Interstate Commerce Commission, in which he was one of the 10 highest. His work consists in surveying and estimating the valuation of railroads.

Prior to his appointment, Mr. Hartsock was employed as an instrument man on the Columbia Highway.

Registration Already 100 More Than Total for Last Year.

Additional visitors in attendance at Buyers' Week raised the total for the four days ending last night to more than 100 more than the total for the entire week's registration for last year.

Three brothers, all in the mercantile business in different towns in Washington, yesterday appeared at the registration desk in the Chamber of Commerce.

They are A. A. Bitar, of Aberdeen; C. A. Bitar, of Hoquiam, and S. A. Bitar, of Montesano.

Yesterday's registration included: Mrs. Susie McIntosh, of Bend; E. Swank, of Tamas, Wash.; Mrs. F. A. Hawk, of Central Point; P. J. Meinzer, of Creswell; E. M. Holman, of Hood River; O. A. Kramer, of Independence; C. Hartsock, Sr., of Kelso, Wash.; Mrs. Ina Rowell, of Skamania, Wash.; Mrs. Lucy Mosler, of Tekoa, Wash.; Mrs. L. E. Johnson, of John Day, Ore.; Mrs. Ed Ball, of The Dalles; Millie Hetzell, of Weiser; A. F. Utzinger, of Astoria; A. L. Carmichael, of Hood River; L. L. Mack, of Idaho; Sammie Mack, of Hermiston; J. M. Park, of Estacada; C. A. Bitar, of Aberdeen; C. A. Bitar, of Hoquiam; S. A. Bitar, of Montesano; H. Christofferson, of Puyallup, Wash.; A. M. Snyder, of Corvallis; Ruby Yates, of Wasco; Mrs. A. E. Smith, of Wallace, Idaho; Mrs. V. E. Satter, of Lebanon; Mrs. Imogene Rath, of Tacoma; W. R. Miller, of John Day, Ore.; Bert Finch, of Estacada; Julius Alm, of Silverton; Mrs. L. E. Johnson, of John Day, Ore.; and C. C. Wittshire, of Corvallis.

FISHERIES INQUIRY ASKED

Alaska Packers Declared to Be Wasting Food Supply.

WASHINGTON, Aug. 12.—Acting Secretary Sweet, of the Department of Commerce, today asked the co-operation of the Department of Justice in an investigation of charges that the fish packers of Alaska are wasting the food supply.

Material gathered by inspectors of the bureau of fisheries showing wasteful methods of catching and packing salmon has been turned over to the Department of Justice and a special grand jury in the Federal Court of Alaska will consider the matter. The bureau of fisheries has an increase in the price of canned product is predicted.

Reports from salmon fisheries of the Pacific Coast states and Alaska show a tremendous shortage in this year's crop of fish, an increase in the price of canned product is predicted.

DOCTOR'S BILL TOO HIGH

Fred Derrick, Baseball Player, Not Required to Pay \$150 Additional.

A decision in favor of Fred Derrick, baseball player, was rendered by District Judge Jones yesterday in the suit of Dr. G. L. Cousineau for \$150 for performing an operation on Mrs. Derrick. Dr. Cousineau had presented a bill for \$200, Derrick had paid \$50.

Several arguments were put on the witness stand and testified that they had performed such operations and that \$50 was as large a fee as they were had charged. Dr. Labbe said he had never heard of the name which Dr. Cousineau gave to the ailment, but that he had performed the same operation under another name.

Chelan County Jail Is Vacant.

WENATCHEE, Wash., Aug. 12.—(Special)—For the first time in the history of Chelan County its jail is minus prisoners. For two days one lone wanderer had been its only inmate, but yesterday the iron doors opened outward for him.

RETAIL MEN CLEARED

Use of Influence for Mart Campaign Is Denied.

INVESTIGATOR GIVES VIEWS

Discriminatory Conduct and Commission Basis Sale of Products Charged After 3 Weeks' Private Study, of Methods.

Three weeks' investigation of the workings of the public market by C. E. Patterson, in which he declares he found an enormous amount of abuse and illegal practices, was the cause of his launching the movement for a re-organization of the market at a meeting of the Retail Grocers' Association Tuesday night.

"I want to exonerate the retail grocers or any other organization or class of business men from the implication of having influenced me to begin this campaign," said Mr. Patterson yesterday.

"My reason for taking it up was the knowledge that the abuses existed and the belief that they should be remedied and no further injustice done the established grocers and other merchants of the city. I have founded my principles upon facts of discriminatory conduct which is being perpetrated in the market, and I want to state positively that the other business concerns are not affected indirectly, and, consequently, it was natural that the grievance first should be aired at a place where it might be most effectively considered."

"I am emphatically not striking at the public market, as has been intimated in some of the newspapers of the city. I am in favor of a public market properly conducted and in a proper place."

"My investigations were made on my own initiative, and in no way intended to bring about a purification of the market and some measures whereby it may be conducted in a legal manner in the future and also to bring about the provisions of the ordinance which created it."

Reason for "Airing Grievance" Given.

"The reason I brought it before the retail grocers Tuesday night was that they are directly affected by the abuses that are going on in the public market, while the other business concerns are affected indirectly, and, consequently, it was natural that the grievance first should be aired at a place where it might be most effectively considered."

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Prices Declared Unchanged.

"The avowed intent of the public market was to reduce the cost of living. This it has not done. The prices prevailing there are substantially the same as in the legitimate grocery stores of the city, with the exception that, in the afternoon, when closing out culis, articles are disposed of at low prices, which is the natural way to dispose of such stock."

"Instead of being a market in which the small producer can get in direct touch with the consumer, the public market in Portland is a place where a commission house in which dealers can sell produce to the public in competition with the legitimate grocers without benefit of the provisions of taxes or without the burden of heavy overhead charges for operation."

"Practically free they receive booths, scavenger and janitor wages, lights, water, while many of them are operating what is simply a regular grocery business under the mere name of being a market of the grocer."

Unfair Competition Is Charged.

"There are, I am advised, about 64 Japanese and Chinese marketers holding permits in the public market. While I am not in favor of their right to the chance to market their produce in a legitimate way, investigation shows that the majority of these aliens are not the kind of men who are using the market to reap large profits in unfair competition against the established grocers."

"We have the evidence to show that E. L. Stolz is leasing land to two Japanese truck gardeners and that he, in turn, is acting as their agent in the market at a flat salary of \$3 a day in order to handle the goods produced on his property. Thus he is conducting under a thin disguise a general grocery business under the advantages of the public market. We will be able to show also that he has other lands rented to other alien gardeners and that he is representing them also in the market."

"There is another man holding a booth in the market and enjoying all the free privileges of the market who, instead of being a legitimate producer, is a bona fide producer, is buying and shipping goods from The Dalles, Hood River and other places. Investigation shows that he is acting as a representative of any individual or market association in those places, and his buying and selling goods under this plan is a plain violation of the provisions of the market under the ordinance under which it was created."

Other Offenses Are Alleged.

"As another example, it is reasonable to view with some doubt the work of a man who has had ten acres of land, four of which are under cultivation, and who is keeping about 40 hens, and yet is selling great quantities of products in the market, and who, with his 40 or 50 hens, is bringing to the market daily from three to four cases of eggs."

Mr. Patterson asserts that he has innumerable other facts at hand of similar clear violations of the ordinance under which the market is operating. The plan of his movement is to organize representatives of all businesses affected by this illegitimate dealing in the market for a campaign to bring about a reorganization of the market which will assure its operation on legitimate lines in future.

Mr. Patterson is connected with the Pearson-Hyde Company on Front street, but declared last night that, in case the fact of his connections with the commission men or upon the movement he is trying to launch, he will probably sever those connections and proceed with his campaign just the same.

A general meeting will be called as soon as the committee which the retail grocers voted for Wednesday has been organized and definite plans of procedure in its campaign.

EARLY MARRIAGE OPPOSED

Professor Redfield to Speak for Law Reform in United States.

Advocating a reform of marriage laws in the United States that will make absolutely impossible the marriage of minors, all in the interest of eugenics, Professor Cassper L. Redfield, an independent investigator along the lines of race betterment, will speak tonight in room A, Central Library, his topic being the "Control of the Age of Parents upon the Child."

"I am conducting a campaign," said Professor Redfield, "to change the marriage laws so that it will be impossible for a boy of 14 to marry a girl of 12. In 15 or 20 states it is possible, legally, for this to happen."

We Give 2% Green Trading Stamps on All Purchases Amounting to 10c or More
Delicious Ice Cream and Soft Drinks of All Kinds Served at Basement Fountain

Sweaters Half Price
 Men's Ruff Neck Coat Sweaters in cardinal and oxford colors.
 \$4.00 Grade now \$2.00
 \$7.00 grade now \$3.50
 \$7.50 grade now \$3.75
 \$8.50 grade now \$4.25

Olds, Wortman & King
 Reliable Merchandise—Reliable Methods
 Only Retail Store West of Chicago Occupying Entire City Block

64th Anniversary Sale

Decisive Reductions on Summer Goods in All Departments, Over 300 Dresses to Close Out

Lot 1—Goes at \$3.98
Lot 2—Goes at \$7.48

These Women's Dresses Were Selected From Our Regular Stock and Represent the Season's Best Styles—See Morrison St. Window

Lot 1 Second Floor—This special lot is made up of several different lines which we have grouped for quick disposal. Mostly Tub Dresses, in voiles, linens, etc. Plain white or in checks, stripes and figures. Plaited and flounce effects, trimmed with fancy collars and cuffs, laces, etc. Dresses worth up to \$7.50. Priced special for this sale at **\$3.98**

Lot 2 Second Floor—Women's and misses' cool Summer Frocks of voiles, linens, gingham, lawns, etc. Novelty stripes, checks and figures. Full flare or plaited skirts. High waistline models. Some in smart 3-piece effects; coat, skirt and **\$7.48** waist. Dresses worth to \$12.50. S. & H. GREEN TRADING STAMPS given with all purchases amounting to 10c or more.

We Are Closing Out Many Lines of Wool Sweaters at 1/2 Price
Three Great Specials in Bathing Suits \$1.98, \$2.98 and \$4.98
A Few Women's Tailored Suits Have Been Reduced to \$10.00
Palm Beach and Linen Suits and Coats Are All Greatly Reduced

Little Girls' Dresses
85c Grades for 39c
In the Infants' and Children's section, Second Floor. A sale of Wool Dresses in sizes 2 to 6 years, a good assortment of styles and patterns made up of plain chambray, striped or plaid gingham. Our 39c regular stock values to 85c each; special 39c

Women's Neckwear 1/2
Thousands of Pieces to Choose From
The most extraordinary clean-up sale in the history of this store. Thousands of pieces of Neckwear comprising Collars, Sets, Guimpes, Vesteese, etc., made from lace, net, linen, batiste, organdie, etc., varying in price from 50c to \$5.00 each. To be closed out 1/2 Price at this sale for 1/2 Price

Corsets for 98c
Good Popular Models Worth to \$12.50
Sizes 18—19—20—21 Only
In the Corset Salon, Second Floor, a sale of small-size Corsets of such popular makes as Gossard front-lace, Bien Jolie, Grecian Treco and Bon Ton—popular models of today grouped for quick selling on account of the sizes being small—18, 19, 20, 21. These corsets are our regular stock lines, worth to \$12.50; priced special to close out for only 98c

Women's Belts
\$2.25 Grades 48c
In Morrison St. Window
Thousands of Belts and Girdles of silk and leather materials in black and all wanted colors, narrow and wide. Suitable for coats or dresses for women or children. Many styles in strictly high-grade belts, worth to \$2.25

Parasols 1/2 Price
In the Parasol Section, First Floor, we offer practically our entire stock of plain and fancy Parasols at just half the regular prices. All wanted shades.
\$15.00 Parasols at \$7.50
\$7.50 Parasols at \$3.75
\$10.00 Parasols at \$5.00
\$5.00 Parasols at \$2.50
\$ 8.00 Parasols at \$4.00
\$2.50 Parasols at \$1.25

Drapery Remnants 10c
35c Pillow Tops 19c
Bargain Circle, First Floor—A one-day sale of Drapery Remnants in scrims, marquisettes, voiles, etc. Goods which sold in the piece up to 35c a yard. Priced special to close out, the yard 10c
Pillow Tops of good grade tapestry in pleasing patterns. Priced 19c
Voiles for curtains, fancy work, etc., new patterns. Worth 40c to 45c a yard, special 21c
A good assortment of new Cretonnes, 35c quality 25c

Colonial Hams at 17 1/2c
Colonial Bacon at 22c
Here's those good, sweet Eastern Sugar-cured Hams put up expressly for Olds, Wortman & King. On special sale 17 1/2c
Our most particular customers ask for "Colonial Bacon"; these strips weigh from 8 to 10 pounds, sold in full or half piece, 22c special, pound 22c

Women's White Canvas Shoes
\$4.00 Shoes \$2.89
In the Shoe Dept., First Floor, a sale of women's white canvas high shoes for beach, outing or street wear—made in lace-on-sneaker last with rubber soles. \$4 grade \$2.89
\$3.50 Low Shoes \$2.39
White canvas low shoes with rubber soles and heels, five eyelet lace on very comfortable flat last. Our regular \$3.50 values. Priced special, pair \$2.39

Men's \$4.50 to \$6 Shoes Now at \$2.95
Men's low shoes in patent, gunmetal, tan or Russian calf stocks, broken lines in such popular makes as Edwin Clapp, Bannister, and Williams & Kneeland makes. Regular \$4.50 to \$6 values at \$2.95

Women's Sleeping Baskets
with stand. Extra well made and good \$5 quality. Priced special for Baby week, each, only \$4.19

Infants' Double Blankets, pink or blue, special, 89c

NEW NOVELTIES—Complete assortments to select from—Brushes, Rattles, Combs, Bibs and various other articles. The entire line will be on sale during Baby Week at greatly reduced prices

Half Price Sale
Laces, Embroidery and Trimmings
Remnants and odd pieces of Laces, Embroideries and Trimmings which have accumulated from the past season's selling. Good wanted patterns. Priced special to close at, 1/2 Price

65c Neck Ruching 5c
A great clean-up of neck ruching in many different colors and patterns. Hundreds of yards in the lot, but short lengths; worth up to 65c; special, the yard 5c

Peaches 59c Crate
Extra choice for canning—large Freestone Peaches grown on the non-irrigated "Mission Bottom" land. These Peaches are selected and packed especially for Olds, Wortman & King.

\$1.50 Fancy Silks 79c
Center Circle, First Floor—This sale offers a most unusual opportunity to secure Silks for any purpose at most decisive savings. On the Center Circle will be shown 36-Inch Striped Taffeta in all wanted colors—36-Inch Stripe Serges in black and white—35-Inch Natural Pongee—36-Inch Black Duchesse—35-Inch Black Messaline and 79c several broken lines of Fancy Silks worth \$1, \$1.25, \$1.50 at 79c

\$3.50 Dining Chairs at \$2.48
Furniture Section, Third Floor—A sale of fine Dining Chairs built of solid oak in the golden wax finish with slip leather at \$2.48. A regular \$3.50 grade Chair. Priced special at \$2.48

\$6 Rocking Chairs \$4.45
\$11.25 Grades at \$8.95
A special purchase enables us to offer 5 different styles in Quarter-Sawn Oak Rockers with Spanish leather auto spring seats at these exceptional prices. Regular \$6.00 grade, priced special at \$4.45
\$9.15 grade, special, at \$7.45
\$ 8.50 grade, special, at \$7.95
\$9.75 grade, special, at \$7.98
\$11.25 grade, special, at \$8.95

\$3.00 Card Tables at \$1.98
In the Furniture Department, third floor, a sale of felt-top folding card tables. The regular \$3 grade; special for this sale, \$1.98.

Advance Showing of New Draperies
Cretonnes, madras, tapestries, "Sunfast" drapery fabrics for the Fall season, in all the most pleasing patterns. Just received in drapery section, third floor.

\$12.50 Couch Hammocks \$9.98
Department, 4th Floor—Anniversary sale of full size Couch Hammocks with metal frame, mattress, springs and chains for hanging. A comfortable, well-made \$12.50 Hammock, priced special, 4th floor, \$9.98
\$10.50 Couch Hammocks, \$7.98
\$11.75 Couch Hammocks, \$8.48

\$3 Hammocks at Only \$2.29
The regulation style Hammocks are all reduced for speedy clearance during our 64th Anniversary Clearance Sale. See them, fourth floor. Regular \$3.00 grades for \$2.29
Regular \$5.00 grades for \$3.98
Regular \$4.00 grades for \$3.19
Regular \$6.00 grades for \$4.98

\$36 Refrigerators \$25
Only 10 of these splendid Refrigerators on hand—you will need one badly these hot days and we need the room. They are made of ash in light golden oak finish, have three woven wire shelves set on hooks, brass nickel-plated locks and hinges, insulated with "Lino-felt." Neatly rounded corners on all sides in provision chambers. Ice capacity 100 pounds. A \$36.00 Refrigerator for \$25.00
EXTRA CUT ON GARDEN HOSE
50 feet of 3/4-Inch 7-PLY Red Rubber Hose with nozzle. \$7.50 value \$5.99
50 feet of 1/2-Inch 7-PLY Red Rubber Hose with nozzle. \$6.75 value \$5.39

Step Ladder Stool \$1.19
A most convenient article around the house. A Folding Step-ladder and Stool combined—24 inches high, 12-inch top, 2 steps, back and steps hinged, steel spreader, made of selected wood in natural finish. \$1.19
Special today in Department, Third Floor

\$1.50 Patent Folding Seat 75c
An automatic folding seat for kitchen, bathroom, store or shop. When occupant rises the seat automatically closes up against the wall. They are made of hardwood, finished in enamel, mahogany or weathered oak; a regular \$1.50 article for 75c. On sale in Department, Third Floor.