# FAIR TICKET AGENTS

Men Who Insist, However, May Buy Tickets From New 0.-W. R. & N. Women.

FIRST LESSON IS GIVEN

Party Representing Innovation in Railroad Business Spends Day in Portland and Will Make Trip Over Company's System.

"it will be your business to look after the women passengers exclusively," ex-plained William McMurray, the general

plained william signurity, the general passenger agent.

He was conducting a school of instruction for the newly appointed women passenger agents, by which the O.-W. R. & N. Company is to distinguish itself from other railroads.

"But if a way want to buy a ticket?" guish itself from other railroads.

"But if a man wants to buy a ticket?"
interrupted Miss Olive Lender, the
agent at Spokane.

"Never mind the men." protested Mr.
McMurray.

"Yes, but sometimes the men ask
us—" started Miss Edna Flynn, of Seattle.

attle.
"Let the men in the office wait on "Let the men in the office wait on the men," insisted the general passen-ger agent pleasantly but firmly. "Why, Mr. McMurray, I'm surprised at you," interposed A. C. Jackson, the advertising agent. "Can't you see that with young women behind the counter as—er—attractive as these, it will be impossible to keep the men away?" Persistent Men May Buy.

Mr. McMurray readily accepted the truth of this statement.
"Well." he agreed, "if the men insist on buying their tickets from you it will be all right to wait on them."
And so ended the first lesson.
But school will begin again today.

But school will begin again today and continue tomorrow and the next day and for several days next week. By the time the course is completed the young women will have toured the entire O.-W. R. & N. system and ac-quainted themselves with all the prin-

cipal points of interest.
Yesterday was "Portland day" for
the young women. Officials of the company endeavored to acquaint them with everything they ought to know, and Miss Estelle Macaulay, the Portland agent, confessed last night that she learned a whole lot about Portland that

Walla Walla Girl Well Informed. When it came to what might be called the technical detail of the business, all the others could take a few lessons from Miss Myrta Baker, of Waila Walla, who has been in the service of the company 10 years, and who, at various times, dropped bits of information that revealed her knowledge not only of the passenger department but of the freight department as well. "The best railroad man in Eastern "The best railroad man in Eastern Washington," is what the men around Walla Walla and Spokane call Miss Baker. She began her railroad career as a stenographer in the Walla Walla office. The second day she was there she began to sell tickets. It wasn't long that wasn't long the second sell tickets. until she could contract for freight movements, and now she can go out and solicit carload orders in competition with the best men solicitors in that

territory.
"I just naturally drifted into it,"
New she is chief cleri she explained. Now she is chief clerk in the Walla Walla office and has a

stenographer of her own.

Her success was doubtless the inspiration for the company in appointpassenger business. The railroad of-ficials knew that it required an unusual type of woman to enter this new and untried field. In only one case was it necessary to go outside its own ranks to get the right kind of woman. The exception was Miss Olive E. Lender, the agent at Spokane. Miss Lender had been conspicuously successful in her previous activities.

One Is Ex-Newspaper Woman. More than 10 years ago she began to carn her living on the big Chicago newspapers. She worked her way through college with her pen. She was newspapers. She worked her way through college with her pen. She was visiting in Spokane when the Coeur d'Alene land drawings took place. In d'Alene land drawings took place. In a spirit of fun and adventure she took a chance. Then when she returned to Chicago she was surprised to learn that she had drawn No. 12 in the list. She returned and selected an excellent quarter section near Long Lake, where the Washington Water Power Company has its plant. She lived on the place until she secured her title. Since then she has acquired other property and has engaged extensively in the cattle business. A few years a fire destroyed most of her buildings and she returned to the newspaper office to recoup her losses. For nearly three years before receiving her recent appointment she receiving her recent appointment she was society editor of the Spokane Spokesman-Beview and of the Spokane Chronicle.

Tact Attracts Officials. In Miss Flynn at Seattle the company likewise found a girl who had displayed unusual resourcefulness and self-dependence. For more than two years before beginning her present work she was chief clerk in the O.-W. R. & N. offices in the Seattle passenger station. Her duties there brought her into constant contact with the public and her tact in handling every-day business problems brought her to the attention of her superior officials.

Miss Macaulay, of the Portland office, is another who has acquired property of her own. Six years ago she went with her father into northern Lake

of her own. Six years ago she went with her father into northern Lake County and located on a homestead and she secured a patent. Now she derives a substantial income from it. She entered the legal department of the O.-W. R. & N. Company and now is studying law. She expects soon to take the bar examinations.

"I guess we have enough talent among our young women to get our idea started right," commented Mr. Mc-Murray. But he did not hesitate to put them through a severe course of training yesterday. They heard short talks from Frank W. Robinson, assistant traffic manager; H. M. Watkins, president of the O.-W. R. & N. Employes' Club; Blaine Hallock, president of the Transportation Club, and John Scott Mills, editor of the Pacific Semaphore. They were luncheon guests of Captain Nopander on the steamer Bear at noon, and in the afternoon visited the various railroad ticket offices and the newspaper offices. They will leave today or tomorrow for Spokane, Seattle and other points with stops at various places of interest along the line.

Then they will begin their new work

Then they will begin their new work

St. Helens Steam Laundry Burns. ST. HELENS, Or., July 28.—(Special.)
—Fire, believed to have originated in the boiler-room, early this morning destroyed the plant of the St. Helens Steam Laundry. The loss is placed at \$3000. There was no insurance. George Watkins, owner of the plant, believes dropping coal from the firebox of the boiler was responsible for the fire. The St. Helens fire department saved some

boiler was responsible for the fire. The St. Helens fire department saved some of the goods in the building.

Charge Purchases Made Today and This Week Will Be Charged on Bill Rendered Sept. 1st :

# OUR REMOVAL SALE

Is Rapidly Coming to a Close and on Next Saturday Night All Departments



Out-of-Town

Mail Orders Filled From This and All Our 'Ads

If Received Within Three Days

of date. Telephone us where quanti-

ties are limited or you are in a hurry.

to call personal shopper, who will conduct you to

as many of the 75 departments as you choose.

Blouses Today at \$2

Our Well-Known "Welworth"

Brand

"Welworths" are sold in Portland exclusively

at Meier & Frank's! -Fifth Floor, Sixth-St. Bldg.

Blouses, like

other articles of apparel,

should be ex-

pressive of the

wearer's per-

These Blouses have

the virtues of dig-

nity, charm, simplic-

ity and refinement.

They are entirely

different from and

much better than the

kind of a Blouse \$2

will ordinarily buy.

sonality.

There is no charge for this service.

Should you come in person, ask any floorman

In Their Permanent Quarters Will Discontinue Having Every Article Reduced

This ruling, of course, does not apply to such departments as have not moved, and we shall continue to have "every article reduced" except contract goods, "Silk Maid" hose, new Fall suits and groceries. Buy now!

And Here's Your Semi-Yearly Disposal:

## Men's Manhattan Shirts Reduced

We carry the largest and most complete stocks of "Manhattan" shirts in the City of Portland, and it is these stocks you have to "pick from" in this sale. Examine our stocks first, and note the signal savings. For instance:

"MANHATTAN" | "MANHATTAN" | "MANHATTAN" | "MANHATTAN" | "MANHATTAN" | \$1.50, NOW. \$1.25 | \$1.250-\$4, NOW. \$2.50-\$3, NOW. \$1.50

The fabrics are the newest and best. The styles are the latest and most desired in French or stiffcuff models. The fit is the standard always observed by the makers of "Manhattan" Shirts-perfectbecause cut on correct lines.



You Are Cordially Invited to

## An Exhibit and Sale of Baskets and Curios

Direct from the Philippine Islands' Exhibit at the Panama International Exposition

At the request of the Government officials, we will for a limited time display this wonderful collection of baskets and other articles made by the school children of the Islands.

#### You Will Marvel at the Exquisite Baskets in This Collection

The articles are all sold at moderate prices, as fixed by the

Take the escalator to Main Aisle, Second Floor, New Bldg.

A few of the articles are noted below Draperies or Couch Covers

Made of native grasses, highly colored, red predominating. Native Brooms Made of lasa, with short handles. Very desirable as den decorations.

Slippers and Sandals Made of various grasses, some crocheted, others woven. Cushions or Pillows

Made of burl and abaca, some embroidered in native designs. Filled with soft grasses or fiber.

Fish Scale Lamp Shades

Very beautifully etched in what we would call conventional designs. Look like pearl.

Hand-Made Native Baskets Made of native grasses, split bamboo, uri, abaca and other materials. All stress of shapes, ceremonial, work, waste, dlar, button and dozens of quaint effects. All made by hand in beautiful atural color combinations.

War Implements-Have Seen Service.

Spears, bolos, daggers, kris, kamplians, shields, many mounted with native silver. A very interesting collection. Odd Metal Pieces

#### Women's Tailored Suits \$20

Embracing All Our Remaining \$42.50 to \$55.00 Models

We're moving! New goods are also coming in. Hence this slashing of former figures.

This season's styles, and the Fashionable fabrics and color effects!

Suits for "dress" and business wear! Limited in quantity, but many

styles! -Fourth Floor, Sixth-St. Bldg.

#### Ostrich Neck Ruffs Our Price Today, \$1.19

Those wanted kinds-bought underprice-otherwise they'd sell for \$2 and \$2.50.

Included are all black, all white, black and white combinations, plain blues, greens, browns, wistaria, and lovely color combinations. Both ribbon and tassel trimmings -First Floor, Sixth-St. Bldg.

#### Silk and Cotton Wash Original Value 29c: Yard at 19c Crepes, Value 29c;

Excellent quality in colorings of gray, tan, lavender, white, rose, light blue and yellow.

—Second Figer, New Building -Second Floor, New Building

#### New California Small White Beans, 5 lb. Sack 29c

SALT PORK. THOROUGH-15C CANS. THE POUND. SACKS, PRICED. THE POUND. SACKS, PRICED. SACKS, PRICED.

CANS: DOZEN, MINO THE UC CAN.
KENTON BACON, SUGAR-CURED BACKS, HALF STRIPS, 181/2C THE POUND.
SAGO OR TAPIOCA, BEST QUAL-ITY, FIVE-POUND CLOTH 29C SACKS, PRICED.

Basement, Sixth-st. Building

#### A Nest of All Aluminum Sauce Pans Usually \$1.60 80c Today at

1, 11/2 and 2-quart-size Pans. Made of pure aluminum, seamless and without a blemish. We have exactly 66 nests of them in stock, therefore

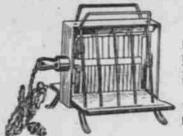
"come early." Nest of 3 Aluminum Pans. Regularly \$3.00, now at \$1.50; 3, 4 and 5-Quart-Size Pans.

-Temporary Annex, Third Floor



### 48 of These Electric Bread Toasters, Each 59c

Originally \$2.50



If you get down early this morning, you may be among the 48 fortunate purchasers of these Electric Bread Toasters that are to be on sale

The illustration is exactly like the price-as long as any of the 48 remain. -Temporary Annex, Third Floor

EVENT NO. 6 IN OUR G R E A T

# Before-Vacating-the-Temporary-Annex-Sale at Removal Prices

Special items gathered from three floors in our Annex-and so strong as to compel your attention and enthusiasm. Some of them are of limited quantity and demand immediate buying. Read:

### Our Entire Stock of Hammocks at Less 25%

For Today Only at This Reduction

Such well-known makes as Vudor, Hohlfeld, etc., in knit and woven patterns, dozens of designs and colors.

With and without pillows, spreaders and deep valances. The best Hammocks to be found-all at FOURTH OFF. -Temporary Annex, Eighth Floor.

Willamette Coaster Wagons \$2.49

New "Little

Wonder" Records

Over 4000 to Select From

Such favorites as "Pigeon Walk,"

-Temporary Annex, Fifth Floor

"Little Gray Home in the West,"

"Kentucky Home," "On the 5:15,"
"Some Baby," "Beverley Hunt,"

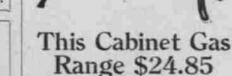
dance, vocal and band selections.



Regularly \$2 to \$3.25

Sidewalk Sulkies for small boys and girls. Your choice of plain or rever-sible backs. Made with good springs, 10-inch wheels, with 14-inch tires. A one-day bargain in Sulkies.

-Temporary Annex, Eighth Floor



Includes Installing In Your Home

The convenient side-oven style, with warming shelf. All enamel finish; may be washed as easily as any dish in your pantry.

This is one of the best Gas Range specials we have ever been able to offer you. Investigate it! -Temporary Annex, Fifth Floor

Trunks, Bags, Suit Cases, Steamer Rugs

Children's High

Chairs, Special 98c

Reduced From \$1.50

wood, firmly put together. Has saddle seat

and large trays. Backs are prettily carved.

Well-made High Chair of selected elm

-Temporary Annex, Eighth Floor

## 14 Wardrobe Trunks, fiber covered and

lined, over 500 rivets in each trunk. \$26 Were \$35.00, \$37.50 and \$40.00; now 20 Fiber Covered Trunks, hardwood, cloth 15 Fitted Bags and Suit Cases, the finest made, assorted fittings. Every one 1/2

50 Bags and Suit Cases, black and brown cowhide. Were \$7.50 and \$8.25; spe-\$5 18 Walrus Bags, Kauffman make, sizes 16, 17 and 18. Were \$18.00; \$11.75 special now at ......

Walrus and Cowhide Bags, leather lined, with polished brass trimmings. \$7 50 Were \$10.00; now ...... 20 Rattan Suit Cases, well made, good-

looking. Were \$4.50 to \$6.00; \$3.95 All New "Hartman" and "Inde-All New "Hartman" and "Indestructo" Wardrobe Trunks—less 10% 18 Indian Rugs, heavy weight, three good patterns. Were \$4.50 and \$3.75

-Temporary Annex, Fifth Floor

-Temporary Annex, Fifth Floor

#### A Famous Fulton Go-Cart at \$8.98 Reduced From \$12.00 Our No. 418 R. A. F. model. Closes with one

motion. Nickel fenders, runabout hood, reclining back, equipped with fine grade springs. Very attractively finished. Spells comfort for baby, and easy to handle for mother. FULTON GO-CARTS, \$13.49

Reduced From \$18.00 High-grade, full collapsible, the very latest

model. All steel frame, nickel-trimmed tubular pushers, back adjustable to three positions, auto hood, rear windshield, fine springs, 12-inch spoke wheels, %-inch tires and nickel fenders.

Regularly at \$3.50

like illustration. Heavy board bed

with brake attachment and strong

Every boy wants one-now for

-Temporary Annex, Sixth Floor.

steel-tired wheels.

Very strongly constructed, just



-Temporary Annex, Eighth Floor

## Refrigerators Priced Today at Only \$8.65

A Popular Model That Has Sold at \$10.00 REFRIGERATORS REGULARLY | REFRIGERATORS REGULARLY

\$12, REMOVAL SALE \$9.85 | \$15.00, REMOVAL \$13.35 | REFRIGERATORS REGULARLY \$13.50, REMOVAL \$11.65 | \$18.50, REMOVAL \$15.85 | \$18.50, REMOVAL \$15.85 |

USE THE ESCALATORS—THEY ARE EASY TO RIDE UPON AND AS SAFE AS WALKING ACROSS THE FLOOR!